13 September 2006



Property Fund Managers

**BSX Announcements** By Email: announcements@bsx.com.au (3 pages)

### PFA DIVERSIFIED PROPERTY TRUST ("PFD") **ANNUAL RESULTS - 30 JUNE 2006**

Property Funds Australia Limited ("PFA"), the responsible entity of the PFA Diversified Property Trust ("the Trust"), is pleased to report on the activities and achievements of the Trust for the financial year ended 30 June 2006.

### Achievements during the year

- Three properties were acquired during the year being:-
  - 180 Queen Street, Brisbane, Queensland for \$18.0M;
  - A 50% interest in Civic Tower, 66-69 Goulburn Street, Sydney for \$54.85M. This property was acquired in co-ownership with the diversified property trust group, the Australand Group; and
  - The Citigate Melbourne hotel at 270 Flinders Street, Melbourne for \$34.0M.

These property acquisitions significantly improve the sector and geographical diversification of the Trust's portfolio. The Civic Tower acquisition is the Trust's first acquisition of a Sydney CBD property.

- Settlement of the sale of the Post Office Square, Brisbane for \$70.5M completed 1 December 2005, \$9.0M above its book value as at 30 June 2005.
- A special distribution of 6.76 cents per unit was paid in December 2005 to unitholders recorded on the register as at 30 June 2005 as a consequence of the sale of Post Office Square.
- A Special Distribution Reinvestment Plan ('DRP') was offered to unitholders eligible for the Special Distribution. Participation in the DRP by those unitholders who accepted resulted in 2.38 million units being issued.
- Product disclosure statement ("PDS No. 3") lodged with ASIC in October 2005 closed oversubscribed in February 2006 with 19.87 million units issued in the Trust.
- Product disclosure statement ("PDS No. 4") lodged with ASIC in June 2006 closed in August 2006 with 22.38 million units issued.
- The one for seven rights issue entitlement offered to existing unitholders (i.e. those registered at 14 June 2006) closed on 25 July 2006 with strong existing unitholder take up.
- \$25.46M increase in the value of the Trust's property portfolio value following the independent revaluation of 8 of 16 of the Trust's properties during the financial year.
- Vacancy rate (by income) creditably decreased to a low 1.54% (3.5% at 30 June 2005).

### **Financial Performance**

- As at 30 June 2006:-
  - Total assets \$415.48M, (up \$70.32M or 20% over the year);
  - Net tangible asset backing of \$1.17 per unit (up 6 cents per unit over the year).
- Distribution of 9.48 cents per unit for the year ended 30 June 2006 (paid monthly) in accordance with previous forecasts.

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- In addition, a special distribution for eligible unitholders was paid during the year of 6.76 cents per unit.
- Tax deferred component of distributions 73.6% tax deferred as compared with PDS No. 4 forecasts of 68%.
- The Trust's distribution rate has increased to 9.8 cents per unit (in accordance with underlying financial forecasts in the product disclosure statement dated 5 June 2006) and is forecast to continue at that rate for the 2006/07 financial year.
- Gross operating revenue of \$39.03 million (up 26% over the year and above PDS No.4 forecasts).
- Net profit (before amortisations and unitholder distributions) for the year approximately \$38.66M (up 27% over the year).
- Earnings per unit (before amortisations and unitholder distributions) for the year was 24.5 cents (compared with 24.9 cents in the previous year).

### The Market and Liquidity

- Last trading price on BSX at 30 June 2006 of \$1.09 per unit with a market capitalisation as at that date of \$182.84 million;
- Total liquidity provided during the year (BSX trade volume) was approximately 3.3 million units, a 65% increase in the total number of units traded when compared with the 2005 financial year.

### **Potential Property Divestment**

The Manager recently announced that the Garden Square Office Park located at Upper Mt Gravatt in Brisbane is to be marketed for sale. The Board of PFA, after reviewing a strategic analysis of the Trust's portfolio, has concluded the sale of Garden Square Office Park is appropriate and its divestment will be consistent with the ongoing diversification strategy of the Trust, particularly given the overweight nature of the Trust's exposure to the Brisbane office market.

#### Outlook

The 2006 financial year has seen a number of milestones and achievements for the Trust. One such achievement was the first sale of a Trust property asset, being Post Office Square, which resulted in a final sale price of \$9.0M above the property's book value at 30 June 2005. This sale resulted in those unitholders who held units as at 30 June 2005, receiving a 6.76 cents per unit special distribution and enjoying a 17% total return over the year.

The Trust has in the last year or so, and probably will over the next year or two, continue to benefit from its overweight nature in those markets which continue to have strong growth in them (e.g. the general office markets of Australia, and in particular, Brisbane office).

