



# annual report 2014

Ettalong Beach  
Financial Services Limited

ABN 37 110 069 120

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# Chairman's Report

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For year ending 30 June 2014

## Introduction

Dear Shareholder,

On behalf of the Board of Directors and the staff of the Ettalong Beach **Community Bank®** branch, I am proud to present the 10<sup>th</sup> Annual Report of Ettalong Beach Financial Services Limited.

We continue to deliver service at the highest levels and achieve profitability for our shareholders. It is therefore pleasing to report our 4<sup>th</sup> consecutive operating profit of \$70,082 despite the very difficult economic conditions and high levels of competition. The company was also able to deliver its second consecutive dividend to shareholders.

We will celebrate our 10th Anniversary on 5 April 2015 and more details will be available in our shareholder's newsletter closer to the date.

## 305 Communities with \$122 million Reasons to Celebrate

Thanks to the support of **Community Bank®** customers and shareholders, the Australia-wide network has now returned more than \$122 million to support and strengthen local communities. This enormous achievement came as the **Community Bank®** network celebrated the opening of its 305<sup>th</sup> branch in Penola South Australia, 16 years after the **Community Bank®** concept was born in the western Victorian farming townships of Rupanyup and Minyip in 1998.

Our **Community Bank®** company has played a key role in these milestones over the past 9 years, returning more than \$352k to local community with a further \$40k in dividends returned to shareholders.

These community grants and sponsorships have made significant difference to over 45 local organisations/groups. We look forward to continuing to support these groups and others as more people bank with us and we become more successful.

## Ratings Upgrade

Bendigo and Adelaide Bank remains one of the few banks globally to be awarded an upgraded credit rating since the onset of the Global Financial Crisis. This means the Bank continues to rated at least "A -" by Standard & Poor's, Moody's and Fitch in recognition of its strong performance in the face of what continues to be a challenging economic environment.

## Government Guarantee

All **Community Bank®** branches operate under Bendigo and Adelaide Bank's banking licence, and as such the first \$250,000 of a depositor's funds held with a **Community Bank®** branch are guaranteed by the Federal Government, free of charge, and supported by the capital base and financial strength of their franchise partner, Bendigo and Adelaide Bank.

## Year under Review and Future Growth

Once again I am extremely thrilled that we have been able to generate monthly profits on a regular basis to achieve our fourth consecutive annual profit and which is fully detailed in the financial statement.

Briefly we achieved an operating profit of \$100,116 less other expenses -interest / income tax \$30,034 resulting in a net profit of \$70,082, an increase of \$20k on last year. During the year we were also able to reduce the Bank loan by \$200,000 to \$100,000.

# Chairman's Report (continued)

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Like most commercial operations, success only follows when all energies work together to achieve the ultimate benefits. Our "Bank Book" – "Deposits/Loans" have increased by \$14 million to \$99.9 million mark as at 30 June 2014, in very difficult economic year globally and in Australia. Our projected forecast is to reach \$105 million in the current year.

Growth in customers as at 30 June 2014 is now 2626 with number of accounts totalling 3773. This year we distributed over \$54,000 to numerous local organisations by way of sponsorships and community support requests, marketing and advertising.

## Staff

Of course, the successful and continued operation of the Bank is largely reliant on those who have the day - to - day responsibility of running it. Our current Manager, Mr. Peter McKeon continues to increase the Bank's business. Peter's efforts and those of the staff, Supervisors, Maree and Kym and Customer Service Officers, Tiffany, Julie, Jennie, Dianne and Tamara are to be congratulated despite difficult economic conditions.

## Board of Directors

During the year we welcomed a new Director – Andrew Tregent and who offers himself for election by shareholders. Unfortunately and with regret board members Eric Leggett resigned during the year.

The appointment of Directors to various Sub-Committees are:

**Executive / Administration Committee** – Mick Gage (Chairman), Don Wilson (Treasurer), Bruce Croft (Secretary), Bob Millwood and Peter McKeon (Branch Manager)

**Strategic Planning / Property** – Jeanette Polley (Chairman), Bruce Croft, Mick Gage, Ken Dixon, Paul Thomas, Andrew Tregent, Don Wilson and Peter McKeon.

**Business Development** – Peter McKeon (Chairman), Bruce Croft, Mick Gage, Ken Dixon, Bob Millwood, Jeanette Polley, Paul Thomas, Andrew Tregent and Don Wilson.

**Sponsorship/Marketing and Communication** – Peter McKeon (Chairman) Bob Millwood, Jeannette Polley, Paul Thomas Andrew Tregent and Brian Wright (Ambassador)

## In Conclusion

Finally, I would like to thank those members of the local community and residents of the Ettalong Beach and surrounding areas who have supported the establishment of the Ettalong Beach **Community Bank®** branch – Bendigo Bank, and continue to do their personal and business banking with their local **Community Bank®**. I also thank my fellow Directors and staff who put in many rewarding hours.

It has been a magnificent effort by all those involved and I look forward to a bright and prosperous future for our **Community Bank®** branch.

**D.J.M. (Mick) Gage**  
**Board Chairman**

# Manager's Report

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For the year ending 30 June 2014

In April 2015 we will celebrate 10 years of your **Community Bank**<sup>®</sup> at Ettalong Beach, and our last year has seen us continue to build the business in what we believe to be a sustainable and responsible way. Competition remains very strong across all facets of banking, and we believe it is the friendly and efficient service from our staff that continues to make us the “bank of choice” for our local residents and businesses.

