# annual report

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## Chairman's report

#### For year ending 30 June 2007

#### Vision, mission & values

Logan Community Financial Services' vision is to provide the Logan Community with a high standard of Community involvement and interaction that directly benefits customers and the wider community through the purchases of every day services.

This clearly states why we are in business and I am very pleased to be able to report to you, our Shareholders that we are now seeing our objectives and goals reached. This clearly shows the rewards of our focus.

Many aspects of this focus are major events, sponsorship, key initiatives, critical staff decisions and community integration.

Let us focus on the three P's, "People, Profit and Planet".

#### **People**

We now see the success of the critical decisions made last year regarding management and staff with our Area Manager, Darren Cahill now well and truly entrenched in his new role and the increased volume of business and community involvement that is evident.

One of our other objectives was to make every effort to promote within our banking network, in simple terms, to allow all of our staff to be trained with the opportunity to move up to the next level as a position becomes available. This has already become evident during the past six months.

The past year has seen very few Director changes and this is testament to the stability and dedication of our Board. Recently, we welcomed an additional Director, Darren Cahill on to our Board. Darren has been an important part of our banking network for the past four years and we felt he would offer new dimensions as a Director, particularly with his extensive banking experience.

Also within the last three months we have appointed Sherry Heath to our Board of Directors. Sherry offers a wealth of experience both as a local business owner and with her extensive community involvement.

#### **Profit**

The past year has seen a considerable improvement in the property growth market. This has reflected on our continued growth together with achievable targets.

I am delighted to report a substantial book growth that has taken our Logan banking network well in excess of \$200 million; in fact we are currently approaching \$230 million in banking business.

Logan, with four branches, has the largest business book value within Australia's **Community Bank®** network and this has all been achieved in just four years.

Chairman's report continued

Our first interim dividend was paid in April of this year and was most welcomed by our shareholders. This has seen a significant decline in shares being sold, hence a good sign of stability and confidence from our

shareholders.

**Planet** 

As we are now in our fourth year of trading we continue to become more involved in Community engagement and worthwhile sponsorships with events including the Logan Community Big Day Out, Relay for Life, Mater Little Miracles Appeal, LEAD On Logan and involvement in Charity Golf days to raise funds for charities such as the Logan Hospital Children's ward. We have also sponsored various local sporting teams and other

needy organisations.

It is part of our strategic plan to continue with these styles of events throughout the 2007/2008 year. We

also anticipate taking on larger type community events as we move forward.

As an interesting statistic for our shareholders, during the past 12 months the **Community Bank®** network throughout Australia has increased to in excess of 200 sites. As a partner with Logan Community Financial Services Limited, Bendigo Bank is a key component and active supporter of the aims for our community still retaining the philosophy of "successful customers and successful communities create successful banks,

and in that order". I feel confident in going forward with Bendigo Bank as a partner for the long term.

In closing, I wish to thank all our customers, community organisations and local business owners for their support throughout the year. I would also like to extend my gratitude, appreciation and thanks to all the banking staff, Managers, administration and fellow Directors. They have all shown their community spirit and

have worked tirelessly throughout the year.

And most importantly "Our Shareholders" who have encouraged, supported and banked with us throughout

the current and past years.

This has certainly helped us achieve our goals and growth throughout our branches and community. Your

vision, commitment, support and enthusiasm make it all worthwhile.

As your Chairman I feel privileged and humbled to be part of such an exciting organisation and I am sure

together we will reap the rewards as we move forward.

**Colin Nelson** 

Colin a Welson

Chairman

## Area Manager's report

#### For year ending 30 June 2007

Here we are at the end of our fourth full year of trading as a **Community Bank®** in Logan and it is with great pleasure that I am able to report on a vastly matured and highly successful business when compared with our conversion on 1 June 2003.

#### **Business growth**

As you may have heard if you were able to attend our shareholder function evenings at one of the branches, we set out this financial year with some very ambitious but achievable growth targets. Although at times this created some challenges for our staff, I am very pleased with the outcome. For those of you interested in the numbers, we grew our 'funds under management' by \$35.86 million in the financial year giving us a closing balance of \$213.57 million in banking business. This equates to a growth of 20.2 per cent on the previous year's balance. In a time where we see a huge amount of mortgage 'churn' in the market and competition at an all time high, this is a fantastic result against broad industry growth expectations which suggest 15 per cent.

Within these results it was also pleasing to see that our mix of business type was more diverse than in previous years. With such a high reliance on home lending in recent years and the known volatility of that market, our Managers have maintained a greater focus on small to medium business lending and their individual branch's deposit growth. This will stand us in good stead in coming years. It should also be noted that a great deal of this business is locked in on longer fixed rate terms, further ensuring a stable income from this growth in the future.

