**Financial Statements** For the year ended 30 June 2007

# INDEX

Directors' Report

Auditor's Independence Declaration

Income Statement for the year ended 30 June 2007

Balance Sheet as at 30 June 2007

Notes to Financial Statements for the year ended 30 June 2007

Directors' Declaration

Corporate Governance Statement

Independent Audit Report to the Members

Additional Information

#### DIRECTORS' REPORT

The directors present their report, together with the financial statements of the Hobson's Bay Community Financial Services Ltd for the year ended 30 June 2007.

#### Directors

The directors of the Company at any time during the financial year are:

H Da Silva

M S Pernar

W M Gray

F J Porter

G Inserra

B J Cahoon

A D Shanahan

R R Quail

G J Murdoch

M A Boyd

# **Principal Activities**

During the year the company continued to operate the Laverton / Altona Meadows Community Bank®, Altona Community Bank® and Point Cook Sub Branch with the support of the Bendigo Bank Ltd.

# **Operating Results**

The Laverton Branch made a net profit for the year of \$325,660 (2006 \$345,369). The Altona Branch made a net profit for the year of \$90,293. (2006 \$73,236) The Point Cook Branch made a net loss for the year of (\$197,134) (2006 (\$225,830)) The overall net profit of the company after providing for income tax was \$218,819 (2006 \$192,775).

#### Dividends

Dividends paid or declared for payment are as follows:

Ordinary dividend paid on 8 December 2006, as recommended in last year's report

\$102,500

The directors have recommended payment of a dividend of 9 cents per share

\$126,282

#### Review of Operations

The net assets of the company have increased by \$368,819 from 01 July 2006 to \$1,324,431 as at 30 June 2007.

The company has continued to grow with assets under management now exceeding \$179 million at the date of this report

# Significant Changes in State of Affairs

On 28 February 2007, 150,000 \$1 shares were issued in a public float to fund the opening of the Point Cook Community Bank Branch. On 1 March, 250,625 bonus shares were issued.

#### After Balance Date Events

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in subsequent financial years.

#### **Future Developments**

The company will continue to work towards its budget targets for the three branches at Laverton, Altona and Point Cook.

# DIRECTORS' REPORT

# **Environmental Regulations**

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

#### Information on Directors

Mr H DaSilva Chairperson	Appointed Director 18 <sup>th</sup> February 2000. Original Steering Committee member. He is a local businessman and owner of the local Ray White Real Estate office.
Mr M S Pernar Secretary	Appointed Director 18 <sup>th</sup> February 2000. Original Steering Committee member. He is into his seventh year as Manager of Laverton Community Centre. Involved in many local groups.
Mr W M Gray Treasurer	Appointed 18 <sup>th</sup> February 2000. Original Steering Committee member. Ex-naval officer, local resident who now works for IBM.
Mr C Inserra	Appointed Director on 18 February 2000. Original Steering Committee member and local resident. He is also a respected community worker with membership of numerous organisations. Recently awarded AOM.
Mr B J Cahoon	Appointed Director 18 February 2000. Original Steering Committee member. He is a local resident and part owner of the Double C. Jeanery, a local institution.
Mr G J Murdoch (OAM)	Appointed Director at 2001 AGM. Retired school principal, Councillor and former Mayor of Hobsons Bay. Recently awarded AOM.
Mr F J Porter	Appointed Director at 2001 AGM. Many years involvement with Hobsons Bay Council. Justice of the Peace.
A D Shanahan	Appointed Director at 2001 AGM. Clothing store proprietor, former accountant and current member of Rotary.
Mr R R Quail Appointed 29.11.05	Appointed Director at 2005 AGM, I.T. consultant. Business owner for thirteen years. Involvement in community service.
Mr M A Boyd Appointed 29.11.05	Appointed Director at 2005 AGM. Restaurateur. Business owner for eighteen years. Inaugural chalrperson for Hobsons Bay Community Financial Services Ltd.