In the year just completed we saw our banking book (deposits and loans) grow to \$99.9m. Lending growth was 275% above budget, and deposit growth was 205% above budget. Earnings from our banking book continue to reflect pressure on interest rates, which for borrowers is great, but for those that rely on interest income things are not so good, with rates the lowest seen for many, many years.

Other than providing banking solutions to communities when the bigger banks leave town, your **Community Bank**<sup>®</sup> does so much more than provide a bank branch. Across Australia **Community Bank**<sup>®</sup> contributions back to communities are approaching \$130m, with many of these donations and grants assisting to provide vital infrastructure and services. Locally, your **Community Bank**<sup>®</sup> has established strong relationships with local community bodies and sporting groups, and we provide around \$50,000 annually to assist them contribute to a cohesive and vibrant community.

To all our stakeholders - customers, shareholders, staff and community, we remain as committed today as when plans to open were developed 10 years ago. We know from experience that our customers enjoy doing business where they are known by name, not a number, and it's all part of ***Being Bigger Than A Bank***. We are not just a bank, we are much more than that.

One of the things that makes us more than just a bank is our friendly and dedicated staff. To Maree, Kym, Tiffany, Jennie, Dianne and Tamara, thank you for another year of exceeding our customer's expectations and making their banking a great experience. To Brian Wright, our sporting and community ambassador, our genuine thanks for the time and effort you give each week in connecting with our community.

Peter McKeon

## Our Mission Statement

*“To share the benefits of local banking and build a prosperous community”.*

**Community Bank**<sup>®</sup> branches, Building Better Communities.

# Sponsorships and Grants 2013-2014

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Ettalong Beach **Community Bank®** sponsored the following local events and organisations:

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Brisbane Water Netball Club

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Central Coast Division Rugby League

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Empire Bay Netball

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Ettalong Eagles Netball Club

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Ettalong Beach Bowls

---

Everglades Ladies' Golf

---

Everglades Mens' and Womens' Bowls

---

Grommets Surf Club

---

Kariong Rugby Union Club

---

Kidney Foundation

---

Mary Macs

---

Ocean Beach Surf Life Saving Club

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Peninsula Floor Ball

---

Peninsula Little Athletics Club

---

Peninsula Touch Football Club

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PCYC Umina Beach

---

Southern Ettalong United Soccer Club

---

Umina Beach Mens' Bowls

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Umina Junior Rugby League Football Club

---

Umina Rugby League Football Club

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Umina Beach Surf Life Saving Club

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Umina Cricket Club

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Umina Netball Club

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Umina United Soccer Club

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Vietnam Veterans' Association

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Woy Woy Community Centre

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Woy Woy Rugby League Football Club

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Woy Woy Junior Rugby League Football Club

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Woy Woy Lions Rugby Union Club

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Woy Woy Sea Scouts

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Woy Woy Soccer Club

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Woy Woy Sportys Mens' Bowls

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Woy Woy Sportys Ladies' Bowls

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Woy Woy Swim Club

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Woy Woy Wombats Water Polo

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Woytopia Festival

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# Directors' Report

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For the financial year ended 30 June 2014

Your directors submit the financial statements of the company for the financial year ended 30 June 2014.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Dominic John Michael Gage**

Chairman  
Retired Banker  
57 years experience in the Banking Industry.  
Past member of Apex, Lions and Rotary clubs.  
Involvement in local sporting groups.  
Current director of Everglades Country club.  
Interest in shares: 10,000

### **Bruce Maxwell Croft**

Secretary  
Retired Public Servant  
42 years in Customer Service Industry, former secretary of local soccer club, PCYC and P&C Organisations. Current member of Rotary.  
Secretary, Executive Committee, Strategic Planning Committee  
Interest in shares: 5,000

### **Paul David Thomas**

Director  
Retired Police Officer  
Committee member of the Woy Woy Rugby League Football Club, previously involved in Neighbourhood watch, safety house and Yarran Early intervention (disabled children).  
Sponsorship & Marketing Committee  
Interest in shares: 750

### **Kenneth Ronald Dixon**

Director  
Retired Accountant  
Former Director of Finance NSW Department Of Education and Training, 40 years in the NSW Public Sector in a range of finance and Accounting roles. Director Stewart House, Curl Curl. Current Treasurer of Woy Woy Pelicans Fishing Club.  
Marketing Committee  
Interest in shares: Nil

### **Donald John Wilson**

Treasurer  
Accountant  
40 years as a CPA in public accounting, Including 29 years as principal of Wilson Graham & Associates in Woy Woy.  
Director Gosford Sailing Club Limited.  
Interest in shares: 5,000

### **Robert Henry Millwood**

Director  
Company Director/Manager  
Company Director, Accountant, Former committee member Woy Woy RLFC, Member Ocean Beach SLSC.  
Executive Committee, Strategic Planning Committee.  
Interest in shares: 9,250

### **Jeanette Maxine Polley**

Director  
School Teacher  
Accountant for 25 years, Retail Small Business Owner President, Ettalong Beach. Business Group Inc.  
Sponsorship & Marketing Committee  
Interest in shares: Nil

### **Andrew Thomas Tregent**

Director (*Appointed 27 February 2014*)  
Occupation: Real Estate Agent  
Bachelor Land Economics UTS. Licensed Real Estate Agent & Registered Valuer.  
Director of Raine & Horne Ettalong Beach Since 2003. Executive Director Peninsula Chamber of Commerce.  
Interest in shares: 5000

# Directors' Report (continued)

**Charles Hedley Brock**

Director (Resigned 24 July 2014)

Retired

Treasurer and former President of the Rotary

Club of Woy Woy, Chairman Woy Woy

Community Aged Care.

