

Director's Report

Your directors submit their report for the half- year ended 31 December 2001

DIRECTORS

otherwise stated date of this report are as follows. Directors were in office for this entire period unless The names of the company's directors in office during the financial year and until the

Mr Christopher Sleigh (Non-executive Chairman)

Mr Bruce Barron (Director Land Sales)

Mr Graham Osborne Dip. RBM FAICD (Managing Director)

Mr Michael Quinert LL.B., B.Ec (Secretary)

Mr. Michael Everrit (as of I November 2001)

Mr Gregory Walsh M.A Phd (as of 1 December 2001)

REVIEW AND RESULTS OF OPERATIONS

sales that had been expected in the relevant period have since Christmas been contracted and there has been strong further interest in unsold lots, finalising its requirements for lot sizes and the like. The good news is that the land reason for this apparent lack of activity was a delay by a purchaser of two lots in the fact that no contracts for land sales were signed during the period. The main the assessment of that outcome should take account of several factors. Firstly, the depreciation was a positive \$122,000. The outcome was also negatively affected by associated with the construction of the facility only four years ago. result, as always, incorporates a substantial non-cash charge for depreciation, which is year ended 31 December 2001. The VLE has recorded a strong improvement in operational performance for the half Whilst a bottom line loss of \$28,000 was reported, The result before

improvement in the core livestock selling business operated by the Company. When taking account of these factors, the result demonstrates a strong underlying

strong period of prosperity and there is unlikely to be any shrinkage of the herd in throughput and the rise in fees implemented last year. The beef industry is enjoying a Revenue from these activities has improved significantly as a result of both increased VLE's catchment areas while this lasts.

ameliorating the cost of debt, such as fixing interest rate changes. reduce borrowings. In the interim, the directors continue to review ways of confident that the ongoing program will provide the means to further significantly ago and with a little over half the available lots now sold, the land development Company's long-term strategy is to further reduce debt through continuation of the land development process and through trading results. After a slow start three years The capital raising last winter and improved trading have enabled a further reduction in debt by some \$1 million (or 20% of total debt) since this time last year. The program has to date contributed some \$1 million in debt reduction. The Company is

year, which has traditionally be strongest in terms of cattle throughput. This result provides a good base for the Company's run through the second half of the

Graham Osborne Managing Director

Signed in accordance with a resolution of the directors

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Graham Osborne Managing Director

Melbourne, 14 March 2002