

# **Annexure 3A**

# **BSX Listing Rules**

**Half yearly Disclosure** 

References

Version 1, Operative 23/8/2000

Chapter 3, BSX Listing Rules

Harbord Financial Services Limited					
Name of entity					
25 097 282 525 Half yearly (tick	<)		31 i alf year e	Decembe	r 2010
ABN, ACN or ARBN Annual (tick)			Current p		
Summary					\$A,000
Sales revenue or operating revenue	up	1	7%	to	734
Profit (loss) before abnormal items and after tax	down	2	1%	to	71
Abnormal items before tax	·	gair	(loss) of		-
Profit (loss) after tax but before outside equity interests	down	2	1%	to	71
Extraordinary items after tax attributable to members		gair	n (loss) of		-
Profit (loss) for the period attributable to members	down	2	:1%	to	71
Dividends (distributions) Fr	anking rate applica	ible		-	
Current period	F Inte	inal erim		10¢ -¢	
Previous corresponding period		inal erim		8¢ -¢	
Record date for determining entitlements t case of a trust distribution)	to the dividend, (in	the			

Short details of any bonus or cash issue or other items(s) of importance not previously released to BSX:					

# Consolidated profit and loss account

	Current period \$A'000	Previous corresponding period \$A'000
Sales revenue or operating revenue	734	630
Expenses from ordinary activities	(630)	(547)
Borrowing costs	-	-
Share of net profit (loss) of associates and joint venture entities	-	-
Profit (loss) from ordinary activities before tax	104	83
Income tax on ordinary activities	(33)	(24)
Profit (loss) from ordinary activities after tax	71	59
Outside equity interests	-	-
Profit (loss) from ordinary activities after tax attributable to members	71	59
Profit (loss) from extraordinary activities after tax attributable to members	-	-
Profit (loss) for the period attributable to members	71	59
Retained profits (accumulated losses) at the beginning of the financial period	100	31
Net transfers to and from reserves  Net effect of changes in accounting policies	-	_
Dividends paid or payable	(69)	(55)
Retained profits (accumulated losses) at end of financial period	102	35

## Profit restated to exclude amortisation of goodwill

Current period \$A'000	Previous corresponding period \$A'000
71	59
-	-
71	59
	-

# Revenue and expenses from operating activities

	Current period \$A'000	Previous corresponding period \$A'000
Details of revenue and expenses		
Commission Revenue	731	619
Bank Interest Income	13	9
Other Revenue		2

# Intangible and extraordinary items

	Consolidated - current period		
	Before tax \$A'000	Related tax \$A'000	After tax \$A'000
Amortisation of goodwill	-	-	-
Amortisation of other intangibles	(15)	-	(15)
Total amortisation of intangibles	(15)	-	(15)
Extraordinary items (details)	-	-	-
Total extraordinary items	-	-	-

# Comparison of half year profits (Annual statement only)

Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the 1st half year	Current year - \$A'000 -	Previous year - \$A'000 -
Consolidated profit (loss) from ordinary activities after tax attributable to members for the 2nd half year	-	-

## Consolidated balance sheet

Current assets	At end of current period \$A'000	As shown in last annual report \$A'000	As in last half yearly statement \$A'000
Cash	661	512	581
Receivable	139	139	120
Investments	5	5	5
Inventories	-	-	-
Other (Current Tax Asset)		-	17
Total current assets	805	656	723
Non-current assets			
Receivables	-	-	_
Investments	_	-	-
Other property, plant and equipment (net)	187	189	89
Intangibles (net)	15	20	25
Other (Deferred Tax Asset)	22	19	22
Total non-current assets	224	228	136
Total assets	1,029	884	859
Current liabilities			
Accounts payable	118	72	143
Borrowings	-	-	-
Provisions	150	40	59
Other (Current Tax Liabilities)	42	24	-
Total current liabilities	310	136	202

Non-current liabilities			
Accounts payable	-	-	-
Borrowings	-	-	-
Provisions	4	35	9
Other (provide details if material)	-	-	-
Total non-current liabilities	4	35	9
Total liabilities	314	171	211
Net assets	715	713	648
Equity			
Capital	613	613	613
Reserves	-	-	-
Retained profits (accumulated losses)	102	100	35
Equity attributable to members of the parent entity	-	-	<u>-</u>
Outside equity interests in controlled entities	-	-	-
Total equity	715	713	648
Preference capital and related premium included	-	-	-