Interest in shares: Nil

**Eric Keith Leggett**

Director (Resigned 13 March 2014)

Retired Agronomist

Department of Agriculture. Past Director  
with Agristaff Credit Union.

Interest in shares: 5000

Directors were in office for this entire year unless otherwise stated. No directors have material interests in contracts or proposed contracts with the company.

**Company Secretary**

On 30 June 2011 Bruce Maxwell Croft was appointed to the position of Secretary. Bruce has been Secretary of Umina Soccer Club for 15 years, Secretary of primary and high school P & Cs for 5 years and Secretary of Umina Beach PCYC (Police Citizens Youth Club) for 4 years.

**Principal Activities**

The principal activities of the company during the financial year were facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

**Operating results**

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	Year ended 30 June 2014 \$	Year ended 30 June 2013 \$
	70,082	57,428

**Operating and financial review**Operations

The Company is a sole purpose entity, namely providing banking services, under a franchise agreement with Bendigo and Adelaide Bank Limited. Although the Company is reliant on Bendigo and Adelaide Bank for its products, services and operational procedures and policies, the model has been proven both robust and successful. This has provided the Company with a sound commercial foundation upon which to build its local business operations.

The Company was able to grow the scale of its book (deposits plus loans) during the financial year. This has been driven by the strong and consistent marketing efforts by staff and Directors to sell the message of community banking and grow the business through relationships with community groups. However revenue did not grow due to cuts in income earned on certain products. Costs were held.



# Directors' Report (continued)

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As the Ettalong Beach branch continues to mature, this growth of book (and of income) can be expected to continue over time. Although Profit before tax has increased by \$12,654, compared to 2013 the Company has decreased investment in sponsorships, donations and promotional efforts by \$15,721.

The future growth of the business will continue to come from greater community interaction through our Ettalong Beach branch, leading to higher volumes of business and hence, profits.

## Financial Position

The Balance Sheet has strengthened due to retention of profits. Bendigo and Adelaide Bank has enforced upon Community Banks, a reweighting of profit sharing on various products. This has had a detrimental impact on the Company's revenue in 2013/14 and beyond, however this has not materially affected operations.

The Company has a loan from Bendigo and Adelaide Bank which it expects to substantially repay in the short term.

It is considered that the Company has enough liquidity to meet its ongoing commitments.

## Discussion of Business Strategies

The Board is currently reviewing its strategic plan. No major changes are expected in the short term i.e. continuing to operate a Community Bank franchise from the existing Ettalong Beach premises.

## Prospectus for Future Financial Years

The Company's business growth revolves very strongly, around close, consistent and aggressive local marketing to community groups. The Board works closely with the Company's branch manager on winning new business using a variety of strategies to leverage the Company's community relationships.

The Company continuously evaluates all operational risks and, other than those financial risks identified in Note 2 to the Financial Statements, does not consider there are any significant risks that are likely to have a detrimental impact on its business.

## **Remuneration Report**

### (a) Remuneration of Directors

All Directors of the Company are on a voluntary basis, therefore no remuneration guidelines have been prepared.

### (b) Remuneration of Executives

The Company aims to provide market-competitive compensation by offering a package of fixed pay benefits. The Branch Manager is subject to a performance bonus of up to 5% of salary based on achieving budgeted footings and profit targets.

## Details of remuneration

Peter McKeon - Branch Manager      Within a range of \$95,000 to \$105,000

# Directors' Report (continued)

## Directors' shareholdings

	Balance at start of the year	Changes during the year	Balance at end of the year
Dominic John Michael Gage	10,000	-	10,000
Donald John Wilson	5,000	-	5,000
Bruce Maxwell Croft	5,000	-	5,000
Robert Henry Millwood	9,250	-	9,250
Paul David Thomas	750	-	750
Jeanette Maxine Polley	-	-	-
Kenneth Ronald Dixon	-	-	-
Andrew Thomas Tregent ( <i>Appointed 27 February 2014</i> )	5,000	-	5,000
Charles Hedley Brock ( <i>Resigned 24 July 2014</i> )	-	-	-
Eric Keith Leggett ( <i>Resigned 13 March 2014</i> )	5,000	-	5,000

## Dividends

	Year ended 30 June 2014	
	Cents	\$
Dividends paid in the year	2.5	18,918

## Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

## Likely developments

The company will continue its policy of facilitating banking services to the community.

## Environmental regulation

The company is not subject to any significant environmental regulation.

# Directors' Report (continued)

## Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Executive Meetings Attended		Sponsorship Meetings Attended		Strategic Planning Meetings Attended	
	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended
Dominic John Michael Gage	11	10	2	2	-	-	-	-
Donald John Wilson	11	10	2	1	-	-	1	1
Bruce Maxwell Croft	11	9	2	2	-	-	1	1
Robert Henry Millwood	11	9	2	2	3	3	1	1
Paul David Thomas	11	7	-	-	3	3	1	1
Jeanette Maxine Polley	11	5	-	-	3	3	1	1
Kenneth Ronald Dixon	11	8	-	-	3	2	1	1
Andrew Thomas Tregent ( <i>Appointed 27 February 2014</i> )	6	4	-	-	3	2	-	-
Charles Hedley Brock ( <i>Resigned 24 July 2014</i> )	11	2	-	-	-	-	-	-
Eric Keith Leggett ( <i>Resigned 13 March 2014</i> )	7	1	-	-	-	-	-	-

# Directors' Report (continued)

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## **Proceedings on behalf of the company**

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

## **Non audit services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

## **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2000* is set out on page 8. Signed in accordance with a resolution of the board of directors at Ettalong Beach, New South Wales on 22 September 2014.