#### **Human resources**

This financial year brought about some changes in our respective teams, in both management and sales and service. As anyone in business would understand, this creates some challenges with your business capacity and has a lag effect while new staff are trained and learn what **Community Bank®** is all about. With this in mind, it is all the more pleasing that we achieved the results as stated above.

We had a new Manager come on board at the start of the financial year at Loganholme and while the branch was tracking particularly well, he has chosen to leave us again just prior to the end of June. Colleen Wiggins and the remainder of the team at Loganholme continue to be rock solid in their commitment to the achievement of results at Loganholme.

Other changes in our network have given us an opportunity to take a proactive approach to our structure. Some of these changes will appear seamless to both customers and shareholders and are already showing excellent results early in the new financial year.

Drue Hutchinson, who was our Manager of Browns Plains Branch, has also now taken on the business development responsibility for Marsden Branch. This will allow him to further focus on his strong customer skills. We have resourced both Marsden and Browns Plains branches with upgraded roles of Customer Service Managers. Lisa Simmons and Kerry Menck, respectively, have accepted these roles and are

## Area Manager's report continued

performing very well. These internal promotions have been testament to our strategy for succession planning from within.

Heather Scofield and her team at Springwood continue to show strong business writing results and it has been particularly pleasing to see and be part of some excellent career development of several people at the Branch. This will set Springwood up to continue to be one of our leading sites.

#### **Community engagement**

Although it goes without saying, community engagement has been a major focus of our entire team this year. Company financials will obviously attest to the dollars being put back into our community but I believe it is important that our shareholders get a true feel for our staff's commitment to this area of business. Let's not forget also that our engagement with community gives our Company a far more positive conversation to be having with those looking to do business with us. In a nutshell, business can be leveraged off community engagement and vice versa.

Some of the notable involvements of our teams this year have been in events such as:-

- · Logan Community Bank® Big Day Out for People with Disabilities
- Relay for Life (event for fundraising for Cancer Research)
- · Mater Little Miracles Appeal
- · Lead-on Logan (youth program being rolled out this year)
- Charity Golf Day (fundraising for Logan Children's ward)

Community engagement will continue to be a key driver in everything our teams do and we will see the above list expand in the coming year.

#### **Business expansion**

This topic seems to be one that we address daily somewhere in our network. I have made it known on several occasions in the past that although business expansion should always be on our minds, we need to continue to consolidate our current business before we get too carried away. It is my firm belief that the business maturity of our four branches places us in a very strong position to now consider such initiatives.

Our main expansion channels to this point have been with the installation of ATMs at strategic places around Logan in the past year with a machine installed at Meadowbrook and two new machines inside the Mega Centre, next to Ikea, Springwood. These machines have added both bottom line dollars and an immeasurable amount of branding exposure for us.

Obviously, with the newly expanded boundaries of Logan, we need to consider now a much larger area and customer base. This will bring its challenges and we clearly need to think very strategically about placement of any new point of representation. Let me assure you that any such decisions will be made very collaboratively with all stakeholders.

## Area Manager's report continued

#### **Summary**

The 2006/2007 financial year has truly been the turning point for our Company in many aspects. We are now operating profitably and we have a management and business writing team driving growth above industry standards.

I would personally like to thank the Board of Directors for their support and confidence in my ability to manage our business forward. I applaud their vision and proactive approach to decision making which makes my role all the more enjoyable.

Lastly but by certainly no means least, I extend my thanks formally to my teams at our four branches. Without their dedication and hard work, none of the results we are currently achieving would be possible.

Darren Cahill

**Area Manager** 

## Directors' report

#### For year ending 30 June 2007

Your Directors submit the financial report of the Company for the financial year ended 30 June 2007.

#### **Directors**

The names and details of the Company's Directors who held office during or since the end of the financial year:

Colin Albert Nelson	Ian Edward Pynor
Chairman	Secretary
Age 60	Age 59
Company Director	Project Manager
Diploma Marketing & Business Practice.	ARMIT (Civil Engineering), Commissioner of
Business owner for over 20 years.	Declarations
Interests in shares: 29,001 Ordinary Shares	Company Secretary
	Interests in shares: 20,000 Ordinary Shares

#### Alan Leslie Gough John Joseph McLaughlin

Treasurer Director
Age 53 Age 45
Accountant Solicitor

B.Bus-Accounting, PNA, NTAA, 30 years accounting
experience, own Tax accounting business 14 years.

Treasurer, Chairman: Governance & Audit Committee
Interests in shares: 5,001 Ordinary Shares

Connector

LLB, Solicitor in Logan area for over 15 years,
specialising in commercial, retail, leasing, conveyancing
and franchising. Vice Chairman and Governance & Audit
committee member

Interests in shares: 7,501 Ordinary Shares

## Stephen John SimpsonRichard SaadDirectorDirector

Age 49 Age 48
Bank Executive, Bendigo Bank Limited Business Owner

Over 20 years banking experience in senior Extensive management and sales experience in major positions with Australian banking institutions. organisations. Owns and runs two Logan businesses.

