

# **Annexure 3A**

# **BSX Listing Rules**

# Half yearly/Yearly Disclosure

References

Version 1, Operative 23/8/2000

Chapter 3, BSX Listing Rules

Division Community Firemais Commission	Limited				
Pinjarra Community Financial Services  Name of entity	Limited				
	(tick)	Г	30 June 201	11	
ABN, ACN or ARBN Annual (tic		L	Financial ye		d
7 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			('Current pe		-
Summary					\$A,000
Sales revenue or operating revenue			7.070/		
	Up		7.67%	to	872
Profit (loss) before abnormal items and			74.62%	to	14
after tax	Up		74.02%	ιο	1**
Abnormal items before tax		gai	in (loss) of		
		gai	111 (1033) 01		
Profit (loss) after tax but before outside equity interests	Up		32.78%	to	5
equity interests	Op.				
Extraordinary items after tax attributabl to members	е	ga	in (loss) of		
Profit (loss) for the period attributable to	0		-		-
members	Up		32.78%	to	5
Dividends (distributions)	Franking rate appli	cable			N/A
Current period		Final			¢
odiront ponod		terim			¢
Previous corresponding period		Final			¢
	In	terim			¢
Record date for determining entitlement case of a trust distribution)	its to the dividend, (in	n the			

Previous

Short details of any b	bonus or cash issue or other items(s) of importance not previously released	i to
N/A		

## Consolidated profit and loss account

	Current period \$A'000	corresponding period \$A'000
Sales revenue or operating revenue	873	810
Expenses from ordinary activities	(852)	(820)
Borrowing costs	(7)	(8)
Share of net profit (loss) of associates and joint venture entities	-	-
Profit (loss) from ordinary activities before tax	14	(18)
Income tax on ordinary activities	(8)	2
Profit (loss) from ordinary activities after tax	5	(16)
Outside equity interests	-	-
Profit (loss) from ordinary activities after tax attributable to members	5	(16)
Profit (loss) from extraordinary activities after tax attributable to members	-	-
Profit (loss) for the period attributable to members	5	(16)
Retained profits (accumulated losses) at the beginning of the financial period	(212)	(196)
Net transfers to and from reserves	-	-
Net effect of changes in accounting policies	-	-
Dividends paid or payable	-	-
Retained profits (accumulated losses) at end of financial period	(207)	(212)

#### Profit restated to exclude amortisation of goodwill

	Current period \$A'000	Previous corresponding period \$A'000
x	5	(16)
	-	-
x le	5	(16)

Previous

Profit (loss) from ordinary activities after tax before outside equity interests and amortisation of goodwill

Less (plus) outside equity interests

Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members

#### Revenue and expenses from operating activities

corresponding period \$A'000 Current period \$A'000 Details of revenue and expenses 810 873 Revenue from ordinary activities (464)(413)Employee benefits expenses (58)(60)Depreciation and amortisation expense (8) (7) (349)(328)Other expenses from operating activities

#### Intangible and extraordinary items

Borrowing costs

mangible and extraorantally items	Consol	Consolidated - current period			
	Before tax \$A'000	Related tax \$A'000	After tax \$A'000		
Amortisation of goodwill	-	-	-		
Amortisation of other intangibles	14	-	14		
Total amortisation of intangibles	14	-	14		
Extraordinary items (details)	-	-	-		
Total extraordinary items	-	-	-		

Previous year -

### Comparison of half year profits

(Annual statement only)

Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the 1st half year

Consolidated profit (loss) from ordinary activities

Consolidated profit (loss) from ordinary activities

Current year - \$A'000 \$A'000

7

60 (23)

Consolidated profit (loss) from ordinary activities after tax attributable to members for the 2nd half year

### Consolidated balance sheet

Current assets	As At end of current a period \$A'000		As in last half yearly statement \$A'000
Cash	128	\$A'000 50	66
Receivable	64	76	67
Investments	-	-	-
Inventories	-	~	-
Other (provide details if material)	9	16	8
Total current assets	201	142	141
Non-current assets			
Receivables	-		-
Investments	-	-	-
Inventories	-	-	-
Other property, plant and equipment (net)	86	128	105
Intangibles (net)	12	26	19
Other (provide details if material)	37	45	-
Total non-current assets	134	199	124
Total assets	335	341	265
Current liabilities			
Accounts payable	51	61	45
Borrowings	9	9	9
Provisions	17	14	14
Other (provide details if material)	-	-	_
Total current liabilities	77	84	68

	rian	leally leally Di	sciosui e
Non-current liabilities			
Accounts payable	-	-	_
Borrowings	62	71	62
Provisions	16	12	16
Other (provide details if material)	-	-	-
Total non-current liabilities	79	83	78
Total liabilities	156	167	146
Net assets	179	174	119
Equity			
Capital	386	386	386
Reserves	-	_	-
Retained profits (accumulated losses)	(207)	(212)	(267)
Equity attributable to members of the parent entity	-	-	-
Outside equity interests in controlled entities	-	-	-
Total equity	179	174	119
Preference capital and related premium included			

### Consolidated statement of cash flows

Cash flows related to operating activities	Current period \$A'000	Previous corresponding period \$A'000
Receipts from customers	884	805
Payments to suppliers and employees	(789)	(743)
Dividends received	-	-
Interest and other items of similar nature received	1	-
Interest and other costs of finance paid	(7)	(98
Income taxes paid	-	(16)
Other (provide details if material)	-	-
Net operating cash flows	89	38
Cash flows related to investing activities		
Payments for purchases of property, plant and equipment	(3)	-
Proceeds from sale of property, plant and	-	-

	Half Yearly/Yearly Disclosure		
equipment			
Payment for purchases of equity investments	-	_	
Proceeds from sale of equity investments		_	
Loans to other entities	-	_	
Loans repaid by other entities	-	_	
Other (provide details if material)	••	-	
Net investing cash flows	(3)	-	
Cash flows related to financing activities			
Proceeds from issues of securities (shares, options, etc.)	-	-	
Proceeds from borrowings	_	-	
Repayment of borrowings	(8)	(10)	
Dividends paid	-	-	
Other (provide details if material)	••	-	
Net financing cash flows	(8)	(10)	
Net increase (decrease) in cash held	78	28	
Cash at beginning of period (see Reconciliation of cash)	50	22	
Exchange rate adjustments	-	-	
Cash at end of period (see Reconciliation of cash)	128	50	

Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.

