

# TWENTY SECOND ANNUAL REPORT

2023

# **CONTENTS**

	Page
Financial Highlights	1
Executive Chairman's Letter	2
Directors' Report	3
Remuneration Report	6
Auditor's Independence Declaration	7
Corporate Governance Statement	8
Statement of Profit or Loss and Other Comprehensive Income	9
Statement of Financial Position	10
Statement of Changes in Equity	11
Statement of Cash Flows	12
Notes to the Financial Statements	13
Directors' Declaration	39
Independent Audit Report	40
Stock Exchange Information	46
Corporate Directory	48

#### **OUR VALUES AND OBJECTIVES**

- While our company is a corporation, our philosophy is that of a partnership. We do not view the company itself as the ultimate owner of assets, but instead as a conduit through which shareholders own the assets.
- We do not measure the company's performance by its revenue or its size, but by the growth of the intrinsic value of its shares. Our long-term financial goal is to maximise this growth by investing in businesses that generate cash and earn above average returns on the capital invested in them.
- We maintain a conservative approach to borrowing, and will reject investment opportunities that present themselves rather than overextend our financial position.
- We are sensitive to our fiduciary obligations to our suppliers and creditors, and to our many long term shareholders, some of whom have committed significant portions of their investment funds to our care.
- We will be candid in reporting to shareholders, and will tell them everything about the business that we believe they would like to know.

## **FINANCIAL HIGHLIGHTS**

Year ended 30 June	2023	2022	2021	2020	2019
	\$	\$	\$	\$	\$
Income Statement					
Total income	987,763	789,331	892,674	944,047	741,968
Total expenses	(376,736)	(350,141)	(297,502)	(346,598)	(312,055)
Operating profit/(loss) before income tax	611,027	439,190	595,172	597,449	429,913
Income tax benefit/(expense)	(132,597)	(101,803)	(145,743)	(152,162)	(119,598)
Operating profit/(loss) after income tax	478,430	337,387	449,429	445,287	310,315
Minority interests	(644)	(1,205)	163	(7,631)	(4,621)
Discontinued operations	-	-	-	-	-
Profit/(loss) attributable to shareholders of Pritchard Equity Limited	479,074	336,182	449,592	437,656	305,694
Statement of Financial Position					
Total assets	167,941,108	209,854,687	228,526,106	305,865,524	286,656,458
Total liabilities	163,395,486	205,851,214	224,828,055	302,785,045	284,041,705
Total shareholders' equity	4,545,622	4,003,473	3,698,051	3,080,479	2,614,753
Pritchard Equity Limited shareholders' equity	4,535,379	3,992,586	3,688,369	3,061,784	2,603,667
Share Information					
Basic earnings per ordinary share (cents per share)	22.18	15.78	21.41	21.14	15.55
Growth in earnings per ordinary share (%)	40.5	(26.3)	1.3	36	27
Net assets per ordinary share (cents per share)	210	187	176	149	128
Share price at end of period					
<ul><li>A Ordinary shares</li></ul>	0.60	0.50	0.36	0.35	0.30
<ul><li>B Ordinary shares</li></ul>	0.60	0.50	0.36	0.36	0.35
Issued capital (number of shares)					
<ul><li>A Ordinary shares</li></ul>	1,160,313	1,130,313	1,100,313	1,079,654	1,079,654
- B Ordinary shares	1,000,000	1,000,000	1,000,000	990,659	960,659
Key Measures					
Return on average ordinary shareholders' equity (%)	11.21	8.73	13.26	16.54	12.66
Return on average assets (%)	0.25	0.15	0.16	0.15	0.10
Gearing ratio (%)	0	0	0	0	4.4

#### **EXECUTIVE CHAIRMAN'S LETTER**

Dear Fellow Shareholders

We are pleased to announce a record operating profit for the year of \$479,074.

#### Results

The consolidated net operating profit after tax for the year increased by 42% to \$479,074 compared to last year's profit of \$336,182.

Earnings per share increased to 22.18 cents per share, compared to 15.78 cents per share last year, whilst net assets per ordinary share was \$2.10 per share at year end compared to \$1.87 per share last year.

#### Listed investments

We continued to carefully manage our portfolio of listed investments and took advantage of new investment opportunities as they arose.

Details of the current holdings of investments are disclosed in Note 25 of the Financial Report.

#### Structured finance

The revenue from the structured finance business decreased from \$532,529 last year to \$487,436 in the current. We expect that the revenue from this business will decline as the existing structured finance products mature.

#### Unlisted investments

## Hamilton Capital Proprietary Limited (www.hamiltonam.com.au)

Hamilton Capital Proprietary Limited is the holding company for Hamilton Asset Management Limited. Hamilton Capital Proprietary Limited's current year equity accounted contribution to our results was a profit of \$10,845 compared to the prior year of \$16,048.

Hamilton Asset Management Limited's new website is expected to be launched in the coming weeks, which will provide a platform for the promotion and marketing of its managed funds.

Hamilton Asset Management Limited's flagship fund the Hamilton Sirius Fund made good progress during the year with the net assets of the fund increasing to \$2,839,280 (2022: \$2,443,036).

## FijiStock Brokers Pte. Limited (www.fijistockbrokers.com.fj)

FijiStock Brokers Pte. Limited is the oldest stock broking firm in Fiji and is a member of the South Pacific Stock Exchange Limited.

FijiStock Brokers Pte. Limited business was adversely affected by the outbreak of COVID 19 in Fiji and as a result incurred a small loss.

# South Pacific Stock Exchange Limited (www.spse.com.fj)

The performance of the Group's investment in the South Pacific Stock Exchange Limited remains satisfactory.

## Tyrex Holdings Pty Limited (www.tyrex.com.au)

Tyrex Solutions Pty Limited ("Tyrex"") has been operating for more than 30 years providing sustainable solutions for businesses and householders by using recycled rubber to produce a range of ramps and other safety and commercial products.

Tyrex Holdings Pty Limited current year equity accounted contribution to our results was a profit of \$77,253 compared to the prior year of \$48,517 their trading results were adversely affected by COVID 19.

#### Outlook

We continue to remain in a strong financial position which provides us with the flexibility to take advantage of new investment opportunities as they are identified.

Steven Pritchard Chairman

12 September 2023

#### **DIRECTORS' REPORT**

Your directors present their report on the group consisting of Pritchard Equity Limited (the company) and its controlled entities (the group) for the financial year ended 30 June 2023. In order to comply with the provisions of the *Corporations Act*, the directors report as follows:

#### **Directors**

The names of directors in office at any time during or since the end of the financial year are:

Steven Shane Pritchard Enzo Pirillo Gordon Bradley Elkington

The directors have been in office from the start of the financial year to the date of this report.

#### **Company Secretary**

Enzo Pirillo held the position of company secretary at the end of the financial year. Details of Mr Pirillo's qualifications are contained in the Information on Directors.

#### **Principal Activities**

During the year, the principal activity of the group was the acquisition of medium and long term investments in both listed and unlisted investments.

The group offered a number of structured finance products that it has made available to qualifying investors.

There were no significant changes in the nature of the group's principal activities during the financial year.

#### **Dividends Paid or Recommended**

No dividends were paid during the year.

#### **Operating Results and Review of Operations**

The consolidated net profit after providing for income tax and eliminating minority equity interests was \$479,074 compared to a profit of \$336,182 last year.

#### **Financial Position**

The net assets of the group as at 30 June 2023 were \$4,545,622 compared to \$4,003,473 as at 30 June 2022, an increase of \$542,149.

The group continues to maintain a strong liquidity position, and currently holds cash and readily realisable assets of \$2,244,497.

#### Significant Changes in State of Affairs

Other than stated elsewhere in this report there were no significant changes in the operations of the group, or the environment in which it operates, during the financial year.

#### **After Balance Date Events**

At balance date, loans and advances in Note 11 amounting to \$5,000,000 has reached their 4-year term maturity dates and were overdue for repayment. Subsequent to the balance date the company issued notices of demand to the borrowers. Upon this, the company is considered to have fully recovered all overdue loans and advances, and also satisfied its corresponding liabilities and obligations under the limited recourse secured notes in Note 17.

Apart from the above no other matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the group, the results of those operations, or the state of affairs of the group in future financial years.

#### **Future Developments, Prospects and Business Strategies**

The group will continue to pursue its investment objectives for the long-term benefit of members. This will require the continued review of the investment strategy that is in place, and may require some changes to that strategy.

Further information on likely developments in the operations of the group and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the group.

#### **DIRECTORS' REPORT**

#### **Environmental Issues**

The group's operations are not regulated by any significant environmental regulation under Commonwealth or State law.

#### Information on Directors

Steven Shane Pritchard — Chairman (Executive)

Qualifications — B Com, CPA, F Fin

Previously a member of the Stock Exchange of Newcastle Limited

Experience — Chairman and director since 10 May 2002

Interest in shares — 702,032 A Ordinary shares

642,113 B Ordinary shares

Special responsibilities — Member of the Audit Committee

Director of Henley Underwriting & Investment Company Pty Limited, Hamilton Capital Pty Limited and The South Pacific Stock Exchange Limited (since 15

April 2010).