The directors and their associates have the following shares in the company as at the 30<sup>th</sup> June 2007

Director		Associates	Total
Henry DaSilva	2,626		2,626
Wayne Gray	2,626	7,966	10,592
Denis Shanahan	625		625
Michael Boyd	2,346		2,346
Michael Pernar	1,399		1,399
Robert Quail	450		450
Frank Porter	4,250	22,688	26,938
Bruce Cahoon	10,376		10,376
Joe Inserra	1	6,563	6,56 <b>4</b>
Graeme Murdoch	1,250		1,250

# **DIRECTORS' REPORT**

# **Directors Meetings**

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated. During the financial year, 11 meetings of directors were held. Attendances were:

	Eligible to attend	Number attended
Mr H DaSilva (Chairperson)	11	11
Mr M S Pernar (Secretary)	11	10
Mr F J Parter	11	10
Mr G Inserra	11	11
Mr B J Cahoon	11	11
Mr W M Gray (Treasurer)	11	8
Mr G J Murdoch	11	8
Mr AÐ Shanahan	11	11
Mr R R Quail	11	11
Mr M ∧ Boyd	11	11

# **Portfolio Meetings**

Meetings commenced in February 07

	Audit Portfolic	Finance Portiolic	Sponsorships and Donations Portfolio	Marketing and Business Development Portfolio	Corpora <b>le</b> Governance Portfolio	Human Resocroes Portfolio	Charitable "nusts Advisory Committee
Total Meetings Held	3	10	9	10	2	8	2
Henry Da Silva		· · · · · · · · · · · · · · · · · · ·	1	7			,
Michael Pernar	3				2		1
Wayne Gray	3	10					
Denis Shanahan	3	8		10	2		
Graeme Murdoch			7	6			2
Guiseppe Inserra	:		8				2
Bruce Cahoon			8	T			
Frank Porter			)	8		8	
Michael Boyd	Ī			10	2		
Robert Quail			8	7			2

#### **DIRECTORS' REPORT**

# Remuneration Report

#### Total remuneration of Directors

	2007	2006
Henry Da Silva	\$3,060.00	\$3,000.00
Michael Pernar	\$3,060.00	\$3,000.00
Wayne Gray	\$3,060.00	\$3,000.00
Frank Porter	\$3,060.00	\$3,000.00
Denis Shanahan	\$2,040.00	\$2,000.00
Graeme Murdoch	\$2,040.00	\$2,000.00
Guiseppe Inserra	\$2,040.00	\$2,000.00
Bruce Cahoon	\$2,040.00	\$2,000.00
Michael Boyd	\$2,040.00	\$700.00
Robert Quail	\$1,040.00	\$700.00

The chairman, company secretary, treasurer and staffing director were each paid \$3,060. The other directors were paid at the rate of \$2,040 per annum. The company does not pay directors salaries and there are no performance conditions placed on director's remuneration. Director's remuneration is set by the shareholders at the AGM.

#### Directors' and auditors' insurance and indemnification

The company has paid premiums to insure the directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of a director of the company, other than conduct involving a wilful breach of duty in relation to the company.

The company has not during or since the end of, the financial year, in respect of any person who is or has been an auditor of the Company or a related body corporate:

- Indemnified or made any relevant agreement for indemnifying against a liability incurred, including costs and expenses
  in successfully defending legal proceedings, or
- Paid or agreed to pay a premium in respect of a contract insuring against a liability incurred for the costs or expenses to defend legal proceedings.

# **Audit Services**

The Company's Auditor has not provided any non audit services during the year.

# Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under Section 307C of the Corporations Act is included on page 13 of the Report

Signed in accordance with a resolution of the Board of Directors.

Director – Henry DaSilva

Director - Michael Stephen Pernar

Dated this 27 day of 与巨下EMBER 2007

# **AUDITOR'S INDEPENDENCE DECLARATION**

I declare that to the best of my knowledge and belief, during the year ended 30 June 2007 there have been:

- No contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit, and
- ii No contraventions of any applicable code of professional conduct in relation to the audit.