Interests in shares: Nil Ordinary Shares Marketing committee member

Interests in shares: Nil Ordinary Shares

Russell Peter Jenkins Jennifer Elizabeth Townend

Director Director

Age 45

Chief General Manager-Retail & Distribution, Bendigo Manager

Bank Limited Justice of the Peace, extensive involvement as a Qualified Chemical Engineer volunteer with numerous charity organisations and

Interests in shares: Nil Ordinary Shares management.

Interests in shares: 1,000 Ordinary Shares

Darren John Cahill (Appointed 26 February 2007) Sherolyn Leslie Heath (Appointed 2 July 2007)

Director Director

Age: 36 Age: 45

Area Manager, Logan Community Bank® Business Owner

20 years in the banking industry (15 with ANZ and 5 with Bendigo Bank) 12 years management in the industry. Chairman: MBI Committee Advertising Business and involved in many charity

Interests in shares: Nil organisations

Interests in shares: 1,000

Mark Anthony Lally (Appointed 23 July 2007) Gregory Caught (Appointed 23 October 2006,

Director (Alternate Director for Russell Peter Jenkins) Resigned 30 June 2007)

Age: 40 Director (alternate Director for Russell Peter Jenkins)

Bank Executive, Bendigo Bank Limited Age: 49

Over 23 years banking experience in senior Bank Executive, Bendigo Bank Limited

positions with Australian and European 32 years of Australian Banking experience with

banking institutions. particular focus on institutional and corporate banking

Interests in shares: Nil Interests in shares: Nil

#### **Company Secretary**

The Company Secretary is lan Pynor. Ian was appointed to the position on 16 March 2006.

#### **Principal activities**

The principal activities of the Company during the course of the financial year were in facilitating community banking services under management rights to operate franchised branches of Bendigo Bank Limited.

There has been no significant changes in the nature of these activities during the year.

#### **Operating results**

Operations have continued to perform in line with expectations. The loss of the Company for the financial year after provision for income tax was:

Year ended	Year ended
30 June 2007	30 June 2006
\$	\$
(114,042)	(180,876)

#### **Remuneration report**

#### (a) Remuneration of Directors

Except for Darren Cahill all Directors of the Company are on a voluntary basis, therefore no remuneration guidelines have been prepared. Darren Cahill, Director is also employed by Logan Community Financial Services Limited as an Area Manager and is remunerated for his services in this capacity. Darren's remuneration includes gross salary of \$85,234 including \$5,497 grossed up FBT plus employer sponsored superannuation of \$7,956 for the 2006/07 financial year.

#### (b) Remuneration of Executives

The current Company Secretary, Ian Pynor is not remunerated for his duties.

Dividends	Cents	\$
Final dividend:		
Dividends paid in the year:	3.00	96,000

#### Significant changes in the state of affairs

In the opinion of the Directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review not otherwise disclosed in this report or the financial report.

#### Matters subsequent to the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

#### Likely developments

The Company will continue its policy of facilitating banking services to the community.

#### **Environmental regulation**

The Company is not subject to any significant environmental regulation.

#### **Directors' benefits**

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest except as set out in Note 17 to the Financial Statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Company's accounts, or the fixed salary of a full-time employee of the Company, controlled entity or related body corporate.

#### **Indemnification and insurance of Directors and Officers**

The Company has indemnified all Directors and the Manager in respect of liabilities to other persons (other than the Company or related body corporate) that may arise from their position as Directors or Manager of the Company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an Auditor of the Company or a related body corporate.

#### **Directors meetings**

The number of Directors meetings attended by each of the Directors of the Company during the year were:

N	umber of Board meetings	Number	
	eligible to attend	attended	
Colin Albert Nelson (Chairman)	11	10	
lan Edward Pynor (Secretary)	11	9	
Alan Leslie Gough (Treasurer)	11	10	
John Joseph McLaughlin	11	7	
Stephen John Simpson	11	8	
Russell Peter Jenkins #	11	10	
Richard Saad	11	8	
Jennifer Elizabeth Townend	11	8	
Darren John Cahill (Appointed 26 February 2007)	5	3	
Sherolyn Leslie Heath (Appointed 2 July 2007)	0	0	
Mark Anthony Lally (Appointed 23 July 2007)	0	0	
Gregory Caught (Appointed 23 October 2006, Resigne	d 30 June 2007) 7	7	

<sup>#</sup> Seven of the meetings were attended by alternative Director Greg Caught

#### Non audit services

The Company may decide to employ the Auditor on assignments additional to their statutory duties where the Auditor's expertise and experience with the Company are important. Details of the amounts paid or payable to the Auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The Board of Directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for Auditors imposed by the Corporations Act 2001.