Directorships held in other

listed entities

Current director of Australia & International Holdings Limited (since 17 November 2021), current chairman and director of Illuminator Investment Company Limited (since 22 December 2003), current director of Florin Mining Investment Company Limited (since 29 September 2004), Winpar Holdings

Limited (since 4 July 2003) and Landsdowne Investment Company Limited (since 1 April 2022),

Enzo Pirillo — Director (Executive) and Company Secretary

Qualifications — B Com, CPA, F Fin

Experience — Director and company secretary since 14 September 2005

Interest in shares — 167,465 A Ordinary shares

108,614 B Ordinary shares

Special Responsibilities — Member of the Audit Committee

Director of Henley Underwriting & Investment Company Pty Limited,

Illuminator Investment Company Limited, Florin Mining Investment Company Limited, Hamilton Capital Proprietary Limited and Landsdowne Investment

Company Limited

Gordon Bradley Elkington — Director (Non-Executive)

Qualifications — B Sc, M Sc, Ph D, LLM

Experience — Director since 12 December 2005

Interest in shares — 67,901 A Ordinary shares

60,814 B Ordinary shares

Special Responsibilities — Member of the Audit Committee

Directorships held in other — Director of Winpar Holdings Limited (since 30 December 1993)

listed entities

#### **DIRECTORS' REPORT**

#### **Meetings of Directors**

During the financial year, six meetings of directors (including committees) were held. Attendances were as follows:

	DIRECTOR	RS MEETINGS	AUDIT COMMITTEE MEETINGS		
	Number held	Number attended	Number held	Number attended	
Steven Shane Pritchard	5	5	1	1	
Enzo Pirillo	5	5	1	1	
Gordon Elkington	5	5	1	1	

#### Indemnifying Officers or Auditor

The company has not given an indemnity or entered into during or since the end of the financial year an agreement to indemnify, or paid or agreed to pay insurance premiums in relation to, any officer or auditor.

#### Proceedings on Behalf of Company

No person has applied for leave of the court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

#### Non- audit services

Details of the auditor's remuneration for auditing the company's accounts are set out in note 5 to the accounts. No amounts have been paid or payable to the auditors for non-audit services.

#### Auditor's Independence Declaration

The auditor's independence declaration for the year ended 30 June 2023 has been received and is found on page 8 of this report.

Signed in accordance with a resolution of the Directors made pursuant to s 298(2) of the Corporations Act 2001.

Steven Shane Pritchard

Director

12 September 2023

Enzo Pirillo

Director

#### **REMUNERATION REPORT**

This report details the nature and amount of remuneration for each director of Pritchard Equity Limited, and for the executives receiving the highest remuneration.

#### **Remuneration policy**

All issues in relation to the remuneration of both executive directors and non-executive directors are dealt with by the board of the company.

The constitution of Pritchard Equity Limited requires the approval by shareholders in general meeting of a maximum amount of remuneration per year to be allocated among non-executive directors as they determine. In proposing the maximum amount for consideration in general meeting, and in determining the allocation, the board takes account of the time demands made on directors, together with such factors as the general level of fees paid to directors. The amount of remuneration currently approved by shareholders for non-executive directors is a maximum of \$80,000 per annum.

Non-executive directors hold office until such time as they retire, resign or are removed from office in accordance with the constitution of the company. Non-executive directors do not receive any performance based remuneration.

#### **Details of remuneration**

The company has only two executives, Steven Pritchard and Enzo Pirillo (2022: two executives), both of whom are directors of the company.

Details of the remuneration for each director of the company are as follows.

2023	Salary and Fees	Superannuation contributions	Share based remuneration	Total
	\$	\$	\$	\$
Steven Pritchard	-	-	6,000	6,000
Enzo Pirillo	-	-	6,000	6,000
Gordon Elkington	-	-	6,000	6,000

2022	Salary and Fees	Superannuation Contributions	Share based remuneration	Total
	\$	\$	\$	\$
Steven Pritchard	-	-	3,600	3,600
Enzo Pirillo	-	-	3,600	3,600
Gordon Elkington	-	-	3,600	3,600



**Pritchard Equity Limited** ACN: 100 517 404

## Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Pritchard Equity Limited for the year ended 30 June 2023, I declare that, to the best of my knowledge and belief, there have been:

- (i) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

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MARTIN MATTHEWS **PARTNER** 

**12 SEPTEMBER 2023** NEWCASTLE, NSW

#### CORPORATE GOVERNANCE STATEMENT

The Board has the responsibility of ensuring that the company is properly managed so as to protect and enhance the interests of shareholders, consistently with the company's meeting its obligations to all parties with which it interacts. To this end, the Board has adopted what it believes to be appropriate corporate governance policies and practices, having regard to its size and the nature of its activities.

The main corporate governance policies are summarised below.

#### Appointment and retirement of non-executive directors

It is the Board's policy to determine the terms of the appointment and retirement of non-executive directors on a case by case basis, and in conformity with the requirements of the Listing Rules and the *Corporations Act*.

#### **Director qualifications**

In choosing directors, the company seeks to appoint those individuals who have a significant personal or family ownership interest in the company's ordinary shares. These persons must also have high integrity, business skills, shareholder orientation and a genuine interest in the company.

#### **Board size**

The Board presently consists of three members, two of whom are executive directors. Under the company's constitution, the Board must consist of not less than three members and not more than ten. The Board periodically reviews the number of its directors, having regard to the nature and extent of the company's operations.

#### Directors' responsibilities

The basic responsibility of the directors is to exercise their business judgment to act in what they believe to be the best interests of the company and its shareholders, and to conduct themselves in accordance with their fiduciary duties.

#### Directors' access to independent professional advice

It is the Board's policy that any committees established by the Board should:

- be entitled to obtain independent professional or other advice at the company's cost, unless the Board determines otherwise;
- be entitled to obtain such resources and information from the company, its employees and advisers, as they may require; and
- operate in accordance with any terms of reference established by the Board.

#### **Board meetings**

The Chairman of the Board is responsible for establishing the agenda for each Board meeting. Each director is free to suggest items for inclusion on the agenda and to raise at any Board meeting subjects that are not on the agenda. At least once each year the Board reviews the company's long term plans and the principal issues that the company will face in the future.

#### **Audit committee**

The Board has established an audit committee, which meets with the external auditors at least once a year. The Audit Committee addresses the financial and compliance responsibilities of the Board, and monitors in particular:

- the adequacy of the company's internal controls and procedures to ensure compliance with all applicable legal obligations;
- the adequacy of financial risk management processes; and
- any reports prepared by the external auditor.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

	Note	Consolidated		Co	Consolidated		
		Year to	o 30 June 2	2023	Year to	30 June 2	:022
		Revenue	Capital	Total	Revenue	Capital	Total
		\$	\$	\$	\$	\$	\$
Income from investment portfolio	3a	152,090	-	152,090	25,094	-	25,094
Income from trading portfolio	3b	(6,967)	-	(6,967)	(6,060)	-	(6,060)
Income from deposits	3c	20,176	-	20,176	5,084	-	5,084
Income from the provision of services	3d	246,930	-	246,930	168,119	-	168,119
Income from structured finance products	3e	487,436	-	487,436	532,529	-	532,529
Share of net profit of associated company		88,098	-	88,098	64,565	-	64,565
Total income from ordinary activities		987,763	-	987,763	789,331	-	789,331
Auditors remuneration		47,949	-	47,949	43,220	_	43,220
ASIC fees		12,044	-	12,044	25,250	-	25,250
Bank charges		1,223	_	1,223	1,311	_	1,311
Depreciation expense		608	-	608	1,304	-	1,304
Directors fees		18,000	-	18,000	10,800	-	10,800
Employee expenses		36,612	-	36,612	48,678	-	48,678
Finance costs		4,279	-	4,279	582	-	582
Listing fees		13,563	-	13,563	13,325	-	13,325
Net realised foreign exchange loss/(gain)		(13,657)	-	(13,657)	5,489	-	5,489
Share registry fees		8,796	-	8,796	8,407	-	8,407
Administration expenses		247,319	-	247,319	191,775	-	191,775
Operating profit before income tax		611,027	-	611,027	439,190	-	439,190
Income tax expense	4a	(132,597)	-	(132,597)	(101,803)	-	(101,803)
Operating profit after income tax		478,430	-	478,430	337,387	-	337,387
Loss/(profit) attributable to non-controlling interest		644	-	644	(1,205)	-	(1,205)
Operating profit attributable to members of the company		479,074	-	479,074	336,182	-	336,182
Other comprehensive income							
Items that will not be reclassified subsequently to profit or loss							
Net revaluation of non-current assets		-	(30,685)	(30,685)	-	(79,582)	(79,582)
Net realised gains on sale of long-term investments		-	76,124	76,124	-	16,691	16,691
Foreign currency translation		-	280	280	-	20,126	20,126
Total other comprehensive income for the year		-	45,719	45,719	-	(42,765)	(42,765)
Total comprehensive income for the year		479,074	45,719	524,793	336,182	(42,765)	293,417
Overall Operations							
Basic earnings per share (cents per share)	7			22.18			15.78
Diluted earnings per share (cents per share)	7			22.18			15.78
The accompanyin	a notes	s form part of	these financ		9		