The Manager intends to continue the diversification process (which is one of the Trust's key objectives) and the growth of the Trust on a careful and considered basis to preserve the Trust's stability of income and its reasonably high yield. Given the yield focus of the Trust and the challenges to acquire appropriately yielding properties, the ongoing growth of the Trust by further property acquisitions, beyond say \$500M of gross assets, may be restricted for a while, until either yields on investment property rise or interest rates drop.

The Manager will be carrying out a significant review of the future direction of the Trust (including its liquidity) later in this calendar year. The conclusions of that review will be advised to Unitholders at the appropriate time.

The Manager remains positive about the underlying fundamentals of the Trust and its future. In the context of alternative property investment opportunities available in the market, it would appear to offer value. In the meantime, the Manager will continue to focus on providing to unitholders via the Trust stable and tax effective income returns underpinned by a reasonable level of capital security.

### **Unitholder Support**

Again over this past financial year, the Trust has received a strong level of support with a large proportion of existing unitholders increasing their investment in the Trust through the 2 capital raisings (PDS No. 3 and No. 4) as well as the 2005 Special Distribution Reinvestment Plan that occurred during the year.

We would like to thank our existing unitholders for their support of the Trust. We also welcome those new investors who invested in the Trust for the first time this year. We look forward to reporting to you on the continued success of the Trust throughout the year.

For further information, please contact Chris Morton (Managing Director) on (07) 3221 7170.

**Note:** The figures shown on the attached Annexure 3A reflect the introduction of the new Australian Equivalents to International Reporting Standards ('AIFRS') and as a consequence can be confusing to the traditional reader of such financial accounts. For example, unitholder distributions are treated as a debt related expense under AIFRS and are recognised in the calculation of profit (loss) after income tax, whilst under the previous Australian GAAP these transactions were recognised in unitholders equity.



# **Annexure 3A**

# **BSX Listing Rules**

# Half yearly/Yearly Disclosure

References

Version 1, Operative 23/8/2000

Chapter 3, BSX Listing Rules

PFA Diversified Property Trust				
Name of entity				
097 860 690 (ARSN) Half yearl	y (tick)	30/06/2006	3	
ABN, ACN or ARBN Annual (ti	ick) X	Half year/fi ('Current p	nancial y eriod')	ear ended
Summary				
Sales revenue or operating revenue			۱ ۱	\$A,000
cales revenue of operating revenue	Up	26%	to	39,029
Profit (loss) before abnormal items and after tax	d Up	73%	to	18,275
Add: Property Revaluations & Impairments	Down	1%	to	19,275
Less: Unitholders Distributions	Up	115%	to	24,941
				Refer to Annexure A (1)
Abnormal items before tax	·	gain (loss) of		
Profit (loss) after tax but before outside equity interests	Down	32%	to	12,445
Extraordinary items after tax attributabl to members	l <b>e</b>	gain (loss) of		
Profit (loss) for the period attributable to members	o Down	32%	to	12,445
Dividends (distributions)	Franking rate applicat	ple	N/A	
Current period	Fir	nal R	efer to A	nnexure A (2) ¢

	maii fearly/fearly Disclosure		
	Interim	¢	
Previous corresponding period	Final	Refer to Annexure A(2) ¢	
	Interim	¢	
Record date for determining entitlements to the discrete case of a trust distribution)	lividend, (in the	Last day of the month	
Short details of any bonus or cash issue or other	items(s) of imports	ance not previously released to BSX:	

## Consolidated profit and loss account

	Current period \$A'000	Previous corresponding period \$A'000
Revenue	70,081	50,322
Expenses	(20,177)	(10,137)
Finance costs - financial institutions	(12,518)	(10,234)
Finance costs – Unitholder distributions	(24,941)	(11,607)
Profit (loss) from ordinary activities before tax	12,445	18,344
Income tax on ordinary activities	0	0
Profit (loss) from ordinary activities after tax	12,445	18,344
Outside equity interests	0	0
Profit (loss) from ordinary activities after tax attributable to members	12,445	18,344
Profit (loss) from extraordinary activities after tax attributable to members	0	0
Profit (loss) for the period attributable to members	12,445	18,344
Retained profits (accumulated losses) at the beginning of the financial period	Refer to Annexure A(6)	Refer to Annexure A(6)
Net transfers to and from reserves		
Net effect of changes in accounting policies	Refer to Annexure A(6)	Refer to Annexure A(6)
Dividends paid or payable	Refer to Annexure A(2)	Refer to Annexure A(2)
Retained profits (accumulated losses) at end of financial period	Refer to Annexure A(6)	Refer to Annexure A(6)