The Directors are satisfied that the provision of non-audit services by the Auditor, as set out in the notes did not compromise the Auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the Auditor;
- none of the services undermine the general principles relating to Auditor independence as set out
  in Professional Statement F1, including reviewing or auditing the Auditor's own work, acting in a
  management or a decision-making capacity for the Company, acting as advocate for the Company or
  jointly sharing economic risk and rewards.

#### Auditors' independence declaration

A copy of the Auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 14.

Signed in accordance with a resolution of the Board of Directors at Logan, Queensland on 7 September 2007.

**Colin Albert Nelson** 

Colin audebon

Chairman

Ian Edward Pynor

Secretary

## Corporate governance report

The Company recognises the need for the provision of strategic direction and sound oversight by the Board, to enable management to carry out its responsibilities within broadly defined parameters and without the day to day intervention of the Board.

The Company has adopted policies which define the different roles of Board and management, and which govern the way in which the Board discharges its duties. The Franchise Agreement, which governs the Company's operations as Bendigo Bank **Community Bank®** branches, also sets out roles and responsibilities of both the Board and management.

#### Role of the Board

The role of the Board is to provide strategic leadership. It does this by having a focus on the future, and acting proactively to identify new opportunities for developing the Company's operations. It holds annual Board retreats where strategic issues can be aired and deliberated on without the need to conduct regular business. Additionally, part of each monthly meeting is set aside to consider strategic issues.

#### **Role of management**

It is the role of management to carry out the day to day operations of the business, supervising branch staff and liaising with customers, sponsored groups, Bendigo Bank Limited and other stakeholders within our community. The Managers have all undertaken the training required by Bendigo Bank Limited to ensure the roles are carried out diligently.

The Managers report in writing to the Board at its monthly business meetings on matters such as business development, staffing compliance with Financial Services legislation and any branch issues which need to be brought to the attention of the Board.

#### **Board structure**

The Board is currently comprised of ten individuals who each have experience in running small businesses or as Managers in large corporations. The background of the members includes three with banking experience, an accountant and a solicitor. Board members are elected for three year terms and are able to offer themselves for re-election at the end of each term.

The Board has established two committees, the Governance, Audit and Human Resources Committee and the Marketing, Business Development and Information Technology Committee. These committees meet monthly to consider the issues appropriate to each area of governance.

The Board members have undertaken training provided by the Australian Institute of Company Directors designed to introduce **Community Bank®** Directors to the legal and fiduciary responsibilities of Directors.

During 2007, the Board undertook an annual Performance Review in a format established by Bendigo Bank Limited.

## Corporate governance report continued

#### **Board conduct**

The Company has a policy setting out the conduct expected of the Board and its members. Under this policy, the Board has committed itself to carrying out its duties in an ethical manner. The Board recognises its legal duty to act in good faith, for the benefit of the shareholders, and to either avoid or declare all or any potential conflicts of interest which may arise.

The Board is cognizant that the Company represents Bendigo Bank Limited in its operations and seeks to avoid any activity which may bring Bendigo Bank or the **Community Bank®** network into disrepute.

The Board also recognises its responsibility to provide a secure workplace environment for its staff, ensuring all are treated with due respect.

#### **Financial reporting**

The Board has appointed a Treasurer who is responsible for keeping accurate and up to date books of account, and for complying with all legal accounting requirements such as reports to the Bendigo Stock Exchange, the Australian Tax Office and the Australian Securities and Investment Commission.

The Treasurer provides a written management report to the Board's monthly meetings, giving cash flow information as well as actual results compared with budget.

#### **Shareholders rights**

The Company recognises the rights of Shareholders to have regular and up to date information concerning progress of the Company. Shareholders have the ability to access the half yearly accounts of the Company as well as receiving annual accounts and the opportunity to attend the Annual General Meeting of the Company.

Shareholders also receive informal communications by way of newsletters and the opportunity to attend shareholder information nights at the Bank's branches.

#### **Risk management**

The Board undertakes a regular assessment of the risks associated with the activities of the Company and in particular the risks involved in the implementation of its key strategies. Measures are taken to eliminate, mitigate and/or insure those risks.

Ian E Pynor

**Company Secretary** 

## Auditor's independence declaration



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#### Auditor's Independence Declaration

As lead auditor for the audit of the financial statements of Logan Community Financial Services Limited the year ended 30 June 2007, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- a) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) any applicable code of professional conduct in relation to the audit.