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2023

	Note	Consol	idated
		2023	2022
		\$	\$
ASSETS			
CURRENT ASSETS		4 0 4 4 500	4.070.044
Cash and cash equivalents	8	1,041,532	1,073,911
Trade and other receivables	9	2,136,953	
Trading portfolio	10	10,419	17,477
Income tax receivable		7,988	6,146
Financial assets	11	161,203,277	195,708,392
TOTAL CURRENT ASSETS		164,400,169	199,251,791
NON-CURRENT ASSETS			
Investment portfolio	12	2,527,420	2,177,599
Investments in associates accounted for using the equity method	13(a)	872,426	704,789
Trade and other receivables	9	-	167,407
Financial assets	11	-	7,352,898
Plant and equipment	14	1,504	1,241
Deferred tax assets	15	139,589	198,962
TOTAL NON-CURRENT ASSETS		3,540,939	10,602,896
TOTAL ASSETS		167,941,108	209,854,687
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	16	2,146,633	2,527,420
Borrowings	17	161,248,714	195,778,829
TOTAL CURRENT LIABILITIES		163,395,347	198,306,249
NON-CURRENT LIABILITIES			
Trade and other payables	16	-	191,950
Borrowings	17	-	7,352,898
Deferred tax liabilities	15	139	117
TOTAL NON-CURRENT LIABILITIES		139	7,544,965
TOTAL LIABILITIES		163,395,486	205,851,214
NET ASSETS		4,545,622	4,003,473
EQUITY			
Issued capital	18	1,304,766	1,286,766
Reserves	19	235,693	266,098
Retained earnings		2,994,920	2,439,722
Equity attributable to equity holders of the parent		4,535,379	3,992,586
Minority equity interest		10,243	10,887
TOTAL EQUITY		4,545,622	4,003,473

#### STATEMENT OF CHANGES IN EQUITY

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

	Issued Capital	Foreign Currency A		Capital Profits	Retained	Total	Minority	Total
Consolidated	\$	Reserve \$	Reserve \$	Reserve \$	Earnings \$	\$	Interest \$	\$
Balance at 1 July 2021 as reported	1,275,966	11,302	236,951	69,713	2,094,437	3,688,369	9,682	3,698,051
Shares issued during the year	10,800	-	-	-	-	10,800	-	10,800
Profit for the year	-	-	-	-	336,182	336,182	1,205	337,387
Other comprehensive income								
Revaluation of non current assets (net of tax)	-	-	(79,582)	-	-	(79,582)	-	(79,582)
Net capital gains for the year	-	-	-	-	16,691	16,691	-	16,691
Foreign currency exchange reserve	-	20,126	-	-	-	20,126	-	20,126
Total other comprehensive income	-	20,126	(79,582)	-	16,691	(42,765)	-	(42,765)
Total comprehensive income for the year	-	20,126	(79,582)	-	352,873	293,417	-	293,417
Change in minority ownership	-	-	-	7,588	(7,588)	-	-	_
Balance at 30 June 2022	1,286,766	31,428	157,369	77,301	2,439,722	3,992,586	10,887	4,003,473
Balance at 1 July 2022 as reported	1,286,766	31,428	157,369	77,301	2,439,722	3,992,586	10,887	4,003,473
Shares issued during the year	18,000		107,000			18,000	-	18,000
Profit for the year	-	_	_	_	479,074	479,074	(644)	478,430
Other comprehensive income					,	,	(0.1)	0, .00
Revaluation of non current assets (net of tax)	-	-	(30,685)	-	-	(30,685)	-	(30,685)
Net capital gains for the year	-	-	-	-	76,124	76,124	-	76,124
Foreign currency exchange reserve	-	280	-	-	-	280	-	280
Total other comprehensive income	-	280	(30,685)	-	76,124	45,719	-	45,719
Total comprehensive income for the year	-	280	(30,685)	-	555,198	524,793	(644)	524,149
Transfers between reserves	-	-	-	-	-	-	-	-
Balance at 30 June 2023	1,304,766	31,708	126,684	77,301	2,994,920	4,535,379	10,243	4,545,622

## STATEMENT OF CASH FLOWS

## FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

	Note	Consol	idated
		2023	2022
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts/ (payments) to/ (from) customers		18,155	(99,794)
Sales from trading portfolio		90	13,100
Purchases for trading portfolio		-	(5,387)
Brokerage received		83,383	141,188
Interest received		8,123,233	8,224,029
Dividends received		93,230	16,415
Distributions received		167	37,636
Other fees received		150,000	-
Withholding tax received		9,500	9,500
Other receipts		19,968	26,445
		8,497,726	8,363,132
Administration expenses		(259,279)	(331,744)
Bank charges		(1,223)	(1,308)
Finance costs		(7,653,996)	(7,830,662)
Other fees paid		(112,500)	-
Withholding tax paid		(6,550)	(114,986)
Income tax paid		(118,406)	(175,587)
Net cash provided by/(used in) operating activities	21a	345,772	(91,155)
CASH FLOWS FROM INVESTING ACTIVITIES			
Sales from investment portfolio		212,102	31,112
Purchases for investment portfolio		(510,700)	(350,095)
Purchases of other assets		(872)	(175)
Loans and advances		(41,851,467)	(124,891,012)
Repayment of loans and advances		83,709,480	83,886,354
Net cash provided by/(used in) investing activities		41,558,543	(41,323,816)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of notes		41,851,467	121,978,512
Repayment for the redemption of notes		(83,709,480)	(83,886,354)
Proceeds from borrowings		-	70,703
Repayment of borrowings		(85,290)	
Net cash (used in)/provided by financing activities		(41,943,303)	38,162,861
Net decrease in cash held		(38,988)	(3,252,110)
Cash at beginning of financial year		1,073,911	4,305,146
Effects of exchange rate changes on the balance of cash held in foreign curre	ncies	6,609	(35,324)
Cash at end of financial year	8	1,041,532	1,073,911

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards and Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. This financial report has been authorised for issue on the date of the Directors Declaration.

The financial report covers the separate financial statements of the company and the consolidated financial statements of the group.

Pritchard Equity Limited is a listed public company, incorporated and domiciled in Australia.

Australia Accounting Standards include Australian equivalents to International Financial Reporting Standards ("AIFRS"). Compliance with AIFRS ensures that the financial statements and notes of the company comply with International Financial Reporting Standards ("IFRS").

The group has not applied any Australian Accounting Standards or AASB interpretations that have been issued at balance date but are not yet operative for the year ended 30 June 2023 ("the inoperative standards"). The impact of the inoperative standards has been assessed and the impact has been identified as not being material. The group only intends to adopt inoperative standards at the date at which their adoption becomes mandatory.

The adoption of the various Australian Accounting Standards and Interpretations in issue but not yet effective will not impact the group's accounting policies. However, the pronouncements will result in changes to information currently disclosed in the financial statements. The group does not intend to adopt any of these pronouncements before their effective dates.

#### **Basis of Preparation**

#### Reporting Basis and Conventions

The financial statements are prepared using the valuation methods described below for holdings of securities. All other items have been treated in accordance with the historical cost convention.

All amounts are presented in Australian dollars, unless otherwise noted.

The financial statements were authorised for issue by the directors on 12 September 2023.

#### a. Principles of Consolidation

A controlled entity is any entity of which Pritchard Equity Limited has the power to control the financial and operating policies so as to obtain benefits from its activities.

A list of controlled entities is contained in Note 2 to the financial statements.

All controlled entities have a 30 June financial year-end.

All inter-company balances and transactions between entities in the group, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the application of those policies by the company.

Minority equity interests in the equity and results of the entities that are controlled are shown as a separate item in the consolidated financial report.

#### b. Associate Accounting Policy

Associates are entities over which the company has significant influence but not control, generally accompanied by a shareholding of between 20 per cent and 50 per cent of the voting rights. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost in the company's financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### c. Fair Value of Financial Assets and Liabilities

The fair value of cash and cash equivalents, borrowings and non-interest monetary financial assets and liabilities of the group approximate their carrying value.

The fair value for assets that are actively traded on a market is determined by reference to market prices prevailing at balance date, where the securities are traded on an organised market. Where a security is not actively traded on a market, its fair value is determined by the Directors.

#### d. Income from the Provision of Services

Revenue arising from brokerage commissions and fee income are recognised by the group on an accruals basis as and when services have been provided.

#### e. Income from deposits

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

#### f. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments.

#### g. Trade and other receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'trade and other receivables'.

Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

#### h. Plant and Equipment

Plant and equipment is included at cost less accumulated depreciation and any impairment in value. All plant and equipment is depreciated over its estimated useful life, commencing from the time assets are held ready for use.

The depreciation rates for each class of asset are as follows:

Furniture and fittings 12 – 33%

Office equipment 20 - 40%.

#### i. Foreign Currency Transactions and Balances

Foreign currency transactions during the year are converted to Australian currency using the exchange rates applicable at the dates of the transactions. Amounts receivable and payable in foreign currencies at balance date are converted at the rates of foreign exchange ruling at that date.