N			
<u> </u>			

Reconciliation of cash		
Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period \$A'000
Cash on hand and at bank	128	50
Deposits at call	-	-
Bank overdraft	-	_
Other (provide details)	-	-
Total cash at end of period	128	50
Ratios		Previous
Profit before tax/sales	Current period	corresponding period
Consolidated profit (loss) from ordinary activities before tax as a percentage of sales revenue	1.57%	-2.27%
Profit after tax/equity interests		
Consolidated profit (loss) from ordinary activities after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	1.35%	-9.34%
Earnings per security (EPS)	Current period	Previous corresponding period
Calculation of basic, and fully diluted, EPS in accordance with AASB 1027: Earnings per Share  (a) Basic EPS	4.05/	
(a) Basic EPS (b) Diluted EPS (if materially different from (a))	1.35¢per share N/A	(4.12)¢per share N/A
NTA backing	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	42.48¢ per share	37.58¢ per share

betains of specific receipts/outlays, revent	ies/expeii	Current period A\$	000	Previous corresponding period \$A'000
Interest revenue included			-	- 1
Interest revenue included but not ye received (if material)	t		-	-
Interest costs excluded from borrowic capitalised in asset values	ing costs		-	-
Outlays (excepts those arising from acquisition of an existing business) capitalised in intangibles (if material)			-	-
Depreciation (excluding amortisation intangibles)	of	(4	6)	(44)
Other specific relevant items			-	-
Control gained over entities having material	al effect N/A			
Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity since the date in the current period on which control was acquired			\$	
Date from which such profit has beer	n calculate	d		
Profit (loss) from ordinary activities a tax of the entity for he whole of the prepriod			\$	
Loss of control of entities having material e	effect			
Name of entity	N/A	· · · · · · · · · · · · · · · · · · ·		
Consolidated profit (loss) from ordina extraordinary items after tax of the er the date of loss of control			\$	
Date from which the profit (loss) has been calculated				
Consolidated profit (loss) from ordina extraordinary items after tax of the er the whole of the previous correspond	ntity while o		\$	
Contribution to consolidated profit (loanne and extraordinary items from sale of icontrol			\$	

# Reports for industry and geographical segments

Segments					
Operating Revenue					
Sales to customers outside th	ne economic entity				
Inter-segment sales					
Unallocated revenue					
Total revenue					
Segment result					
Unallocated expenses					
Consolidated profit from ordin	ary activities after tax (befo	ore equity ac	counting)		
Segment assets Unallocated assets Total assets		omparative data ad of the previou			e as at the
Dividends					
Date the dividend is	payable				N/A
	rmine entitlements to the di ble transfers received up to		n		N/A
Amount per security					
	Franking rate	applicable 0%	%	%	%
(annual report only)					
Final dividend:	Current year	¢	N/A	¢	N/A
	Previous year	¢	¢	¢	¢
(Half yearly and annual st	atements)				
Interim dividend:	Current year	¢	N/A	¢	N/A
	Previous year	8¢	¢	¢	¢

Total annual dividend (distribution) per security (Annual statement only)		
	Current year	Previous year
Ordinary securities	¢	¢
Preference securities	¢	¢
Total dividend (distribution)		
	Current period \$A'000	Previous corresponding period \$A'000
Ordinary securities	\$	\$
Preference securities	\$	\$
Total	\$	\$
dividend (distribution) on all securities  Ordinary securities	Current period \$A'000	Previous corresponding period \$A'000
Preference securities	\$	\$
Total		
	\$	\$
The dividend or distribution plans shown below are in ope	ration.	
The last date(s) for receipt of election notices to the dividend or distribution plans		
Any other disclosures in relation to dividends (distributions	3)	1

Previous corresponding

period A\$'000

Current period

A\$'000

### Equity accounted associated entities and other material interests

Entities share of:

Equity accounting information attributable to the to the economic entity's share of investments in associated entities must be disclosed in a separate notice. See AASB 1016: Disclosure of Information about Investments in Associated Companies.

Profit tax.	(loss) from ordinary	activities before			
Incon	ne tax			The state of the s	
Profit	Profit (loss) from ordinary activities after tax  Extraordinary items net of tax				
Extra					
Net p	rofit (loss)				
Outsi	de equity interests				
Net p	rofit (loss) attributab	le to members			
	ests in entities which interest (that is material to				
Name of entity		interest held a	e of ownership t end of period or f disposal	from ordinary	to profit (loss) activities and items after tax
asso	y accounted ciates and joint ire entities	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period \$A'000
Total					
Other intere	· material ests				
Total					
Date 23/08/20	000			Page 1	1 of 17

### Issued and listed securities

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities	Number issued	Number listed	Issue Price (cents)	Paid-up value (cents)
Preference securities (description)				
Changes during current period				
Ordinary securities	394,160	394,160	100	100
Changes during current period				
Convertible debt securities (description and conversion factor)				
Changes during current period				
			Exercise price	Expiry date
<b>Options</b> (description and conversion factor)				
Changes during current period				
Exercised during current period				
Expired during current period				
Debentures				
Unsecured Notes				

### **Discontinuing Operations**

### Consolidated profit and loss account

	Continuo opera			ntinuing rations	Tota	l entity
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Sales revenue or operation revenue						
Other revenue						
Expenses from ordinary activities						
Profit (loss) before tax						
Less tax						
Profit (loss) from ordinary activities after tax						

## Consolidated statement of cash flows

	Contii opera	•		ntinuing rations	Tota	l entity
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Net operating cash flows						
Net investing cash flows						
Net financing cash flows						

Current period A\$'000 Previous corres A\$'000 period A\$'0  Carrying amount of items to be disposed of:	sponding 000
Carrying amount of items to be disposed	
- total assets	
- total liabilities	
Profit (loss) on disposal of assets or settlement of liabilities	
Related tax	
Net profit (loss) on discontinuance	
Description of dispessed	
Description of disposals	
N/A	
	NAME OF TAXABLE PARTY.
	-
Comments by directors	
Commonto by unoctore	
Basis of accounts preparation  If this statement is a half yearly statement it should be read in conjunction with the last annual report and any announcements to the market made by the entity during the period.	
Material factors affecting the revenues and expenses of the entity for the current period including seasonal or cyclical factors	g
N/A	
	_

A description of each event since the end of the current p and is not related to matters already reported, with finance	
N/A	
Franking credits available and prospects for paying fully of the next year	or partly franked dividends for at least
N/A	
Changes in accounting policies since the last annual repo	art and actimates of amounts reported in
prior years are disclosed as follows.	or and estimates of amounts reported in
N/A	
Changes in the amounts of contingent liabilities or assets	since the last annual report are
disclosed as follows.	
N/A	
Additional disclosure for trusts	
Additional disclosure for trusts	
Number of units held by the management company or	N/A
responsible entity to their related parties.	
	•
A statement of the fees and commissions payable to the	
management company or responsible entity.	
Identify: - Initial service charges	
- Management fees	
- Other fees	