Armstrong Partners

David Armstrong

Armstrong Partners Melbourne, 28 September 2007

# Income Statement for the year ended 30 June 2007

	Note	2007	2006
		\$	\$
Revenues from Ordinary Activities	2 _	1,861,390	1,542,014
Amortisation of franchise fee	3	(8,510)	(24,830)
Amortisation of leased assets	3	(3,122)	(3,122)
Depreciation of furniture & equipment	3	(38,394)	(33,516)
Employment expenses		(640,640)	(593,879)
Other expenses from ordinary activities		(855,291)	(601,445)
Total Expenses from Ordinary Activities	-	(1,545,957)	(1,256,792)
Profit/(Loss) from Ordinary Activities before Income Tax		315,433	285,222
Income Tax Revenue/(Expenses) relating to Ordinary Activities	5	(96,614)	(92,447)
Profit (Loss) from Ordinary Activities after Income Tax	_	218,819	192,775
Profit/(Loss) attributable to extraordinary items			
Net Profit/(Loss) Attributable to Members	-	218,819	192,775
Retained Profits/(Losses) at the beginning of the Financial Year	2	57,865	(32,410)
Total available for appropriation/(deficiency)	_	276,684	160,365
Dividends recognised as a liability	16	(126,282)	(102,500)
Retained Profits/(Deficit) at the end of the Financial Year	_	150,402	57,865
Total Retained Profits/(Deficit) at the end of the Financial Year		150,402	57,865
Overall Operations			
Basic & Diluted earnings per share (cents per share)	10	15 59	19.23

# Balance Sheet as at 30 June 2007

	Note	2007	2006
		\$	8
Current Assets			
Cash assets Receivables Other Total Current Assets	6 7 8	927,132 173,838 10,008 1,110,978	664,169 150,107 8,019 822,295
Non-Current Assets	-	1,110,576	022,293
Non-Current Assets			
Property, Furniture and Equipment Deferred tax asset Intangible assets Total Non-Current Assets	9 11 12 _	756,502 37,798 55,000 <b>849,300</b>	798,018 38,219 7,677 <b>843,914</b>
Total Assets	_	1,960,278	1,666,209
Current Liabilities			
Payables Interest-bearing liabilities Fax liabilities Provisions Total Current Liabilities	13 14 15 16	135,785 (6,141) 189,172 318,816	117,232 6,948 (19,875) 160,431 264,736
Non-Current Liabilities	_	010,010	201,100
Provisions Interest-bearing liabilities Tax Liabilities Total Non-Current Liabilitios	16 14 15	89,360 208,805 18,866 317,031	79,305 221,408 18,866 319,579
Total Liabilities	_	635,847	584,315
Net Assets	_	1,324,431	1,081,894
Equity			
Issued capital Retained Profits/(Accumulated Losses) Revaluation Reserve Total Equity	17 	1,130,008 150,402 44,021 1,324,431	980,008 57,865 44,021 1,081,894

The Statement of Financial Position is to be read in conjunction with the accompanying notes to the financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

# Note 1: Statement of Accounting Policies

The significant accounting policies adopted in the preparation of this financial report are:

# (a) Basis of Preparation

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial report. These accounting policies have been consistently applied, unless otherwise stated.

The company has prepared the financial statements in accordance with all International Financial Reporting Standards (IFRS) in their entirety.

The accounting policies set out below have been consistently applied to all years presented.

# (b) Revenue Recognition

Revenues are recognised at fair value of the consideration received not of the amounts of goods and services tax (GST). Exchanges of goods or services of the same nature and value without any cash consideration are not recognised as revenues.

Franchise Revenue

Franchise revenue is recognised when the services are provided.

Interest Income

Interest income is recognised when it accrues.

#### (c) Income Tax

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using tax rates that have been enacted or are substantially enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation, and the anticipation that the company will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

# (d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less where applicable any accumulated depreciation and impairment losses.

#### Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on a valuation by Landlink Property Group Pty Ltd, independent valuers dated 5<sup>th</sup> September 2006.

# Plant and Equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses

The carrying amount of plant and equipment is reviewed annually by the directors to ensure it is not in excess of the amount recoverable from these assets.

#### (e) Leases

Loases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the Company are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual value.

Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that ownership of the assets will be obtained or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

# (f) Investments

Non-current investments are measured on the cost basis. The carrying amount of investments is reviewed annually by the directors to ensure it is not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the quoted market value for shares in listed companies or the underlying net assets for other non-listed corporations. The expected net cash flows from investments have not been discounted to their present value in determining the recoverable amounts.

Dividends are brought to account in the profit and loss account when received.

#### (g) Franchise Fee

The Franchise Fee is initially recorded at the amount, which the Franchisee paid the Franchisor. The Franchise Fee is amortised on a straight line basis over the life of the agreement which expires on 12<sup>th</sup> November, 2007. The balance is reviewed annually and any balance representing future benefits for which the realisation is considered to be no longer probable is written off.

# (h) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a superannuation fund as required by law. Contributions are charged against income as they are made.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

# (i) Cash

For the purpose of the statement of cash flows, cash includes cash on hand and in at call deposits with banks or financial institutions and investments in money market instruments maturing within less than two months, not of bank overdrafts.

# (j) Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

# (k) Payables

Liabilities are recognised for amounts to be paid in the future for goods, or services received, whether or not billed to the Company. Trade accounts payable are normally settled within 60 days.

# (i) Receivables

Trade Debtors

The Bendigo Bank Limited is the company's only trade debtor. Accounts are settled every 30 days and no provision has been made for any portion of the amount due to be doubtful.

#### (m) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense.

Receivables and payables in the statement of financial position are shown inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows rising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

# Notes to the Financial Statements for the year ended 30 June 2007

	Nute	2007	2006
		S	\$
Note 2: Revenue			
Operating Activities:			
Franchise income Interest revenue		1.831.684 29,706	1,512,270 29,744
Other operating revenue: - Other income			
Total Revenue from Ordinary Activities		1,861,390	1,542,014
Note 3: Profit from Ordinary Activities			
Profit (loss) from ordinary activities before income tax has bee	n determined afte	ri	
Charging as expense:			
Amortisation of non-current assets.			
- Franchise fee - Leased assets		8,510 3,122	24,830 3,122
Total amortisation expenses		11,632	27,952
Bad and doubtful debts		35,703	6,556
Interest paid Depreciation of non-current assets.		19.451	19,415
- Plant and equipment		38,394	33.516
Note 4: Auditors' Remuneration			
Remuneration of the auditor of the company for:			
Audit Services Other services		9,102 nil	11,040 nil
		9,102	11,040
Note 5: Income Tax			
The prima facie tax payable on operating profit is reconciled			
to the income tax provided in the accounts as follows:  Operating profit/(loss) before income tax		315,433	285,222
Prima facie income tax payable on operating profit/(Loss) @ 30	1%	94,630	85,567
Add.		•	•
Tax effect of			
Fine Amortisation of franchise fee		2.553	- 7.449
Capital works deduction		(569)	(569)
Income tax expense/(revenue) attributable to ordinary activ	ities	96,614	92,447

Notes to the Financial Statements for the year ended 30 June 2007

	Note	2007	2006
		\$	s
Note 6: Cash assets			
Bank accounts: - Cash at Bank		202.006	212.500
Share Offer Account		293,085 5.341	212,508 (200)
- Term Deposits		628.016	451.569
- Cash on hand		690	292
		927,132	664,169
Note 7: Receivables			
Current			
Trade debtors	,	173,838	150,107
Note 8: Other Assets			
Current			
Prepayments		10.008	8,019
Other Debtors	_	10,008	8,019
Note 9: Property, Furniture and Equipme	nt -		
Land and Buildings:			
· At cost	_	429,000	429,000
	=	429,000	429,000
Furniture and equipment:			
At cost		552,383	552,383
- Less accumulated depreciation		(225,045)	(186,651)
	_	327,338	365,732
Leased assets:			
- At cost		15,615	15,615
- Loss accumulated amortisation	_	(15,451) 164	(12,329)
	_	756,502	3,286 798,018
Note 10: Earnings per Share			
Earnings used to calculate basic EPS		218,819	192,775
Number of ordinary shares used to calculate basic EPS		1.403,133	1,002,508

