# Winpar Holdings Limited ABN 81 003 035 523

**Annual Report** 

Year Ended 30 June 2012

# Winpar Holdings Limited ABN 81 003 035 523

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# J. W. S. Mackenzie, A.M.

The company's former chairman, Mr. John Weston Seaforth Mackenzie, died on 15 July 2012.

Mr. Mackenzie had been the chairman of the company since 1996. He was an agricultural scientist with more than 40 years' experience in business and representative organizations, and had been a Treasurer of the National Farmers' Federation and a Chairman of the Australian Shareholders' Association.

Mr. Mackenzie gave his time generously to the company during his long period of service, and his fellow directors will miss his wise counsel.

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# **Directors' Report**

# 30 June 2012

The Directors present their report together with the accounts of Winpar Holdings Limited for the financial year ended 30 June 2012.

#### **DIRECTORS**

The following persons have held office as directors during the financial year and since the end of the financial year:

John Weston Seaforth Mackenzie (died 15 July 2012) Gordon Bradley Elkington John David Honan Steven Shane Pritchard Alfred Edward Fulton Rofe

## **SECRETARY**

Dr. Gordon Elkington held the position of company secretary during the financial year and since the end of the financial year.

## INFORMATION ABOUT DIRECTORS AND SECRETARY

John Weston Seaforth Mackenzie, A.M., B.Sc. Agr. (Hons.), F.A.I.A.S.T.

Mr. Mackenzie died on 15 July 2012. He was an agricultural scientist with more than 40 years' experience in business and representative organizations. He was a former Treasurer of the National Farmers' Federation and a former Chairman of the Australian Shareholders' Association. He was a director of the Company since 1996. He was the Chairman and a member of the Audit Committee.

Gordon Bradley Elkington, B.Sc. (Hons.), M.Sc., Ph.D., LL.M.

Dr. Elkington is a Barrister of the Supreme Court of New South Wales. He is a director of Stokes (Australasia) Limited, Pritchard Equity Limited and Hamilton Securities Limited. He has been a director of the Company since 1994. He is the chief executive officer and the chief financial officer.

John David Honan, B.A., M.A., F. Fin.

Mr. Honan is an associate director and the Chief Economist of Ausbil Dexia Limited, a wholesale funds manager associated with Bank Internationale à Luxembourg and with Dexia. He has also lectured and examined for the Securities Institute of Australia. He has been a director of the Company since 2001. He is a member of the Audit Committee.

Steven Shane Pritchard, B.Com., C.P.A., F. Fin.

Mr. Pritchard is a Certified Practising Accountant, and an affiliate member of the National Stock Exchange Limited. He is the principal of the Newcastle based accounting firm Rees Pritchard Pty. Limited. He is a director of Illuminator Investment Company Limited, Florin Mining Investment Company Limited, Hamilton Securities Limited and South Pacific Stock Exchange Limited, and the Chairman of Pritchard Equity Limited. He has been a director of the Company since 2003.

Alfred Edward Fulton Rofe, A.M., B.A., LL.M., Grad. Dip. Corp. Sec. Law (Sydney), B. Com. (U.N.S.W.), F.C.P.A., F. Fin., A.C.I.S.

Mr. Rofe practised as a Solicitor of the Supreme Court of New South Wales from 1964 to 1997, and lectured in Financial Accounting at The University of New South Wales from 1974 to 1998. He has served on a number of government committees, and is presently a member of the Financial Reporting Panel. He was Chairman of the Australian Shareholders Association for many years, and in 2002 was appointed as a Member of the Order of Australia for services to the finance industry and the protection of the rights and interests of investors. He has been a director of the Company since 2007. He is a member of the Audit Committee.

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# **Directors' Report**

# 30 June 2012

# DIRECTORS INTERESTS IN THE COMPANY

At the date of this report the directors who hold office hold the following relevant interests in shares in the Company.

|                      | Shares<br>held<br>directly | Shares<br>held<br>indirectly |
|----------------------|----------------------------|------------------------------|
| Dr. Gordon Elkington | 466,535                    | -                            |
| Mr. John Honan       | -                          | 13,821                       |
| Mr. Steven Pritchard | -                          | 244,207                      |
| Mr. Alfred Rofe      | 9,488                      | -                            |

Mrs. Milly Elkington, the wife of Dr. Gordon Elkington, holds 243,776 shares in the Company.

# **DIRECTORS MEETINGS ATTENDED**

There were six directors meetings held during the financial year. Attendances at these meetings were as follows:

| Mr. John Mackenzie   | 6 |   |
|----------------------|---|---|
| Dr. Gordon Elkington | 6 |   |
| Mr. John Honan       |   | 6 |
| Mr. Steven Pritchard | 6 |   |
| Mr. Alfred Rofe      |   | 6 |

There were two meetings of the audit committee held during the financial year. Attendances at these meetings were as follows:

| Mr. John Mackenzie | 2 |   |
|--------------------|---|---|
| Mr. John Honan     |   | 2 |
| Mr. Alfred Rofe    |   | 2 |

## PRINCIPAL ACTIVITIES

The principal activities in which the Company was engaged during the financial year were share trading and investment. There was no change in the nature of these activities during the year.

