

Logan Community Financial Services Limited

ABN: 88 101 148 430

Financial Statements

Your directors submit the financial statements of the company for the financial year ended 30 June 2018.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Jason Paul Luckhardt

Chairman

National Franchise Manager

Licensed Real Estate Agent. Licensed Auctioneer. Diploma of Business (Marketing). Member REIQ. Member Logan Campus Development Advisory Board (Griffith University).

Board Chair, Member of Governance, Audit & Human Resources Committee.

Interests in shares: 2,000

Russell Peter Jenkins

Director

Retired

35 years in the banking industry, 25 years of this time in the position of Executive with Bendigo & Adelaide Bank Limited. Interest in shares: Nil

Brett Blair Raguse

Director/Secretary

Company Director - Strategem P/L & MiCasa Realty Holdings Pty Ltd

BA AdvocT (Hons); Cert IV Real Estate Practice; JP Qualified; Former Member of Parliament of Australia; Chair of Federal Parliamentary Standing Committee on Parliamentary Privilege and Members Interests; Former President of two Chambers of Commerce; Past President and Executive Member of multiple community organisations; Former State and Federal Government Ministerial Adviser; Business Adviser, Teacher; Lecturer.

Governance, Audit & Human Resources Committee

Interest in shares: 500

Robert Leslie Herriott

Director/Secretary

Retired

Retired from 30+ years in the financial services & commercial banking sector. During the last 20 years involved in various management positions within Metway and Suncorp Commercial Banking including past Director of Suncorp Subsidiary "Medical Commercial Finance" MCF. Rotarian for 15 + years Rotary Club of Logan, including 2 years as President also holding various other board positions including Treasurer, International Services and Vocational Services.

Chair Governance, Audit & Human Resources and Member of Marketing and Community Projects Committee Interest in shares: 2,000

Bridget Louise French

Director

Senior Officer - Development (Griffith University)

Twelve years' experience in a variety of roles in business development, fundraising, event management, marketing and community engagement throughout Australia and the UK. Currently completing Masters of Business Administration at Griffith University. Completed Bachelor of Business (Management) and Bachelor of Arts (Psychology) at University of Queensland.

Chair Community Projects Committee

Interest in shares: Nil

Directors (continued)

Kathleen Robyn Wakeling

Director

State Community Manager Bendigo and Adelaide Bank Limited

Kate has been in the Financial Services Industry for more than 25 years & holds a Diploma in Financial Planning from Deakin University. Kate is keen to encourage diversity in the workforce & is a member of Financial Executive Women & WoB Australia (Women on Boards).

Member of Governance, Audit and Human Resources Committees.

Interest in shares: Nil

David William Ekert

Director (Appointed 28 August 2017)

Consultant

David is an experienced and flexible Senior Executive Consultant and Teacher with many years' experience in general management, IT and business project management, financial management and accounting, strategic planning and business analysis. He has successfully built business and achieved profit targets in commercial organisations. He has also managed very large project teams implementing financial and logistics systems with multi-million-dollar budgets. David has a special interest in innovation, combining system, process and business improvement to achieve better business outcomes and value. David is heavily involved in the Logan community. He has been a member of the Rotary Club of Logan since 2003, having served two terms as President and many other Club Board roles, as well as representing the Club in other community forums. He has also served on the Management Committee of Canefields Clubhouse and is a member of Griffith University's Logan Campus Development Advisory Board.

David holds a Bachelor degree in Accounting, an MBA specialising in Strategic Management and Marketing, is a Certified Practicing Accountant and an Associate Fellow of the Institute of Managers and Leaders.

Member of Governance, Audit and Human Resources Committees.

Interest in shares: Nil

Lachlan Stewart

Director (Appointed 25 January 2018)

Teacher & Personal Trainer

Lachlan holds a Bachelor of Secondary Education and a Certificate III & IV Fitness.

Interest in shares: Nil

Elvio John Dizane

Director (Appointed 25 January 2018)

Sales Manager

Elvio has held several management positions throughout his career along with becoming a multi-site franchises holder of Shell Australia (Service Stations) & Barry's The Home Improvers. He was a past member of a variety of networking groups, sporting, body corporate & business committees and is a volunteer for Rosie's - Friends on the Street supporting homeless since 2004.

Member of Governance, Audit & Human Resources Committee.

Interest in shares: Nil

Michael James Wardlaw

Director (Resigned 30 July 2018)

Real Estate Agent

Fully licensed Real Estate Certificate for residential property for the past 20 years.

Deputy Chair, Chair Marketing Committee

Interest in shares: 6,000

Directors (continued)

Sharon Maree Pullen
Director (Resigned 28 August 2017)
CPA Accountant

Bachelor of Business, CPA Accountant with DKM Group for 19 years operating in Beenleigh providing consulting, business advisory and compliance assistance to a varied client base of predominantly medium to small business located all over Australia

Chair of Governance, Audit & Human Resources Committee Interest in shares: 2,000

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Brett Raguse. Brett was appointed to the position of secretary on 1 January 2017.

