



Annexure 3A

SIM Venture Securities Exchange Listing Rules

Half yearly/~~Yearly~~ Disclosure

References

Version 2, Operative 23/6/2010
Chapter 3, SIM VSE Listing Rules

Kew East Financial Services Limited

Name of entity

91 096 301 058

(ABN) ACN or ARBN

Half yearly (tick)



Annual (tick)



31 December 2010

Half year/financial year ended
(Current period)

Summary

Sales revenue or operating revenue

up/down

14 %

to

\$A,000
657

Profit (loss) before abnormal items and
after tax

up/down

0.00006 %

to

160

Abnormal items before tax

gain (loss) of

—

Profit (loss) after tax but before outside
equity interests

up/down

0.00006 %

to

160

Extraordinary items after tax attributable
to members

gain (loss) of

—

Profit (loss) for the period attributable to
members

up/down

0.00006 %

to

160

Dividends (distributions)

Franking rate applicable

30 cents

Current period

Final

8

¢

Interim

6

¢

Previous corresponding period

Final

8

¢

Interim

6

¢

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Record date for determining entitlements to the dividend, (in the case of a trust distribution)

11 April 2011

Short details of any bonus or cash issue or other items(s) of importance not previously released to SIM VSE:

None

Consolidated profit and loss account

	Current period \$A'000	Previous corresponding period \$A'000
Sales revenue or operating revenue	657	577
Expenses from ordinary activities	(429)	(349)
Borrowing costs	—	—
Share of net profit (loss) of associates and joint venture entities	—	—
Profit (loss) from ordinary activities before tax	228	228
Income tax on ordinary activities	(68)	(68)
Profit (loss) from ordinary activities after tax	160	160
Outside equity interests	—	—
Profit (loss) from ordinary activities after tax attributable to members	160	160
Profit (loss) from extraordinary activities after tax attributable to members	—	—
Profit (loss) for the period attributable to members	160	160
Retained profits (accumulated losses) at the beginning of the financial period	455	367
Net transfers to and from reserves	—	—
Net effect of changes in accounting policies	(39)	(39)
Dividends paid or payable	—	—
Retained profits (accumulated losses) at end of financial period	455	367

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Profit restated to exclude amortisation of goodwill

	Current period \$A'000	Previous corresponding period \$A'000
Profit (loss) from ordinary activities after tax before outside equity interests and amortisation of goodwill	160	160
Less (plus) outside equity interests	—	—
Profit (loss) from ordinary activities after tax (before amortisation of goodwill) attributable to members	160	160

Revenue and expenses from operating activities

	Current period \$A'000	Previous corresponding period \$A'000
Details of revenue and expenses	657	577
Revenue	(13)	(15)
Depreciation and Impairment	(209)	(171)
Employee Costs	(207)	(163)
Other expenses from		

Intangible and extraordinary items

	Consolidated - current period		
	Before tax \$A'000	Related tax \$A'000	After tax \$A'000
Amortisation of goodwill	—	—	—
Amortisation of other intangibles	5	1.5	3.5
Total amortisation of intangibles	5	1.5	3.5
Extraordinary items (details)	—	—	—
Total extraordinary items	—	—	—

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Comparison of half year profits
(Annual statement only)

	Current year - \$A'000	Previous year - \$A'000
Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the 1st half year	156	105
Consolidated profit (loss) from ordinary activities after tax attributable to members for the 2nd half year	160	160

Consolidated balance sheet

	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly statement \$A'000
Current assets			
Cash	867	669	728
Receivable	135	119	117
Investments	11	11	12
Inventories	—	—	—
Other (provide details if material)	—	—	—
Total current assets	1013	799	857
Non-current assets			
Receivables	—	—	—
Investments	—	—	—
Inventories	—	—	—
Other property, plant and equipment (net)	95	92	80
Intangibles (net)	9	14	19
Other (provide details if material)	28	24	24
Total non-current assets	132	130	123
Total assets	1145	929	980
Current liabilities			
Accounts payable	60	33	58
Borrowings	—	—	—
Provisions	78	69	61
Other (provide details if material)	63	4	—

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Total current liabilities	201	106	119
Non-current liabilities			
Accounts payable	-	-	-
Borrowings	-	-	-
Provisions	4	4	6
Other (provide details if material)	3	4	6
Total non-current liabilities	7	8	12
Total liabilities	208	114	131
Net assets	937	815	849
Equity			
Capital	482	482	482
Reserves	-	-	-
Retained profits (accumulated losses)	455	333	367
Equity attributable to members of the parent entity	-	-	-
Outside equity interests in controlled entities	-	-	-
Total equity	937	815	849
Preference capital and related premium included	-	-	-