## Consolidated statement of cash flows

Cash flows related to operating activities	Current period \$A'000	Previous corresponding period \$A'000
Receipts from customers	777	665
Payments to suppliers and employees	(611)	(519)
Dividends received	-	-
Interest and other items of similar nature received	12	9
Interest and other costs of finance paid		
Income taxes paid	(19)	(10)
Other (provide details if material)	-	-
Net operating cash flows	159	145

(10)	(2) - - - - -
-	(2) - - - - -
	- - - -
	- - - -
(10)	- - -
(10)	- - -
- (10)	- -
- (10)	-
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`	(2)
-	-
-	-
-	-
-	-
-	-
149	143
512	438
-	_
661	581
	512

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Reconciliation of cash		
Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current period \$A'000	Previous corresponding period \$A'000
Cash on hand and at bank	288	207
Deposits at call	373	374
Bank overdraft	-	-
Other (provide details)	-	-
Total cash at end of period	661	581
Ratios		Previous
Profit before tax/sales	Current period	corresponding period
Consolidated profit (loss) from ordinary activities before tax as a percentage of sales revenue	14%	13.14%
Profit after tax/equity interests		
Consolidated profit (loss) from ordinary activities after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	10%	9.1%
Earnings per security (EPS)	Current period	Previous corresponding period
Calculation of basic, and fully diluted, EPS in accordance with AASB 1027: Earnings per Share		
(a) Basic EPS	10.30c	8.5c
(b) Diluted EPS (if materially different from (a))	-	-
NTA backing		Previous
20011113	Current period	corresponding period
Net tangible asset backing per ordinary security	98%	87%

Details o	of specific receipts/outlays, revenues	s/expenses	•		
			Current period A\$'000	corre	Previous sponding period \$A'000
	Interest revenue included		12		9
	Interest revenue included but not yet received (if material)		,		7
	Interest costs excluded from borrowing capitalised in asset values	g costs	-		-
	Outlays (excepts those arising from the acquisition of an existing business) capitalised in intangibles (if material)	е	-		-
	Depreciation (excluding amortisation of intangibles)	of	(10)		(7)
	Other specific relevant items		-		-
Control	gained over entities having material	effect	N/A		
	Name of entity		-		
	Consolidated profit (loss) from ordinar extraordinary items after tax of the ent current period on which control was ac	and e date in the		\$-	
	Date from which such profit has been	calculated		_	
	Profit (loss) from ordinary activities an tax of the entity for he whole of the preperiod		\$-		
Loss of	control of entities having material e	ffect			
	Name of entity		N/	A	
	Consolidated profit (loss) from ordinar extraordinary items after tax of the en the date of loss of control	ry activities itity for the	and current period to		\$-
	Date from which the profit (loss) has b		-		
	Consolidated profit (loss) from ordinal extraordinary items after tax of the enthe whole of the previous corresponding	ntity while c	and ontrolled during		\$-
	Contribution to consolidated profit (los and extraordinary items from sale of i control	ss) from ord interest lead	dinary activities ding to loss of		\$-

# Reports for industry and geographical segments

Segments								
Operating Revenue								
Sales to customers outside the	Sales to customers outside the economic entity							
Inter-segment sales								
Unallocated revenue								
Total revenue								
Segment result								
Unallocated expenses								
Consolidated profit from ordinal								
Segment assets Unallocated assets Total assets	Unallocated assets							
Dividends								
Date the dividend is p	ayable			-				
	nine entitlements to the div e transfers received up to		1	-				
Amount per security								
	Franking ra	te applicable	%	%	%			
(annual report only)								
Final dividend:	Current year	10¢	N/A	-¢	N/A			
	Previous year	8¢	-¢	-¢	-¢			
(Half yearly and annual sta	atements)							
Interim dividend:	Current year	-¢	N/A	-¢	N/A			
	Previous year	-¢	-¢	-¢	-¢			

Fotal annual dividend (distribution) per security Annual statement only)	'	
	Current year	Previous year
Ordinary securities	10¢	8¢
Preference securities	-¢	-¢
Fotal dividend (distribution)		
	Current period \$A'000	Previous corresponding perio \$A'000
Ordinary securities	\$69	\$55
Preference securities	\$-	\$-
Total	\$69	\$55
Ordinary securities  Preference securities	Current period \$A'000 \$- \$-	corresponding periods \$A'000 \$-
Total	\$-	\$-
The dividend or distribution plans shown below are	e in operation.	
The last date(s) for receipt of election notices to the dividend or distribution plans		
Any other disclosures in relation to dividends (dist	ributions)	
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# Equity accounted associated entities and other material interests

Equity accounting information attributable to the to the economic entity's share of investments in associated entities must be disclosed in a separate notice. See AASB 1016: Disclosure of Information about Investments in Associated Companies.