Brett has had many years experience in managing and leading both private and public sector organisations, as Company Secretary and Managing Director of his own businesses over 21 years. Brett also has extensive experience through various executive roles in both business and community organisations like 'Chambers of Commerce' and 'Community Development Organisations'. Brett has also been an adviser to Queensland State Ministers in various economic portfolios and as a Federal Member of Parliament he chaired 'Standing Committees' responsible for Fiduciary and Financial reporting of Parliamentary Members and their activities related to 'Parliamentary Privilege'.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank®** services under management rights to operate franchised branches of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

| Year ended | Year ended |
|--------------|--------------|
| 30 June 2018 | 30 June 2017 |
| \$ | \$ |
| 119,722 | 153,493 |

Operating and financial review

The company continues to operate in line with franchise agreement with Bendigo and Adelaide Bank Limited which governs the management of the **Community Bank®** branches at Loganholme, Browns Plains, Springwood and Beenleigh. The company manages the Community Bank branches on behalf of Bendigo and Adelaide Bank Limited.

The franchise agreement provides for three types of revenue earned by the company from Bendigo and Adelaide Bank Limited:

- 1. A % of monthly gross margin earned on products and services regarded as day to day banking business, known as margin business.
- 2. Commission on other products and services on specified products including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits.
- 3. Proportion of "bank fees and charges" charged to customers.

At 30 June 2018 the level of business on the books was \$416M. This is an increase of \$1M. The product mix comprises lending of \$232.5M, deposits \$149.5M and other business \$33.9M.

The bank's competitiveness on interest rate remains constant.

The company will continue to be dependent on the franchise agreement to derive its income in future years. Therefore growth in market share for community branches of the company are the drivers of improved revenue.

Financial position

<u>Assets</u>

Total assets have increased to \$2,633,298 during the financial year ended 30 June 30 June 2018.

Cash balances have increased by \$57,444 as a result of the following:

Cash flows from operations 277,384

Net investment property plant and equipment (30,522)

Payment of dividend (128,000)

Repayment of borrowings (61,418)

Liabilities

Total liabilities increased by \$173,243 primarily due to franchise renewal fees being payable on all branches.

Equity

Equity has decreased by \$8,278

Business Strategies

The company will continue with its current strategies. The company remains committed to exposing existing customers and the public at large to the extensive product and services range in which the bank is competitive. Growth in financial planning, credit cards, merchant facilities and insurance based products are all being targeted for the coming year.

The targeted growth over the next 1-2 years is still to increase total business to \$450M. Striving for a greater market share will deliver a return to the company shareholders and the re-investment in the community.

The company is committed to the investment in the local community and raising the profit of Bendigo and Adelaide Bank Limited and its community partners. Continuing to promote the "Bendigo Story" is one of the company's key drivers.

Operating and financial review (continued)

Prospects

The company will continue to focus on securing market share of banking business and the Managers and Staff will continue to provide a high level of service to both customers and the community.

Directors' remuneration

For the year ended 30 June 2018 the directors received total remuneration as follows:

| | \$ |
|--|--------|
| Jason Paul Luckhardt | 9,030 |
| Russell Peter Jenkins | - |
| Brett Blair Raguse | 6,530 |
| Robert Leslie Herriott | 4,250 |
| Bridget Louise French | 6,530 |
| Kathleen Robyn Wakeling | - |
| David William Ekert (Appointed 28 August 2017) | 2,635 |
| Lachlan Stewart (Appointed 25 January 2018) | 1,460 |
| Elvio John Dizane (Appointed 25 January 2018) | 1,625 |
| Michael James Wardlaw (Resigned 30 July 2018) | 6,525 |
| Sharon Maree Pullen (Resigned 28 August 2017) | - |
| | 38,585 |

There were no transactions with directors during the period.

Directors' shareholdings

Jason Paul Luckhardt
Russell Peter Jenkins
Brett Blair Raguse
Robert Leslie Herriott
Bridget Louise French
Kathleen Robyn Wakeling
David William Ekert (Appointed 28 August 2017)
Lachlan Stewart (Appointed 25 January 2018)
Elvio John Dizane (Appointed 25 January 2018)
Michael James Wardlaw (Resigned 30 July 2018)
Sharon Maree Pullen (Resigned 28 August 2017)

| Balance | Changes | Balance |
|-------------|------------|-----------|
| at start of | during the | at end of |
| the year | year | the year |
| 2,000 | - | 2,000 |
| - | - | - |
| 500 | | 500 |
| 2,000 | - | 2,000 |
| - | - | - |
| - | | - |
| - | - | - |
| - | - | - |
| - | - | - |
| 6,000 | | 6,000 |
| 2.000 | _ | 2 000 |

