



### PRESENTATION OVERVIEW

- Economic Outlook
- December 2008 Half Year Results
- Update on Current Projects
- Outlook





### GLOBAL ECONOMIC OUTLOOK

- Global financial crisis is impacting on all economies
- 2009 world economic growth forecast to be the weakest in 60 years
- Highly synchronised deterioration in global activity
- Sharp declines in world asset prices (equities, properties, commodities)
- Global capital markets have become essentially illiquid





### AUSTRALIAN ECONOMIC OUTLOOK

- Economy has slowed appreciably
- Recession likely in 2009
- More interest rate cuts and fiscal stimulus packages to come
- Australian banks are relatively strong but still are having difficulties in funding their balance sheets
- Weak outlook until December 2010
- Key unemployment and house prices





### **AUSTRALIAN PROPERTY MARKETS**

- Fundamentals (demand v supply) are not too bad
- But global financial crisis is the overriding influence
- Availability and cost of capital impacting on property values
- Market capitalisation of Australian ASX real estate investment trusts has dropped by 75% since January 2008







- Underlying profit after tax of \$2.7 million
- Accounting net loss after tax of \$23.2 million (includes nonoperating asset devaluations and impairments of \$26 million)
- Net asset value of 91 cents per stapled security
- Net assets of \$208 million
- Assets under management of approximately \$927 million
- Cash of \$30 million as at 31 December 2008





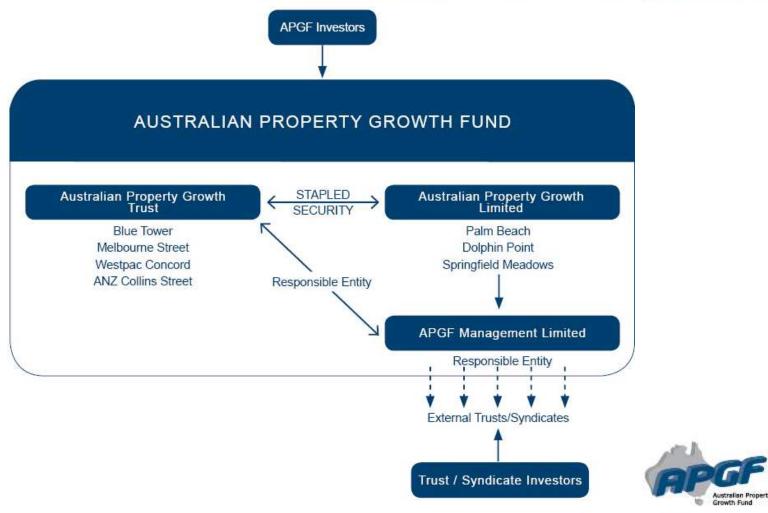


- No investment property loan maturities until March 2010
- Complying with all bank loan covenants
- Construction and sales of Stage 1 Pavilions on 5th Palm Beach well advanced
- Acquired the Domaine property funds management business in March 2009
- Other excellent acquisition opportunities are emerging