Entities share of:	Current period A\$'000	Previous corresponding period A\$'000
Profit (loss) from ordinary activities before tax.	-	-
Income tax	-	-
Profit (loss) from ordinary activities after tax	-	-
Extraordinary items net of tax	-	-
Net profit (loss)	-	-
Outside equity interests	-	-
Net profit (loss) attributable to members	-	-

# Material interests in entities which are not controlled entities

The entity has an interest (that is material to it) in the following entities.

Name of entity	interest held a	of ownership t end of period or f disposal	Contribution to profit (loss) from ordinary activities and extraordinary items after tax		
Equity accounted associates and joint venture entities	Current period	Previous corresponding period	Current period \$A'000	Previous corresponding period \$A'000	
	_	-	-	-	
	-	-	-	-	
Total	-	-	-	-	
Other material interests	-	-		-	
	-	-	-	-	
	-	-	-	-	
Total	-	-	-	-	

# Issued and listed securities

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

and dates.				
Category of securities	Number issued	Number listed	Issue Price (cents)	Paid-up value (cents)
Preference securities (description)	-	-	-	-
Changes during current period	-	-	-	-
Ordinary securities	693,059	693,059	100	100
Changes during current period	-	-	-	-
Convertible debt securities (description and conversion factor)	-	-	-	-
Changes during current period	-	-	-	-
			Exercise price	Expiry date
<b>Options</b> (description and conversion factor)	-	-	-	-
Changes during current period	-	<u>-</u>	-	-
Exercised during current period	-	-	-	-
Expired during current period	-	-	-	-
Debentures	-	-		
Unsecured Notes	-	-		

# **Discontinuing Operations**

# Consolidated profit and loss account

	Contir opera		Discontinuing operations		Total entity	
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Sales revenue or operation revenue	-	-	-	-	-	-
Other revenue	-	-	-	-	-	-
Expenses from ordinary activities	-	_	-	_	-	-
Profit (loss) before tax	-	-	-	-	-	-
Less tax	-	_	-	-	-	-
Profit (loss) from ordinary activities after tax	-	_	-	-	-	-

# Consolidated statement of cash flows

	Continuing operations		Discontinuing operations		Total entity	
	Current period - \$A'000	Previous correspo nding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000	Current period - \$A'000	Previous correspon ding period - \$A'000
Net operating cash flows	-	-	-	-	_	-
Net investing cash flows	-	-	-	-	-	· -
Net financing cash flows	-	-	-	-	-	-

Other disclosures					
	Current period A\$'000	Previous corresponding period A\$'000			
Carrying amount of items to be disposed of:	-	-			
- total assets	-	-			
- total liabilities	-	-			
Profit (loss) on disposal of assets or settlement of liabilities	-	-			
Related tax					
Net profit (loss) on discontinuance	-	-			
Description of disposals					
Description of dioposale					
Comments by <i>Director</i> s					
Basis of accounts preparation If this statement is a half yearly statement it should be read in conjunction with the last annual report and any announcements to the market made by the entity during the period.					
Material factors affecting the revenues and expenses seasonal or cyclical factors	of the entity for the cu	rent period including			
The company continues to trade in line with expects have affected the revenues and expen	ations and the entity ha ses to report for the cu	s no material factors that rrent period.			