Annual meeting (Annual statement only)					
The annual meeting will be held as follows:					
Place	Pinjarra Football Club				
	Sir Ross McLarty Oval				
	Roe Avenue				
	Pinjarra				
Date	Tuesday 22 November, 2011				
Time	6:00pm				
Approximate date the annual report will be available	8 September, 2011				
Compliance statement					
This statement has been prepared under accountin standards as defined in the Corporations Law.	g policies which comply with accounting				
This statement, and the financial statements under the same accounting policies.	the Corporations Law (if separate), use				
In the case of a half-yearly report the same accouncomputation are/are not* (delete one) followed as accounts.					
4 This statement does/does not* (delete one) give a true	e and fair view of the matters disclosed.				
5 This statement is based on financial statements to wh	ich one of the following applies:				
X The financial statements have been audited.					
The financial statements have been subject to overseas equivalent).	o review by a registered auditor (or				
The financial statements are in the process o	f being audited or subject to review.				
The financial statements have not yet been a	udited or reviewed.				
If the accounts have been or are being audited or subject to review and the audit report is not attached, details of any qualifications are attached/will follow immediately they are available* (delete one).					
7 The entity does not have a formally constituted audit of	committee.				
Sign here: (Director/Company secretary)	Date: 8 - 11 - 2 - 2 11				
Print name: Rosemarree Reynolds					
Date 23/08/2000	Page 16 of 17				

#### Notes

**True and fair view** If this statement does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

**Income tax** If the amount provided for income tax in this statement differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

**Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the financial statements. The information may be an expansion of the material contained in this statement, or contained in a note attached to the statement.

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# BSX additional information

Additional Information required by the Bendigo Stock Exchange Limited and not shown elsewhere in this report is as follows. The information is current as at 3<sup>rd</sup> August 2011.

#### (a) Distribution of equity securities

The number of shareholders, by size of holding, are:

Share Distribution Schedule	Holders	Shares Held	% L/C
1 - 1,000	189	95,860	24.33
1,001 - 5,000	72	201,900	51.22
5,001 - 10,000	7	65,050	16.50
10,001 - 100,000	3	31,350	7.95
100,001 and over	-	-	-
	271	394,160	100

There are 91 shareholders holding less than a marketable parcel of shares of 500. Their holdings total 18,260 shares.

There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the company.

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

#### (b) Ten largest shareholdings

The names of the ten largest shareholders of quoted shares are:

		Number of shares	Number of ordinary shares
1.	Anne Marie Barrett	10,700	10,700
2.	Richard Everrtt Thorne	10,600	10,600
3.	Margaret Ruth Ingpen	10,051	10,051
4.	Judith Betty Green	10,000	10,000
5.	Michael Stuart Martin	10,000	10,000
6.	Peggy Holland Davis	10,000	10,000
7.	Graham John Cleghorn	10,000	10,000
8.	Darryal F. Eastwell & Kathryn V. Eastwell	10,000	10,000
9.	Norma Tuckey	10,000	10,000
10.	Reginald James Ross Campbell	5,050	5,050

# BSX additional information

#### (c) Voting rights

Each shareholder has one vote.

#### (d) Corporate governance statement

The Company has implemented various corporate governance practices, which include:

- · Director approval of operating budgets and monitoring of progress against these budgets;
- · Ongoing Director training;
- · Monthly Director meetings to discuss performance and strategic plans

#### The Directors in office at the date of this statement are:

Rosemarree Reynolds

Chairperson

Ernest Hiddlestone

Director

Iggy Castle

Director

Trevor Delaporte

Director

Laurence Galloway

Director

#### **Board responsibilities**

As a Board acts on behalf of and is accountable to the shareholders, the Board seeks to identify the expectations of the shareholders, as well as other regulatory and ethical expectations and obligations. In addition, the Board is responsible for identifying areas of significant business risk and ensuring arrangements are in place to adequately manage those risks. The Board seeks to discharge these responsibilities in a number of ways. The Board is responsible for ensuring that management's objective and activities are aligned with the expectations and risks identified by the Board. The Board has a number of mechanisms in place to ensure this is achieved. These mechanisms include the following:

- Implementation of operating plans and budgets by management and Board monitoring of progress against budget this includes the establishment and monitoring of key performance indicators (both financial and non-financial) for all significant business processes;
- Monitoring of the Board's performance and communication to shareholders In order to ensure that the Board continues to discharge its responsibilities in an appropriate manner, the performance of all Directors is reviewed annually by the Board. Directors whose performance is unsatisfactory are asked to retire.

The Board of Directors aims to ensure that the shareholders, on behalf of whom they act, are informed of all information necessary to assess the performance of the Directors. Information is communicated to the shareholders through:

- The annual report which is distributed to all shareholders:
- The annual general meeting and other meetings so called to obtain approval for Board action as appropriate.
- Regular Shareholder newsletters.

The Board has not appointed an audit committee due to the size and nature of its operations. The normal functions and responsibilities of an audit committee have been assumed by the Board.

# **BSX** additional information

### (e) Name of Company Secretary:

Amanda Kaufman

### (f) Address and telephone number of registered office:

The registered office is located at: 7c George Street
Pinjarra WA 6208
Phone: (08) 9531 4470
Fax: (08) 9531 4480

The principal administrative office of the company is located at: Pinjarra Community Bank 7c George Street Pinjarra WA 6208 Phone: (08) 9531 4470 Fax: (08) 9531 4480

(g) Address and telephone number of office at which securities register is kept.

AFS & Associates 61-65 Bull Street Bendigo VIC 3552 Phone (03) 5443 0344

### (h) Trading history

The trading history for Pinjarra Community Financial Services Limited is available on the BSX website at www.bsx.com.au

## Financial report for the year ended 30 June 2011

### CONTENTS

Directors' Report

Auditor's Independence Declaration

Statement of Comprehensive Income

Statement of Financial Position

Statement of Changes in Equity

Statement of Cash Flows

Notes to the Financial Statements

Directors' Declaration

Independent Auditor's Report

This is annexure A of 35 pages referred to in Form 388: Copy of financial statements and reports

Director

Dated this 8th day of September 2011

#### PINJARRA COMMUNITY FINANCIAL SERVICES LIMITED

#### ABN 31 097 389 547

#### Financial report for the year ended 30 June 2011

#### **DIRECTORS' REPORT**

Your Directors present their report, together with the financial statements of the Company for the financial year ended 30 June 2011.