Remuneration report

Community Bank® Directors' Privileges Package

The board has adopted the **Community Bank®** Directors' Privileges Package. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank®** branches at Loganholme, Browns Plains, Marsden, Springwood and Beenleigh, Queensland. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the directors from the Directors' Privilege Package are \$197 for the year ended 30 June 2018 (2017: \$nil).

| Dividends | Year ended 30 June 2018 | |
|----------------------------|-------------------------|---------|
| | Cents | \$ |
| Dividends paid in the year | 4 | 128,000 |

Significant changes in the state of affairs

The Marsden branch closed on 29 June 2018. The closure has not impacted operations of branches at Beenleigh, Brown Plains, Springwood and Loganholme.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

| Jason Paul Luckhardt |
|--|
| Russell Peter Jenkins |
| Brett Blair Raguse |
| Robert Leslie Herriott |
| Bridget Louise French |
| Kathleen Robyn Wakeling |
| David William Ekert (Appointed 28 August 2017) |
| Lachlan Stewart (Appointed 25 January 2018) |
| Elvio John Dizane (Appointed 25 January 2018) |
| Michael James Wardlaw (Resigned 30 July 2018) |
| Sharon Maree Pullen (Resigned 28 August 2017) |

| Directors' | Directors' Meetings | | Marketing & Community Projects | | ce, Audit & Resources |
|------------|---------------------|----------|-----------------------------------|----------|--------------------------|
| <u>A</u> | <u>B</u> | <u>A</u> | <u>B</u> | <u>A</u> | <u>B</u> |
| 11 | 9 | - | - | 1 | 1 |
| 6 | 1 | - | - | - | - |
| 11 | 10 | - | - | 1 | 1 |
| 11 | 8 | 10 | 7 | 1 | 1 |
| 11 | 6 | 10 | 7 | - | - |
| 11 | 8 | - | - | 1 | 1 |
| 10 | 8 | 8 | 6 | - | - |
| 6 | 6 | 2 | 2 | - | - |
| 6 | 6 | 4 | 4 | - | - |
| 11 | 10 | 10 | 10 | - | - |
| 2 | - | - | - | 1 | 1 |

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

A - Eligible

B - Attended

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the governance, audit and human resources committee, and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the governance, audit and human resources committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110
 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in
 a management or a decision-making capacity for the company, acting as advocate for the company or jointly
 sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 9.

Signed in accordance with a resolution of the board of directors at Logan, Queensland on 12 September 2018.

Jason Paul Luckhardt, Chairman



61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344

afsbendigo.com.au

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Logan Community Financial Services Limited

As lead auditor for the audit of Logan Community Financial Services Limited for the year ended 30 June 2018, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart

61 Bull Street, Bendigo Vic 3550

Dated: 12 September 2018

Graeme Stewart Lead Auditor

Logan Community Financial Services Limited Statement of Profit or Loss and Other Comprehensive Income

| | Notes | 2018 \$ | 2017 |
|---|-------|-------------|-------------|
| Revenue from ordinary activities | 4 | 3,641,848 | 3,798,588 |
| Employee benefits expense | | (2,077,146) | (2,206,696) |
| Charitable donations, sponsorship, advertising and promotion | 5a | (235,703) | (147,904) |
| Occupancy and associated costs | | (475,025) | (481,213) |
| Systems costs | | (164,319) | (166,564) |
| Depreciation and amortisation expense | 5 | (161,617) | (195,560) |
| Finance costs | 5 | (1,863) | (5,106) |
| General administration expenses | | (360,908) | (377,774) |
| Profit before income tax expense | | 165,267 | 217,771 |
| Income tax expense | 6 | (45,545) | (64,278) |
| Profit after income tax expense | | 119,722 | 153,493 |
| Total comprehensive income for the year attributable to the ordinary shareholders of the company: | | 119,722 | 153,493 |
| Earnings per share | | ¢ | ¢ |
| Basic earnings per share | 24 | 3.74 | 4.80 |

Logan Community Financial Services Limited Balance Sheet

as at 30 June 2018

| | | 2018 | 2017 |
|--------------------------------------|----------|-----------|-----------|
| | Notes | \$ | \$ |
| ASSETS | | | |
| Current assets | | | |
| Cash and cash equivalents | 7 | 767,070 | 709,626 |
| Trade and other receivables | 8 | 120,179 | 144,031 |
| Financial assets | 9 | 7,000 | 7,000 |
| Current tax asset | 12 | 20,042 | 4,025 |
| Total current assets | | 914,291 | 864,682 |
| Non-current assets | | | |
| Property, plant and equipment | 10 | 1,419,787 | 1,500,027 |
| Intangible assets | 11 | 264,345 | 63,453 |
| Deferred tax asset | 12 | 34,875 | 40,171 |
| Total non-current assets | | 1,719,007 | 1,603,651 |
| Total assets | | 2,633,298 | 2,468,333 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Trade and other payables | 13 | 320,766 | 88,621 |
| Borrowings | 14 | 17,221 | 64,212 |
| Provisions | 15 | 18,366 | 6,588 |
| Total current liabilities | | 356,353 | 159,421 |
| Non-current liabilities | | | |
| Provisions | 15 | 719 | 9,981 |
| Borrowings | 14 | - | 14,427 |
| Total non-current liabilities | | 719 | 24,408 |
| Total liabilities | | 357,072 | 183,829 |
| Net assets | | 2,276,226 | 2,284,504 |
| EQUITY | | | |
| | 4.6 | 3,042,211 | 3,042,211 |
| Issued canital | 16 | | |
| Issued capital Accumulated losses | 16 17 | (765,985) | (757,707) |