#### j. Holdings of Securities

The designation of securities within the investment portfolio as "financial assets measured at fair value through other comprehensive income" is consistent with the Director's view of these assets as being held for the long term for both capital growth and for the provision to the group of dividends and distribution of income rather than to make a profit from their sale, which is the purpose of securities held in the trading portfolio.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (i) Valuation of investment portfolio

Securities, including listed and unlisted shares and notes and options, are initially brought to account at cost, which is the cost of acquisition including transaction costs, and are revalued to market values continuously.

Increments and decrements on equity instruments are recognised as other comprehensive income and taken to the Asset Revaluation Reserve.

Where disposal of an investment occurs, any revaluation increment or decrement relating to it is transferred from the Asset Revaluation Reserve to Retained Earnings through Other Comprehensive Income.

#### (ii) Valuation of trading portfolio

Securities, including listed and unlisted shares and notes, are initially brought to account at cost, which is the cost of acquisition including transaction costs, and are revalued to market values continuously.

Increments and decrements on the value of securities in the trading portfolio are taken directly through the Income Statement.

#### (iii) Income from holdings of securities

Distributions relating to listed securities are recognised as income when those securities are quoted exdistribution, and distributions relating to unlisted securities are recognised as income when received. If the distributions are capital returns on ordinary securities the amount of the distribution is treated as an adjustment to the carrying value of the securities.

#### k. Borrowings

Other financial liabilities, including borrowings and trade and other payables, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### I. Provisions

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and when that outflow can be reliably measured.

#### m. Taxation

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that are in place or are substantially in place at the balance date.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled.

Deferred tax is credited in the Income Statement except where it relates to items that may be credited directly to equity, where the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised and on the basis that no adverse change will occur in income taxation legislation and in the anticipation that the group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### n. Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### o. New, revised or amending Accounting Standards and Interpretations adopted

The group has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the AASB that are mandatory for the current reporting period. Any new, revised or amending Accounting Standards and Interpretations that are not yet mandatory have not been early adopted.

#### p. Critical accounting judgements and key sources of estimation uncertainty

The group makes estimates and assumptions concerning the future. These estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis.

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. In accordance with AASB 112 Income Taxes, deferred tax liabilities have been recognised for Capital Gains Tax (CGT) on the unrealised gain in the Investment Portfolio at current tax rates.

As the directors do not intend to dispose of the portfolio, this tax asset may not be crystallised. In addition, the tax liability that arises on disposal of these securities may be impacted by changes in tax legislation relating to treatment of capital gains and the rate of taxation applicable to such gains at the time of disposal.

The group has recognised deferred tax assets in relation to carried forward revenue and capital losses and deductible temporary differences as disclosed in Note 15. The group recognises these assets only if the group considers it is probable that future taxable amounts will be available to utilise these temporary differences and losses. The group intends to not dispose of portfolio assets until there are gains on the investments which the Directors believe will be sufficient to recoup the deferred tax assets.

#### q. Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting used by the chief operating decision-maker. The Board has been identified as the chief operating decision-maker, as it is responsible for allocating resources and assessing performance of the operating segments.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 2: CONTROLLED ENTITIES**

#### a. Composition of Consolidated Group

The consolidated financial statements include the following controlled entities. The financial years of all controlled entities are the same as that of the parent entity.

	Country of incorporation	Percentage	owned (%)*
Parent		2023	2022
Pritchard Equity Limited	Australia	100	100
Henley Underwriting & Investment Company Pty Limited	Australia	100	100
The NSX Investment Trust	Australia	100	100
PEQ Investment Holdings Pty Limited	Australia	100	100
First Newcastle Pty Limited	Australia	100	100
The Newcastle Exchange Pty Limited	Australia	100	100
The South Pacific Investment Company Limited	Australia	100	100
Fiji Stock Brokers Limited	Fiji	90	90
Structured Finance Securities Pty Limited	Australia	100	100

<sup>\*</sup> Percentage of voting power is in proportion to ownership

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 3: REVENUE**

	Consolidated		
	2023 \$	2022 \$	
a. Income from investment portfolio			
<ul> <li>dividends received</li> </ul>	110,614	24,938	
<ul> <li>trust distributions received</li> </ul>	41,476	156	
Total Income from investment portfolio	152,090	25,094	
b. Income from trading portfolio			
<ul><li>— sales revenue</li></ul>	90	13,100	
<ul><li>cost of sales</li></ul>	(7,057)	(19,160)	
<ul> <li>net (loss)/ profit from trading portfolio</li> </ul>	(6,967)	(6,060)	
Total Income from trading portfolio	(6,967)	(6,060)	
c. Income from deposits			
<ul> <li>interest received</li> </ul>	20,176	5,084	
Total Income from deposits	20,176	5,084	
d. Income from the provision of services			
<ul> <li>brokerage received</li> </ul>	83,382	141,502	
<ul> <li>other income received</li> </ul>	13,548	26,617	
<ul> <li>underwriting fees received</li> </ul>	150,000	-	
Total Income from the provision of services	246,930	168,119	
e. Income from structured finance products			
<ul> <li>interest received</li> </ul>	8,245,036	9,022,644	
<ul> <li>interest paid</li> </ul>	(7,294,005)	(7,797,409)	
<ul><li>acquisition fees</li></ul>	(463,595)	(692,706)	
Total Income from structured finance products	487,436	532,529	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

## **NOTE 4: INCOME TAX EXPENSE**

	Note	Consolio	lated
		2023	2022
		\$	\$
a.	The components of tax expense comprise:	(0.40)	(= 0.40)
	Prior year adjustment	(813)	(7,316)
	Current tax payable	(96,295)	(114,110)
	Deferred tax liability 15	22	(9)
	Deferred tax asset 15	(35,511)	19,632
		(132,597)	(101,803)
b.	The prima facie tax on profit from ordinary activities before income expense is refollows:  Prima facie tax payable on profit from ordinary activities before income	conciled to the in	come tax as
	tax at 30% (2022: 30%)		
	<ul><li>Consolidated</li></ul>	183,308	131,757
	Less:		
	Tax effect of:	(00.00=)	
	— tax offset for franked dividends	(20,387)	5,795
	— under provision for tax previous year	810	7,315
	<ul> <li>share of net profit of associated companies netted directly</li> </ul>	(26,429)	19,370
	<ul> <li>Difference in tax/accounting distribution</li> </ul>	2,160	<del>-</del>
	Realised losses on investment portfolio	-	(139)
	<ul> <li>tax losses not brought to account</li> </ul>	(6,865)	(2,388)
	Income tax expense attributable to entity	132,597	101,803
	Amounts recognised directly through other comprehensive income		
C.	Increase/(decrease) in deferred tax assets relating to capital gains tax on the movement in unrealised gains/losses in the investment portfolio	14,556	52,029
NO	TE 5: AUDITORS' REMUNERATION  Remuneration of the auditor of the company for  — auditing the financial report	47,949	43,220

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 6: DIVIDENDS**

NO	TE 0. DIVIDENDS		
		Consolidated	
		2023	2022
		\$	\$
a.	Dividend Paid		
	No dividends paid (2022: no dividends paid)	-	-
b.	Dividends declared		
	No dividends declared (2022: no dividends declared).		
c.	Franking account	1,181,226	1,043,982
	Impact on franking account balance of dividends not recognised	-	-
NO	TE 7: EARNINGS PER SHARE		
		Consoli	dated
		2023	2022
		Number	Number
	Weighted average number of ordinary shares outstanding during the year used in the calculation of basic earnings per share	2,130,476	2,116,916
	Weighted average number of options outstanding	-	-
	Weighted average number of ordinary shares outstanding during the year used in the calculation of dilutive earnings per share	2,130,476	2,116,916
a.	Basic and diluted earnings per share	\$	\$
	Profit attributable to members of the group	479,074	336,182
		Cents	Cents
	Basic earnings per share	22.18	15.78
	Diluted earnings per share	22.18	15.78

# **NOTES TO THE FINANCIAL STATEMENTS** FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

NOTE 8: CASH AND CASH EQUIVALENTS		
	Consolidated	
	2023 \$	2022 \$
Cash at bank	459,909	995,162
Deposits at call	564,783	62,469
Term deposit	16,840	16,280
	1,041,532	1,073,911
The effective interest rate on deposits at call was 4.20% (2022: 0.50%).  The credit risk exposure of the group in relation to cash and deposits is the carrying an unpaid interest.	nount and any ac	crued
Reconciliation of cash		

1,041,532

1,073,911

Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:

	1,041,532	1,073,911
NOTE 9: TRADE AND OTHER RECEIVABLES		
CURRENT		
Dividends and trust distributions receivable	107,609	66,302
Goods and services tax refund	19,241	14,359
Other debtors	128,361	54,488
Income tax refundable	8,436	12,361
Accrued income	1,558,677	1,937,806
Loan acquisition fees prepaid	252,693	360,549
	2,136,953	2,445,865
NON CURRENT		
Loan acquisition fees prepaid	-	167,407
	-	167,407
Receivables are non-interest bearing and unsecured.		