#### **Directors**

The names of Directors in office at any time during or since the end of the year are:

Rosemaree Reynolds

Position:

Non-Executive Director / Chairperson

Occupation:

Project Cost Controller

Background Information:

24 years in Banking, Accounting, Cost control and Administration,

Community organisations

Directorships held in other

entities:

None

Interest in shares and options:

200 shares

Ernest Albert Hiddlestone

Position:

Non-Executive Director

Occupation:

Retired

Background Information:

37 years as a School Teacher and 15 years a School Deputy Principal

Directorships held in other

None

entities:

Interest in shares and options:

300 shares

Iggy Castle

Position:

Non-Executive Director

Occupation:

Grants and Partnerships Manager

Background Information:

Small Business Owner Barossa Valley, 20yrs Real Estate and 5yrs

working Not for Profit Organisation

Directorships held in other

entities:

None

Interest in shares and options:

Nil

Trevor Lawrence Delaporte

Position:

Non-Executive Director

Occupation:

Company Director (Personal)

Background Information:

Small Business Owner, Financial Background, Builder and Permanent

Part-time Volunteer for several organisations

Directorships held in other

entities:

None

Interest in shares and options:

Nil

Laurence Ian Galloway

Position:

Non-Executive Director

Occupation:

**Business Proprietor** 

Background Information:

34yrs Business and Management Experience

Directorships held in other

entities:

None

Interest in shares and options:

2000

#### Financial report for the year ended 30 June 2011

#### **Company Secretary**

Amanda Jane Kaufman

#### Directors meetings attended

During the financial year, 17 meetings of directors (including committees of directors) were held. Attendances by each Director during the year were as follows:

Names of Directors	Directors' Meetings			
	Number eligible to attend	Number attended		
Rosemaree Reynolds	17	17		
Ernest Albert Hiddlestone	17	15		
lggy Castle	17	16		
Trevor Lawrence Delaporte	17	13		
Laurence Ian Galloway	17	14		

#### Principal activity and review of operations

The principal activity and focus of the Company's operations during the year was the operation of a Branch of Bendigo and Adelaide Bank Limited, pursuant to a franchise agreement.

#### Operating results

The profit of the Company after providing for income tax amounted to \$5,326.

#### Dividends paid or recommended

The Company did not pay or declare any dividends during the year.

#### Financial position

The net assets of the Company have increased from \$173,960 as at 30 June 2010 to \$179,286 as at 30 June 2011.

The directors believe the Company is in a stable financial position.

#### Significant changes in state of affairs

In the opinion of the Directors, there were no significant changes in the state of affairs of the Company that occurred during the financial year under review, not otherwise disclosed in these financial statements.

#### After balance date events

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

#### Future developments

Likely developments in the operations of the Company and the expected results of those operations in future financial years have not been included in this report, as the inclusion of such information is likely to result in unreasonable prejudice to the Company.

#### **Options**

No options over issued shares or interests in the Company were granted to Directors or Executives during or since the end of the financial year and there were no options outstanding at the date of this report.

The Directors and Executive do not own any options over issued shares or interests in the Company at the date of this report.

#### Indemnifying officers or auditor

Indemnities have been given, during and since the end of the financial year, for any persons who are or have been a Director or an officer, but not an auditor, of the Company. The insurance contract prohibits disclosure of any details of the cover.

#### Financial report for the year ended 30 June 2011

#### **Environmental** issues

The Company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth, State or Territory.

#### Proceedings on behalf of Company

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

#### Corporate governance

The Company has implemented various corporate governance practices, which include:

- a) Director approval of operating budgets and monitoring of progress against these budgets;
- b) Ongoing Director training; and
- Monthly Director meetings to discuss performance and strategic plans

The Company has not appointed a separate audit committee due to the size and nature of operations. The normal functions and responsibilities of an audit committee have been assumed by the Board.

#### Non-audit services

The Board is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the Board prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board.

The following fees for non-audit services were paid/payable to the external auditors during the year ended 30 June 2011:

Taxation services: \$5,960

#### Financial report for the year ended 30 June 2011

#### REMUNERATION REPORT

This report details the nature and amount of remuneration for each key management person of the Company, and for the Executives receiving the highest remuneration.

#### Remuneration of Directors

No income was paid or was payable or otherwise made available, to the Directors of the Company during the years ended 30 June 2011 and 30 June 2010.

#### Remuneration policy

The remuneration policy of the Company has been designed to align key management personnel objectives with shareholder and business objectives by providing a fixed remuneration component and offering specific long-term incentives based on key performance areas affecting the Company's financial results. The Board of the Company believes the remuneration policy to be appropriate and effective in its ability to attract and retain the best key management personnel to run and manage the Company, as well as create goal congruence between Directors, Executives and shareholders.

The Board's policy for determining the nature and amount of remuneration for key management personnel of the Company is as follows:

- The remuneration policy, setting the terms and conditions for the key management personnel, was developed by the Board.
- All key management personnel receive a base salary (which is based on factors such as length of service and experience), and superannuation.
- The Board reviews key management personnel packages annually by reference to the Company's performance, Executive performance and comparable information from industry sectors.

The performance of key management personnel is measured against criteria agreed annually with each Executive and is based predominantly on the forecast growth of the Company's profits and shareholders' value. All bonuses and incentives must be linked to predetermined performance criteria. The Board may, however, exercise its discretion in relation to approving incentives and bonuses, which must be justified by reference to measurable performance criteria. The policy is designed to attract the highest calibre of Executives and reward them for performance that results in long-term growth in shareholder wealth.

The key management personnel receive a superannuation guarantee contribution required by the government, which is currently 9%, and do not receive any other retirement benefits. Some individuals may have chosen to sacrifice part of their salary to increase payments towards superannuation.

All remuneration paid to key management personnel is valued at the cost to the Company and expensed.

#### Performance-based remuneration

As part of each key management personnel's remuneration package there is a performance-based component, consisting of key performance indicators (KPIs). The intention of this program is to facilitate goal congruence between key management personnel with that of the business and shareholders. The KPIs are set annually, with a certain level of consultation with key management personnel to ensure buy-in. The measures are specifically tailored to the areas each key management personnel is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for Company expansion and profit, covering financial and non-financial as well as short- and long-term goals. The level set for each KPI is based on budgeted figures for the Company and respective industry standards.

Performance in relation to the KPIs is assessed annually, with bonuses being awarded depending on the number and deemed difficulty of the KPIs achieved. Following the assessment, the KPIs are reviewed by the remuneration committee in light of the desired and actual outcomes, and their efficiency is assessed in relation to the Company's goals and shareholder wealth, before the KPIs are set for the following year.

In determining whether or not a KPI has been achieved, the Company bases the assessment on audited figures.

#### Financial report for the year ended 30 June 2011

#### Company performance, shareholder wealth and executive remuneration

The remuneration policy has been tailored to increase goal congruence between shareholders and Executives. The method applied in achieving this aim is a performance based bonus based on KPIs. The Company believes this policy to have been effective in increasing shareholder wealth over the past years.