Logan Community Financial Services Limited Statement of Changes in Equity

| | Notes | Issued capital \$ | Accumulated losses \$ | Total equity \$ |
|---|-------|-------------------------|-----------------------|-----------------------|
| Balance at 1 July 2016 | | 3,042,211 | (799,200) | 2,243,011 |
| Total comprehensive income for the year | | - | 153,493 | 153,493 |
| Transactions with owners in their capacity as owners: | | | | |
| Shares issued during period | | - | - | - |
| Costs of issuing shares | | - | - | - |
| Dividends provided for or paid | 23 | - | (112,000) | (112,000) |
| Balance at 30 June 2017 | | 3,042,211 | (757,707) | 2,284,504 |
| Balance at 1 July 2017 | | 3,042,211 | (757,707) | 2,284,504 |
| Total comprehensive income for the year | | - | 119,722 | 119,722 |
| Transactions with owners in their capacity as owners: | | | | |
| Shares issued during period | | - | - | - |
| Costs of issuing shares | | - | - | - |
| Dividends provided for or paid | 23 | - | (128,000) | (128,000) |
| Balance at 30 June 2018 | | 3,042,211 | (765,985) | 2,276,226 |

Logan Community Financial Services Limited Statement of Cash Flows

| | Notes | 2018 \$ | 2017 \$ |
|--|-------|-------------|-------------|
| Cash flows from operating activities | | | |
| Receipts from customers | | 4,028,817 | 4,173,212 |
| Payments to suppliers and employees | | (3,698,678) | (3,754,415) |
| Interest received | | 5,374 | 5,060 |
| Interest paid | | (1,863) | (5,106) |
| Income taxes paid | | (56,266) | (72,492) |
| Net cash provided by operating activities | 18 | 277,384 | 346,259 |
| Cash flows from investing activities | | | |
| Payments for property, plant and equipment | | (30,522) | (134,438) |
| Net cash used in investing activities | | (30,522) | (134,438) |
| Cash flows from financing activities | | | |
| Proceeds from borrowings | | - | 130,000 |
| Repayment of borrowings | | (61,418) | (59,106) |
| Dividends paid | 23 | (128,000) | (112,000) |
| Net cash used in financing activities | | (189,418) | (41,106) |
| Net increase in cash held | | 57,444 | 170,715 |
| Cash and cash equivalents at the beginning of the financial year | | 709,626 | 538,911 |
| Cash and cash equivalents at the end of the financial year | 7(a) | 767,070 | 709,626 |

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Board (AASB) and the *Corporations Act 2001*: The company is a forprofit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates which are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2017, and are therefore relevant for the current financial year.

AASB 9 Financial Instruments sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This accounting standard is not expected to have a material impact on the financial statements.

AASB 15 Revenue from Contracts with Customers establishes a comprehensive framework for determining whether, how much and when revenue is recognised. This accounting standard is not expected to have a material impact on the financial statements.

There are also a number of accounting standards and interpretations issued by the AASB that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2017. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

AASB 16 Leases is effective for annual periods beginning on or after 1 January 2019. The standard introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

The company has completed an initial assessment of the potential impact on its financial statements but has not yet completed its detailed assessment. The actual impact of applying AASB 16 on the financial statements in the period of initial application will depend on future economic conditions, including the company's borrowing rate at 1 January 2019, the composition of the lease portfolio at that date, the latest assessment of whether the company will exercise any lease renewal options and the extent to which the company chooses to use practical expedients and recognition exemptions.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

So far, the most significant impact identified is that the company will recognise new assets and liabilities for its operating leases of its branches. As at 30 June 2018, the company's future minimum lease payment under non-cancellable operating leases amount to \$575,641, on an undiscounted basis (see Note 20).

No significant impact is expected for the company's finance leases.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branches at Loganholme, Browns Plains, Springwood and Beenleigh, Queensland.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branches franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- design, layout and fit out of the Community Bank® branches
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Products and services on which margin is paid include variable rate deposits and variable rate home loans.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations. It is for the board to decide how to use the MDF.