David Hutchings Auditor Andrew Frewin & Stewart

Bendigo 7 September 2007

## Financial statements

#### Income statement

For year ending 30 June 2007

	Note	2007 \$	2006 \$	
Revenues from ordinary activities	3	2,443,927	2,024,391	
Salaries and employee benefits expense		(1,253,449)	(1,085,974)	
Management advisory fee		(300,081)	(300,000)	
Advertising and promotion		(46,707)	(7,431)	
Occupancy and associated costs		(395,270)	(347,495)	
Systems costs		(112,612)	(100,731)	
Depreciation and amortisation expense	4	(92,130)	(90,299)	
General administration expenses		(389,501)	(334,459)	
Loss before income tax credit		(145,822)	(241,998)	
Income tax credit	5	31,780	61,122	
Loss for the period		(114,042)	(180,876)	
Loss attributable to members of the entity		(114,042)	(180,876)	
Earnings per share (cents per share)		cents	cents	
- basic for profit for the year	18	(3.56)	(5.65)	
- dividends paid per share	19	3.00	-	

The accompanying notes form part of these financial statements.

## Financial statements continued

#### Balance sheet

As at 30 June 2007

	Note	2007 \$	2006 \$	
Current assets				
Cash assets	6	306,488	149,816	
Trade and other receivables	7	97,739	375,693	
Total current assets		404,227	525,509	
Non-current assets				
Property, plant and equipment	8	686,510	725,481	
Intangibles	9	49,225	97,225	
Deferred tax assets	10	501,703	469,923	
Total non-current assets		1,237,438	1,292,629	
Total assets		1,641,665	1,818,138	
Current liabilities				
Trade and other payables	11	36,952	5,230	
Provisions	12	2,910	1,063	
Total current liabilities		39,862	6,293	
Total liabilities		39,862	6,293	
Net assets		1,601,803	1,811,845	
Equity				
Contributed equity	13	3,042,211	3,042,211	
Accumulated losses	14	(1,440,408)	(1,230,366)	
Total equity		1,601,803	1,811,845	

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of changes in equity

As at 30 June 2007

	Note	2007 \$	2006 \$	
Total equity at the beginning of the financial year		1,811,845	1,992,721	
Net income/expense recognised directly in equity		-	-	
Net loss for the year		(114,042)	(180,876)	
Total recognised income & expenses for the year		1,697,803	1,811,845	
Shares issued during period		-	-	
Costs of issuing shares		-	-	
Dividends provided for or paid		(96,000)	-	
Total equity at the end of the financial year		1,601,803	1,811,845	

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of cash flows

As at 30 June 2007

	Note	2007 \$	2006 \$	
Cash flows from operating activities				
Receipts from customers		2,715,487	1,983,364	
Payments to suppliers and employees		(2,464,052)	(2,463,378)	
Interest received		6,394	21,049	
Net inflows/(outflows) from operating activities	15	257,829	(458,965)	
Cash flows from investing activities				
Payments for property plant and equipment		(5,157)	(16,649)	
Dividends paid		(96,000)	-	
Net cash outflows from investing activities		(101,157)	(16,649)	
Net decrease in cash held		156,672	(475,614)	
Cash at the beginning of the financial year		149,816	625,430	
Cash at the end of the financial year	6(a)	306,488	149,816	

The accompanying notes form part of these financial statements.

## Notes to the financial statements

For year ending 30 June 2007

#### Note 1. Summary of significant accounting policies

#### **Basis of preparation**

This general purpose financial report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Interpretations and the Corporations Act 2001.

#### **Compliance with IFRS**

Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures that the financial statements and notes comply with International Financial Reporting Standards (IFRS). These financial statements and notes comply with IFRS.

#### **Historical cost convention**

The financial report has been prepared under the historical cost conventions on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of Goods and Services Tax (GST). The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue.

#### Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable for the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operation cash flows.

#### Note 1. Summary of significant accounting policies (continued)

#### Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the comprehensive balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the Company/consolidated entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the income statement, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

Note 1. Summary of significant accounting policies (continued)

**Employee entitlements** 

The provision for employee benefits to wages, salaries and annual leave represents the amount which the Company has a present obligation to pay resulting from employees' services provided up to the balance date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

Intangibles

The cost of the Company's franchise fee has been recorded at cost and is amortised on a straight line basis at a rate of 20% per annum.

Cash

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

**Comparative figures** 

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

leasehold improvements
 40 years

plant and equipment
 2.5 - 40 years

furniture and fittings
 4 - 40 years

#### Note 1. Summary of significant accounting policies (continued)

#### Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

There are no estimates or assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year except for those dealing with the expected recoverability of the Company's carried forward income tax losses.

#### **Payment terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

#### **Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### **Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### **Contributed equity**

Ordinary shares are recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### Note 1. Summary of significant accounting policies (continued)

#### Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### Note 2. Financial risk management

The Company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

The Board undertakes a regular assessment of the risks associated with the activities of the Company and in particular the risks involved in the implementation of its key strategies.

#### (i) Market risk

The Company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The Company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The Company is not exposed to commodity price risk.

#### (iii) Credit risk

The Company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The Company's franchise agreement limits the Company's credit exposure to one financial institution, being Bendigo Bank Limited.