#### Key management personnel remuneration policy

The remuneration structure for key management personnel is based on a number of factors, including length of service, particular experience of the individual concerned, and overall performance of the company. The contracts for service between the company and key management personnel are on a continuing basis, the terms of which are not expected to change in the immediate future. Upon retirement key management personnel are paid employee benefit entitlements accrued to date of retirement.

The employment conditions of the key management personnel are formalised in contracts of employment. All Executives are permanent employees of the Company.

The employment contracts stipulate a resignation periods. The Company may terminate an employment contract without cause by providing appropriate written notice or making payment in lieu of notice, based on the individual's annual salary component together with a redundancy payment. Termination payments are generally not payable on resignation or dismissal for serious misconduct. In the instance of serious misconduct the Company can terminate employment at any time.

#### Performance income as a proportion of total remuneration

Executives are paid performance based bonuses based on set monetary figures, rather than proportions of their salary. This has led to the proportions of remuneration related to performance varying between individuals. The Board has set these bonuses to encourage achievement of specific goals that have been given a high level of importance in relation to the future growth and profitability of the Company.

The Board will review the performance bonuses to gauge their effectiveness against achievement of the set goals, and adjust future years' incentives as they see fit to ensure use of the most cost effective and efficient methods.

## Financial report for the year ended 30 June 2011

### Auditor's Independence Declaration

The lead auditor's independence declaration under s307C of the *Corporations Act 2001* for the year ended 30 June 2011 is included within the financial statements.

This Report of the Directors, incorporating the Remuneration Report, is signed in accordance with a resolution of the Board of Directors.

Director Rosemannee Reynonos

Dated this 8Th day of September 2011

# **RSM**: Bird Cameron Partners

Chartered Accountants

RSM Bird Cameron Partners 8 St Georges Terrace Perth WA 6000 GPO Box R1253 Perth WA 6844 T +61 8 9261 9100 F +61 8 9261 9111 www.rsmi.com.au

#### **AUDITOR'S INDEPENDENCE DECLARATION**

As lead auditor for the audit of the financial report of Pinjarra Community Financial Services Limited for the year ended 30 June 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

RSM BIRD CAMERON PARTNERS Chartered Accountants

-inty

Perth, WA

Dated: 8 September 2011

TUTU PHONG Partner



## Financial report for the year ended 30 June 2011

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2011

		2011	2010
	Note	\$	\$
Revenue	2	873,385	810,341
Employee benefits expense		(464,449)	(413,124)
Depreciation and amortisation expense		(59,690)	(58,642)
Finance costs		(7,260)	(8,042)
Other expenses	3	(328,279)	(348,901)
Profit before income tax		13,707	(18,368)
Income tax expense	4	(8,381)	2,122
Profit for the year		5,326	(16,246)
Other comprehensive income		-	-
Total comprehensive income for the y attributable to members	ear	5,326	(16,246)
Earnings per share		1.35	(4.12)
Basic earnings per share (cents per share)		1.35	(4.12)
Diluted earnings per share (cents per share)			

# Financial report for the year ended 30 June 2011

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2011

	AO A 1 00 00 112 20 1 1	2011	2010
	Note	\$	\$
CURRENT ASSETS			
Cash and cash equivalents	6	127,801	49,978
Trade and other receivables	7	63,976	75,989
Other current assets	8	9,397	16,312
TOTAL CURRENT ASSETS	_	201,174	142,279
NON-CURRENT ASSETS			
Plant and equipment	9	85,584	128,218
Intangible assets	10	11,834	25,834
Deferred tax asset	23	36,539	44,920
TOTAL NON-CURRENT ASSETS	_	133,957	198,972
TOTAL ASSETS	_	335,131	341,251
CURRENT LIABILITIES			
Trade and other payables	11	50,946	61,260
Short-term financial liabilities	12	9,000	9,000
Short-term provisions	13	16,950	14,353
Current tax liability	23		
TOTAL CURRENT LIABILITIES	_	76,896	84,613
NON-CURRENT LIABILITIES			
Long-term financial liabilities	12	62,486	70,576
Long-term provisions	13	16,463	12,102
TOTAL NON-CURRENT LIABILITIES	_	78,949	82,678
TOTAL LIABILITIES		155,845	167,291
NET ASSETS		179,286	173,960
EQUITY			005 005
Issued capital	14	385,805	385,805
Retained earnings/(Accumulated losses)		(206,519)	(211,845)
TOTAL EQUITY		179,286	173,960

# Financial report for the year ended 30 June 2011

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2011

	Share Capital (Ordinary shares)	Retained earnings/ (Accumulated losses)	Total
	\$	\$	\$
Balance at 1 July 2009	385,805	(195,599)	190,206
Total comprehensive income for the year	-	(16,246)	(16,246)
Balance at 30 June 2010	385,805	(211,845)	173,960
Balance at 1 July 2010	385,805	(211,845)	173,960
Total comprehensive income for the year	-	5,326	5,326
Balance at 30 June 2011	385,805	(206,519)	179,286

# Financial report for the year ended 30 June 2011

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011	2010
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		884,404	804,960
Payments to suppliers and employees		(789,103)	(743,293)
Interest received		929	81
Finance costs		(7,260)	(8,042)
Income tax paid			(15,712)
Net cash provided by operating activities	15	88,970	37,994
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of plant and equipment		(3,056)	(251)
Net cash used in investing activities		(3,056)	(251)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of borrowings		(8,091)	(10,233)
Net cash used in financing activities		(8,091)	(10,233)
Net increase/(decrease) in cash held		77,823	27,510
Cash and cash equivalents at beginning of financial year		49,978	22,468
Cash and cash equivalents at end of financial year	6	127,801	49,978

### PINJARRA COMMUNITY FINANCIAL SERVICES LIMITED

#### ABN 31 097 389 547

#### NOTES TO THE FINANCIAL STATEMENTS

#### Financial report for the year ended 30 June 2011

#### 1. Statement of significant accounting policies

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

The financial report covers the Company as an individual entity. The Company is a public company, incorporated and domiciled in Australia.

Australian Accounting Standards set out accounting policies that the Australian Accounting Standards Board (AASB) has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below and have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The financial statements were authorised for issue on 8th September 2011 by the Directors of the Company.

#### (a) Income tax

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

### NOTES TO THE FINANCIAL STATEMENTS

# Financial report for the year ended 30 June 2011

### (b) Plant and equipment

Each class of plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and equipment

Plant and equipment are measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial year in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over their useful lives to the economic entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset

Depreciation Rate

Plant and equipment

5% - 40%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

#### (c) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the Company are classified as finance leases

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the year.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### (d) Financial instruments

### Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the Company becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the Company no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### NOTES TO THE FINANCIAL STATEMENTS

### Financial report for the year ended 30 June 2011

#### Classification and Subsequent Measurement

i. Financial assets at fair value through profit or loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.