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A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible)

On 22 February 2011 the company's Franchise partner Bendigo & Adelaide Bank Limited announced that commencing 1 April 2011 two income streams (Term Deposits greater than 90 days and Fixed Rate Home Loans) will have their trailing commission cut from 0.5% to 0.375%. This reduction in commission rate is expected to have a material effect on the expected revenue and profits of the company in the 2011/2012 financial year. The Board estimates that the change will reduce income by \$77,000 based on current budgets and it will continue to monitor budgets to ensure maximisation of returns to shareholders and the community. Further confirmation of the financial effect will be available in the 2011 Annual Report.

in the 2011 Annual Report.							
Franking credits available and prospects for paying fully or partly franked dividends for at least the next year							
	At the date of the report the Company had franking credits and will pay a franked dividend.						
Changes in accounting policies since the last annual report and estimates of amounts reported in prior years are disclosed as follows.							
N/A							
Changes in the amounts of contingent liabilities or assets disclosed as follows.	since the last annual report are						
N/A							
Additional disclosure for trusts							
Number of units held by the management company or responsible entity to their related parties.	N/A						
A statement of the fees and commissions payable to the management company or responsible entity.							
Identify:							
- Initial service charges	N/A						
- Management fees							
- Other fees							
Annual meeting (Annual statement only) The annual meeting will be held as follows:							
Place	N/A						
Date	N/A						
Time	N/A						
Approximate date the annual report will be available	N/A						

#### Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Law.
- This statement, and the financial statements under the Corporations Law (if separate), use the same accounting policies.
- In the case of a half-yearly report the same accounting standards and methods of computation <u>are/are not\*</u> (delete one) followed as compared with the most recent annual accounts.
- This statement does/does not\* (delete one) give a true and fair view of the matters disclosed.
- This statement is based on financial statements to which one of the following applies:

  (Tick one)

  The financial statements have been audited.

  The financial statements have been subject to review by a registered auditor (or overseas equivalent).

  The financial statements are in the process of being audited or subject to review.
  - The financial statements have *not* yet been audited or reviewed.
- If the accounts have been or are being audited or subject to review and the audit report is not attached, details of any qualifications are attached/will follow immediately they are available\* (delete one).
- 7 The entity has/does not have\* (delete one) a formally constituted audit committee.

Sign here:

(*Director*/Company secretary)

Print name:

TREVOR LESCIE SARCEANT

#### **Notes**

**True and fair view** If this statement does not give a true and fair view of a matter (for example, because compliance with an Accounting Standard is required) the entity must attach a note providing additional information and explanations to give a true and fair view.

**Income tax** If the amount provided for income tax in this statement differs (or would differ but for compensatory items) by more than 15% from the amount of income tax *prima facie* payable on the profit before tax, the entity must explain in a note the major items responsible for the difference and their amounts.

**Additional information** An entity may disclose additional information about any matter, and must do so if the information is material to an understanding of the financial statements. The information may be an expansion of the material contained in this statement, or contained in a note attached to the statement.

# Harbord

**Financial Services Limited** 

**Financial Statements** for the half-year ended

31 December 2010

#### Harbord Financial Services Limited ABN 25 097 282 525 Directors' Report

Your directors submit the financial report of the company for the half-year ended 31 December 2010.

#### Directors

The names of directors who held office during the half year and until the date of this report are as below:

Trevor Leslie Sargeant

Noela Rose Roberts

lan John Greentree

lan Charles Joynson

Garry Stanley Chadwick

John Vaccaro

Martin Edwin Brook

Bradley Raymond O'Connor

Darren Grigor Jones

#### **Principal Activities**

The principal activity of the company during the course of the financial period were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

#### **Review and Results of Operations**

Operations have continued to perform in line with expectations. The net profit of the company for the financial period after the provision of income tax was: \$71,365 [2009: \$59,063].

#### Matters Subsequent to the End of the Reporting Period

On 22 February 2011 the company's Franchise partner Bendigo & Adelaide Bank Limited announced that commencing 1 April 2011 two income streams (Term Deposits greater than 90 days and Fixed Rate Home Loans) will have their trailing commission cut from 0.5% to 0.375%. This reduction in commission rate is expected to have a material effect on the expected revenue and profits of the company in the 2011/2012 financial year. The Board estimates that the change will reduce income by \$77,000 based on current budgets and it will continue to monitor budgets to ensure maximisation of returns to shareholders and the community. Further confirmation of the financial effect will be available in the 2011 Annual Report.

There are no other matters or circumstances that have arisen since the end of the half year reporting period that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company.

#### Auditors' Independence Declaration

A copy of the auditors' independence declaration as required under section 307C of the *Corporations Act* 2001 is set out on page 2.

Signed in accordance with a resolution of the directors at Harbord, New South Wales on 11 March 2011.