Notes to the Financial Statements for the year ended 30 June 2007

	Note	2007	2006
		\$	S
Note 11: Deferred Tax Assets			
Deferred Tax asset	_	(37,798)	(38,219)
The deferred tax asset is made up of the following estimated tax benefits: timing differences		(37,798) (37,798)	(38,219) (38,219)
Note 12: Intangibles			
Franchise fee: - At cost - Less accumulated amortisation		60,000 (5,000) 53,000	124.151 (116,474) 7,677
Note 13: Payables			
Current Unsecured: - Trade creditors - Other creditors and accruals Total Current Liabilities	<u>-</u>	85,941 49.844 135,785	97.832 19,400 11 <b>7,232</b>
Note 14: Interest-Bearing Liabilities			
Current Lease liability	_	-	6,948
Non-Current Lease liability Bank loan	<del></del>	208,805 208,805	1,256 220,152 221,408
Finance Lease Commitments Payable Not later than 1 year Later than 1 year but not later than 5 years Minimum Lease Payments Less Future Finance charges	<u>-</u> -	- - -	7,452 1,340 8,792 (588) 8,204

# Notes to the Financial Statements for the year ended 30 June 2007

	Note	2007	2006
Note 15: Tax Liabilities		Š	s
Current Current tax liability GST payable Amounts withheld from salary and wages  Non-Current Deferred Tax Liability	_ = -	(36,709) 23.240 7,328 (6,141)	(24.388) 4,513 (19,875)
Note 16: Provisions			
Current Dividend Employee entitlements	22	129,240 59,932 189,172	102,667 57,764 160,431
Non-Current Employee entitlements		89,360	79,305
Aggregate employee entitlements liability Number of employees at end of year		149.292 13	137,069 14
Note 17: Issued Capital			
1.403.133 ordinary shares ( 2006 1,002,508 ordinary shares )	THE THE PARTY OF T	1,130,008	980,088

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held.

At shareholder meetings each member is entitled to one vote either when a poll is called, or otherwise each shareholder has one vote on a show of hands.

129,240

102.667

# HOBSON'S BAY COMMUNITY FINANCIAL SERVICES LTD A.C.N. 091 661 166

Notes to the Financial Statements for the year ended 30 June 2007

Note

# Note 18: Related Parties

The following payments were made to related parties during the financial year. All transactions are on normal commercial terms unless otherwise stated.

1411141 44	2007	2006
Bannister Glen Pty Ltd, of which Mr H. Da Silva is a director for rental of the Altona premises. Bannister Glen Pty Ltd has not complied with a repayment schedule with the company to repay the	5	\$
amount owed towards the fitout of the premises.	17,887	31.046
So in So's Pty I td for office catering of which Mr Michael Boyd is a director	1.648	684
Sanctuary Lakes Corporate Wear for the provision of sponsorship materials in which Mr Bruce Cahoon is the proprietor.	6,340	7,308
Note 19: Dividends		
Provision for fully franked ordinary dividend of 1.403.133 @ 9 cents per share (2006: 1,002,508 @ 10 cents per shar 17	126,282	102,500
Unclaimed Dividends	2,958	167

# Note 20: Segment Information

The company operates predominantly in the financial services sector within Australia.

