



2 September 2013

## **Shareholder Update**

### **Australian United Retailers Limited (AURL)**

On 30 August 2013, AURL received notice from the Gippsland Business Developers Group ("GBD") of its decision to leave FoodWorks by mid October 2013. The GBD Group is made up of 13 stores located in the south eastern Victoria.

FoodWorks does not offer large financial inducements for the retention of Stores within the FoodWorks Banner, as it believes its day-to-day offer is equal to or better than other competitor offerings in the independent industry and it believes the offering of large financial inducements is not in the interests of the industry, the group, or its shareholders.

As a consequence of the departure of GBD, AURL will review its cost base. Should any cost reductions be considered desirable they will be implemented in a controlled manner and will have a minimal impact of the operating activities of the business.

As a result of the GBD decision, Mr John Florey has resigned from his role as a Director of the Australian United Retailers Limited effective 30 August 2013.

We would like to thank Colin Diggins, Liam Keating and the rest of the GBD Team for their support of FoodWorks over the last decade and we wish them well in the future

In the meantime, FoodWorks remains focussed on providing the highest levels of support to all of its 585 independent retailers and on pursuing growth strategies to improve the offer in store and other initiatives designed to lower the cost of product for its Retailers

**-ENDS-**

For further company or shareholder information, please contact:

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