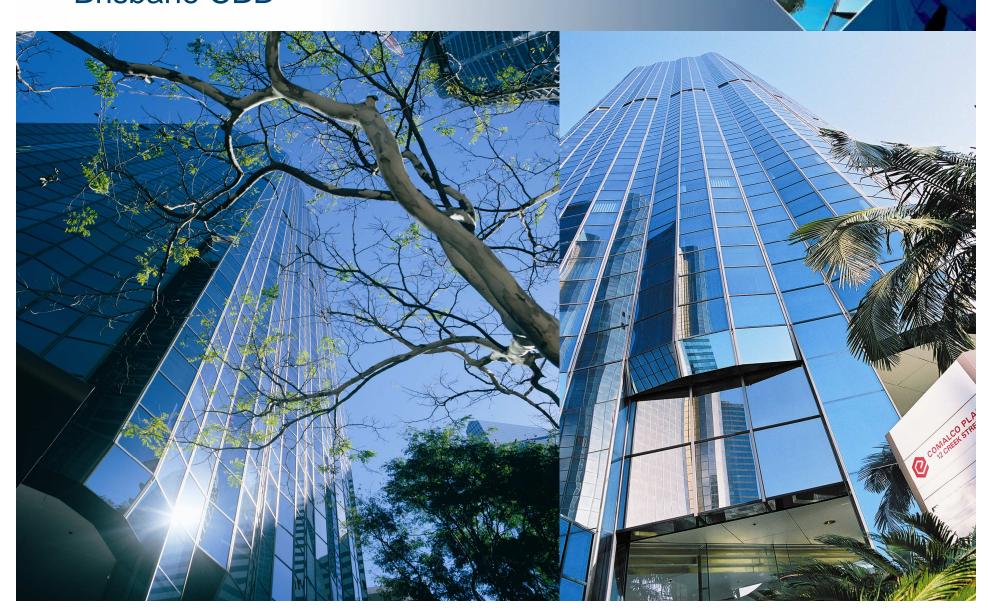








## BLUE TOWER Brisbane CBD







- Iconic Brisbane CBD commercial office building
- Net lettable area 32,000 square metres
- Current valuation \$281 million
- Brisbane commercial office market remains strong
- \$8 million capital expenditure program commenced
- Major tenants include Macquarie Bank, Santos, Esso, Optus, RBA, Japanese Consulate



## MELBOURNE STREET South Brisbane







- Commercial office building at South Brisbane
- Net lettable area 6,145 square metres
- Current valuation \$29 million
- Brisbane commercial office market remains strong
- Major tenants include Stockland and Lumley Insurance







## WESTPAC CONCORD CAMPUS Concord, Sydney

- 16,900 square metre office campus
- Current valuation \$50.9 million acquisition
- Triple net lease to Westpac until October 2012











- Current valuation \$27.75 million
- Prime Collins Street location
- Fully leased to ANZ
- Banking chamber 10 year ANZ lease
- Nine upper office floors ANZ lease expiring 31 December 2009
- Refurbishment and releasing opportunity





# PROPERTY FUNDS MANAGEMENT BUSINESS

- Purchased in June 2007 from Elderslie
- Performing profitably and in excess of expectations
- 19 property trusts/syndicates
- Assets under management approximately \$420 million
- Stable recurring funds management income
- 5,000 investors
- Project pipeline
- Geographic and property sector diversification
- Excellent platform for expansion
- 2 quality residential land subdivisions on NSW South Coast





### DOMAINE PROPERTY FUNDS MANAGEMENT BUSINESS

- Business purchased from Mirvac in March 2009
- Attractive purchase price
- Increases APGF's earnings per stapled security and attractive return on equity
- Comprises 3 principal property funds and a number of smaller ones
- Properties located in Brisbane and Newcastle
- Increases APGF's assets under management to \$1.6 billion
- Other acquisition opportunities are emerging







## PAVILIONS ON 5<sup>TH</sup> Palm Beach, Gold Coast

(Construction work March 2009)



## PAVILIONS ON 5<sup>TH</sup> Palm Beach, Gold Coast



- 9,800 square metre prime site
- Mixed retail (5,200 square metres) and residential (194 apartments)
- End value approximately \$120 million
- Stage 1
  - Construction due to be completed May 2009
  - 65 apartments with unconditional sales contracts (total 104)
  - 90% of retail pre-leased





### **APGF POSITION**

- Australian assets; no exposure to USA or Europe
- No exposure to international debt markets
- No investment property bank loan maturities before March 2010
- No covenant breaches
- Cash at 31 December 2008 \$30 million





#### APGF CAPITAL MANAGEMENT

- Bring Distributions per Stapled Security (DPS) in line with Earnings per Stapled Security (EPS)
- DPS of 7 cents for March 2009 quarter
- DPS of 5 cents for June 2009 quarter
- DPS to be reviewed at 1 July 2009 to ensure distributions remain aligned with changes in economic conditions and property markets





### **OUTLOOK FOR APGF**

- Well positioned in current climate
- Portfolio of quality, cash flow producing property assets
- Acquisition opportunities emerging (particularly in property funds management)