#### ii. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### iii. Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Company's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

#### iv. Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### v. Financial Liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### **Derivative instruments**

Derivative instruments are measured at fair value. Gains and losses arising from changes in fair value are taken to the statement of comprehensive income unless they are designated as hedges.

The Company does not hold any derivative instruments.

#### Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

#### NOTES TO THE FINANCIAL STATEMENTS

### Financial report for the year ended 30 June 2011

#### Impairment

At each reporting date, the Company assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the Statement of Comprehensive Income.

### **Financial Guarantees**

Where material, financial guarantees issued, which require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition. The guarantee is subsequently measured at the higher of the best estimate of the obligation and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118: Revenue. Where the Company gives guarantees in exchange for a fee, revenue is recognised under AASB 118.

The Company has not issued any financial guarantees.

### (e) Impairment of assets

At each reporting date, the Company reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the Statement of Comprehensive Income.

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### (f) Intangibles

#### Franchise fee

The franchise fee paid by the Company pursuant to a Franchise Agreement with Bendigo Bank is being amortised over the initial five (5) years period of the agreement, being the period of expected economic benefits of the franchise fee.

### (g) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

#### (h) Provisions

Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

### (i) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the Statement of Financial Position.

## NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

### (j) Revenue and other income

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

### (k) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use of sale.

All other borrowing costs are recognised in income in the period in which they are incurred.

### (I) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### (m) Comparative figures

When required by Australian Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### (n) Critical accounting estimates and judgments

The Directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company.

### Key estimates - Impairment

The Company assesses impairment at each reporting date by evaluating conditions specific to the Company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

No impairment has been recognised in respect of intangibles for the year ended 30 June 2011. Should the projected turnover figures be materially outside of budgeted figures incorporated in value-in-use calculations, an impairment loss would be recognised up to the maximum carrying value of intangibles at 30 June 2011 amounting to \$11,834.

## NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

## (o) Adoption of New and Revised Accounting Standards

At the date of this financial report the following standards, which may impact the entity in the period of initial application, have been issued but are not yet effective:

Reference	Title	Summary	Application date (financial years beginning)	Expected Impact
AASB 9	Financial Instruments	Replaces the requirements of AASB 139 for the classification and measurement of financial assets. This is the result of the first part of Phase 1 of the IASB's project to replace IAS 39.	1 January 2013	No expected impact on the entity.
AASB 124	Related Party Disclosures	Revised standard. The definition of a related party is simplified to clarify its intended meaning and eliminate inconsistencies from the application of the definition.	1 January 2011	Disclosure Only.

The Company has decided against early adoption of these standards.

## NOTES TO THE FINANCIAL STATEMENTS

		2011 \$	2010 \$
2.	Revenue		
	Franchise margin income	872,391	810,260
	Interest revenue	994	81
	more services	873,385	810,341
3.	Expenses		
	Advertising and marketing	14,360	8,999
	ASIC and BSX costs	6,529	5,000
	ATM leasing and running costs	33,640	44,744
	Bad debts	584	1,048
	Community sponsorship and donations	10,162	4,393
		-	5,711
	Consultancy	26,234	35,060
	Freight and postage	16,626	15,697
	Insurance	50,785	53,401
	IT leasing and running costs	28,156	35,252
	Occupancy running costs	22,635	22,078
	Printing and stationery	48,143	43,404
	Rental on operating lease	12,068	7,622
	Telephone Other operating expenses	58,357	66,492
			348,901
		328,279	340,301
	Remuneration of the auditors of the Company		
	Audit services	12,964	11,776
	Other services	5,960	5,600
		18,924	17,376

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

4.

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2011 \$	2010 \$
Income tax expense		
a. The components of tax expense comprise:		
Current tax	-	4.00
Deferred tax (Note 23)	8,381	(2,122)
	8,381	(2,122)
<ul> <li>The prima facie tax on profit before income tax is reconciled to the income tax as follows:</li> </ul>		
Prima facie tax payable on profit before income tax at 30% (2010: 30%)	4,112	(5,510)
Add:		
Tax effect of:		
<ul> <li>non-deductible depreciation and amortisation</li> </ul>	4,200	4,200
<ul> <li>other non-allowable items</li> </ul>	69	4,296
Less:		
Tax effect of:		.= .1.0.0\
<ul> <li>other allowable items</li> </ul>	-	(5,108)
Income tax attributable to the Company	8,381	(2,122)

At balance date, the Company had tax losses of \$88,383 (2010: \$123,370) which are available to offset future years' taxable income.

The future income tax benefit of these tax losses is \$26,515 (2010: \$37,011). This benefit has not been recognised as an asset in the statement of financial position as there is not a high probability of its realisation. The benefits will only be obtained if:

- the Company derives future assessable income of a nature and of an amount sufficient to enable the benefit from the deductions for the loss to be realised;
- the Company continues to comply with the conditions for deductibility imposed by the law; and
- no changes in tax legislation adversely affect the Company in realising the benefit from the deductions for the losses.

## NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

## 5. Key management personnel compensation

### a. Names and positions

Name Position

Rosemaree Reynolds Non-Executive Director / Chairman

Ernest Albert Hiddlestone Non-Executive Director

Iggy Castle Non-Executive Director

Trevor Lawrence Delaporte Non-Executive Director

Laurence Ian Galloway Non-Executive Director

Key management personnel remuneration has been included in the Remuneration Report section of the Directors' Report.

## b. Options provided as remuneration and shares issued on exercise of such options

No options were provided as remuneration or shares issued on exercise of options

### c. Option holdings

No options over ordinary shares in the Company are held by any Director of the Company or other key management personnel, including their personally related parties.

### d. Shareholdings

Number of ordinary shares held by key management personnel

### 2011

		Ordinary	Shares	
Directors	Balance at beginning of period	Purchased during the period	Other changes	Balance at end of period
Rosemaree Reynolds	-	200	-	200
Ernest Hiddlestone	300	-	-	300
Iggy Castle	-	-	-	-
Trevor Delaporte	-	-	-	-
Laurence Galloway	2,000	-	-	2,000
				· · · · · · · · · · · · · · · · · · ·
	2,300	200	_	2,500

## NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

		2011	2010
		\$	\$
6.	Cash and cash equivalents		
	Cash at bank and in hand	127,801	49,978
	Reconciliation of cash		
	Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to items in the Statement of Financial Position as follows:		
	Cash and cash equivalents	127,801	49,978
7.	Trade and other receivables		
	Trade debtors	63,911	75,989
	Accrued income	65	-
	_	63,976	75,989
	-		

## a. Provision For Impairment of Receivables

Current trade and term receivables are non-interest bearing loans and generally on 30-day terms. Non-current trade and term receivables are assessed for recoverability based on the underlying terms of the contract. A provision for impairment is recognised when there is an objective evidence that an individual trade or term receivable is impaired. These amounts will be included in the other expenses item of the Statement of Comprehensive Income.