# Statement of Cash Flows for the year ended 30 June 2007

	Note	2007	2006
		\$	\$
Cash Flow from Operating Activities			
Receipts from Bendigo Bank Limited		1,772,250	1.476,573
Payments to suppliers and employees		(1,396,522)	(998,252)
Payments to share holders		(99,712)	(80,772)
Interest received		29.706	29,744
Interest and other costs of finance		(72,900)	(82,332)
Income tax paid		(108,514)	(164,577)
Net cash provided by (used in) operating activities	2 _	124,308	180,384
Cash Flow from Investing Activities			
Purchases of property, plant & equipment		_	(37,034)
Payment of other Debtor		_	40,026
Net cash provided by (used in) investing activities	-	-	2,992
Cash Flow from Financing Activities			
Proceeds of issue of shares		150,000	-
Repayment of borrowings		(11,345)	(10,862)
Net cash provided by (used in) financing activities		138,655	(10,862)
Net increase (decrease) in cash held	_	262.963	172,514
Cash at the beginning of the year		664.169	491,655
Cash at the end of the year	1 _	927.132	664,169

# Statement of Cash Flows for the year ended 30 June 2007

Note	2007	2006
	*	s

# Note 1: Reconciliation of Cash

For the purpose of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

Cash at bank	293,085	212.508
Shares Offer Account	5.341	(200)
Term Deposits	628,016	451,569
Cash on hand	690	292
	927,132	664,169

# Note 2: Reconciliation of Net Cash Provided by/Used in Operating Activities to Net Profit

Operating profit/(loss) after income tax	218,819	192,775
Depreciation	38,394	33,516
Amortisation of franchise fee	(47.323)	24,830
Amortisation of leased assets	3,122	3,122
Increase/(decrease) in provision for dividends	(99.712)	(80,771)
Increase/(decrease) in future income tax benefit	421	(8.000)
Increase/(decrease) in provision for income tax	(12.321)	(64,130)
purchases and disposals of controlled entities:  (Increase) decrease in trade and term debtors	(23.731)	(29.140)
(Increase) decrease in prepayments	(1.989)	3,964
Increase (decrease) in trade creditors and accruals	(11,891)	77,187
Increase (decrease) in other creditors	30,444	-
Increase (decrease) in lease liabilities	(8.204)	5,456
Increase (decrease) in employee entitlements	12,223	32.680
Increase (decrease) in sundry provisions	26,056	(11,105)
Net cash provided by operating activities	124,308	180,384

#### DIRECTORS' DECLARATION

The directors of the company declare that:

- The financial statements, notes and cashflow statement.
  - (a) comply with Accounting Standards and the Corporations Law; and
  - (b) give a true and fair view of the financial position as at 30 June 2007 and performance for the year ended on that date of the company
- 2. The Chairman and Treasurer have each declared that:
  - a) the financial records of the company for the financial year have been properly maintained in accordance with section 286 of the Corporation Act 2001;
  - the financial statements and notes for the financial year comply with the Accounting Standards;
     and
  - c) the financial statements and notes for the financial year give true and fair view.

3. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director – Henry DaSilva

Director - Michael Stephen Pernar

Dated this A.

day of SEPTENBER

**20**07

#### CORPORATE GOVERNANCE STATEMENT

The board is comprised entirely of non executive independent directors. The skills experience and composition of the board is detailed in the director's report. Details of the director's shareholdings, their remuneration and any transactions which they have conducted with the company are included in the Directors Report and Notes to the Financial Statements.

The board has committed to a high standard of corporate governance, financial reporting and integrity throughout the company's operations. The following portfolios have been established as subcommittees to assist and advise the board.

- Corporate Governance
  - Audit
- Finance and Asset Management
  - Human Resources
- Marketing and Business Development
- Sponsorship and Promotions

#### Independent Professional Advice

Directors have the right to seek independent professional advice in the furtherance of their duties as directors at the company's expense. Written approval must be obtained from the chairman prior to incurring any expense on behalf of the company.