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or unrefundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or gain from a bargain purchase.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

| - buildings | 40 | years |
|--------------------------|----------|-------|
| - leasehold improvements | 5 - 15 | years |
| - plant and equipment | 2.5 - 40 | years |
| - motor vehicles | 3 - 5 | years |

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. A financial liability is decrecognised when it is extinguished, discharged, cancelled or expires.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

k) Financial instruments (continued)

Classification and subsequent measurement

- (i) Loans and receivables
 - Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.
- (ii) Held-to-maturity investments
 - Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.
- (iii) Available-for-sale financial assets
 - Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.
 - They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Profit or Loss and Other Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.
- (iv) Financial liabilities
 - Financial liabilities include borrowings, trade and other payables and non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

l) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

for the year ended 30 June 2018

Note 1. Summary of significant accounting policies (continued)

n) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

for the year ended 30 June 2018

Note 2. Financial risk management (continued)

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2018 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

for the year ended 30 June 2018

Note 3. Critical accounting estimates and judgements (continued)

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from carried forward tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

for the year ended 30 June 2018

Note 3. Critical accounting estimates and judgements (continued)

Fair value measurement

Some of the company's assets and liabilities are measured at fair value for financial reporting purposes. The board of directors determine the appropriate valuation techniques and inputs for fair value measurements.

Fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly
- Level 3 inputs are unobservable inputs for the asset or liability.

In estimating the fair value of an asset or a liability, the company uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the company engages third party qualified valuers to perform the valuation.

| Note 4. Revenue from ordinary activities | 2018 | 2017 |
|---|-----------|-----------|
| | \$ | \$ |
| Operating activities: | | |
| - gross margin | 2,688,978 | 2,651,416 |
| - services commissions | 435,757 | 573,926 |
| - fee income | 347,959 | 396,985 |
| - market development fund | 165,833 | 168,333 |
| Total revenue from operating activities | 3,638,527 | 3,790,660 |
| Non-operating activities: | | |
| - interest received | 3,321 | 7,444 |
| - sundry income | - | 484 |
| Total revenue from non-operating activities | 3,321 | 7,928 |
| Total revenues from ordinary activities | 3,641,848 | 3,798,588 |

for the year ended 30 June 2018

| Note 5. Expenses | 2018 | 2017 |
|-------------------------------------|----------------|---------|
| | \$ | \$ |
| Depreciation of non-current assets: | | |
| - buildings | 9,050 | 9,399 |
| - plant and equipment | 21,608 | 28,524 |
| - leasehold improvements | 41,192 | 64,618 |
| - motor vehicles | 21,835 | 23,798 |
| Amortisation of non-current assets: | | |
| - franchise agreement | 11,322 | 11,537 |
| - franchise renewal fee | 56,610 | 57,684 |
| | 161,617 | 195,560 |
| Finance costs: | | |
| interest paid | 1,863_ | 5,106 |
| Bad debts | 5,427 | 5,212 |
| | | |
| Loss on disposal of assets | <u> 17,077</u> | 1,795 |

Note 5a. Community Enterprise Foundation™

During the period the company contributed funds to the Community Enterprise Foundation™ (CEF), the philanthropic arm of the Bendigo and Adelaide Bank Group. These contributions form part of charitable donations and sponsorship expenditure included in the Statement of Profit or Loss and Other Comprehensive Income.

The funds contributed are held by the CEF in trust on behalf of the company and are available for distribution as grants to eligible applicants. The balance of funds held by the CEF as at 30 June 2018 is \$100,000

| Note 6. Income tax expense | | |
|---|---------|---------|
| The components of tax expense comprise: | | |
| - Current tax | 40,249 | 57,273 |
| - Movement in deferred tax | 5,296 | 3,074 |
| - Adjustment to deferred tax to reflect change to tax rate in future periods | - | 3,931 |
| | 45,545 | 64,278 |
| The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows | | |
| Operating profit | 165,267 | 217,771 |
| Prima facie tax on profit from ordinary activities at 27.5% (2017: 27.5%) | 45,449 | 59,887 |
| Add tax effect of: | | |
| - non-deductible expenses | 4,792 | 494 |
| - timing difference expenses | (5,080) | 4,202 |
| - other deductible expenses | (4,912) | (7,310) |
| | 40,249 | 57,273 |
| Movement in deferred tax | 5,296 | 3,074 |
| Adjustment to deferred tax to reflect change of tax rate in future periods | - | 3,931 |
| | 45,545 | 64,278 |

| Note 7. | Cash and cash equivalents | Note | 2018 | 2017 |
|------------|---|------|---------|---------|
| | | | \$ | \$ |
| Cash at ba | ank and on hand | | 608,048 | 554,331 |
| Term dep | osits | | 159,022 | 155,295 |
| | | | 767,070 | 709,626 |
| | | | | |
| Note 7.(a) | Reconciliation to cash flow statement | | | |
| | e figures reconcile to the amount of cash shown in the statement of sat the end of the financial year as follows: | | | |
| Cash at ba | ink and on hand | | 608,048 | 554,331 |
| Term dep | osits | | 159,022 | 155,295 |
| | | | 767,070 | 709,626 |
| Note 8. | Trade and other receivables | | | |
| | | | | |
| Trade rece | eivables | | 113,848 | 134,526 |
| Prepayme | | | 6,000 | 7,121 |
| Other rece | eivables and accruals | | 331 | 2,384 |
| | | | 120,179 | 144,031 |
| Note 9. | Financial Assets | | | |
| Available- | for-sale financial assets | 9(a) | 7,000 | 7,000 |