Dominic John Michael Gage, Chairman

# Auditor's Independence Declaration



## Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Ettalong Beach Financial Services Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2014 there have been no contraventions of:

- the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review
- any applicable code of professional conduct in relation to the review.

A handwritten signature in black ink, appearing to read 'Graeme Stewart'.

Graeme Stewart  
Andrew Frewin Stewart  
61 Bull Street, Bendigo Vic 3550

Dated: 22 September 2014

# Financial Statements

## Statement of Comprehensive Income for the Year Ended 30 June 2014

	Notes	2014 \$	2013 \$
Revenue from ordinary activities	4	745,224	761,697
Employee benefits expense		(350,883)	(356,197)
Charitable donations, sponsorship, advertising and promotion		(44,577)	(60,298)
Occupancy and associated costs		(54,414)	(53,295)
Systems costs		(23,150)	(23,947)
Depreciation and amortisation expense	5	(35,400)	(35,347)
Finance costs	5	(9,570)	(15,824)
General administration expenses		(127,114)	(134,748)
<b>Profit before income tax expense</b>		<b>100,116</b>	<b>82,041</b>
Income tax expense	6	(30,034)	(24,613)
<b>Profit after income tax expense</b>		<b>70,082</b>	<b>57,428</b>
<b>Total comprehensive income for the year</b>		<b>70,082</b>	<b>57,428</b>
<b>Earnings per share for profit attributable to the ordinary shareholders of the company:</b>		<b>¢</b>	<b>¢</b>
Basic earnings per share	22	9.26	7.59

The accompanying notes form part of these financial statements.

# Financial Statements (continued)

## Balance Sheet as at 30 June 2014

	Notes	2014 \$	2013 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	71,400	156,024
Trade and other receivables	8	69,678	60,348
<b>Total Current Assets</b>		<b>141,078</b>	<b>216,372</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	98,279	120,225
Intangible assets	10	10,090	23,544
Deferred tax assets	11	159,595	189,629
<b>Total Non-Current Assets</b>		<b>267,964</b>	<b>333,398</b>
<b>Total Assets</b>		<b>409,042</b>	<b>549,770</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	34,873	30,608
Provisions	14	17,149	19,641
<b>Total Current Liabilities</b>		<b>52,022</b>	<b>50,249</b>
<b>Non-Current Liabilities</b>			
Borrowings	13	100,000	300,000
Provisions	14	26,769	20,434
<b>Total Non-Current Liabilities</b>		<b>126,769</b>	<b>320,434</b>
<b>Total Liabilities</b>		<b>178,791</b>	<b>370,683</b>
<b>Net Assets</b>		<b>230,251</b>	<b>179,087</b>
<b>Equity</b>			
Issued capital	15	722,104	722,104
Accumulated losses	16	(491,853)	(543,017)
<b>Total Equity</b>		<b>230,251</b>	<b>179,087</b>

The accompanying notes form part of these financial statements.

# Financial Statements (continued)

## Statement of Changes in Equity For the Year Ended 30 June 2014

	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2012	722,104	(581,527)	140,577
Total comprehensive income for the year	-	57,428	57,428
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(18,918)	(18,918)
Balance at 30 June 2013	722,104	(543,017)	179,087
Balance at 1 July 2013	722,104	(543,017)	179,087
Total comprehensive income for the year	-	70,082	70,082
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(18,918)	(18,918)
Balance at 30 June 2014	722,104	(491,853)	230,251

The accompanying notes form part of these financial statements.



# Financial Statements (continued)

## Statement of Cashflows for the Year Ended 30 June 2014

	Notes	2014 \$	2013 \$
<b>Cash flows from operating activities</b>			
Receipts from customers		797,259	827,362
Payments to suppliers and employees		(653,075)	(691,803)
Interest received		130	406
Interest paid		(10,020)	(15,974)
<b>Net cash provided by operating activities</b>	17	<u>134,294</u>	<u>119,991</u>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		-	(3,818)
<b>Net cash used in investing activities</b>		<u>-</u>	<u>(3,818)</u>
<b>Cash flows from financing activities</b>			
Repayment of borrowings		(200,000)	-
Dividends paid		(18,918)	(18,918)
<b>Net cash used in financing activities</b>		<u>(218,918)</u>	<u>(18,918)</u>
<b>Net increase/(decrease) in cash held</b>		(84,624)	97,255
Cash and cash equivalents at the beginning of the financial year		156,024	58,769
<b>Cash and cash equivalents at the end of the financial year</b>	7(a)	<u><u>71,400</u></u>	<u><u>156,024</u></u>

The accompanying notes form part of these financial statements.

# Notes to the Financial Statements

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For the Year ended 30 June 2014

## Note 1. Summary of significant accounting policies

### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and amended accounting standards

The company adopted the following standards and amendments, mandatory for the first time for the annual reporting period commencing 1 July 2013:

- AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements.
- AASB 10 Consolidated Financial Statements, AASB 11 Joint Arrangements, AASB 12 Disclosure of Interests in Other Entities, AASB 128 Investments in Associates and Joint Ventures, AASB 127 Separate Financial Statements and AASB 2011-7 Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards.