### Profit restated to exclude amortisation of goodwill

Profit (loss) from ordinary activities after tax before outside equity interests and amortisation of goodwill Less (plus) outside equity interests

Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members

Current period \$A'000	corresponding period \$A'000
12,445	18,344
12,445	18,344

**Previous** 

### Revenue and expenses from operating activities

Details of revenue
Rent Received
Outgoings recovered
Interest Received
Distributions Received
Make Good Income

Current period \$A'000	Previous corresponding period \$A'000
33,360	26,624
4,629	3,131
557	336
483	312
0	550
·	

### Intangible and extraordinary items

Amortisation of goodwill

Amortisation of other intangibles

Total amortisation of intangibles

Extraordinary items (details)

Consolidated - current period			
Before tax	Related tax	After tax	
\$A'000	\$A'000	\$A'000	
0	0	0	
420	0	420	
420	0	420	
0	0	0	
L			

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Total extraordinary items	0	0	0	
		1	l i	

# Comparison of half year profits (Annual statement only)

	Current year - \$A'000	Previous year - \$A'000
Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the 1st half year	(3,797)	(1,509)
Consolidated profit (loss) from ordinary activities after tax attributable to members for the 2nd half year	16,242	19,853

### Consolidated balance sheet

Current assets	Australian Equivalents to IFRS 30 June 2006 \$A'000	Australian Equivalents to IFRS 31 Dec 05 \$A'000	Australian Equivalents to IFRS 30 June 05 \$A'000
Cash	2,777	9,198	468
Receivables	1,821	1,037	2,218
Investments	0	0	0
Inventories	0	0	0
Other (provide details if material)	929	878	832
(Prepaid expenses & deposits)			
Total current assets	5,527	11,113	3,518
Non-current assets			
Receivables	0	0	0
Investments	409,954	352,772	341,638
Inventories	0	0	0
Other property, plant and equipment (net)	0	0	0
Intangibles (net)	0	0	0
Other (provide details if material)	0	0	0

Hall	Yearly/Yearly Di	isciosui e
409,954	352,772	341,638
415,481	363,885	345,156
8,957	10,357	3,548
О	0	2,436
0	0	0
0	0	О
8,957	10,357	5,984
0	0	О
209,779	184,629	174,062
0	0	О
196,745	168,899	165,110
406,524	353,528	339,172
415,481	363,885	345,156
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
N/A	N/A	N/A
	409,954 415,481  8,957 0 0 0 8,957  0 209,779 0 196,745 406,524 415,481  0 0 0 0 0 0 0 0	409,954       352,772         415,481       363,885         8,957       10,357         0       0         0       0         8,957       10,357         0       0         209,779       184,629         0       0         196,745       168,899         406,524       353,528         415,481       363,885         0       0         0

### Consolidated statement of cash flows

Cash flows related to operating activities	Current period \$A'000	Previous corresponding period \$A'000
Receipts from customers	41,609	32,977
Payments to suppliers and employees	(15,428)	(13,967)
Dividends received	0	0

**Annexure 3A** 

	Half Yearly/Yearly Disclosure	
Interest and other items of similar nature received	890	798
Interest and other costs of finance paid	(12,219)	(10,106)
Income taxes paid	0	0
Other (provide details if material)	0	0
Net operating cash flows	14,852	9,702
Cash flows related to investing activities		
Payments for purchases of property, plant and equipment	(120,711)	(68,146)
Proceeds from sale of property, plant and equipment	67,604	0
Payment for purchases of equity investments	0	(10,000)
Proceeds from sale of equity investments	10,000	0
Loans to other entities	0	0
Loans repaid by other entities	0	0
Other (provide details if material)	0	0
Net investing cash flows	(43,107)	(78,146)
Cash flows related to financing activities		· · · · · · · · · · · · · · · · · · ·
Proceeds from issues of securities (shares, options, etc.)	23,953	52,415
Proceeds from borrowings	35,920	26,705
Repayment of borrowings	(2,436)	0
Distributions / Dividends paid	(24,941)	(11,183)
Other (provide details if material) Financing costs and capital raising costs	(1,932)	(1,618)
Net financing cash flows	30,564	66,319
Net increase (decrease) in cash held		
Cash at beginning of period (see Reconciliation of cash)	468	2,593
Exchange rate adjustments	0	0
Cash at end of period (see Reconciliation of cash)	2,777	468
	<u></u>	

Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.