| Note 9.(a) Available-for-sale financial assets comprise: | Note | 2018 | 2017 |
|--|------|-----------|-----------|
| | | \$ | \$ |
| Unlisted investments, at cost | | | |
| - Shares in unlisted corporations | 19 | 7,000 | 7,000 |
| Note 10. Property, plant and equipment | | | |
| Buildings | | | |
| At cost | | 987,396 | 987,396 |
| Less accumulated depreciation | | (59,472) | (50,422) |
| | | 927,924 | 936,974 |
| Leasehold improvements | | | |
| At cost | | 698,042 | 801,571 |
| Less accumulated depreciation | | (319,802) | (373,934) |
| | | 378,240 | 427,637 |
| Plant and equipment | | | |
| At cost | | 347,729 | 468,747 |
| Less accumulated depreciation | | (296,485) | (392,017) |
| | | 51,244 | 76,730 |
| Motor vehicles | | | |
| At cost | | 191,651 | 166,123 |
| Less accumulated depreciation | | (129,272) | (107,437) |
| | | 62,379 | 58,686 |
| Total written down amount | | 1,419,787 | 1,500,027 |

| Note 10. Property, plant and equipment (continued) | 2018 | 2017 |
|--|----------------------|----------------------|
| Movements in carrying amounts: | \$ | \$ |
| | | |
| Buildings Carrying amount at beginning | 936,974 | 946,373 |
| Additions | - | 540,575 - |
| Disposals | - | - |
| Less: depreciation expense | (9,050) | (9,399) |
| Carrying amount at end | 927,924 | 936,974 |
| Leasehold improvements | | |
| Carrying amount at beginning | 427,637 | 364,619 |
| Additions | - (0.305) | 129,431 |
| Disposals Less: depreciation expense | (8,205) (41,192) | (1,795) (64,618) |
| | | |
| Carrying amount at end | 378,240_ | 427,637 |
| Plant and equipment | 76 700 | 100 246 |
| Carrying amount at beginning Additions | 76,730 4,994 | 100,246 5,008 |
| Disposals | (8,872) | <i>-</i> |
| Less: depreciation expense | (21,608) | (28,524) |
| Carrying amount at end | 51,244 | 76,730 |
| Motor vehicles | | |
| Carrying amount at beginning | 58,686 | 82,484 |
| Additions | 25,528 | - |
| Disposals Less: depreciation expense | - (21,835) | - (23,798) |
| Carrying amount at end | 62,379 | 58,686 |
| | | |
| Total written down amount | | 1,500,027 |
| Note 11. Intangible assets | | |
| | | |
| Franchise fee | 411 600 | 266 700 |
| At cost Less: accumulated amortisation | 411,600 (367,542) | 366,796 (356,220) |
| 2003. decamatated affordsation | 44,058 | 10,576 |
| | | 10,570 |
| Renewal processing fee | | |
| At cost | 758,013 (527,726) | 533,993 |
| Less: accumulated amortisation | (537,726) | (481,116) |
| | 220,287 | 52,877 |
| Total written down amount | 264,345 | 63,453 |
| . otato domi dinoditi | 20.,015 | |

for the year ended 30 June 2018

| Note 12. Tax | 2018 | 2017 |
|---|-----------------|-----------------|
| Current: | \$ | \$ |
| Income tax refundable | (20,042) | (4,025) |
| Non-Current: | | |
| Deferred tax assets | | |
| - accruals | 1,299 | 1,272 4,557 |
| - employee provisions - property, plant and equipment | 5,248 28,419 | 4,557 34,998 |
| p. opo. ()) p.a aa. oqapo | 34,966 | 40,827 |
| Deferred tax liability | | 10,027 |
| - accruals | 91 | 656 |
| | 91 | 656 |
| Net deferred tax asset | 34,875 | 40,171 |
| Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive | 5,296 | (8,340) |
| Note 13. Trade and other payables | | |
| Current: | | |
| Trade creditors | 16,337 | 5,296 |
| Other creditors and accruals | 304,429 | 83,325 |
| | 320,766 | 88,621 |
| Note 14. Borrowings | | |
| Current: | | |
| Bank loans | 17,221 | 64,212 |
| Non-Current: | | |
| Bank loans | | 14,427 |

The bank loan is a Bendigo and Adelaide Bank Limited Mortgage Loan secured by First Registered Mortgages over the properties known as 1/54 Bryants Road, Shailer Park, Queensland and 2/54 Bryants Road, Shailer Park, Queensland. Interest is recognised at an average rate of 4.12% (2017: 5.91%).

