

**Chairman's Address**  
**Australian and International Holdings Limited ACN 009 706 414**  
**("the Company" / "AIH")**

(NSX Code: AID)

Brisbane, 26 November 2025

The profit after income tax for the financial year ended 30 June 2025 was \$120,060 (2024: \$53,147)., There was an overall comprehensive income of \$365,219 (2024: \$247,127) after taking into account (amongst other things) unrealised changes in the value of equity investments at fair value (referred to as "other comprehensive income") for the financial year, which other comprehensive income showed a profit of \$245,159 (2024: \$193,980).

As noted, these figures are not only positive, but are a significant uplift from the previous financial year for FYE 30 June 2024.

The Board declared a final dividend of 6.0 cents per share fully franked, which was paid earlier this month. An interim dividend of 6.5 cents per share, fully franked, was paid in April 2025.

The Net Asset Value ("NAV") per share stood at \$3.25 (2024: \$3.18) post-tax per share, or \$3.52 pre-tax (2024: \$3.45) per share as at 30 June 2025. Net assets for the financial year in question increased by \$167,562. Having said that, the NAV per share has further increased to \$3.32 post tax (or \$3.66 pre-tax) as at 20 November 2025 just prior to preparation of this Chairman's address. Earnings per share ("EPS") for FYE 30 June 2025 based on net operating results are significantly greater than last year being 6.78 cents per share (2024: EPS 3.02 cents per share).

There were no additional capital raisings during the financial year ended 30 June 2025 apart from shares issued pursuant to a dividend reinvestment plan.

Other reflections in respect of the financial year ended 30 June 2025 and some comments as to the period post balance sheet date are as follows:

- The financial year to 30 June 2025 saw the share markets in which AIH is ultimately invested (particularly the domestic market), perform strongly with material gains in book value. This showed in resultant increases in pre-tax net returns to shareholders of 5.88% (2024: 4.08%) and a post-tax return of 6.3% (2024: 4.43%) for the period.
- Apart from other factors, investors have gained significant confidence through material interest rate deductions by the Reserve Bank. These interest rate cuts buoyed local stock markets.
- The results referred to above were achieved even though interest rates are still somewhat high, and geopolitical tensions continue to cause investors to be wary. The Ukraine-Russia war continues unabated and uncertainties with respect to China to worry the markets. As well, continued high (and still increasing) energy prices have an adverse impact domestically and elsewhere.

- On a look through basis, the Company's investments as at 30 June 2025 by geographic area showed approximately 75.7% invested in Australia and New Zealand, 8.3% in the Americas and 16% invested globally elsewhere.
- Also on a look through basis, as at 30 June 2025, the investment portfolios of BAET, BWET and BSMaRT by industry sector showed the great predominance (but reduced level) of investment in 'Financials' being 28% (down from 38.7% in 2024), with 17.3% being in 'Materials', 20.9% being largely in health care, information technology, telecoms and utilities, and the balance in other sectors.
- The Australian economy (including the local share market) has shown considerable resilience as economic activity weakened somewhat as contractionary measures from high interest rates and certain inflationary control mechanisms took effect. With a succession of interest rate cuts, this has boosted the local share market. However worldwide and despite the interest rate cuts, global growth has continued to slow. Geopolitical factors have continued to adversely effect markets including wars and tariff policies utilised by US President Donald Trump.
- The domestic share market post balance date has been very resilient overall, and is trading at close to historical highs.
- Australian and US unemployment is at low levels.
- Immigration has continued to be strong (and has increased to a record high level) in Australia notwithstanding proposed measures to restrict immigration into Australia in the future. The effectiveness of the new reforms is as yet unknown.
- The UK economy has not been strong.
- The worst of the pandemic and the uncertainties created by it, appears to have passed. However, new variants and new outbreaks continue from time to time to cause a measure of concern.
- The US Dollar remains strong against most currencies.
- BWET's top holdings include Microsoft, ING Groep, Apple, Roche Holding, Newmont Corporation CDI, Siemens N, Accenture, JP Morgan Chase & Co, Airbus Group, Novartis N, ASML Holding, DBS Group Holdings, Akzo Nobel, Raytheon Technologies, Home Depot, Bank of America, Lockheed Martin, Asahi Group, Teck Resources, and Diageo PLC amongst others.
- Domestic holdings through the investment in the BAET trust have generally held their value or reduced a little, but have provided reasonable income returns. High P/E stocks have generally been avoided for new investments. BAET's top holdings include CSL, Macquarie Group, Challenger, Westpac Banking Corporation, ANZ, Woodside Energy, Newmont Corporation, Sonic Healthcare, Amcor PLC, Santos, BHP, NAB, South 32, Woolworths, APA Group, Mirvac, Resmed, Endeavour, Suncorp Group and Dexu, amongst others.
- Small, Mid-Cap & Resources holdings (BSMaRT) investments have (as mentioned previously) started to track upwards, with its net asset value (NAV) increasing from \$0.85 per share to \$0.94 per share as at 20 November 2025, just prior to this report.

- Mining stocks (with the exception of gold), have not in general been a strong sector.
- The iron ore stocks in the local market have come under some pressure in light of the Simandou project in Guinea (Africa) which is said to be the world's largest deposit of high-grade iron ore. The project is expected to have a major impact on the global iron ore market, and will likely challenge Australia's traditional dominance. The Simandou project has the potential to lead to lower iron ore prices and decreased export earnings for Australia.
- The price of gold has significantly increased over the last 12 months or so driven by uncertainties in the market and other factors such as inflation hedging, anticipated interest rate cuts, high geopolitical risk and high sovereign debt. Many analysts remain optimistic as to the future performance of gold sector in the near term.
- Banking stocks have performed strongly over a long-sustained period, but of recent times, analysts have queried their valuations and prices have moderated.
- Artificial Intelligence ("AI") stocks have performed particularly strongly in world markets in 2025 with healthy gains in the Nasdaq Composite index and strong price gains (for example in stocks such as Nvidia, Open AI, and Oracle). Nonetheless, there has been a pullback of late as analysts and investors wonder of the ability of relevant AI companies to monetarise appropriately the massive spending on datacentres, computers, chips, servers and other infrastructure.