Trevor Leslie Sargeant, Chairman



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ABN 51 061 795 337

# **Auditor's Independence Declaration**

As lead auditor for the review of Harbord Financial Services Limited for the half year ended 31 December 2010 I declare that, to the best of my knowledge and belief, there have been:

- > no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- > no contraventions of any applicable code of professional conduct in relation to the review.

**DAVID HUTCHINGS** 

**ANDREW FREWIN & STEWART** 

61-65 Bull Street, Bendigo, 3550

Dated this 11th day of March 2011

# Harbord Financial Services Limited ABN 25 097 282 525 Statement of Comprehensive Income for the half-year ended 31 December 2010

	2010 <u>\$</u>	2009 <u>\$</u>
Revenue from ordinary activities	734,277	629,938
Employee benefits expense	(299,417)	(266,412)
Charitable donations, sponsorship, advertising and promotion	(165,611)	(118,908)
Occupancy and associated costs	(54,330)	(54,238)
Systems costs	(28,807)	(28,187)
Depreciation and amortisation expense	(15,909)	(12,235)
General administration expenses	(65,561)	(67,183)
Profit before income tax expense	104,642	82,775
Income tax expense	(33,277)	(23,712)
Profit after income tax expense	71,365	59,063
Total comprehensive income for the year attributable to members	71,365	59,063
Earnings per Share	<u>C</u>	<u>c</u>
Basic for profit for the period:	10.28	8.52

# Harbord Financial Services Limited ABN 25 097 282 525 Balance Sheet as at 31 December 2010

	31-Dec 2010 <u>\$</u>	30-Jun 2010 <u>\$</u>
ASSETS	Ť	_
Current Assets		
Cash assets Trade and other receivables Shares in listed companies	661,092 138,863 5,000	512,014 139,443 5,000
Total Current Assets	804,955	656,457
Non-Current Assets		
Property, plant and equipment Intangible assets Deferred tax asset	187,570 15,000 22,221	188,610 20,000 19,129
Total Non-Current Assets	224,791	227,739
Total Assets	1,029,746	884,196
LIABILITIES		
Current Liabilities		
Trade and other payables Current tax liabilities Provisions	118,055 41,555 150,889	71,743 23,982 40,547
Total Current Liabilities	310,499	136,272
Non-Current Liabilities		
Provisions	4,394	35,130
Total Non-Current Liabilities	4,394	35,130
Total Liabilities	314,893	171,402
Net Assets	714,853	712,794
Equity		
Issued capital Retained earnings	613,376 101,477	613,376 99,418
Total Equity	714,853	712,794

# Harbord Financial Services Limited ABN 25 097 282 525 Statement of Changes in Equity for the half-year ended 31 December 2010

	Issued Capital <u>\$</u>	Retained Earnings \$	Total Equity <u>\$</u>
Balance at 1 July 2009	613,376	31,264	644,640
Total comprehensive income for the period	<del>-</del>	59,063	59,063
	613,376	90,327	703,703
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	_	-
Dividends provided for or paid		(55,445)	(55,445)
Balance at 31 December 2009	613,376	34,882	648,258
		00.440	740 704
Balance at 1 July 2010	613,376	99,418	712,794
Total comprehensive income for the period		71,365	71,365
·	613,376	170,783	784,159
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	_
Costs of issuing shares	-	-	-
Dividends provided for or paid		(69,306)	(69,306)
Balance at 31 December 2010	613,376	101,477	714,853

# Harbord Financial Services Limited ABN 25 097 282 525 Cash Flow Statement for the half-year ended 31 December 2010

	2010 <u>\$</u>	2009 <u>\$</u>
Cash Flows From Operating Activities		
Receipts from customers Payments to suppliers and employees Interest paid Interest received Income taxes paid	777,360 (611,222) - 11,605 (18,796)	664,994 (519,190) (8,094) 17,304 (10,000)
Net cash provided by operating activities	158,947	145,014
Cash Flows From Investing Activities		
Payments for property, plant and equipment	(9,869)	(2,336)
Net cash used in investing activities	(9,869)	(2,336)
Net increase in cash held	149,078	142,678
Cash at the beginning of the financial year	512,014	437,726
Cash at the end of the half-year	661,092	580,404

# Harbord Financial Services Limited ABN 25 097 282 525 Notes to the financial statements for the half-year ended 31 December 2010

#### Note 1. Basis of Preparation of the Half-Year Financial Statements

The half-year financial statements are a general purpose financial report prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards, *AASB 134: Interim Financial Reporting*, Australian Accounting Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board.