#### **NOTE 10: TRADING PORTFOLIO**

Cash and cash equivalents

**CURRENT** 

Listed investments, at market value

-	Shares	10,419	17,477
	Onaroo	,	,

The credit risk exposure of the group in relation to receivables is the carrying amount.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 11: FINANCIAL ASSETS**

	Note	Consol	idated
		2023 \$	2022 \$
CURRENT			
- Unsecured notes	11a	138,850,379	175,708,392
- Loans and advances	11b	22,352,898	20,000,000
		161,203,277	195,708,392
NON CURRENT			
- Loans and advances	11b		7,352,898
		-	7,352,898

- a The interest payable on the unsecured notes is fixed for the term of the notes. These notes have been pledged as security to the holders of the limited recourse secured notes. Refer Note 17b.
- b. The interest payable on the loans and advances is fixed for the term of the loans and advances. The loans and advances are secured over by the holders' interests in various managed investments schemes. These loans and advances have been pledged as security to the holders of the limited recourse secured notes. Refer Note 17c.

#### **NOTE 12: INVESTMENT PORTFOLIO**

#### **NON-CURRENT**

Listed Investments, at fair value

	2,527,420	2,177,599
Unlisted Investments, at fair value - Shares and trust units	1,320,333	1,038,619
	1,207,087	1,138,980
- Shares and trust units	1,207,087	1,138,980

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 13: INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

Interest held in	the following	associated companies:

Name	Principal activities	Country of incorporation	Class of shares	Ownershi	p interest	Carrying ar	
				2023	2022	2023	2022
Unlisted	:			%	%	\$	\$
Hamilton Capital P	tv						
Limited	Investing	Australia	Ordinary	45.76	45.76	684,588	594,204
Tyrex							
Holdings Ptv Limite	ed Manufacturin	a Australia	Ordinary	28.13	28.13	187,838	110,585
. ty	ou manaraotami	g /taotrana	Oramary	20.10		872,426	704,789
					=	,	
					Note	Consoli	dated
						2023 \$	2022 \$
a. Mov	ements during	the year in equity	accounted in	vestment in a	ssociates		
Bala	nce at beginning	of the financial ye	ear			704,789	640,224
Add	: New investme	nts during the yea	r			-	-
	Revaluation of	f associate investn	nent			79,539	-
	Share of asso	ciates' profit after i	income tax		13b	88,098	64,565
Bala	nce at end of th	ne financial year			=	872,426	704,789
b. Equi	ty accounted p	rofit of associate	s are broken o	lown as follo	ws:		
-	•	profit before incon				113,443	71,427
Shar	e of associate's	income tax expen	se			(25,345)	(6,862)
Shai	e of associate's	s profit/ (loss) aft	er income tax		-	88,098	64,565
c Sum	mariand proper	ntation of aggreg	ata aggata lial	nilities and no	orformanaa of	no o o into o	
	ent assets	itation of aggreg	ate assets, na	omities and pe		1.865.077	946,743
	current assets					1,928,612	1,790,553
	assets				-	3,793,689	2,737,295
Curr	ent liabilities				-	1,363,749	597,709
Non-	current liabilities					1,046	55,293
Tota	liabilities				-	1,364,795	653,002
Net a	assets				-	2,428,894	2,084,294
Reve	enues				=	1,408,589	2,741,310
Profi	t after income ta	x of associates			-	299,348	207,544

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

## **NOTE 14: PLANT AND EQUIPMENT**

	Consolidated	
	2023 \$	2022 \$
Plant and equipment		
At cost	36,321	35,651
Accumulated depreciation	(34,817)	(34,410)
	1,504	1,241
Reconciliation		
Plant and equipment		
Carrying amount at the beginning of the year	1,241	3,336
Additions/disposals	871	(862)
Depreciation	(608)	(1,233)
Carrying amount at the end of the year	1,504	1,241
NOTE 15: TAX		
a. Assets		
Deferred tax assets comprise:		
Deferred tax assets attributable to realised capital losses	134,965	167,694
Deferred tax assets attributable to tax losses	8,878	19,983
Unrealised (gains)/ losses on investments	(11,791)	2,766
Other temporary differences	7,537	8,519
	139,589	198,962
b. Liabilities		
Deferred tax liability comprises:		
Other temporary differences	139	117
Total	139	117

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

# NOTE 15 TAX (CONTINUED)

			Consolid	lated
			2023	2022
			\$	\$
c.	Reco	onciliations		
	i.	Deferred Tax Assets		
	The r	movement in deferred tax assets for each temporary differen	ce during the year is as follows:	
	Defe	rred tax assets attributable to realised capital losses		
		Opening balance	167,694	169,483
		Credited to the income statement	(32,729)	(1,789)
		Closing balance	134,965	167,694
	Defe	rred tax assets attributable to tax losses		
		Opening balance	19,983	1,046
		Credited to the income statement	(11,105)	18,937
		Closing balance	8,878	19,983
	Unre	alised (gain)/loss on investments		
		Opening balance	2,766	(49,263)
		Credited to the reserve	(14,557)	52,029
		Closing balance	(11,791)	2,766
	Othe	r temporary differences		
		Opening balance	8,519	7,674
		Credited to the income statement	(982)	845
		Closing balance	7,537	8,519
			139,589	198,962
	ii.	Deferred Tax Liability		
		The movement in deferred tax liability for each temporary of	difference during the year is as follo	ows:
		Other temporary differences		
		Opening balance	117	108
		Credited to the income statement	22	g
		Closing balance	139	117

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 16: TRADE AND OTHER PAYABLES**

	Note	Consoli	dated
		2023	2022
		\$	\$
CURRENT			
Trade payables		250,302	153,870
Accrued charges		1,552,884	1,911,131
Prepaid interest		292,882	417,732
Income tax payable		37,081	37,278
Withholding tax		13,484	7,409
		2,146,633	2,527,420
NON CURRENT			
Prepaid interest		-	191,950
		-	191,950
NOTE 17: BORROWINGS			
CURRENT			
Secured			
- Short-term borrowings	17a	45,437	70,437
- Limited Recourse Secured Notes	17b	138,850,379	175,708,392
- Limited Recourse Secured Notes	17c	22,352,898	20,000,000
		161,248,714	195,778,829

**a.** Short-term borrowings are secured by listed securities held in the company's investment and trading portfolios and are repayable on demand. The carrying amounts of assets pledged as security is:

162,436 159,857

**b.** The limited recourse secured notes are secured over unsecured notes. The liability to pay interest and the repayment of the principal on these notes is limited to the receipt of interest and principal, if any, from the issuer of the unsecured notes. Refer Note 11a.

#### NON CURRENT

#### Secured

- Limited Recourse Secured Notes 17c - **7,352,898** 

**c.** The limited recourse secured notes are secured over loans and advances to third parties. The liability to pay interest and the repayment of the principal on these notes is limited to the receipt of interest and principal, if any, from the borrowers. Refer Note 11b.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 18: ISSUED CAPITAL**

	Note	Consolid	ated
		2023 \$	2022 \$
1,160,313 (2022: 1,130,313) A ordinary shares fully paid	18a	842,900	824,900
1,000,000 (2022: 1,000,000) B ordinary shares fully paid	18b	461,866	461,866
	=	1,304,766	1,286,766
a. A ordinary shares			
At the beginning of reporting period		824,900	814,100
Shares issued during the year		18,000	10,800
At reporting date	=	842,900	824,900
b. B ordinary shares			
At the beginning of reporting period		461,866	461,866
Shares issued during the year		-	-
At reporting date	- -	461,866	461,866

All ordinary shares rank equally inter se for the purposes of participation in profits or capital of the company.

A ordinary shares confer on their holder the right to receive notices, reports and accounts and to attend and speak, but not to vote at general meetings of the company.

B ordinary shares confer on their holder the right to receive notices, reports and accounts and to attend and speak and vote at general meetings of the company.

#### **NOTE 19: RESERVES**

Foreign exchange reserve	19c _	31,708	31,428 <b>266,098</b>
Foreign exchange reserve	19c _	31,708	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 19: RESERVES (CONTINUED)**

		Consolidated	
		2023 \$	2022 \$
a.	Asset revaluation reserve	·	·
	Movements during the year		
	Opening balance	157,369	236,951
	Revaluation of non-current assets	(16,128)	(131,611)
	Provision for tax on unrealised gains	(14,557)	52,029
	Closing balance	126,684	157,369
	The asset revaluation reserve records revaluations of non-current assets. dividends can be declared from this reserve.	Under certain cir	cumstances
b.	Capital profits reserve		
	Movements during the year		
	Opening balance	77,301	69,713
	Transfer from retained profits	-	7,588
	Closing balance	77,301	77,301

The capital profits reserve records realised capital gains upon sale of non-current assets. As the balance of this reserve relates to net realised gains it may be distributed as cash dividends at the discretion of the Directors.

#### c. Foreign exchange reserve

Movements during the year
---------------------------

Opening balance	31,428	11,302
Transfer to retained profits	280	20,126
Closing balance	31,708	31,428

#### **NOTE 20: FINANCIAL INSTRUMENTS**

#### (a) Financial Risk Management

Accounting Standards identify three types of risk associated with financial instruments (i.e. the group's investments, receivables, payables and borrowings).