# Notes to the financial statements (continued)

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Note 1. Summary of significant accounting policies (*continued*)

## **a) Basis of preparation (continued)**

### Adoption of new and amended accounting standards (*continued*)

- AASB 2012-9 Amendment to AASB 1048 arising from the Withdrawal of Australian Interpretation 1039.
- AASB 2012-10 Amendments to Australian Accounting Standards - Transition Guidance and other Amendments which provides an exemption from the requirement to disclose the impact of the change in accounting policy on the current period.
- AASB 13 Fair Value Measurement and AASB 2011-8 Amendments to Australian Accounting Standards arising from AASB 13.
- AASB 119 Employee Benefits (September 2011) and AASB 2011-10 Amendments to Australian Accounting Standards arising from AASB 119 (September 2011).
- AASB 2012-5 Amendments to Australian Accounting Standards arising from Annual Improvements 2009- 2011 Cycle.
- AASB 2012-2 Amendments to Australian Accounting Standards - Disclosures- Offsetting Financial Assets and Financial Liabilities.

AASB 2011-4 removes the individual key management personnel disclosure requirements in AASB 124 Related Party Disclosures. As a result the company now only discloses the key management personnel compensation in total and for each of the categories required in AASB 124. Detailed key management personnel compensation is outlined in the remuneration report, included as part of the directors' report.

The adoption of revised standard AASB 119 has resulted in a change to the accounting for the company's annual leave obligations. As the entity does not expect all annual leave to be taken within 12 months of the respective service being provided, annual leave obligations are now classified as long-term employee benefits in their entirety. This changes the measurement of these obligations, as the entire obligation is now measured on a discounted basis and no longer split into a short-term and a long-term portion. However, the impact of this change is considered immaterial on the financial statements overall as the majority of the annual leave is still expected to be taken within 12 months after the end of the reporting period.

None of the remaining new standards and amendments to standards that are mandatory for the first time for the financial year beginning 1 July 2013 affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The company has not elected to apply any pronouncements before their mandatory operative date in the annual reporting period beginning 1 July 2013.

### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Ettalong Beach, New South Wales.

# Notes to the financial statements (continued)

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Note 1. Summary of significant accounting policies (*continued*)

## a) Basis of preparation (*continued*)

### Economic dependency - Bendigo and Adelaide Bank Limited (*continued*)

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (*continued*)

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as "day to day" banking business (i.e. 'margin business'). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (i.e. 'commission business'). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 and February 2013 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank®** partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank®** companies remain balanced.

The third source of revenue is a proportion of the fees and charges (i.e. what are commonly referred to as 'bank fees and charges') charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### c) Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

# Notes to the financial statements (continued)

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Note 1. Summary of significant accounting policies (*continued*)

## **c) Income tax (continued)**

### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

## **d) Employee entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (*continued*)

### **e) Cash and cash equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade receivables and payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **g) Property, plant and equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- |                          |                |
|--------------------------|----------------|
| - leasehold improvements | 40 years       |
| - plant and equipment    | 2.5 – 40 years |
| - furniture and fittings | 4 - 40 years   |

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (*continued*)

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

##### **(i) Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### **(ii) Held-to-maturity investments**

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### **(iii) Available-for-sale financial assets**

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.



# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (*continued*)

### **j) Borrowings (continued)**

#### (iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings per share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

# Notes to the financial statements (continued)

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Note 1. Summary of significant accounting policies (*continued*)

## **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from or payable to the taxation authority are classified as operating cash flows.

## **Note 2. Financial Risk Management**

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### **(i) Market risk**

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### **(ii) Price risk**

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### **(iii) Credit risk**

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### **(iv) Liquidity risk**

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

# Notes to the financial statements (continued)

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## Note 2. Financial Risk Management (*continued*)

### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2014 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

# Notes to the financial statements (continued)

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## Note 3. Critical Accounting Estimates and Judgements (*continued*)

### **Taxation**

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### **Estimation of useful lives of assets**

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### **Impairment of assets**

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

# Notes to the financial statements (continued)

## Note 3. Critical Accounting Estimates and Judgements (continued)

### Impairment of assets (continued)

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

## Note 4. Revenue from ordinary activities

	2014 \$	2013 \$
Operating activities:		
- margin income	444,230	451,185
- services commissions	132,569	155,110
- other revenue	168,186	154,996
Total revenue from operating activities	<u>744,985</u>	<u>761,291</u>
Non-operating activities:		
- interest received	239	406
Total revenue from non-operating activities	<u>239</u>	<u>406</u>
Total revenues from ordinary activities	<u>745,224</u>	<u>761,697</u>

## Note 5. Expenses

	2014 \$	2013 \$
Depreciation of non-current assets:		
- plant and equipment	8,853	8,801
- leasehold improvements	13,093	13,093
Amortisation of non-current assets:		
- franchise agreement	2,242	2,242
- franchise renewal fee	11,212	11,211
	<u>35,400</u>	<u>35,347</u>
Finance costs:		
- interest paid	<u>9,570</u>	<u>15,824</u>
Bad debts	<u>294</u>	<u>1,289</u>

# Notes to the financial statements (continued)

## Note 6. Income tax expense

	2014 \$	2013 \$
The components of tax expense comprise:		
- Movement in deferred tax	(694)	(904)
- Recoupment of prior year tax losses	30,728	25,517
	<u>30,034</u>	<u>24,613</u>
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Operating profit	100,116	82,041
Prima facie tax on profit from ordinary activities at 30%	30,034	24,612
Add tax effect of:		
- timing difference expenses	694	904
	<u>30,728</u>	<u>25,516</u>
Movement in deferred tax	11 (694)	(904)
	<u>30,034</u>	<u>24,613</u>