Reconciliation of cash		
Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period \$A'000
Cash on hand and at bank	2,777	468
Deposits at call	0	0
Bank overdraft	0	0
Other (provide details)	0	0
Total cash at end of period	2,777	468
Ratios		
Profit before tax/sales	Current period	Previous corresponding period
Consolidated profit (loss) from ordinary activities before tax as a percentage of sales revenue	32%	60%
Profit after tax/equity interests		<u> </u>
Consolidated profit (loss) from ordinary activities after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	Refer to Annexure A (6)	Refer to Annexure A (6)
Earnings per security (EPS)	Current period	Previous corresponding period
Calculation of basic, and fully diluted, EPS in accordance with AASB 133: Earnings per Share		
(a) Basic EPS	Refer to Annexure	Refer to Annexure
<ul><li>(b) Diluted EPS (if materially different from (a))</li></ul>	A (7)	A (7)
		· L
NTA backing	Current period	Previous corresponding period
Net tangible asset backing per ordinary	1.166 refer to	1.109 refer to
Date 23/08/2000		Page 7 of 18

security Annexure A (8) Annexure A (8)

# Annexure 3A

### Half Yearly/Yearly Disclosure Details of specific receipts/outlays, revenues/expenses Previous corresponding period Current period A\$'000 \$A'000 Interest revenue included 557 336 Interest revenue included but not yet 0 0 received (if material) Interest costs excluded from borrowing costs 0 0 capitalised in asset values Outlays (excepts those arising from the 0 0 acquisition of an existing business) capitalised in intangibles (if material) Depreciation (excluding amortisation of 0 0 intangibles) Other specific relevant items (borrowing 1,932 1.618 costs & capital raising costs) Control gained over entities having material effect Name of entity Refer to Annexure A (4) Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity since the date in the current period on which control was acquired 12,445,012 Date from which such profit has been calculated 30 June 2006 Profit (loss) from ordinary activities and extraordinary items after tax of the entity for the whole of the previous corresponding period 18,343,337 Loss of control of entities having material effect Name of entity N/A Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity for the current period to the date of loss of control Date from which the profit (loss) has been calculated Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity while controlled during the whole of the previous corresponding period Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of

control

## Reports for industry and geographical segments

Refer to Annexure A (3)	
Segments	
Operating Revenue	
Sales to customers outside the economic entity	
Inter-segment sales	
Unallocated revenue	
Total revenue	
Segment result	
Unallocated expenses	
Consolidated profit from ordinary activities after tax	(before equity accounting)
Segment assets Unallocated assets Total assets	) Comparative data for segment assets should be as at the end of the previous corresponding period )

### Dividends

Date the	dividend	is pavable
Date me	uividena	is pavable

Refer to Annexure A (2)

Record date to determine entitlements to the dividend (ie. on the basis of registrable transfers received up to 5.00 pm)

Last day of month

### Amount per security

		Franking rate applicable	%	%	%
(annual report only)					
Final dividend:	Current year	¢	N/A	¢	N/A
	Previous year	¢	¢	¢	¢
(Half yearly and annual s	statements)				
Interim dividend:	Current year	¢	N/A	¢	N/A
	Previous year	¢	¢	¢	¢

	Current year	Previous year	
Ordinary securities	Refer to Annexure A (2)	Refer to Annexure A (2)	
Preference securities	N/A	N/A	
Total dividend (distribution)			
	Current period \$A'000	Previous corresponding period \$A'000	
Ordinary securities	Refer to Annexure A (2)	Refer to Annexure A (2)	
Preference securities	N/A	N/A	
Total	\$	\$	
Half yearly report – interim dividend (distribution) o dividend (distribution) on all securities	n all securities or Annus  Current period  \$A'000	Previous  corresponding period \$A'000	
Ordinary securities	\$	\$	
Preference securities	\$	\$	
Total	\$	\$	
The dividend or distribution plans shown below are in op	peration.		
The last date(s) for receipt of election notices to the dividend or distribution plans			
Any other disclosures in relation to dividends (distributio	ns)		

### Equity accounted associated entities and other material interests

Equity accounting information attributable to the to the economic entity's share of investments in associated entities must be disclosed in a separate notice. See AASB 1016: Disclosure of Information about Investments in Associated Companies.

Entities share of:	Current period A\$'000	Previous corresponding period A\$'000		
Profit (loss) from ordinary activities before tax.	N/A	N/A		
Income tax				
Profit (loss) from ordinary activities after tax				
Extraordinary items net of tax				
Net profit (loss)				
Outside equity interests				
Net profit (loss) attributable to members				

### Material interests in entities which are not controlled entities

The entity has an interest (that is material to it) in the following entities.