There is no provision for impairment of receivables.

### 8. Other assets

Current		
Prepayments	9,397	16,312

### ABN 31 097 389 547

## NOTES TO THE FINANCIAL STATEMENTS

		2010	
		\$	\$
9.	Plant and equipment		
	Plant and equipment		
	Cost	343,838	340,782
	Accumulated depreciation	(258,254)	(212,564)
		85,584	128,218
	Movement in carrying amount		
	Balance at the beginning of the year	128,218	172,609
	Additions	3,056	1,191
	Disposals	-	(940)
	Depreciation expense	(45,690)	(44,642)
	Carrying amount at the end of the year	85,584	128,218
10.	Intangible assets		
	Franchise fee		
	Cost	70,000	70,000
	Accumulated amortisation	(58,166)	(44,166)
		11,834	25,834
44	Pursuant to a five year franchise agreement with Be operates a branch of Bendigo and Adelaide Bank Lin and services.	ndigo and Adelaide Bank Limite nited, providing a core range of l	ed, the Company panking products
11.	operates a branch of Bendigo and Adelaide Bank Lin	ndigo and Adelaide Bank Limitenited, providing a core range of l	oanking products
11.	operates a branch of Bendigo and Adelaide Bank Lin and services.	endigo and Adelaide Bank Limite nited, providing a core range of l 26,540	oanking products 39,120
11.	operates a branch of Bendigo and Adelaide Bank Lin and services.  Trade and other payables	nited, providing a core range of leading to the core of leading a core range o	39,120 19,479
11.	operates a branch of Bendigo and Adelaide Bank Lin and services.  Trade and other payables  Trade creditors and accruals	nited, providing a core range of l	oanking products 39,120

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### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

	,a	2011	2010
		\$	\$
12.	Financial liabilities		
	Current		
	Mortgage loan	9,000	9,000
	Non current		
	Mortgage loan	62,486	70,576
	Security:		
	The mortgage loan is secured by a floating charge over the Co	ompany's assets.	
13.	Provisions		
	Current		4.4.0.00
	Provision for employee entitlements	16,950	14,353
	Non current		40.400
	Provision for employee entitlements	16,463	12,102
	Number of employees at year end	11	9
14.	Equity		
	394,160 (2010: 394,160) fully paid ordinary shares	394,160	394,160
	Cost of raising equity	(8,355)	(8,355)
	_	385,805	385,805
15.	Cash flow information		
	Reconciliation of cash flow from operations with profit after tax		
	Profit after tax	5,326	(16,246)
	Depreciation and amortisation	59,690	58,642
	Movement in assets and liabilities		
	Receivables	12,013	(5,300)
	Other assets	6,915	1,935
	Payables	(10,313)	10,006
	Deferred tax asset	8,381	(2,121)
	Provisions	6,958	6,791
	Current tax liability		(15,713)
	Net cash provided by/(used in) operating Activities	88,970	37,994

## b. Credit Standby Arrangement and Loan Facilities

The company does not operate a bank overdraft facility or have any other loan facilities at present.

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

### 16. Related party transactions

Ward & Ilsley Partners Pty Ltd received \$7,340 (\$9,570 in 2010) for treasury and consultancy fees during the financial year ended 30 June 2011. No other related parties have entered in to a transaction with the Company during the financial years ended 30 June 2011 and 30 June 2010.

		k.	2011 \$	2010
17.	Leasing commitments			
	Non cancellable operating lease commitment contracted for but not capitalised in the financial statements			
	Payable  Not longer than 1 year  Longer than 1 year but not longer than 5 years		41,082 69,248 110,330	36,967 5,627 <b>42,594</b>
18.	Dividends			
	Final unfranked ordinary dividend of 0 cents per share (2009: 8 cents)		-	
	Balance of franking account at beginning of year adjusted for franking credits arising from:  - Payment of provision for income tax		26,390	10,678 15,712
	Balance of franking account at year end		26,390	26,390

## 19. Financial risk management

The Company's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, loans, bills and leases.

The directors' overall risk management strategy seeks to assist the Company in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

## a. Financial risk management policies

Risk management policies are approved and reviewed by the Board of Directors on a regular basis. These include the credit risk policies and future cash flow requirements.

The main purpose of non-derivative financial instruments is to raise finance for Company operations.

The Company does not have any derivative instruments at 30 June 2011.

## NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

## b. Financial risk exposures and management

The main risks the Company is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

i. Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating rate debt.

ii. Foreign currency risk

The company is not exposed to fluctuations in foreign currencies.

lii. Liquidity risk

The Company manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

iv. Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the Statement of Financial Position and notes to the financial statements.

There are no material amounts of collateral held as security at 30 June 2011.

The Company does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the Company.

Credit risk is managed reviewed regularly by the Board of Directors. It arises from exposures to customers as well as through deposits with financial institutions.

The Board of Directors monitors credit risk by actively assessing the rating quality and liquidity of counter parties:

- all potential customers are rated for credit worthiness taking into account their size, market position and financial standing; and
- customers that do not meet the company's strict credit policies may only purchase in cash or using recognised credit cards.

The trade receivables balances at 30 June 2011 and 30 June 2010 do not include any counterparties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

v. Price risk

The Company is not exposed to any material commodity price risk.

## c. Financial Instrument Composition and Maturity analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the Statement of Financial Position.