# Identifying and Managing Business Risks

The board regularly monitors the operational and financial performance of the company against budget and other key performance measures. The board also receives advice on areas of operational and financial risks, and develops strategies in conjunction with management, to mitigate those risks.

#### Communication with Shareholders

The board of Directors aims to ensue that shareholders, on behalf of whom they act, are informed of all major developments affecting the company's activities and its state of affairs, including information necessary to assess the performance of the Directors.

Communication with shareholder is achieved through the distribution of the following information:

- The Annual Report distributed to all shareholders
- The Annual General Meeting to obtain shareholder approval for Board action as appropriate
- Announcements on the Bendigo Stock Exchange (BSX) website www.bsx.com.au
- Regular shareholder newsletter.

The board strives to ensure that company announcements via the BSX are made in a timely manner, are factual, do not omit material information and are expressed in a clear and objective manner. The board has appointed the Corporate Governance Committee to be responsible for the disclosure processes of the BSX.

# **Armstrong Partners**

 $(1+\epsilon \sqrt{44})^{\frac{1}{2}} + (2+\epsilon \sqrt{4})^{\frac{1}{2}} + (1+\epsilon \sqrt{4})^{\frac{1}{2}$ 

# HOBSON'S BAY COMMUNITY FINANCIAL SERVICES LTD A. B. N. 39 091 661 166 INDEPENDENT AUDIT REPORT TO THE MEMBERS OF HOBSON'S BAY COMMUNITY FINANCIAL ERVICES LTD

#### Scope

We have audited the financial report of Hobson's Bay Community Financial Services Ltd which comprises the balance sheet as at 30 June 2007, the income statement and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the director's declaration of the company.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free form material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards (IFRS) ensures that the financial report, comprising the financial statements and notes, complies with IFRS.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with the Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to traud or error. In making these risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Armstrong Partners

#### Auditor's Opinion on the financial report

In our opinion:

- the financial report of Hobson's Bay Community Financial Services Ltd is in accordance with the Corporations Act 2001, including:
  - i giving a true and fair view of the company's financial position as at 30<sup>th</sup> June 2007 and of their performance for the year ended on that date; and
  - complying with the Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Auditor's opinion on AASB 124 remuneration disclosures contained in the Directors report

in our opinion, the remuneration disclosures that are contained in the remuneration report in the Directors' report comply with Australian Accounting Standard AASB 124 Related Party Disclosures

Armstrong Partners

David Armstrong Partner

Chartered Accountants

Melbourne, 28 September 2007

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# **Substantial Shareholders**

		<u>Ordinary</u>
Twe	enty Largest Shareholders	Shares
1.	Altona Sports Club	118,750
2	Tino Baltan	60,550
3	Fairlie Family Superannuation Fund	59,063
4.	Alfred William Peins	56,250
5.	LJD Carpet Cleaning Super Fund	40,938
6.	Donald John Hallam	31,875
7	Laverton Community Centre	26,250
8	Frank Porter	22,688
9.	Felicity Reid	20,625
10.	Schembri Corporate Investments	20,000
11.	Olive May Dawson	19,688
12.	J & A Belani	19,688
13.	J Belan: Pty Ltd	19,688
14.	Alexander Boices	18,750
15.	KA BE Engineering & Design Super Fund	15,000
16	Vivienne Mane Avison	13,125
17	Laverton Medical centre	13,125
18.	Isobel Oldfield	13,125
19.	Gary Avison	13,125
20.	J & G Tullio	12,525

# Distribution of Shareholders

The number of shareholders by size of holding is:

	Ordinary Shares	
	Number of	Number of
	Holders	Shares
1 - 1000	287	139.439
1,001 - 5,000	190	401,463
5,001 - 10,000	25	174,529
10,001 - 100,000	24	568.952
100,001 and over	1	118.750
Total	527	1.403.133

There are 109 shareholders holding less than a marketable parcel of shares (500).

# Location of Share Register

The Share Register is located at :

Altona Branch - 64 Pier Street, Altona 3018

Telephone (03) 9398 8922