for the year ended 30 June 2018

| Note 15. Provisions | 2018 | 2017 |
|--|-----------|-----------|
| | \$ | \$ |
| Current: | | |
| Provision for annual leave | 6,073 | 6,588 |
| Provision for long service leave | 12,293 | - |
| | 18,366 | 6,588 |
| Non-Current: | | |
| Provision for long service leave | 719 | 9,981 |
| Note 16. Issued capital | | |
| 3,200,010 ordinary shares fully paid (2017: 3,200,010) | 3,092,000 | 3,092,000 |
| Less: equity raising expenses | (49,789) | (49,789) |
| | 3,042,211 | 3,042,211 |

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

for the year ended 30 June 2018

Note 16. Contributed equity (continued)

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 1,029. As at the date of this report, the company had 1,114 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

The National Stock Exchange (NSX) has advised that in its view the prohibited shareholding provisions are appropriate and equitable but the 'base number test' is not, as a result the base number clause does not operate whilst the company remains listed on the NSX.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

| Note 17. Accumulated losses | 2018 | 2017 |
|--|-----------|-----------|
| | \$ | \$ |
| Balance at the beginning of the financial year | (757,707) | (799,200) |
| Net profit from ordinary activities after income tax | 119,722 | 153,493 |
| Dividends provided for or paid | (128,000) | (112,000) |
| Balance at the end of the financial year | (765,985) | (757,707) |

for the year ended 30 June 2018

| Note 18. Statement of cash flows | 2018 | 2017 |
|---|----------|----------|
| Reconciliation of profit from ordinary activities after tax to net cash provided by | \$ | \$ |
| operating activities | | |
| Profit from ordinary activities after income tax | 119,722 | 153,493 |
| Non cash items: | | |
| - depreciation | 93,685 | 126,339 |
| - amortisation | 67,932 | 69,221 |
| - loss on disposal of assets | 17,077 | 1,795 |
| Changes in assets and liabilities: | | |
| - (increase)/decrease in receivables | 23,852 | (1,019) |
| - (increase)/decrease in other assets | (10,721) | 2,981 |
| - increase/(decrease) in payables | (36,679) | 3,922 |
| - increase in provisions | 2,516 | 722 |
| - decrease in current tax liabilities | - | (11,195) |
| Net cash flows provided by operating activities | 277,384 | 346,259 |

Note 19. Fair value measurement

This section explains the judgements and estimates made in determining the fair values of the company's assets that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the applicable assets have been classified into the three levels prescribed under the accounting standards. An explanation of each level follows underneath the table.

| At 30 June 2018 | Level 1 \$ | Level 2 \$ | Level 3 \$ | Total \$ |
|--|---------------|---------------|---------------|-------------|
| Recurring fair value measurements: | · | · | | |
| Available-for-sale financial assets | | | | |
| Unlisted investments: - shares in other corporations | - | - | 7,000 | 7,000 |
| | | - | 7,000 | 7,000 |

for the year ended 30 June 2018

| Note 19. Fair value measurement (continued) | | | | |
|--|---------------|---------------|---------|-------------|
| At 30 June 2017 | Level 1 \$ | Level 2 \$ | Level 3 | Total \$ |
| Recurring fair value measurements: | | | • | |
| Available-for-sale financial assets | | | | |
| Unlisted investments: - shares in other corporations | - | - | 7,000 | 7,000 |
| | | | 7,000 | 7,000 |
| Total assets at fair value | | | 7,000 | 7,000 |

There were no transfers between Level 1 and Level 2 during the reporting period. The company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

- Level 1: The fair value of available-for-sale financial assets traded in active markets is based on the quoted market price at the close of business at the end of the reporting period.
- Level 2: The fair value of property, plant and equipment is based on a valuation performed by a third party qualified valuer using quoted prices for similar assets in an active market.
- Level 3: There were no fair value measurements by the Level 3 fair value hierarchy.

| Note 20. Leases | 2018 | 2017 |
|--|---------|---------|
| | \$ | \$ |
| Operating lease commitments | | |
| Non-cancellable operating leases contracted for but not capitalised in the financial statements | | |
| Payable - minimum lease payments: | | |
| - not later than 12 months | 252,438 | 360,171 |
| - between 12 months and 5 years | 323,203 | 188,207 |
| - | 575,641 | 548,378 |
| The company holds various premises leases for its branches. The leases generally have a five-year term, with rent payable monthly. | | |
| Note 21. Auditor's remuneration | | |
| Amounts received or due and receivable by the | | |
| auditor of the company for: | | |
| - audit and review services | 6,750 | 6,750 |
| - non audit services | 3,654 | 2,890 |
| | 10,404 | 9,640 |