The first quarter of the 2025-26 financial year has seen record stock market highs, but has subsequently retreated somewhat as the market starts to price in uncertainties such as ongoing China concerns, the Ukraine / Russia war, the cooling of economies as the inflation retardants have their impact, the potential for trade wars and increased tariffs, and a slump in productivity in Australia and a number of other countries. This could see increased volatility in share markets around the world. Seeking good value stocks with reasonable PE ratios is expected to be the prime focus for AIH and the relevant trusts through which it invests.

In conclusion, the Company's results for the financial year ended 30<sup>th</sup> June 2025 were reasonably strong and the local stock market has materially further strengthened since. There are, however, some signs of recent weakening and significant uncertainties in the year ahead, which (amongst other things), have the potential to compress returns and unrealised book values. However, there are also investment opportunities as good quality stocks fall to reasonable or better than reasonable prices.

#### **Withdrawal of listing on the NSX and Selective Buy-Back of Shares in AIH**

After careful consideration, the board of Directors of AIH have resolved that it is in the best interests of the company and of shareholders to voluntarily withdraw the company from the official list of the National Stock Exchange of Australia (NSX). As mentioned in the AGM papers, the resolution reflects the Board's commitment ensuring that the company remains agile, cost-effective and focused on delivering long-term value.

To De-list the Company, a special resolution of shareholders is required. That appears as resolution No. 4 (item 5) in the AGM papers accompanying that Notice of the AGM.

Directors of the Company have been concerned for sometime as to the level of costs imposed on the Company due to the fact that it is listed on a stock exchange. These include amongst others the costs directly or indirectly associated with listing, and the extra auditing costs which go hand-in-hand with a listed structure.

Without wishing to be unduly specific, it is estimated that costs of approximately \$45,000 (at today's costings), and on an ongoing basis, may be able to be saved in the event that the company is withdrawn from listing on the stock exchange and the number of shareholders is reduced so as to not require enhanced disclosure -as I understand it, this is likely to involve reducing the number of shareholders from the current level (of a bit less than 140 shareholders) to less than 100 shareholders.

The saving of these costs is dependent on passing, implementation and acceptance by a sufficient number of shareholders in accordance with the resolutions being put forward at the AGM.

The Directors wish to ensure that shareholders have an annual liquidity window within which to realise their shares in the Company. Though the Company's current intention is to undertake annual buybacks, there is no absolute guarantee that the Company will offer buyback in the future or on an ongoing basis.

From a practical perspective, the Directors are hopeful that liquidity for shareholders will not maturely change from that which currently exists, notwithstanding the withdrawal from listing on the NSX.

The explanatory material for the selective share buy-back appears under Resolution 5 (Item 6) of the AGM papers. It is proposed to undertake a selective buy-back of up to 341,154 fully paid ordinary shares representing 19.21% of the total shares on issue. The updated timetable will be provided in due course, subject to the finalisation of several outstanding tax matters.

The selective buy-back can proceed even if shareholders do not approve De-listing of the Company from the NSX. On resolution is not dependent upon the other.

The maximum number of shares that each eligible shareholder will be entitled to accept the selective buyback for, will be calculated as \$9,500 divided by the Offer Price.

Eligible shareholders with a holding that is less than the maximum entitlement, will be permitted to participate under the selective buyback for their entire holding. Eligible shareholders with a holding that is greater than the maximum entitlement, may only participate up to the maximum entitlement. Shareholders who accept the selective buyback will NOT RECEIVE CASH. Rather, they will receive units in BAET (Burrell Australian Equities Trust) for the first \$7,000 of their entitlement, with any remaining entitlement up to the next \$2,500 to be satisfied by a transfer of units in BWET (Burrell World Equities Trust). Any fractional entitlements will be rounded down to the nearest whole unit in BAET or BWET (as applicable). Any stamp due to your processing costs associated with the transfer of units as consideration for the buyback, will be paid by the Company (although the company does not expect any stamp duty or processing costs will be incurred).

Participation in the selective buyback has potential capital gains tax and other income tax implications. Shareholders should have regard to the explanatory paperwork accompanying the notice of the AGM and should also consult their advisor direct as to any personal tax advice required. Further information on BAET and BWET, including current holdings and investment strategy and target market determinations, can be obtained by contacting the Company or visiting the Burrell Stockbroking website. By receiving units in the underlying trusts in which AIH has traditionally invested, shareholders who participate in the selective buyback would be entitled to redeem those units from

time to time and Burrell Securities Limited as trustee for the relevant trust would use its cash reserves or realise any security holdings it has in order to meet any such required redemption.

As Chairman, I am hopeful that shareholders will support the recommendation of the Directors to withdraw from listing on the NSX and also support the terms of the selective share buyback as set forth in the papers accompanying the notice of the AGM. Again the objective of the motions is to reduce costs of the holding company and to provide access to the cash flow of the underlying trusts directly via the distribution of units in BAET and BWET.

Thank you

A handwritten signature in blue ink, appearing to read 'R Burrell', with a stylized flourish at the end.

Roger Burrell  
Chairman  
26 November 2025