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The Company believes that its sound relationship with Bendigo Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the Company to cash flow interest-rate risk. The Company believes that its sound relationship with Bendigo Bank Limited mitigates this risk significantly.

	2007 \$	2006 \$	
Note 3. Revenue from ordinary activities			
Operating activities:			
- services commissions	2,418,732	1,991,843	
- other revenue	18,801	11,499	
Total revenue from operating activities	2,437,533	2,003,342	
Non-operating activities:			
- interest received	6,394	21,049	
Total revenue from non-operating activities	6,394	21,049	
Total revenues from ordinary activities	2,443,927	2,024,391	
Note 4. Expenses			
Depreciation of non-current assets:			
- plant and equipment	26,024	16,386	
- leasehold improvements	18,106	11,453	
Amortisation of non-current assets:			
- franchise agreement	48,000	48,000	
	92,130	75,839	
Bad debts	17,540	-	
Note 5. Income tax expense  The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows:			
Operating loss	(145,822)	(241,998)	
Prima facie tax on loss from ordinary activities at 30%	(43,747)	(72,599)	
Add tax effect of:			
- non-deductible expenses	11,967	11,477	
Income tax expense on operating loss	(31,780)	(61,122)	

	2007	2006	
	\$	\$	
Note 6. Cash assets			
Cash at bank and on hand	306,488	149,816	
	306,488	149,816	
The above figures are reconciled to cash at the end of the			
financial year as shown in the statement of cash flows as fol	lows:		
6(a) Reconciliation of cash			
Cash at bank and on hand	306,488	149,816	
	306,488	149,816	
Note 7. Trade and other receivables			
Trade receivables	97,739	75,693	
Prepayments	-	300,000	
	97,739	375,693	
Note 8. Property, plant and equipment			
Plant and equipment			
At cost	287,423	282,267	
Less accumulated depreciation	(74,635)	(48,612)	
	212,788	233,655	
Leasehold improvements			
At cost	527,230	527,228	
Less accumulated depreciation	(53,508)	(35,402)	
	473,722	491,826	
	410,122	,	

	2007 \$	2006 \$
Note 8. Property, plant and equipment (continue	ed)	
Movements in carrying amounts:		
Plant and equipment		
Carrying amount at beginning	233,655	241,200
Additions	5,157	16,649
Less: depreciation expense	(26,024)	(24,194)
Carrying amount at end	212,788	233,655
Leasehold improvements		
Carrying amount at beginning	491,826	509,932
Less: depreciation expense	(18,106)	(18,106)
Carrying amount at end	473,720	491,826
Total written down amount	686,508	725,481
Note 9. Intangible assets		
Franchise fee	0.40.000	040.000
At cost	240,000	240,000
	(190,775)	(142,775)
At cost		
At cost	(190,775)	(142,775)
At cost  Less: accumulated amortisation	(190,775) <b>49,225</b>	(142,775) <b>97,225</b>
At cost Less: accumulated amortisation  Note 10. Deferred tax	(190,775)	(142,775)
At cost  Less: accumulated amortisation  Note 10. Deferred tax  Deferred tax asset	(190,775) <b>49,225</b>	(142,775) <b>97,225</b>
At cost  Less: accumulated amortisation  Note 10. Deferred tax  Deferred tax asset  Tax losses - revenue	(190,775) <b>49,225</b>	(142,775) <b>97,225</b>
At cost  Less: accumulated amortisation  Note 10. Deferred tax  Deferred tax asset  Tax losses - revenue  Note 11. Trade and other payables	(190,775) 49,225 501,703	(142,775) 97,225 469,923

	2007	2006
Nata 40 - Duniaiana	\$	\$
Note 12. Provisions		
Employee provisions	2,910	1,063
Number of employees at year end	1	1
Note 13. Contributed equity		
3,200,000 Ordinary shares fully paid of \$1 each		
(2006: 3,200,000)	3,092,000	3,092,000
Less: equity raising expenses	(49,789)	(49,789)
	3,042,211	3,042,211
Note 14. Accumulated losses		
Balance at the beginning of the financial year	(1,230,366)	(1,049,490)
Net loss from ordinary activities after income tax	(114,042)	(180,876)
Dividends Paid	(96,000)	-
Balance at the end of the financial year	(1,440,408)	(1,230,366)
Note 15. Statement of cash flows		
Reconciliation of loss from ordinary activities after tax to net cash provided by/(used in) operating activities		
Loss from ordinary activities after income tax	(114,042)	(180,876)
Non cash items:		
- depreciation	44,130	42,299
- amortisation	48,000	48,000
Changes in assets and liabilities:		
- (increase)/decrease in receivables	277,953	(310,312)
- (increase)/decrease in other assets	(31,780)	(61,122)
- increase/(decrease) in payables	33,568	1,983
- increase/(decrease) in other liabilities	-	1,063
Net cashflows used in operating activities	257,829	(458,965)