#### **Credit Risk**

This as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

Credit risk is managed as noted in the Notes to the financial statements with respect to cash and trade and other receivables. None of these assets are over due or considered to be impaired.

The group manages credit risk by regularly monitoring loans and receivable balances. At 30 June 2023, the group had credit exposure with loans and unsecured notes totalling \$161,203,277. The loans and advances are secured over by the holders interests in various managed investments schemes. These loans and advances have been pledged as security to the holders of the limited recourse secured notes.

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)

#### **Liquidity Risk**

This is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The group monitors its cash-flow requirements and ensures that it has either cash or access to short term borrowing facilities available sufficient to meet any payments.

The timing of the repayments of principal and interest on the limited recourse notes is equivalent to the timing of the repayment of the principal and interest on the loans and advances and the unsecured notes.

The group's other major cash outflow is the purchase of securities, the level of which is manageable by the Board. Furthermore, a proportion of the group's assets are in the form of readily tradeable securities which can be sold if necessary. The current financial liabilities are shown in Notes 16 and 17.

#### **Market Risk**

This as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market price.

The group is subject to market risk as it invests its capital in securities which are not risk free, i.e. the market price of these securities can fluctuate.

Loans and advances unsecured notes are not subject to market risk. The group's Investment & Trading Portfolios are subject to market risk. A general fall in market prices of 5% or 10%, if spread equally over all assets in the investment and trading portfolios would lead to a reduction in the group's equity of \$126,892 or \$253,784 respectively.

The group seeks to minimise market risk by ensuring that it is not, in the opinion of the Board, overly exposed to one company or one particular sector of the market. The relative weightings of the individual securities and relevant market sectors are reviewed regularly, and risk can be managed by reducing exposure where appropriate. The group does not have set parameters as to a minimum or maximum amount of the portfolio that can be invested in a single company or sector.

	2023	2022
The group's investment & trading portfolio by sector is as follows:	%	%
Materials	6.62	1.58
Banks	2.77	1.06
Capital goods	4.07	7.51
Commercial	0.74	0.82
Consumer Services	0.04	0.54
Energy and utilities	0.88	0.40
Healthcare Equipment & Services	0.09	0.10
Media and entertainment	0.95	1.14
Food and beverage	0.40	0.53
Food & Staples Retailing	-	0.10
Diversified financials	71.07	71.22
Pharmaceuticals, Biotech & Life Sciences	0.07	0.09
Real estate	10.58	13.09
Retailing	1.13	0.48
Telecommunication Services	-	1.12
Transportation	0.52	-
Software, hardware & services	0.07	0.22
	100.00	100.00

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

Securities representing over 5 per cent of the combined investment and trading portfolio at 30 June 2023 were:

	Portfolio	
	%	
Hamilton Sirius Fund	27.31	
Hamilton Capital Pty Limited	9.35	
Illuminator Investment Company Limited	15.33	
Newcastle Securities and General Trust	8.59	
VB Holdings Limited	6.92	
Imperial Pacific Limited	8.34	

No other security represents over 5 per cent of the group's investment and trading portfolios.

#### **Interest Rate Risk**

The group is exposed to interest rate risk, which is the risk that the value of a financial instrument will fluctuate as a result of changes in market interest rates. The risk is managed by the group maintaining an appropriate mix between fixed and floating rate borrowings. The effective average of interest rates on:

- (a) short term borrowings was 9.74% (2022: 6.49%)
- (b) long term borrowings was 9.74% (2022: 6.49%).

As at the 30 June 2023 the group's interest bearing short term borrowings excluding the limited recourse secured notes was \$45,437.

The interest rates on the limited recourse secured notes are fixed for the term of the notes.

The interest rates on the unsecured notes and loans and advances are fixed for the term of the notes and loans and advances.

Accordingly, the group is not exposed to any interest rate risk in relation to the above.

#### **Currency Risk**

A proportion of the group's assets are exposed to movements in the value of foreign currencies relative to the Australian dollar. Considering the quantum of the assets in absolute terms as well as relative terms compared to the group's total assets it is not cost-effective to hedge against foreign currency fluctuations.

#### (b) Fair Value Measurement

The consolidated entity measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

- Trading portfolio; and
- Investment portfolio.

The company does not subsequently measure any liabilities at fair value on a recurring basis, or any assets or liabilities at fair value on a non-recurring basis.

#### Fair value hierarchy

AASB 13 Fair Value Measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

(i) Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1);

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

- (ii) Measurements based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (iii) Measurements based on inputs for the asset or liabilities that are not based on observable market data (unobservable inputs) (level 3).

The following table provides the fair values of the company's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

	Level 1	Level 2	Level 3	Total
30 June 2023	\$	\$	\$	\$
Financial assets at fair value through other comprehensive income				
Investment portfolio	1,192,546	1,334,874	-	2,527,420
Financial assets at fair value through profit or loss				
Trading portfolio	10,419	-	-	10,419
Other financial assets at fair value	-	-	161,203,277	161,203,277
Total	1,202,965	1,334,874	161,203,277	163,741,116
	Level 1	Level 2	Level 3	Total
30 June 2022	\$	\$	\$	\$
Financial assets at fair value through other comprehensive income				
Investment portfolio	1,138,980	1,038,619	-	2,177,599
Financial assets at fair value through profit or loss				
Trading portfolio	17,477	-	-	17,477
Other financial assets at fair value	-	-	203,061,290	203,061,290
Total	1,156,457	4 000 040	203,061,290	005 050 000

Further information on the determination of the fair value is set out below:

#### (i) Trading portfolio – Level 1

The company's trading portfolio consists of securities listed on the Australia Stock Exchange and National Stock Exchange. The valuation of listed investments has been obtained on the basis of quoted prices (unadjusted) in an active market for an identical security at 30 June 2023.

#### (ii) Investment Portfolio – Level 1

The company's Level 1 investments consist of securities listed on the Australian Stock Exchange, National Stock Exchange and other public stock exchanges. The valuation of listed investments has been obtained on the basis of quoted prices (unadjusted) in an active market for an identical security at 30 June 2023.

#### (iii) Investment Portfolio - Level 2

The company's Level 2 Investment portfolio investments consist of unlisted securities and trusts. For trusts & unlisted securities, the valuations of these investments have been determined on the basis of the company's share of the investment's net assets as at 30 June 2023.

#### (iv) Unsecured notes and loans and advances - Level 3

The company's Level 3 financial assets consist of unsecured notes and loans and advances. The financial asset and liabilities are carried at amortised cost.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### **NOTE 20: FINANCIAL INSTRUMENTS (CONTINUED)**

Reconciliation of Level 3 fair value measurements:

		Consolidated	
		2023 \$	2022 \$
Op	pening balance	203,061,290	218,619,132
lss	sues	41,851,467	121,978,512
Re	edemptions	(83,709,480)	(137,536,354)
Cl	osing balance	161,203,277	203,061,290
NC	OTE 21: CASH FLOW INFORMATION		
a.	Reconciliation of cash flow from operations with profit after income tax		
	Profit after income tax	478,430	337,387
	Non-cash flows in profit		
	Dividends re-invested	(17,437)	(8,197)
	Directors fees – shares issued	18,000	10,800
	Write-downs to recoverable amount	(13,049)	3,046
	Share of associated companies net profit after income tax and dividends	(88,098)	(64,565)
	Decrease in trade and other receivables	534,733	227,659
	(Increase)/decrease in the trading portfolio	7,058	13,785
	Decrease in trade payables and accruals	(588,686)	(537,102)
	(Increase)/decrease in income taxes payable	5,085	(54,209)
	Decrease/(increase) in deferred taxes	9,736	(19,759)
	Cash flow from operations	345,772	(91,155)

#### **NOTE 22: SEGMENT REPORTING**

Pritchard Equity Limited, its controlled and associated entities carry on the business of an investment company and financial services company, within Australia and Fiji.

#### **Description of segments**

The Board makes the strategic resource allocations for the group. The group has therefore determined the operating segments based on the reports reviewed by the Board, which are used to make strategic decisions. The Board is responsible for the group's entire portfolio of investments and considers the business to have a single operating segment. The Board's asset allocation decisions are based on a single, integrated investment strategy, and the group's performance is evaluated on an overall basis. The group invests in equity securities and other instruments to provide shareholders with attractive investment returns through access to a steady stream of fully franked dividends and enhancement of capital invested.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

## NOTE 22: SEGMENT REPORTING (CONTINUED)

2023	Investments Financial Services Structured Fin Products		Structured Finance Products	Total
	\$	\$	\$	\$
Revenue	253,397	246,930	487,436	987,763
Results	143,662	(5,793)	341,205	479,074
Assets	3,386,403	1,424,897	163,129,808	167,941,108

2022	Investments Financial Services Structured Finance Products		Total	
	\$	\$	\$	\$
Revenue	88,683	168,119	532,529	789,331
Results	(47,433)	10,845	372,770	336,182
Assets	4,328,155	-	205,526,532	209,854,687

## **NOTE 23: KEY MANAGEMENT PERSONNEL**

The key management personnel of the company and their remuneration is reflected in the Remuneration Report on page 6 of the annual report.