## NOTES TO THE FINANCIAL STATEMENTS

2011		Variable	Fixe	ed		
	Weighted Average Effective Interest Rate	Floating Interest Rate	Within 1 Year	Within 1 to 5 Years	Non Interest Bearing	Total
Financial Assets					5.546	407 697
Cash and cash equivalents	0.01%	104,815	-	-	2,812	107,627 20,174
Short term deposits	5.90%	-	20,174	-	-	63,976
Loans and receivables		-	' <u>-</u>		63,976	
Total Financial Assets		104,815	20,174		66,788	191,777
Financial Liability Bank loan secured	10.14%	-	9,000	62,486		71,486
Trade and other payables		_	_	*	66,001	66,001
Total Financial Liabilities		-	9,000	62,486	66,001	137,487
2010	Weighted Average Effective Interest Rate	Variable Floating Interest Rate	Fix Within 1 Year	ed Within 1 to 5 Years	Non Interest Bearing	Total
Financial Assets Cash and cash equivalents Short term deposits	Average Effective Interest	Floating Interest	Within 1	Within 1 to 5	Interest	Total 49,978
Financial Assets Cash and cash equivalents Short term deposits Investments	Average Effective Interest Rate	Floating Interest Rate	Within 1	Within 1 to 5	Interest Bearing 3,086	
Financial Assets Cash and cash equivalents Short term deposits Investments Loans and receivables	Average Effective Interest Rate	Floating Interest Rate 46,893	Within 1	Within 1 to 5 Years	Interest Bearing	49,978
Financial Assets Cash and cash equivalents Short term deposits Investments	Average Effective Interest Rate	Floating Interest Rate	Within 1 Year	Within 1 to 5 Years	Interest Bearing 3,086 75,989	49,978 75,989
Financial Assets Cash and cash equivalents Short term deposits Investments Loans and receivables Total Financial Assets  Financial Liability Bank loan secured	Average Effective Interest Rate	Floating Interest Rate 46,893	Within 1 Year	Within 1 to 5 Years	Interest Bearing 3,086 75,989	49,978 75,989
Financial Assets Cash and cash equivalents Short term deposits Investments Loans and receivables Total Financial Assets Financial Liability	Average Effective Interest Rate	Floating Interest Rate 46,893	Within 1 Year	Within 1 to 5 Years	3,086 75,989 79,075	49,978 75,989 125,967

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

2011 2010

Trade and sundry payables are expected to be paid as followed:

Less than 6 months 66,001 61,260

### d. Net Fair Values

The net fair values of investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the Company intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the Statement of Financial Position and in the notes to the financial statements.

Fair values are materially in line with carrying values.

#### e. Sensitivity Analysis

#### i. Interest Rate Risk

The Company has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks.

## ii. Interest Rate Sensitivity Analysis

At 30 June 2011, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant would be as follows:

#### 2011

		-2 %		+ 2%	
	Carrying Amount \$	Profit \$	Equity \$	Profit \$	Equity \$
Financial Assets  Cash and cash equivalents	107,627	(2,152)	(2,152)	2,152	2,152
Financial Liability Bank loan secured	71,486	1,429	1,429	(1,429)	(1,429)

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

#### 2010

		-2 %		+ 2%	)
	Carrying Amount \$	Profit \$	Equity \$	Profit \$	Equity \$
Financial Assets  Cash and cash equivalents	46,893	(938)	(938)	938	938
Financial Liability Bank loan secured	79,576	1,592	1,592	(1,592)	(1,592)

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged. The Company has no exposure to fluctuations in foreign currency.

### 20. Operating Segments

### Types of products and services by segment

The Company operates in the financial services sector as a branch of Bendigo and Adelaide Bank Limited in Western Australia.

## Basis of accounting for purposes of reporting by operating segments

Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Company.

Comparative information

This is the first reporting period in which AASB 8: Operating Segments has been adopted. Comparative information has been stated to conform to the requirements of the Standard.

### Major customers

The Company operates under the terms of a franchise agreement with Bendigo and Adelaide Bank Limited, which accounts for all of the franchise margin income.

#### 21. Events after the balance sheet date

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent financial years.

### 22. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the reporting date.

### ABN 31 097 389 547

## NOTES TO THE FINANCIAL STATEMENTS

		,	2011 \$	2010 \$
23.	Tax			
	a.	Liability		
		Current		
		Income Tax		
	b.	Assets		
		Deferred tax assets provisions		
		Provisions	10,024	7,909
		Tax losses carried forward	26,515	37,011
			36,539	44,920
	a.	Reconciliations		
	i.	Gross Movements		
		This overall movement in the deferred tax account is as follows:		
		Opening balance	44,920	42,799
		(Charge)/credit to statement of comprehensive income	(8,381)	2,121
		Closing balance	36,539	44,920
	ii.	Deferred Tax Assets		
		This overall movement in the deferred tax account is as follows:		
		Provisions		
		Opening balance	7,909	5,902
		(Charge)/credit to statement of comprehensive income	2,115	2,007
		Closing balance	10,024	7,909
		Other		
		Opening balance	37,011	36,897
		(Charge)/credit to statement of comprehensive income	(10,496)	114
		Closing balance	26,515	37,011
			36,539	44,920

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

## 24. Company details

The registered office and principal place of business of the Company is: 7C George Street
Pinjarra WA 6208

The other principal place of business of the Company is: 83 South West Hwy Waroona WA 6215

### ABN 31 097 389 547

### NOTES TO THE FINANCIAL STATEMENTS

## Financial report for the year ended 30 June 2011

#### **DIRECTORS' DECLARATION**

The Directors of the Company declare that:

- 1. the accompanying financial statements and notes are in accordance with the Corporations Act 2001 and:
  - a. comply with Australian Accounting Standards; and
  - b. give a true and fair view of the financial position as at 30 June 2011 and of the performance for the year ended on that date of the Company;
- 2. the Chief Executive Officer and Chief Finance Officer have each declared that:
  - a. the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the *Corporations Act 2001*;
  - b. the financial statements and notes for the financial year comply with the Australian Accounting Standards; and
  - the financial statements and notes for the financial year give a true and fair view.
- 3. in the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- 4. the financial statements and notes thereto also comply with International Financial Reporting Standards, as disclosed in Note 1.

This declaration is made in accordance with a resolution of the Board of Directors.

Director Dley ala Rosemarree Reynolds

Dated this 8 Th day of September 2011

## **RSM**! Bird Cameron Partners

Chartered Accountants

RSM Bird Cameron Partners 8 St George's Terrace Perth WA 6000 GPO Box R1253 Perth WA 6844 T +61 8 9261 9100 F +61 8 9261 9101 www.rsmi.com.au

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PINJARRA COMMUNITY FINANCIAL SERVICES LIMITED

### Report on the Financial Report

We have audited the accompanying financial report of Pinjarra Community Financial Services Limited ("the company"), which comprises the statement of financial position as at 30 June 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



## **RSM**: Bird Cameron Partners

Chartered Accountants

### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Pinjarra Community Financial Services Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

#### Opinion

#### In our opinion:

- (a) the financial report of Pinjarra Community Financial Services Limited is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.

### Report on the Remuneration Report

We have audited the Remuneration Report contained within the directors' report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### Opinion

In our opinion the Remuneration Report of Pinjarra Community Financial Services Limited for the year ended 30 June 2011 complies with section 300A of the *Corporations Act 2001*.

RSM BIRD CAMERON PARTNERS
Chartered Accountants

- Toly

Perth, WA

Dated: 8 September 2011

TUTU PHONG

Partner