# SunRice Update RGA Branch Meetings

SunRice Chairman, Mr. Gerry Lawson AM February 2013



#### C12 Half Year Results

Strong performance for the six months to October 2012 including:

- Consolidated revenue of \$519 million 7.7% increase year on year
- Group profit after tax of \$15 million 24% increase year on year
- Gearing at 53%
- Stronger paddy price achieved for growers
- These results were driven by a solid half year performance in the Global Rice Milling and Marketing businesses and CopRice
- The stronger paddy price benefited from:
  - Improvements in operational efficiency and productivity
  - Higher export prices



#### C12 Full Year Outlook

- Export prices reduced slightly in the third quarter and are expected to continue to soften in the fourth quarter as Egypt increases exports
- We remain cautious for the second half of the year and expect price pressures due to:
  - Competition with California for increased WTO volumes of medium grain rice
  - Continued strength of the Australian dollar
  - Export ban lifted from Egypt
- C12 indicative return revised from \$280 to \$295/t (mg)
  - 3<sup>rd</sup> payment 26 February 2013 increased from \$20 to \$30/t (mg)

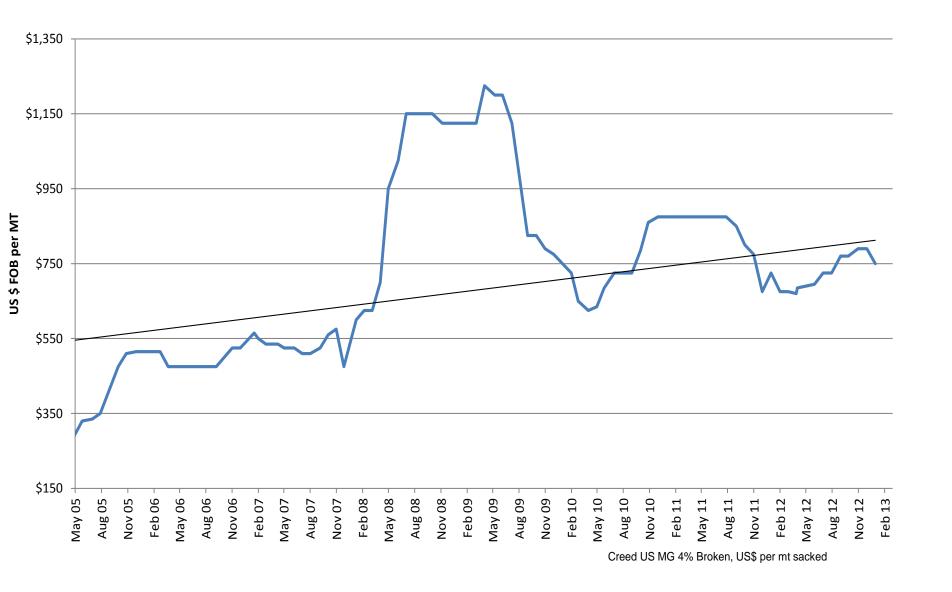


## Crop Outlook for C13

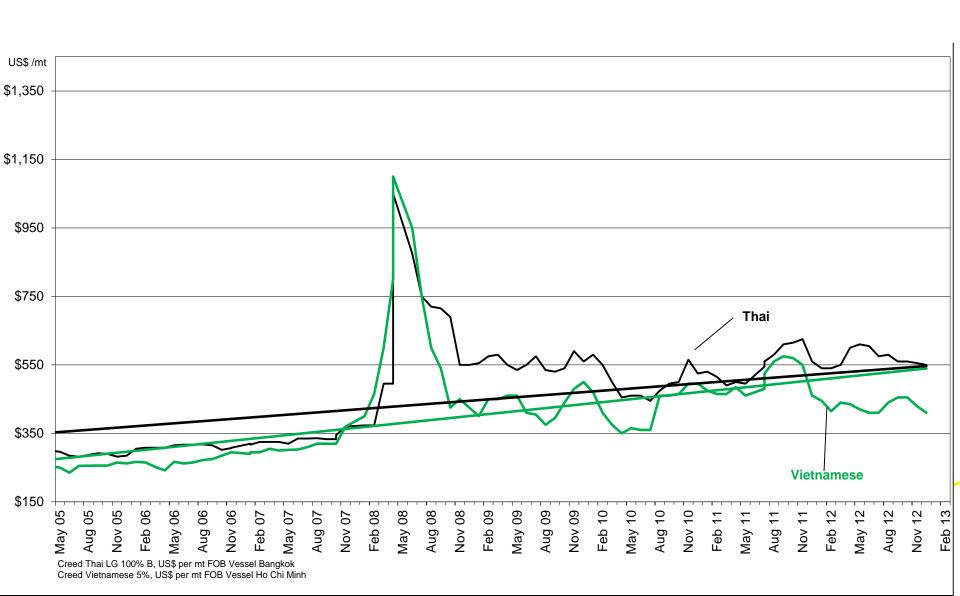
- Strong crop outlook
- High temperatures in early January 2013 boosted yield potential to above average
- Crop survey indicates the area planted to rice has increased on C12
- If favourable weather conditions continue, C13 harvest tonnages will exceed C12



#### US #1 Medium Grain Milled Rice – 4%



## Thai and Vietnamese Long Grain Milled Rice



## Capital Structure Review – feedback to date

- Meetings held throughout the regions in November 2012
- Meetings were well attended with a robust discussion
- Valuable constructive feedback was received:
  - General acknowledgement of the need for change
  - Near unanimous support for growing the business
  - Strong support for maintaining grower control
  - Concerns over liquidity and capital growth of B shares
  - Mixed feedback over paddy charter
  - Concerns over A class eligibility criteria (1 tonne is too low)
  - Concerns over limited succession planning options
  - Support for changes to the Board to ensure a broad skills base, with maintenance of a Grower Director majority

## Capital Structure Review – next meetings

- Next meetings are planned for March 2013
- We encourage all shareholders and their families to attend
- Additional information channels:

Website: http://capitalstructurereview.sunrice.com.au/

Hotline: 1800 643 977

Mail: Keep an eye on the post for updates

Direct: Speak directly with a SunRice Director and/or request

a small group meeting at your home or business



## Questions