| Note 22. Director and related party disclosures | 2018 | 2017 |
|--|-----------------------------|------------|
| Key Management Personnel Remuneration | \$ | \$ |
| Short-term employee benefits | 38,585 | 37,027 |
| | 38,585 | 37,027 |
| Detailed remuneration disclosures are provided in the remuneration report, included as par | rt of the directors' report | · · |
| Transactions with Key Management Personnel | ···· | |
| Jason Luckhardt sub-contracted employees from his work to act as marketing consultants for Logan CFSL during the period. Transactions were at market value. | | 8,250 |
| Elvio DiZane is a Sales Manager at Waterways Plus Pty Ltd and provided marketing material for a sponsored event. | 320 | |
| Key Management Personnel Shareholdings | 2018 | 2017 |
| Ordinary shares fully paid | 12,500 | 12,500 |
| Note 23. Dividends provided for or paid a. Dividends declared and paid during the year | 2018 \$ | 2017 \$ |
| Current year dividend 100% (2017: 100%) franked dividend - 4 cents (2017: 3.5 cents) per share | 128,000 | 112,000 |
| The tax rate at which dividends have been franked is 27.5% (2017: 27.5%). | | |
| b. Franking account balance | | |
| Franking credits available for subsequent reporting periods are: | | |
| - franking account balance as at the end of the financial year | 129,091 | 121,216 |
| franking debits that will arise from refund of income tax as at the end of the financial year | (20,221) | (4,025) |
| franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year | | - |
| Franking credits available for future financial reporting periods: | 108,870 | 117,191 |
| franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period | | · - |
| Net franking credits available | 108,870 | 117,191 |
| | | 34 |

for the year ended 30 June 2018

| Not | te 24. Earnings per share | 2018 | 2017 |
|----------|---|-----------|-----------|
| ARTHURAN | | \$ | \$ |
| (a) | Profit attributable to the ordinary equity holders of the company used in | | |
| | calculating earnings per share | 119,722 | 153,493 |
| | | Number | Number |
| (b) | Weighted average number of ordinary shares used as the denominator in | | |
| | calculating basic earnings per share | 3,200,010 | 3,200,010 |
| | | | |

Note 25. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 26. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 27. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Loganholme, Browns Plains, Springwood and Beenleigh, Queensland pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 28. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office Unit 1, 54 Bryants Road Shailer Park QLD 4128 Principal Place of Business Unit 1, 54 Bryants Road Shailer Park QLD 4128

for the year ended 30 June 2018

Note 29. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

| | Floating interest | | Fixed interest rate maturing in | | | | | | | | | |
|------------------------------|-------------------|---------|---------------------------------|---------|-------------------|--------|--------------|------|----------------------|---------|------------------|------|
| Financial instrument | | | 1 year or less | | Over 1 to 5 years | | Over 5 years | | Non interest bearing | | Weighted average | |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | % | % |
| Financial assets | | | | | | | | | | | | |
| Cash and cash equivalents | 607,946 | 554,232 | 159,022 | 155,295 | - | - | - | - | 102 | 99 | 0.43 | 1.17 |
| Receivables | - | - | - | - | - | - | - | - | 113,848 | 134,526 | N/A | N/A |
| Financial liabilities | | | | | | | | | | | | |
| Interest bearing liabilities | - | - | 17,221 | 64,212 | - | 14,427 | - | - | - | - | 4.12 | 5.39 |
| Payables | - | - | - | - | - | - | _ | - | 16,337 | 5,296 | N/A | N/A |

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2018, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

| | 2018 \$ | 2017 \$ |
|---------------------------------|------------|------------|
| Change in profit/(loss) | | |
| Increase in interest rate by 1% | 7,497 | 6,309 |
| Decrease in interest rate by 1% | (7,497) | (6,309) |
| Change in equity | | |
| Increase in interest rate by 1% | 7,497 | 6,309 |
| Decrease in interest rate by 1% | (7,497) | (6,309) |

In accordance with a resolution of the directors of Logan Community Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Jason Paul Luckhardt, Chairman

Signed on the 12th of September 2018.



Chartered Accountants

61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344 afsbendigo.com.au

Independent auditor's report to the members of Logan Community Financial Services Limited

Report on the audit of the financial statements

Our opinion

In our opinion, the financial report of Logan Community Financial Services Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

What we have audited

Logan Community Financial Services Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

Report on the remuneration report

We have audited the remuneration report included in the directors' report for the year ended 30 June 2018. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's opinion on the remuneration report

In our opinion, the remuneration report of Logan Community Financial Services Limited for the year ended 30 June 2018, complies with section 300A of the Corporations Act 2001.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

There are no key audit matters to disclose for the 30 June 2018 audit.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/home.aspx. This description forms part of our auditor's report.

Andrew Frewin Stewart

61 Bull Street, Bendigo, 3550 Dated: 12 September 2018

Graeme Stewart Lead Auditor **Taxation**

Business Services

Community Banking

Audit

Share Registry

Your partners in success



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