NOTE 24: RELATED PARTY TRANSACTIONS			
	Consolidated		
	2023 \$	2022 \$	
Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.			
Transactions with related parties:			
Entities who have Steven Pritchard and Enzo Pirillo as common directors and in which the directors have either a direct or an indirect beneficial interest			
Interest receivable from RAM Investment Partners No.1 Pty Limited	1,056,604	1,137,310	
Purchase/(redemption) of unsecured note from RAM Investment Partners No.1 Pty Ltd	(3,264,815)	39,285,632	
Interest receivable from RAM Investment Partners No.2 Pty Limited	502,219	835,176	
Purchase/(redemption) of unsecured note from RAM Investment Partners No.2 Pty Ltd	(30,599,033)	3,806,527	
Accounting fees paid/payable to Rees Pritchard Pty Limited	78,897	88,758	
Share registry fees paid to Newcastle Capital Markets Registries Pty Limited	8,796	8,407	
Trustee fees payable to Hamilton Asset Management Limited	-	-	
Entities who have Steven Pritchard and Gordon Elkington as common directors			
Distribution receivable from Tyrex Solutions Unit Trust	66,302	66,302	
Units held in Tyrex Solutions Unit Trust	90,000	90,000	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 24: RELATED PARTY TRANSACTIONS (CONTINUED)

NOTE 24. RELATED FARTE TRANSACTIONS (SORTINGED)		
	Consolidated	
	2023	2022
	\$	\$
Entities in which the directors have either a direct or an indirect beneficial interest		
Distribution receivable from Tyrex Solutions Unit Trust	66,302	66,302
Units held in Tyrex Solutions Unit Trust	90,000	90,000
Related party is a director of the company		
Loan payable to Steven Shane Pritchard	15,659	15,139
	Parei	nt
	2023	2022
	\$	\$
Loans and advances to subsidiaries		
Balance at beginning of year	1,258,929	1,263,105
Advances	50,841	25,824
Repayments	(200,000)	(30,000)
Impairment adjustment	-	_
Closing balance	1,109,770	1,258,929
Loans and advances from subsidiaries		
Balance at beginning of year	275,160	75,160
Advances	225,000	200,000
Repayments	-	-
Closing balance	500,160	275,160

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2023

Listed below are those securities held in the investment portfolio that are revalued at fair value through other comprehensive income. Individual holdings in the portfolio may change during the course of the year.

	Consolidated	
	2023	2022
Australian Equities	\$	\$
Alexium International Group Limited	1,300	2,400
Alumina Limited	-	545
APA Group Limited	678	789
Appen Limited	-	163
Australia and New Zealand Banking Group Limited	13,586	11,918
Australian Ethical Investments Limited	6,720	9,758
Beach Energy Limited	612	781
Beacon Lighting Group Limited	474	516
Bega Cheese Limited	7,977	10,692
Bendigo and Adelaide Bank Limited	507	535
BHP Billiton Limited	900	825
Bounty Oil & Gas NL	2,100	2,100
Bounty Oil & Gas Option expiring 30 Nov 2025	90	120
Brandsmart One Trust	69,677	55,645
Carindale Property Trust	473	524
Cochlear Limited	1,603	1,391
Costa Group Holdings Limited	490	515
CSL Limited	1,942	1,883
Danger Close Rights Holdings Pty Ltd	20,000	20,000
Deterra Royalties Limited	524	483
East 72 Holdings Limited	9	9
Elanor Investors Group	488	495
Endeavour Group Limited	505	606
EVT Limited	481	535
Florin Mining Investment Company Limited	-	141,280
Gowing Bros Limited	432	437
Graincorp Limited	869	1,056
Hamilton Sirius Fund	1,007,909	702,346
Illuminator Investment Company Limited	404,319	225,018
Iluka Resources Limited	978	878
Imperial Pacific Limited (previously Belmont Holdings Limited)	210,000	203,994
Juno Minerals Limited	64	105
Jupiter Mines Limited	2,925	2,925
Kalina Power Limited	1,800	3,600

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

## NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2023 (CONTINUED)

	Consolid	Consolidated	
	2023	2022	
	\$	\$	
Kelsian Group Limited	14,520	11,400	
Ku-ring-gai Financial Services Limited	9,700	5,000	
Landsdowne Investment Company Limited	2,000	-	
Lend Lease Group	473	428	
Link Administration Holdings Limited	-	368	
Loftus Peak Disruption Fund	16,400	12,500	
Longevity Group Australia Limited	19,620	19,620	
Magellan Financial Group Option Expiring 16 Apr 2027	-	1	
Manuka Resources Limited	4,417	14,167	
Myer Holdings Limited	17,700	9,750	
National Australia Bank	554	575	
Newcastle Securities & General Trust	226,375	214,531	
Newcrest Mining Limited	687	543	
NSX Limited	1	1	
Octanex Limited	-	540	
OneMarket Limited	-	15	
Orica Limited	860	915	
Peter Warren Automotive Holdings Limited	6,644	226	
PEXA Group Limited	163	-	
Ramsay Health Care Limited	675	879	
Reece Limited	94,781	70,374	
Region Group	617	-	
Shopping Centres Australasia Property Group	-	748	
Sundance Resources Limited	6,508	6,508	
Tabcorp Holdings Limited	579	-	
Tyrex Solutions Unit Trust	90,000	90,000	
United Malt Group Limited	691	392	
Uniti Group Limited	-	24,600	
Vaneck Vectors Australian Equal Weight ETF	555	488	
Westpac Banking Corporation	11,204	10,238	
Winpar Holdings Limited	27,280	19,931	
Woodside Energy Group	964	892	
Woolworths Limited	715	641	
Xref Limited	1,700	4,250	
	2,316,815	1,925,388	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

## NOTE 25: SECURITIES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME AT 30 JUNE 2023 (CONTINUED)

Consolidated

	Consolidated	
	2023	2022
	\$	\$
International Equities		
Amalgamated Telecom Holdings Limited	6,636	5,861
Atlantic & Pacific Packaging Company Limited	3,921	4,428
Blue Lagoon Cruises Limited	4,542	4,390
Communications Fiji Limited	4,554	4,461
Kinetic Growth Fund	772	746
RB Patel Group Limited	5,390	5,291
South Pacific Stock Exchange Limited	-	27,352
Toyota Tsusho (South Sea) Limited	12,834	12,028
VB Holdings Limited	182,376	205,131
	221,025	269,688
Total Equities	2,537,840	2,195,076
NOTE 26: PARENT ENTITY FINANCIAL INFORMATION	Parent	
Summary Financial Information	raiviil	
The individual financial statements for the parent entity show the following aggregate	e amounts:	
Statement of financial position		
Current assets	23,979,272	24,768,978
Total assets	25,612,742	33,549,593
Current liabilities	23,385,407	23,839,296
Total liabilities	23,385,407	31,384,144
Net assets	2,227,335	2,165,449
Equity		
Issued capital	1,304,766	1,286,766
Reserves	1,001,100	1,200,100
Asset revaluation reserve	(16,249)	(72,982)
Capital profits reserve	55,597	55,597
• •	00,001	
Retained earnings		
Retained earnings  Total equity	883,221 <b>2,227,335</b>	896,068 <b>2,165,449</b>
Total equity	883,221 <b>2,227,335</b>	896,068 <b>2,165,449</b>
-	883,221	896,068

## NOTES TO THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2023

#### NOTE 27: SUBSEQUENT EVENTS TO REPORTING DATE

At balance date, loans and advances in Note 11 amounting to \$5,000,000 has reached their 4-year term maturity dates and were overdue for repayment. Subsequent to the balance date the company issued notices of demand to the borrowers. Upon this, the company is considered to have fully recovered all overdue loans and advances, and also satisfied its corresponding liabilities and obligations under the limited recourse secured notes in Note 17.

Apart from the above no other matters or circumstances have arisen since the end of the financial year which have significantly affected or may significantly affect the operations of the group, the results of those operations, or the state of affairs of the group in future financial years.

#### **NOTE 28: COMPANY DETAILS**

The registered office and principal place of business of Pritchard Equity Limited is:

10 Murray Street

Hamilton

New South Wales 2303

#### **DIRECTORS' DECLARATION**

- 1. In the opinion of the Directors of Pritchard Equity Limited:
  - a. The financial statements and notes as set out on pages 10 to 38 are in accordance with the Corporations Act 2001, including:
    - (i) Giving a true and fair view of the Group's financial position as at 30 June 2023 and of its performance for the financial year ended on that date; and
    - (ii) Complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
  - b. There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 2. The financial statements comply with International Financial Reporting Standards.

Signed in accordance with a resolution of the Directors.

Steven Shane Pritchard

Director

Enzo Pirillo

Director

12 September 2023



#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF PRITCHARD EQUITY LIMTIED

#### Report on the Financial Report

#### **Opinion**

We have audited the accompanying financial report of Pritchard Equity Limited (the Company), which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the Directors' declaration of the company and the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### In our opinion:

- a) The financial report of Pritchard Equity Limited is in accordance with the Corporations Act 2001, including:
  - i) Giving a true and fair view of the consolidated entity's financial position as at 30 June 2023 and of its performance for the year ended on that date; and
  - ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed each matter is provided in that context.