Name of entity	interest held a	e of ownership It end of period or If disposal	Contribution to profit (loss) from ordinary activities and extraordinary items after tax		
Equity accounted associates and joint venture entities	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period \$A'000	
	N/A	N/A	N/A	N/A	
Total					
Other material interests					
Total					

### Issued and listed securities

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities	Number issued	Number listed	Issue Price (cents)	Paid-up value (cents)
Preference securities (description)	N/A	N/A	N/A	N/A
Changes during current period				
Ordinary securities	167,743,219	167,743,219		
			Refer to Annexure A(5)	Refer to Annexure A(5)
Changes during current period	19,870,786	19,870,786	Refer to Annexure A(5)	Refer to Annexure A(5)
Convertible debt securities (description and conversion factor)	N/A	N/A	N/A	N/A
Changes during current period	N/A	N/A	N/A	N/A
			Exercise price	Expiry date
Options (description and conversion factor)	N/A	N/A	N/A	N/A
Changes during current period	N/A	N/A	N/A	N/A
Exercised during current period	N/A	N/A	N/A	N/A
Expired during current period	N/A	N/A	N/A	N/A

Debentures	N/A	N/A
Unsecured Notes	N/A	N/A

# **Discontinuing Operations**

## Consolidated profit and loss account

		Continuing Discontinuing operations operations		Total entity		
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Sales revenue or operation revenue						
Other revenue		:				
Expenses from ordinary activities						
Profit (loss) before tax						
Less tax						
Profit (loss) from ordinary activities after tax						

### Consolidated statement of cash flows

	Continuing operations		Discontinuing operations		Total entity	
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Net operating cash flows						
Net investing cash flows						

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Net financing cash flows						
Other disclosures						
Other disclosures			Current peri A\$'000	od	Previous co period	orresponding A\$'000
Carrying amount of items of:	to be dispose	ed		N/A		N/A
- total assets						
- total liabilities						
Profit (loss) on disposal o settlement of liabilities	f assets or			N/A		N/A
Related tax						
Net profit (loss) on discon	tinuance					
Description of disposals	,					
Comments by <i>director</i> s  Basis of accounts preparation  of this statement is a half yearly statement it	should be read in	n conjunction	with the last an	nual repo	rt and any	
announcements to the market made by the Material factors affecting the revenue			entity for th	e currer	nt period inclu	ding
seasonal or cyclical factors						
None						
						i

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)		
	1	
None		
Franking credits available and prospects for paying fully or partly franked dividends for at least the next year		
Not Applicable		
The production of the second o		
	·	
Changes in accounting policies since the last annual report and estimates of amounts reported in prior years are disclosed as follows.		
Refer to Annual Report for this period		
Changes in the amounts of contingent liabilities or assets since the last annual report are disclosed as follows.		
Refer to Annual Report for this period		
Total to a minus, report to the period.		
Additional disclosure for trusts		
Additional disclosure for trusts		
Number of units held by the management company or	196,213	
responsible entity to their related parties.	130,213	
A statement of the fees and commissions payable to the management company or responsible entity.		
Identify:		
- Initial service charges	0	
- Management fees	2,119,260	
<ul> <li>Other fees (Capital Raising, Acquisition, Disposal, Accountancy &amp; Registry fees)</li> </ul>	5,544,820	

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Annual meeting (Annual statement only)	
The annual meeting will be held as follows:	
Place	N/A
Date	
Time	
Approximate date the annual report will be available	
Compliance statement	
This statement has been prepared under accounting standards as defined in the Corporations Law.	ng policies which comply with accounting
This statement, and the financial statements under the Corporations Law (if separate), use the same accounting policies.	
3 In the case of a half-yearly report the same accounting standards and methods of computation are followed as compared with the most recent annual accounts.	
This statement does give a true and fair view of the matters disclosed.	
5 This statement is based on financial statements to wh	ich one of the following applies:
(Tick one)	
The financial statements have been audited.	
The financial statements have been subject to review by a registered auditor (or overseas equivalent).	
The financial statements are in the process of being audited or subject to review.	
The financial statements have <i>not</i> yet been audited or reviewed.	
If the accounts have been or are being audited or subject to review and the audit report is not attached, details of any qualifications will follow immediately they are available* (delete one).	
7 The entity does not have a formally constituted audit of	committee.
Sign here: (Managing Director)	Date: 13 September 2006
Print name:Christopher Morton	
Date 23/08/2000	Page 17 of 18

#### **Notes**

**True and fair view** If this statement does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

**Income tax** If the amount provided for income tax in this statement differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

The Trust should not be subject to taxation on net income derived for tax purposes provided that it is fully distributed to Unitholders.

**Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the financial statements. The information may be an expansion of the material contained in this statement, or contained in a note attached to the statement.