Consolidated statement of cash flows

Cash flows related to operating activities	Current period \$A'000	Previous corresponding period \$A'000
Receipts from customers	671	551
Payments to suppliers and employees	(425)	(403)
Dividends received	-	-
Interest and other items of similar nature received	16	8
Interest and other costs of finance paid	-	-
Income taxes paid	(16)	(68)
Other (provide details if material)	-	-
Net operating cash flows	246	88
Cash flows related to investing activities		
Payments for purchases of property, plant	(11)	-

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and equipment		
Proceeds from sale of property, plant and equipment	—	—
Payment for purchases of equity investments	—	—
Proceeds from sale of equity investments	—	—
Loans to other entities	—	—
Loans repaid by other entities	—	—
Other (provide details if material)	—	—
Net investing cash flows	(11)	—
Cash flows related to financing activities		
Proceeds from issues of securities (shares, options, etc.)	—	—
Proceeds from borrowings	—	—
Repayment of borrowings	—	—
Dividends paid	(39)	(39)
Other (provide details if material)	—	—
Net financing cash flows	(39)	(39)
Net increase (decrease) in cash held	196	49
Cash at beginning of period (see Reconciliation of cash)	671	610
Exchange rate adjustments	—	—
Cash at end of period (see Reconciliation of cash)	867	659

Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows. If an amount is quantified, show comparative amount.

None

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Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.

	Current period \$A'000	Previous corresponding period \$A'000
Cash on hand and at bank	867	610
Deposits at call	-	-
Bank overdraft	-	-
Other (provide details)	-	-
Total cash at end of period	867	610

Ratios

	Current period	Previous corresponding period
Profit before tax/sales		
Consolidated profit (loss) from ordinary activities before tax as a percentage of sales revenue	34.7	39.5
Profit after tax/equity interests		
Consolidated profit (loss) from ordinary activities after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	33	33

Earnings per security (EPS)

	Current period	Previous corresponding period
Calculation of basic, and fully diluted, EPS in accordance with AASB 1027: Earnings per Share		
(a) Basic EPS	33	33
(b) Diluted EPS (if materially different from (a))	-	-

NTA backing

	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	1.92	1.72

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Details of specific receipts/outlays, revenues/expenses

	Current period A\$'000	Previous corresponding period \$A'000
Interest revenue included	16	13
Interest revenue included but not yet received (if material)	-	-
Interest costs excluded from borrowing costs capitalised in asset values	-	-
Outlays (excepts those arising from the acquisition of an existing business) capitalised in intangibles (if material)	-	-
Depreciation (excluding amortisation of intangibles)	8	10
Other specific relevant items	-	-

Control gained over entities having material effect

Name of entity

N/A

Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity since the date in the current period on which control was acquired

\$

Date from which such profit has been calculated

Profit (loss) from ordinary activities and extraordinary items after tax of the entity for the whole of the previous corresponding period

\$

Loss of control of entities having material effect

Name of entity

N/A

Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity for the current period to the date of loss of control

\$

Date from which the profit (loss) has been calculated

Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the entity while controlled during the whole of the previous corresponding period

\$

Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control

\$

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Reports for industry and geographical segments

	\$ '000 <u>current</u>	\$ '000 <u>current</u>
Segments	657	577
Operating Revenue	—	—
Sales to customers outside the economic entity	—	—
Inter-segment sales	—	—
Unallocated revenue	657	577
Total revenue	657	577
Segment result	—	—
Unallocated expenses	—	—
Consolidated profit from ordinary activities after tax (before equity accounting)	160	160
	<u>current</u>	<u>PLP</u>
Segment assets	1146	981
Unallocated assets	—	—
Total assets	1146	981

Comparative data for segment assets should be as at the end of the previous corresponding period

Dividends

Date the dividend is payable

2 May 2011

Record date to determine entitlements to the dividend (ie. on the basis of registrable transfers received up to 5.00 pm)

11 April 2011

Amount per security

		Franking rate applicable ³⁰ % % %			
(annual report only)					
Final dividend:	Current year	8 ¢	N/A	¢	N/A
	Previous year	8 ¢	¢	¢	¢
(Half yearly and annual statements)					
Interim dividend:	Current year	6 ¢	N/A	¢	N/A
	Previous year	6 ¢	¢	¢	¢

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Total annual dividend (distribution) per security
(Annual statement only)

	Current year	Previous year
Ordinary securities	N/A ¢	N/A ¢
Preference securities	— ¢	— ¢

Total dividend (distribution)

	Current period \$A'000	Previous corresponding period - \$A'000
Ordinary securities	\$ 39	\$ 39
Preference securities	\$ —	\$ —
Total	\$ 39	\$ 39

Half yearly report – interim dividend (distribution) on all securities or Annual report – final dividend (distribution) on all securities

	Current period \$A'000	Previous corresponding period - \$A'000
Ordinary securities	\$ 29	\$ 29
Preference securities	\$ —	\$ —
Total	\$ 29	\$ 29

The dividend or distribution plans shown below are in operation.

Interim dividend of 6 cents per share proposed for payments on 2 May 2011.