	2007 \$	2006 \$
Note 16. Auditors' remuneration		
Amounts received or due and receivable by the Auditor of		
the Company for:		
- audit & review services	3,000	3,500
- non audit services	1,400	1,400
	4,400	4,900

#### Note 17. Director and related party disclosures

The names of Directors who have held office during the financial year are:

Colin Albert Nelson (Chairman)

lan Edward Pynor (Secretary)

Alan Leslie Gough (Treasurer)

John Joseph McLaughlin

Stephen John Simpson

Russell Peter Jenkins

Richard Saad

Jennifer Elizabeth Townend

Darren John Cahill (Appointed 26 February 2007)

Sherolyn Leslie Heath (Appointed 2 July 2007)

Mark Anthony Lally (Appointed 23 July 2007)

Gregory Caught (Appointed 23 October 2006, resigned 30 June 2007)

No Directors' remuneration has been paid as the positions are held on a voluntary basis.

Logan Community Financial Services Limited has entered into a lease agreement with Lawgold Pty Ltd for the use of 11 Vanessa Boulevard, Springwood. The entity is a Company owned by Director - John McLaughlin. The payments for rent and associated outgoings totalled \$45,188.08 (2006: \$31,933.50).

McLaughlin & Associates Lawyers are used as professional legal advisors for the entity when and where required. McLaughlin & Associates Lawyers is a Company owned by Director - John McLaughlin.

Richard Saad is the owner of Café Metzzo, Logan Community Financial Services Limited used Café Metzzo's services for food and beverages for events totaling \$1,074.20 for the financial year.

Director Darren Cahill is also employed by Logan Community Financial Services Limited as an Area/Branch Manager and is remunerated for his services. Darren's remuneration includes gross salary of \$85,234 including \$5,497grossed up FBT plus employer sponsored superannuation of \$7,956 for the 2006/07 financial year.

Note 17. Director and related party disclosures (continued)

<sup>#</sup> Sherolyn purchased 1,000 shares on 14 August 2007.

There was no movement in Directors shareholdings during the year. Each share held is valued at \$1.

	2007	2006	
	¢	¢	
Note 18. Earnings per share			
Basic earnings per share to the ordinary equity holders			
of the Company	(3.56)	(5.65)	

	2007	2006	
	\$	\$	
(a) Reconciliations of earnings used in calculating earnings p	er share		
Basic earnings per share			
Profit attributable to the ordinary share holders of the Company			
used in calculating basic earnings per share	(114,042)	(180,876)	

		2007	2006	
		Number	Number	
Note 18	Farnings per share (continued)			

#### Note 18. Earnings per share (continued)

#### (b) Weighted average number of shares used as the denominator

Weighted average number of ordinary shares used as the

denominator in calculating basic earnings per share 3,200,000 3,200,000

2007	2006	
\$	\$	

#### Note 19. Dividends paid or provided

#### **Ordinary shares**

Dividend for the year ended 30 June 2007 of 3 cents per fully paid share

\_\_\_\_\_

Unfranked - 3 cents per share 96,000 -

#### Note 20. Events occurring after the balance sheet date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 21. Contingent liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 22. Segment reporting

The economic entity operates in the service sector where it facilitates community banking services pursuant to a franchise agreement with Bendigo Bank Limited. The economic entity operates in one geographic area being Logan, Queensland.

#### Note 23. Registered office/principal place of business

The registered office and principal place of business is:

Registered office Principal place of business
61 Bull Street 11 Vanessa Boulevard
Bendigo, VIC 3550 Springwood, QLD 4127

#### Note 24. Financial instruments

#### **Net fair values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. The Company does not have any unrecognised financial instruments at the year end.

#### Credit risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Interest rate risk

Financial instrument		ating est rate	<b>1</b> y		Over		turing in Ov 5 ye	er ears		Interest aring	ave	ghted erage ctive
	2007 \$	2006 \$	2007 \$	2006 \$	2007 \$	2006 \$	2007 \$	2006 \$	2007 \$	2006 \$	2007 %	2006 %
Financial												
assets												
Cash assets	306,488	149,816	-	-	-	-	-	-	-	-	0.05	0.05
Receivables	-	-	-	-	-	-	-	-	97,739	375,692	N/A	N/A
Financial												
liabilities												
Payables	-	-	-	-	-	-	-	-	36,952	5,230	N/A	N/A

## Directors' declaration

In the opinion of the Directors:

- (a) the financial statements and notes of the Company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's financial position as at 30 June 2007 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the Directors' report comply with Accounting Standard AASB174 Related Pary Disclosures and the Corporations Regulations 2001

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer as required by section 295A of the Corporations Act.

This declaration is made in accordance with a resolution of the Board of Directors.