## Note 7. Cash and cash equivalents

	2014 \$	2013 \$
Cash at bank and on hand	<u>71,400</u>	<u>156,024</u>

## Note 7.(a) Reconciliation to cash flow statement

	2014 \$	2013 \$
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand	<u>71,400</u>	<u>156,024</u>

## Note 8. Trade and Other Receivables

	2014 \$	2013 \$
Trade receivables	58,072	55,770
Other receivables and accruals	7,826	1,130
Prepayments	3,780	3,448
	<u>69,678</u>	<u>60,348</u>

# Notes to the financial statements (continued)

## Note 9. Property, plant and equipment

	2014 \$	2013 \$
Plant and equipment		
At cost	116,324	116,324
Less accumulated depreciation	(96,812)	(87,959)
	<u>19,512</u>	<u>28,365</u>
Leasehold improvements		
At cost	198,608	198,608
Less accumulated depreciation	(119,841)	(106,748)
	<u>78,767</u>	<u>91,860</u>
Total written down amount	<u>98,279</u>	<u>120,225</u>
<b>Movements in carrying amounts:</b>		
Plant and equipment		
Carrying amount at beginning	28,363	33,348
Additions	-	3,818
Disposals	-	-
Less: depreciation expense	(8,853)	(8,803)
Carrying amount at end	<u>19,510</u>	<u>28,363</u>
Leasehold improvements		
Carrying amount at beginning	91,862	104,953
Additions	-	-
Disposals	-	-
Less: depreciation expense	(13,093)	(13,091)
Carrying amount at end	<u>78,769</u>	<u>91,862</u>
Total written down amount	<u>98,279</u>	<u>120,225</u>

## Note 10. Intangible assets

	2014 \$	2013 \$
Franchise fee		
At cost	71,211	71,211
Less: accumulated amortisation	(69,530)	(67,287)
	<u>1,681</u>	<u>3,924</u>
Renewal processing fee		
At cost	56,057	56,057
Less: accumulated amortisation	(47,648)	(36,437)
	<u>8,409</u>	<u>19,620</u>
Total written down amount	<u>10,090</u>	<u>23,544</u>

# Notes to the financial statements (continued)

## Note 11. Tax

	2014 \$	2013 \$
<b>Non-Current:</b>		
Deferred tax assets		
- accruals	1,892	2,251
- employee provisions	13,175	12,023
- tax losses carried forward	145,661	176,389
	<u>160,728</u>	<u>190,663</u>
Deferred tax liability		
- deductible prepayments	(1,134)	1,034
	<u>(1,134)</u>	<u>1,034</u>
Net deferred tax asset	<u>159,595</u>	<u>189,629</u>
Movement in deferred tax charged to statement of comprehensive income	<u>30,034</u>	<u>24,613</u>

## Note 12. Trade and other payables

	2014 \$	2013 \$
Trade creditors	21,167	19,725
Other creditors and accruals	13,706	10,883
	<u>34,873</u>	<u>30,608</u>

## Note 13. Borrowings

	2014 \$	2013 \$
<b>Non-Current:</b>		
Bank loans	100,000	300,000
	<u>100,000</u>	<u>300,000</u>

Bank loan is due on 7 July 2015. It is an interest only variable non-residential loan. Interest is variable. The loan is secured by a fixed and floating charge over the company's assets.

## Note 14. Provisions

	2014 \$	2013 \$
<b>Current:</b>		
Provision for annual leave	<u>17,149</u>	<u>19,641</u>
<b>Non-Current:</b>		
Provision for long service leave	<u>26,769</u>	<u>20,434</u>



# Notes to the financial statements (continued)

## Note 15. Contributed equity

	2014 \$	2013 \$
756,711 ordinary shares fully paid (2013: 756,711)	756,711	756,711
Less: equity raising expenses	(34,607)	(34,607)
	<u>722,104</u>	<u>722,104</u>

### Rights attached to shares

#### (a) *Voting rights*

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### (b) *Dividends*

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) *Transfer*

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

# Notes to the financial statements (continued)

## Note 15. Contributed Equity (continued)

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

The National Stock Exchange (NSX) has advised that in its view the prohibited shareholding provisions are appropriate and equitable but the 'base number test' is not, as a result the base number clause does not operate whilst the company remains listed on the NSX.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

## Note 16. Accumulated losses

	2014 \$	2013 \$
Balance at the beginning of the financial year	(543,017)	(581,527)
Net profit from ordinary activities after income tax	70,082	57,428
Dividends paid or provided for	(18,918)	(18,918)
Balance at the end of the financial year	<u>(491,853)</u>	<u>(543,017)</u>

# Notes to the financial statements (continued)

## Note 17. Statement of cashflows

	2014 \$	2013 \$
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	70,082	57,428
Non cash items:		
- depreciation	21,946	21,894
- amortisation	13,454	13,453
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(9,330)	3,147
- decrease in other assets	30,034	24,613
- increase/(decrease) in payables	4,265	(3,603)
- increase in provisions	3,843	3,059
Net cash flows provided by operating activities	<u>134,294</u>	<u>119,991</u>

## Note 18. Leases

	2014 \$	2013 \$
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	15,675	37,619
- between 12 months and 5 years	-	15,675
	<u>15,675</u>	<u>53,294</u>

The original rental lease agreement on the branch premises was a non-cancellable lease with a five year term commencing on 1 December 2004 and expiring on 30 November 2009. There were also options for two more terms of five years, the second exercised and commencing on 1 December 2014. The rent payable is currently \$35,455 per annum plus GST, reviewed annually and adjusted based on CPI.