The half-year financial report is intended to provide users with an update on the latest annual financial statements and does not include all the notes of the type normally included in an annual financial report. Accordingly the report shall be read in conjunction with the annual financial report for the year ended 30 June 2010 and any public announcements made by the company during the

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements and the previous corresponding interim period.

The half-year financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

## AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

## Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

# Harbord Financial Services Limited ABN 25 097 282 525 Notes to the financial statements for the half-year ended 31 December 2010

#### Note 1. Basis of Preparation of the Half-Year Financial Statements (continued)

## Adoption of new and revised Accounting Standards (continued)

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

#### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

## Note 2. Events Subsequent to Reporting Date

On 22 February 2011 the company's Franchise partner Bendigo & Adelaide Bank Limited announced that commencing 1 April 2011 two income streams (Term Deposits greater than 90 days and Fixed Rate Home Loans) will have their trailing commission cut from 0.5% to 0.375%. This reduction in commission rate is expected to have a material effect on the expected revenue and profits of the company in the 2011/2012 financial year. The Board estimates that the change will reduce income by \$77,000 based on current budgets and it will continue to monitor budgets to ensure maximisation of returns to shareholders and the community. Further confirmation of the financial effect will be available in the 2011 Annual Report.

There have been no other events subsequent to reporting date that would materially effect the financial statements at the reporting date.

#### Note 3. Contingent Assets and Liabilities

There were no contingent assets or liabilities at the date of this report to affect the financial statements.

## Note 4. Segment Reporting

The economic entity operates in a single service sector where it facilitates community banking services in Harbord, New South Wales pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

# Harbord Financial Services Limited ABN 25 097 282 525 Notes to the financial statements for the half-year ended 31 December 2010

## Note 5. Dividends Paid/Provided

	2010	2010	2009	2009
	Cents	\$	Cents	\$
Dividend declared in the period and recognised as a liability:	10.00	69,306	-	-

100% fully franked (2009: 100%)

In addition to the above the directors have resolved that fully franked dividend will be paid to ordinary shareholders. The dividend will be paid on the 26 February 2010 based on the shareholdings as at 24 February 2010. The aggregate amount of the proposed dividend not recognised as a liability at the end of the half year is:

8.00

55,445

## Harbord Financial Services Limited ABN 25 097 282 525 Directors' Declaration

In the opinion of the directors of Harbord Financial Services Limited ("the company"):

- 1 The financial statements and notes thereto are in accordance with the *Corporations Act 2001* including:
  - (a) giving a true and fair view of the financial position of the entity as at 31 December 2010 and of its performance, as represented by the results of its operations and cash flows for the half-year ended on that date;
  - (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
- 2 There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors made pursuant to s.303(5) of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the board of directors.

Trevor Leslie Sargeant, Chairman

Dated this 11th day of March 2011.



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#### INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Harbord Financial Services Limited

#### Report on the Half Year Financial Report

We have reviewed the accompanying half year financial report of Harbord Financial Services Limited, which comprises the balance sheet as at 31 December 2010, and the statement of comprehensive income, statement of changes in equity and cash flow statement for the half year then ended, selected explanatory notes and the directors' declaration.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the half year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the half year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with the Auditing Standard on Review Engagements ASRE 2410 Review of an Interim Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the company's financial position as at 31 December 2010 and its performance for the half year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Harbord Financial Services Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. It also includes reading the other information included with the financial report to determine whether it contains any material inconsistencies with the financial report. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our review was not designed to provide assurance on internal controls.

Our review did not involve an analysis of the prudence of business decisions made by directors or management.

## Independence

In conducting our review we have compiled with the independence requirements of the Corporations Act 2001.

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Harbord Financial Services Limited is not in accordance with the Corporations Act 2001 including:

Giving a true and fair view of the company's financial position at 31 December 2010 and of its performance for the half-year ended on that date; and

Complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

**DAVID HUTCHINGS** 

ANDREW FREWIN & STEWART

61-65 Bull Street, Bendigo, 3550

Dated this 11th day of March 2011