The last date(s) for receipt of election notices to the dividend or distribution plans

N/A

Any other disclosures in relation to dividends (distributions)

None

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Equity accounted associated entities and other material interests

Equity accounting information attributable to the economic entity's share of investments in associated entities must be disclosed in a separate notice. See AASB 1016: Disclosure of Information about Investments in Associated Companies.

Entities share of:	Current period A\$'000	Previous corresponding period A\$'000
Profit (loss) from ordinary activities before tax.		
Income tax		
Profit (loss) from ordinary activities after tax		
Extraordinary items net of tax		
Net profit (loss)		
Outside equity interests		
Net profit (loss) attributable to members		

Material interests in entities which are not controlled entities

The entity has an interest (that is material to it) in the following entities.

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to profit (loss) from ordinary activities and extraordinary items after tax	
	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period \$A'000
Equity accounted associates and joint venture entities				
Total				
Other material interests				

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Total				

Issued and listed securities

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities	Number issued	Number listed	Issue Price (cents)	Paid-up value (cents)
Preference securities (description)				
Changes during current period				
Ordinary securities				
Changes during current period				
Convertible debt securities (description and conversion factor)				
Changes during current period				

			Exercise price	Expiry date
Options (description and conversion factor)				
Changes during current period				
Exercised during current period				
Expired during current period				

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Debentures		
Unsecured Notes		

Discontinuing Operations

Consolidated profit and loss account

	Continuing operations		Discontinuing operations		Total entity	
	Current period - \$A'000	Previous corresponding period - \$A'000	Current period - \$A'000	Previous corresponding period - \$A'000	Current period - \$A'000	Previous corresponding period - \$A'000
Sales revenue or operation revenue						
Other revenue						
Expenses from ordinary activities						
Profit (loss) before tax						
Less tax						
Profit (loss) from ordinary activities after tax						

Consolidated statement of cash flows

	Continuing operations		Discontinuing operations		Total entity	
	Current period - \$A'000	Previous corresponding period - \$A'000	Current period - \$A'000	Previous corresponding period - \$A'000	Current period - \$A'000	Previous corresponding period - \$A'000
Net operating cash flows						
Net investing cash flows						

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Net financing cash flows						
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Other disclosures

	Current period A\$'000	Previous corresponding period A\$'000
Carrying amount of items to be disposed of:		
- total assets		
- total liabilities		
Profit (loss) on disposal of assets or settlement of liabilities		
Related tax		
Net profit (loss) on discontinuance		

Description of disposals

Comments by directors

Basis of accounts preparation

If this statement is a half yearly statement it should be read in conjunction with the last annual report and any announcements to the market made by the entity during the period.

Material factors affecting the revenues and expenses of the entity for the current period including seasonal or cyclical factors

None

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A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)

Subsequent to the reporting date the Board has been advised that Bendigo and Adelaide Bank Ltd wish to unfavourably adjust the commission rates paid to Kew East Financial Services Ltd. This is contrary to the current contractual arrangements between the two entities. Negotiations and investigations in respect to the financial impacts of this (if any) are continuing.

Franking credits available and prospects for paying fully or partly franked dividends for at least the next year

Franking credits available at date of this report
\$225,177.23.
Future dividends are expected to be fully franked.

Changes in accounting policies since the last annual report and estimates of amounts reported in prior years are disclosed as follows.

None

Changes in the amounts of contingent liabilities or assets since the last annual report are disclosed as follows.

None

Additional disclosure for trusts

Number of units held by the management company or responsible entity to their related parties.

A statement of the fees and commissions payable to the management company or responsible entity.

Identify:

- Initial service charges
- Management fees
- Other fees

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Annual meeting

(Annual statement only)

The annual meeting will be held as follows:

Place

N/A

Date

Time

Approximate date the annual report will be available

Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act.
- 2 This statement, and the financial statements under the Corporations Act (if separate), use the same accounting policies.
- 3 In the case of a half-yearly report the same accounting standards and methods of computation are followed as compared with the most recent annual accounts.
- 4 This statement gives a true and fair view of the matters disclosed.
- 5 This statement is based on financial statements to which one of the following applies:

(Tick one)



The financial statements have been audited.



The financial statements have been subject to review by a registered auditor (or overseas equivalent).



The financial statements are in the process of being audited or subject to review.



The financial statements have *not* yet been audited or reviewed.

- 6 If the accounts have been or are being audited or subject to review and the audit report is not attached, details of any qualifications are attached/will follow immediately they are available* (*delete one*).
- 7 The entity has/does not have* (*delete one*) a formally constituted audit committee.

Sign here:


(Director/Company secretary)

Date:

15/03/2011

Print name:

Rod Albury

Notes

True and fair view If this statement does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

Income tax If the amount provided for income tax in this statement differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

Additional information An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the financial statements. The information may be an expansion of the material contained in this statement, or contained in a note attached to the statement.