## Note 19. Auditor's remuneration

	2014 \$	2013 \$
Amounts received or due and receivable by the auditor of the company for:		
- audit and review services	4,950	4,950
- share registry services	2,486	2,625
- non audit services	2,000	2,148
	<u>9,436</u>	<u>9,723</u>

## Note 20. Director and related party disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Detailed shareholding disclosures are provided in the remuneration report, included as part of the directors' report.

# Notes to the financial statements (continued)

## Note 21. Dividends paid or provided

	2014 \$	2013 \$
a. <i>Dividends paid during the year</i>		
Current year dividend		
Unfranked dividend - 2.5 cents (2013: 2.5 cents) per share	<u>18,918</u>	<u>18,918</u>

## Note 22. Earnings per share

	2014 \$	2013 \$
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	70,082	57,428
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	756,711	756,711

## Note 23. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 24. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

## Note 25. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Ettalong Beach, New South Wales pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 26. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office  
263-267 Ocean View Road  
Ettalong Beach NSW 2257

Principal Place of Business  
263-267 Ocean View Road  
Ettalong Beach NSW 2257

# Notes to the financial statements (continued)

## Note 27. Financial instruments

### Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets												
Cash and cash equivalents	70,900	155,524	-	-	-	-	-	-	500	500	0.30	0.38
Receivables	-	-	-	-	-	-	-	-	69,678	60,348	N/A	N/A
Financial liabilities												
Interest bearing liabilities	-	-	-	-	100,000	300,000	-	-	-	-	3.19	5.27
Payables	-	-	-	-	-	-	-	-	34,873	30,608	N/A	N/A

### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

# Notes to the financial statements (continued)

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## Note 27. Financial instruments (continued)

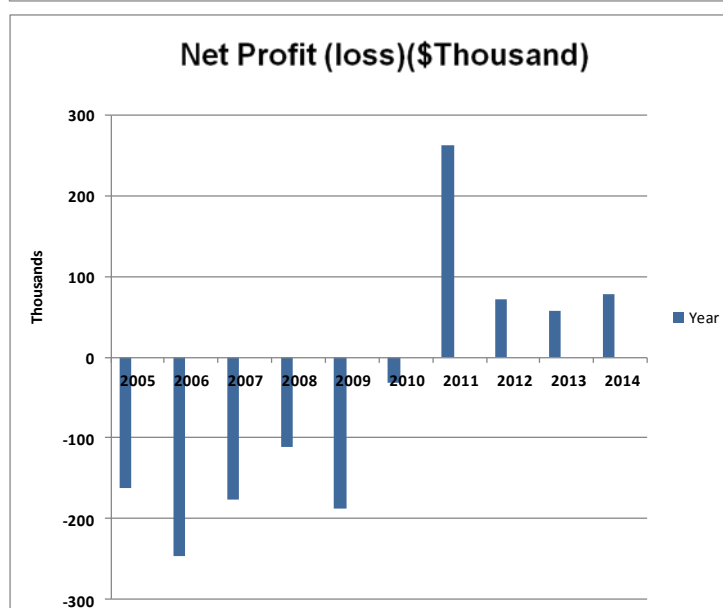
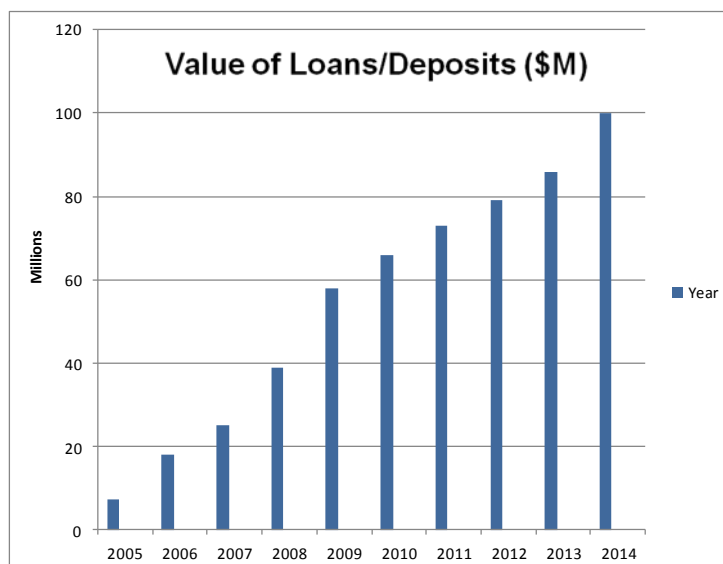
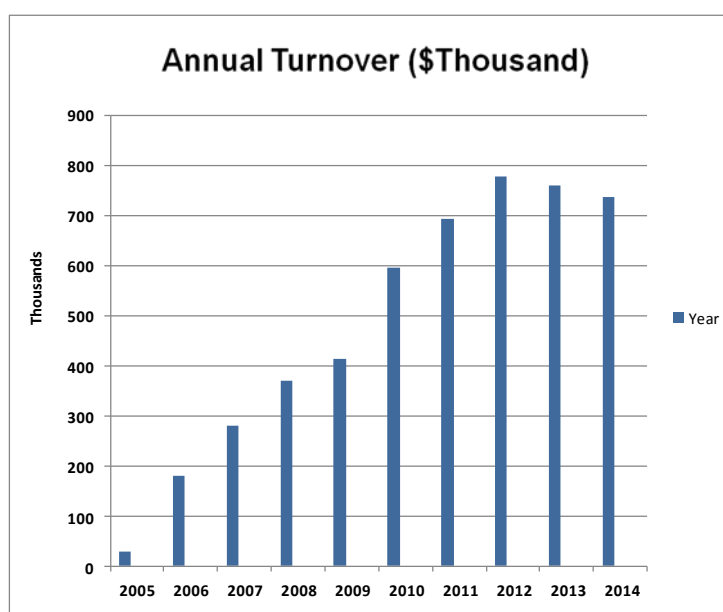
### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2014, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2014	2013
	\$	\$
Change in profit/(loss)		
Increase in interest rate by 1%	709	1,555
Decrease in interest rate by 1%	709	1,555
Change in equity		
Increase in interest rate by 1%	709	1,555
Decrease in interest rate by 1%	709	1,555