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#### Key Audit Matters (cont'd)

1. Recognition and classification of Structured Products

#### Why significant

As at 30 June 2023, a significant proportion of the consolidated entity's assets (96%) and liabilities (99%) are in structured finance products related to significant investor visa's ("SIVs"). The fair value of these financial assets is \$161,203,277 (2022: \$203,061,290) and the fair value of liabilities is \$161,248,714 (2022: \$203,061,290) as disclosed in Notes 11 and 17 of the financial report.

The assets are classified as 'level 3' financial instruments in accordance with the classification under Australian Accounting Standards where measurements are based on unobservable inputs. Accordingly, the financial assets and liabilities are carried at amortised cost. Refer to Note 20 (b) for the fair value hierarchy.

Based on the above, we have considered the completeness and existence of the related assets and liabilities to be a Key Audit Matter.

#### How our audit addressed the key audit matter

We have audited the following documentation in relation to the structured finance products:

- Assessing the relevant legal agreements including contracts, note deeds and investment agreements to identify and confirm the existence and treatment of rights and obligations therein;
- Testing the reconciliations completed by management to ensure interest calculations and current and non-current classifications of the related assets and liabilities are correct.

We also assessed the appropriateness of the related disclosures in Notes 11 and 17.



#### Key Audit Matters (cont'd)

2. Valuation & Existence of Trading & Investment Portfolios

#### Why significant

As at 30 June 2023, the consolidated entity's assets included trading and investment securities. The fair value of these assets is \$2,537,839 (2022: \$2,195,076) as disclosed in Notes 10 and 12 of the financial report.

Of these assets, \$1,202,965 were listed securities classified as 'level 1' financial instruments in accordance with the classification under Australian Accounting Standards where quoted prices in active markets are available for identical assets. The remaining \$1,334,874 were unlisted securities classified as 'level 2' financial instruments where inputs other than quoted prices included in level 1 that are observable for the asset are used.

Refer to Note 1(j) for details of these assets and Note 20(b) for the fair value hierarchy.

Based on the above, we have considered the valuation and existence of financial assets to be a Key Audit Matter.

#### How our audit addressed the key audit matter

We performed substantive testing on a sample of financial assets. This included, but was not limited to, the following:

- agreeing the quantity of securities held and recognised in the financial report to external independent trading registers;
- confirming the market value as at 30 June 2023 using reputable and active trading websites such as the Australian Securities Exchange, New York Stock Exchange and London Stock Exchange;
- confirming international shares are converted to Australian dollars using appropriate foreign exchange rates and the value of shares are accounted for appropriately at 30 June 2023;
- reviewing the financial statements of unlisted investments to ensure that the investment is not impaired; and
- reviewing reconciliations prepared by management and supporting documentation to confirm market movements. This included agreeing the gain/loss incurred throughout the period to transaction reports.

We also assessed the appropriateness of the related disclosures in Notes 1(j), 10, 12 and 20(b).



#### Other Information

Other information is financial and non-financial information in the annual report of the company which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for Other Information in the annual report.

The Other Information we obtained prior to the date of this Auditor's Report was the Director's report. The remaining Other Information is expected to be made available to us after the date of the Auditor's Report.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, the auditor does not and will not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information in the Financial Report and based on the work we have performed on the Other Information that we obtained prior the date of this Auditor's Report we have nothing to report.

#### Directors' Responsibilities for the Financial Report

The Directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In Note 1, the Directors also state, in accordance with Australian Accounting Standard AASB 101 Presentation of Financial Statements, that the financial report complies with International Financial Reporting Standards.

In preparing the financial report, the Directors are responsible for assessing the consolidated entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using a going concern basis of accounting unless the Directors either intend to liquidate the consolidated entity or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue and auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individual or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to fraud or
error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



#### Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the consolidated entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and other related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the consolidated entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the consolidated entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the consolidated entity to express an opinion on the group financial report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



#### Report on the Remuneration Report

#### **Opinion**

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2023.

In our opinion, the Remuneration Report of Pritchard Equity Limited for the year ended 30 June 2023, complies with section 300A of the Corporations Act 2001.

#### Responsibilities

The Directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

**PKF** 

MARTIN MATTHEWS
PARTNER

12 SEPTEMBER 2023 NEWCASTLE, NSW

#### STOCK EXCHANGE INFORMATION

Top 20 A Ordinary Shareholders as at 4 September 2023

Shareholder	Shares	% of Issued
Pritchard & Company Pty Ltd	505,645	43.58
Dr Gordon Bradley Elkington	60,521	5.22
Illuminator Investment Company Limited	44,040	3.80
Hamilton Capital Pty Ltd	42,328	3.65
Mr Steven Shane Pritchard	37,845	3.26
WCL Nominees Pty Ltd	31,281	2.70
Fuggle Nominees Pty Limited	29,750	2.56
Newcastle Capital Markets Registries Pty Limited	28,610	2.47
Longbow Croft Capital Pty Limited	28,565	2.46
Mrs Aija Valija Mackenzie	27,795	2.40
Hamilton Asset Management Limited	27,025	2.33
Mr Enzo Pirillo	26,886	2.32
Wilcorp No. 41 Pty Limited	22,778	1.96
Abelia Grove Pty Ltd	20,460	1.76
Mrs Milly Elkington	14,530	1.25
Mr John MacNaughtan & Mrs Josephine MacNaughtan	12,500	1.08
Mr Douglas Robert Graham Neild	8,940	0.77
Mark Jon Tovey	7,960	0.69
Margaret Diane Murphy	7,960	0.69
Richard Benjamin Cook + Kim Elizabeth Cook	7,960	0.69
Tammy Mitchum & Ray Mitchum	7,960	0.69
LA Milt Pty Ltd	7,960	0.69
Wayne John Dixon + Mrs Brenda Karen Dixon	7,960	0.69
Diane Gardner	7,960	0.69
Dean Frances Coupland + Keitha Kim Coupland	7,960	0.69
Diamantina Superannuation Pty Ltd	7,960	0.69
Steven Pritchard Investments Pty Limited	7,855	0.68
Mr Gordon Bradley Elkington	7,380	0.64
	1,056,374	91.04

Number of A ordinary shares held	Number of Shareholders
1 – 1,000	17
1,001 – 5,000	32
5,001 – 10,000	17
10,001 – 100,000	15
100,001 and over	1

#### STOCK EXCHANGE INFORMATION

Top 20 B Ordinary Shareholders as at 4 September 2023

Shareholder	Shares	% of Issued
Pritchard & Company Pty Ltd	512,500	51.25
Mr Steven Shane Pritchard	63,113	6.32
Dr Gordon Bradley Elkington	58,314	5.83
Mr Enzo Pirillo	43,114	4.31
WCL Nominees Pty Ltd	31,281	3.13
Hamilton Capital Pty Ltd	28,000	2.80
Mr Trevor Hansen & Ms Zoe Kathryn Greenwood	26,100	2.61
Mrs Margaret Jane Pritchard	25,000	2.50
Fuggle Nominees Pty Limited	25,000	2.50
Mrs Aija Valija Mackenzie	23,330	2.33
Wilcorp No 41 Pty Limited	19,168	1.92
Abelia Grove Pty Limited	17,230	1.72
Illuminator Investment Company Limited	17,000	1.70
Longbow Croft Capital Pty Limited	13,500	1.35
Newcastle Capital Markets Registries Pty Limited	16,000	1.60
Winpar Holdings Limited	5,000	0.50
Jarfem Pty Ltd	5,000	0.50
Mr John Gilbert & Mrs Janet Gilbert	5,000	0.50
Mr John Barry Roberts & Mrs Judith Elizabeth Roberts	5,000	0.50
Hamilton Asset Management Limited	3,500	0.35
	942,150	94.22

Number of B ordinary shares held	Number of Shareholders
1 – 1,000	30
1,001 – 5,000	21
5,001 – 10,000	1
10,001 – 100,000	14
100,001 and over	1

#### **Substantial Shareholders**

As at 4 September 2023 the names and holdings of substantial shareholders as disclosed in notices received by the company are as follows:

Substantial Shareholder	B Ordinary shares	% of total
Steven Shane Pritchard	642,113	64.21

#### CORPORATE DIRECTORY

**Directors** 

Steven Shane Pritchard - Executive Chairman

Enzo Pirillo

Gordon Bradley Elkington

Secretary

Enzo Pirillo

**Principal Place of Business and Registered** 

Office

10 Murray Street Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Accountants** 

Rees Pritchard Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Share Registry** 

Newcastle Capital Markets Registries Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

Stockbroker and Nominated Advisers

Pritchard & Partners Pty Limited

10 Murray Street

Hamilton NSW 2303

Telephone (02) 4920 2877

Facsimile (02) 4920 2878

**Auditors** 

PKF Newcastle & Sydney

755 Hunter Street

Newcastle West NSW 2302

Telephone (02) 4962 2688

Facsimile (02) 4962 3245