**Colin Albert Nelson** 

Chairman

**Ian Edward Pynor** 

Secretary

Signed 7 September 2007

## Independent audit report



PO Box 454 Bendigo VIC 3552 61-65 Bull Street Bendigo VIC 3550

Phone (03) 5443 0344 Fax (03) 5443 5304 afs@afsbendigo.com.au www.afsbendigo.com.au

ABN 51-061-795-337

#### INDEPENDENT AUDITOR'S REPORT

To the members of Logan Community Financial Services Limited

We have audited the accompanying financial report of Logan Community Financial Services Limited which comprises the balance sheet as at 30 June 2007, and the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

#### Directors Responsibility for the Financial Report

The Directors are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial report so that that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independent Auditor's Opinion

In our opinion, the financial report of Logan Community Financial Services Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the financial position of Logan Community Financial Services Limited as of 30 June 2007, and of its financial performance and its cash flows for the year then ended and Complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.

DAVID HUTCHINGS
ANDREW FREWIN & STEWART
61-65 Bull Street, Bendigo, 3550

Dated this 7th day of September 2007

## BSX report

#### **Share information**

Additional Information required by the Bendigo Stock Exchange Limited and not shown elsewhere in this report is as follows. The information is current as at 21 September 2007.

The following table shows the number of shareholders, broken into various categories showing the total number of shares held.

Range of shares held	Total holders	Units	
1 – 1,000	777	542,365	
1,001 – 5,000	350	1,034,510	
5,001 – 10,000	52	471,600	
10,001 – 100,000	34	801,525	
100,001 and over	2	350,000	
Total shareholders	1,215		

Each of the above shareholders are entitled to 1 vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than 5% voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the Company.

There are 4 shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

The following table shows the 10 largest shareholders.

	Number of	Percentage	
Shareholder	shares	of capital	
Bendigo Bank Ltd	247,500	7.73	
Central Plumbing Supplies Pty Ltd	102,500	3.20	
Mr Peter McErlane	70,000	2.19	
Winpar Holdings Ltd	50,800	1.59	
Astonlee Pty Ltd	50,000	1.56	
Wishful Superannuation Pty Ltd	50,000	1.56	
Mr Richard & Mrs Haydee Campbell	45,000	1.41	
Mr Andrew & Mrs Janet Armstrong	30,100	0.94	
The Ignacio & Theresa Kim Family Trust	30,000	0.94	
Mr Connor John O'Brien	30,000	0.94	

## BSX report continued

#### Registered office and principal administrative office

The registered office of the Company is located at:

AFS & Associates

61-65 Bull St,

Bendigo, VIC 3550

Phone: (03) 5443 0344

The principal administrative office of the Company is located at:

11 Vanessa Blvd,

Springwood, QLD 4127

Phone: (07) 3808 1011

#### Security register

The security register (share register) is kept at:

**Essential Registry Team** 

Computershare Investor Services

Yarra Falls

452 Johnston Street

Abbotsford, VIC 3067

#### Other information

Please refer to the Directors report, within the annual report, for details of the Company Secretary and main corporate governance practices of the entity.

There are no material differences between the information in the Company's Annexure 3A and the information in the financial documents in its annual report.

## Vision, mission and values

#### Vision statement

Our vision is to provide the Logan community with a level of community involvement that directly benefits customers and the wider community through the purchase of everyday services.

#### Mission statement

Our mission us to focus on developing a sustainable, community-owned business that provides services to Logan residents in a manner that satisfies their needs today, and the broader community's needs in the future.

### Values statement

We place a high value on doing business in an ethical manner.

We place a high value on providing opportunities for youth in our business.

We place a high value on involving the community in business ventures.

We place a high value on developing staff both personally and professionally.

We place a high value on providing accurate and timely information to stakeholders.

We place a high value on treating our customers fairly and with respect.

We place a high value on growing the business beyond banking.

### It's about community.

#### **Browns Plains**

Westpoint Shopping Centre, Browns Plains Road, Browns Plains, QLD 4118

Phone: (07) 3806 9777 Fax: (07) 3806 9500

#### Loganholme

Logan Hyperdome, Bryants Road, Loganholme, QLD 4129 **Phone: (07) 3801 3600 Fax: (07) 3801 4997** 

#### Marsden

Shop 21, Marsden Park Shopping Centre, 55-77 Chambers Flat Road, Marsden, QLD 4132

Phone: (07) 3299 7740 Fax: (07) 3299 7870

#### **Springwood**

Shop 40/41 Centro Springwood, 34 Fitzgerald Avenue, Springwood, QLD 4127

Phone: (07) 3208 2611 Fax: (07) 3208 3611

Franchisee: Logan Community Financial Services Limited

11 Vanessa Boulevard, Springwood, QLD 4217 **Phone: 1300 366 636 Fax: (07) 3808 1392** 

ABN 88 101 148 430