

## SHAREHOLDER LETTER

23 August 2013

Dear Shareholder,

## Re: Annual General Meeting, C13 Indicative Paddy Return and Profit Guidance

Today the Board presented its full financial results to the Annual General Meeting of shareholders held in Jerilderie, describing 2012/13 as a year of "investing for growth" across every aspect of the SunRice business.

As many of you are aware, our financial results for the 12 months ended 30 April 2013 (FY13) included a consolidated revenue for the SunRice Group of \$1.068 billion, up 6.8% on the previous year's \$1.000 billion. Net profit after tax was \$35.8 million, up 5.5% on last year's \$33.9 million.

We have continued to address our gearing in 2012/13, with gearing at year end falling from 66% to 61%, and average gearing across the 12 months falling from 73% to 43%. Our strong financial performance was achieved despite challenging trading conditions and had benefited from a more certain investment environment.

Although we are only two years on from the drought, I am pleased to have told shareholders than SunRice has rapidly returned to a position of strength.

The SunRice Directors and staff have been committed to this goal, and the improvement in our balance sheet reflects the hard work which has gone into bringing SunRice to this point.

Accordingly, we were also able to deliver a significantly increased C12 paddy price to our growers of \$317.34 per tonne for medium grain. This improved price is a fantastic achievement, despite competing against other countries which provide substantial subsidies to their rice growers.

In addition, the Board announced a fully franked dividend of 23.0 cents per share for B Class shareholders – a 28% increase on last year's dividend and a record for our company.

In 2012/13 we continued to improve our market share globally, strengthened our operations and extracted additional operating efficiencies. Importantly, our improved balance sheet also allowed us to start the process of reinvesting in SunRice's subsidiary businesses, as well as our operations, supply chain, brands and employees, to help underpin a more certain future for our business and shareholders.

This included a significant brand repositioning for SunRice and the renovation of the rice category in Australia and New Zealand; the approval of an \$18 million capital investment program; and a series of internal initiatives designed to create a high performance culture across the Group.

We also provided an update on the business's outlook for the current financial year at today's meeting. There are a range of factors that have the potential to impact the company's profitability in 2013/14, including softening world prices, foreign exchange impacts on key SunRice subsidiary companies, and reduced milling yields for the C13 crop. While Net Profit After Tax for the half year is anticipated to be in line with 2012/13, given current foreign exchange rates, Net Profit After Tax for the full year could be lower by up to 15% year-on-year.

In line with this we today also announced an indicative paddy return for medium grain (Reiziq) of \$260 per tonne for C13, and have noted that the potential for further increases is limited at this stage.

We also referred to the Capital Structure Review, launched last year, acknowledging again that SunRice requires a unique solution to its unique challenges, which include preserving existing A Class shareholder rights and controls. The Board has made good progress to date, however we will not return to shareholders until we have an appropriate solution to discuss.

Finally, A Class shareholders today considered a range of matters and I have provided the results below for your information.

| RESOLUTION   | OUTCOME     |
|--|-------------|
| Financial reporting                                    | N/A         |
| Remuneration Report                                    | CARRIED     |
| <ol><li>Appointment of Peter Margin</li></ol>          | CARRIED     |
| 4. Constitution change to minimum paddy                | CARRIED     |
| tonnes (A Class Share qualification)                   |             |
| 5. Constitution change to minimum B Class              | CARRIED     |
| Shares (A Class Share qualification)                   |             |
| <ol><li>Appointment and removal of Directors</li></ol> | NOT CARRIED |
| 7. Non-Executive Director remuneration                 | CARRIED     |

We are very pleased with today's outcome. Five of our six voting resolutions were strongly endorsed by A Class Shareholders. We have listened carefully to what shareholders said on the one resolution that was not carried and look forward to further dialogue with you on this matter.

The full voting results, along with the AGM presentations and speeches, will be available on the NSX or in the shareholder section of the SunRice website.

If you have any questions or comments you are welcome to contact me or any of the SunRice Directors directly. We welcome your feedback, thoughts and participation.

Yours sincerely,

GERRY LAWSON AM

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Chairman