## Notes to the financial statements (continued)





# Director's declaration

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In accordance with a resolution of the directors of Ettalong Beach Financial Services Limited, we state that:  
In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2014 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



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**Dominic John Michael Gage, Chairman**

Signed on the 22nd of September 2014.



# Independent Audit Report



## Independent auditor's report to the members of Ettalong Beach Financial Services Limited

### Report on the financial report

I have audited the accompanying financial report of Ettalong Beach Financial Services Limited, which comprises the balance sheet as at 30 June 2014, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's responsibility

My responsibility is to express an opinion on the financial report based on the audit. I conducted the audit in accordance with Australian Auditing Standards. These auditing standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on my judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, I consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

The audit did not involve an analysis of the prudence of business decisions made by directors or management.

I performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with my understanding of the company's financial position and of its performance.

I believe that the audit evidence obtained is sufficient and appropriate to provide a basis for my audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent Audit Report (continued)

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## Independence

In conducting the audit I have complied with the independence requirements of the *Corporations Act 2001*. I have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

## Auditor's opinion on the financial report

In my opinion:

1. The financial report of Ettalong Beach Financial Services Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2014 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Report on the remuneration report

I have audited the remuneration report included in the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. My responsibility is to express an opinion on the remuneration report, based on the audit conducted in accordance with Australian Auditing Standards.

## Auditor's opinion on the remuneration report

In my opinion, the remuneration report of Ettalong Beach Financial Services Limited for the year ended 30 June 2014, complies with section 300A of the *Corporations Act 2001*.



Graeme Stewart  
Andrew Frewin Stewart  
61 Bull Street Bendigo Vic 3550

Dated: 22 September 2014

# NSX Report

Ettalong Beach Financial Services Limited is a public Company incorporated in Australia and listed on the National Stock Exchange of Australia (NSX).

## Shareholding

The following table shows the number of shareholders, broken into various categories showing the total number of shares held.

Number of shares held	Number of shareholders	Number of shares held
1 to 1,000	112	85758
1,001 to 5,000	100	334702
5,001 to 10,000	25	244750
10,001 to 100,000	5	91501
100,001 and over	0	0
<b>Total shareholders</b>	<b>242</b>	<b>756,711</b>

## Equity securities

Each of the above shareholders are entitled to 1 vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the company.

There are 6 shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

## Ten largest shareholders

The following table shows the 10 largest shareholders including equal holdings.

Shareholder	Number of fully paid shares held	Percentage of issued capital
Mr Lesley John Dunn	30000	3.96
D C R Pty Limited <Superannuation Fund A/C>	20000	2.64
Mrs Valma Mary Leggett	15001	1.32
Mr Graham Lloyd Crain & Mrs Lisa Anne Crain	15000	1.32
Winpar Holdings Limited	11500	1.32
Mrs Joan Kathleen Ashby	10000	3.96
Mr Bruce Warren Bagley	10000	2.64

# NSX Report (continued)

Ten largest shareholders continued

Shareholder	Number of fully paid shares held	Percentage of issued capital
Mr Raymond Wallis Benton	10000	1.98
Ms Jan Moira Brown	10000	1.98
Mr Robin Samuel Day	10000	1.52
Mr Ron Della Vedova & Mrs Sue Della Vedova <Della Vedova Super Fund A/C>	10000	1.32
Mr Wilfred Dodd	10000	1.32
Don Fox Investments Pty Ltd	10000	1.32
Ettalong Markets Trading Co Pty Ltd <Superannuation Fund A/C>	10000	1.32
Mr Sydney Hampson	10000	1.32
Dr Louise Hooworth	10000	1.32
Mr Donald Albert Johnston & Mrs Janice Anne Johnston	10000	1.32
Mr Thomas Lee	10000	1.32
McLaughlin Engineering Pty Limited <Superannuation Fund A/C>	10000	1.32
Mr Garry Samuel Morris	10000	1.32
Nashlora Pty Limited	10000	1.32
Mr Norman Ashton Pill	10000	1.32
Mr Kevin James Reilly	10000	1.32
Mr Keith Graham Wilson	10000	1.32
Mrs Elizabeth Rosemary Wright	10000	1.32
Dominic John Michael Gage	10000	1.32
Mrs Dagmar Tarasov	10000	1.32



Ettalong Beach Community Bank® Branch  
263-267 Oceanview Road, Ettalong Beach NSW 2257  
Phone: (02) 4344 4206

Franchisee: Ettalong Beach Financial Services Limited  
263-267 Oceanview Road, Ettalong Beach NSW 2257  
ABN: 37 110 069 120  
[www.bendigobank.com.au/ettalong\\_beach](http://www.bendigobank.com.au/ettalong_beach)