The trading portfolio as at 30 June 2012 is set out on pages 28-31.

The investment portfolio as at 30 June 2012 is set out on pages 32-33. The investments making up this portfolio are considered to be long term investments, and are not intended to be traded.

# **REVIEW OF OPERATIONS**

The net loss for the year after provision for income tax was \$81,259 (2011: profit of \$316,053).

Because of the general uncertainty in the world markets, the Directors are continuing to adopt a cautious approach to share trading, and taking profits where appropriate. The Company has continued to maintain a margin account for special purposes, but the outstanding balance on the account is nominal, and the Company remains largely debt free.

The net asset backing of the shares at balance date was \$1.07. The Company retains a high level of franking credits.

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# Directors' Report 30 June 2012

#### **DIVIDENDS**

On 30 October 2011 the Company paid a fully franked dividend of 2 cents per share to members registered as at 16 October 2011. The total amount of the dividend was \$70,485.

On 30 April 2012 the Company paid a fully franked dividend of 2 cents per share to members registered as at 15 April 2012. The total amount of the dividend was \$70,430.

The Company intends to pay a fully franked dividend of 2 cents per share on 30 October 2012 to members registered as at 16 October 2012. The total amount of the dividend will be \$70,430.

## **EVENTS SUBSEQUENT TO BALANCE DATE**

Other than the matters referred to in the Review of Operations, no matters of significance have arisen since balance date.

## **REMUNERATION REPORT**

At the annual general meeting for 2007 held on 29 November 2007, shareholders approved an annual payment of non-executive directors' fees to a limit of \$25,000. During the financial year non-executive directors fees were paid or accrued as follows.

| Director         | Fee      | Superannuation | Total    |
|------------------|----------|----------------|----------|
| John Mackenzie   | \$ 5,000 | -              | \$ 5,000 |
| Steven Pritchard | -        | \$ 4,999       | \$ 4,999 |
| Alfred Rofe      | -        | \$ 4,999       | \$ 4,999 |
| Gordon Elkington | -        | \$ 4,999       | \$ 4,999 |
| John Honan       | -        | \$ 4,999       | \$ 4,999 |
| Total            | \$ 5,000 | \$19,996       | \$24,996 |

No other fees were paid to directors.

#### INDEMNITIES

No indemnification agreements have been entered into and no insurance premiums have been paid in respect of officers or auditors of the Company during the financial year.

# PROCEEDINGS ON BEHALF OF COMPANY

No person has applied for leave of the Court to bring proceedings on behalf of the Company or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

# CORPORATE GOVERNANCE

The Board is responsible for ensuring that the Company is properly managed so that shareholders' interests are protected and enhanced, disclosure and reporting obligations are complied with, and conflicts of interest are avoided. To this end the Board has delineated the functions of its officers and management, and regularly reviews the Company's financial performance and financial position.

The Board has established an Audit Committee consisting of non-executive directors. The Committee reviews the Company's accounts independently of management.

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# Directors' Report 30 June 2012

# **AUDITORS INDEPENDENCE DECLARATION**

The auditor's independence declaration for the year ended 30 June 2012 is set out on page 6.

# **ENVIRONMENTAL REGULATION**

The Company's operations are not subject to any particular significant environmental regulation under any law of the Commonwealth or a State or Territory.

Signed on 21 September 2012 in accordance with a resolution of the Board of Directors.

Steven Shane Pritchard Director

Gordon Bradley Elkington Director



# AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF WINPAR HOLDINGS LIMITED

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Winpar Holdings Limited.

As lead audit partner for the audit of the Winpar Holdings Limited financial report for the year ended 30 June 2012, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- i. the independence requirements of the Corporations Act 2001 in relation to the audit; and
- ii. any applicable code of professional conduct in relation to the audit.

FORSYTHES ASSURANCE & RISK

Mårtin Matthews

Partner

Newcastle, 21 September 2012



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# **Statement of Comprehensive Income**

For the Year Ended 30 June 2012

|   | Note | 2012<br>\$ | 2011<br>\$     |
|---|------|------------|----------------|
|   |      | ·          | ·              |
| Sale of financial assets held-for-trading                       | 2    | 468,534    | 937,890        |
| Cost of sales   | 3 _  | (698,023)  | (465,533)      |
|   |      | (229,489)  | 472,357        |
| Financial assets movements in fair value                        | 3 _  | •          | (210)          |
| Gross (loss) / profit   |      | (229,489)  | 472,147        |
| Other revenue from ordinary activities                          | 2    | 235,939    | 137,117        |
| Finance costs   | 3    | (3,734)    | (1,799)        |
| Administration expenses   |      | (105,771)  | (81,390)       |
| Occupancy expenses  | •    | (2,860)    | -<br>(440.0EE) |
| Other expenses from ordinary activities                         | 3 _  | (81,642)   | (113,655)      |
| (Loss) / profit before income tax                               |      | (187,557)  | 412,420        |
| Income tax benefit / (expense)                                  | 4 _  | 106,298    | (96,365)       |
| (Loss) / profit from continuing operations                      | _    | (81,259)   | 316,055        |
| (Loss) / profit for the year                                    | _    | (81,259)   | 316,055        |
| Other comprehensive income                                      |      |            |                |
| Net (loss) / gain on revaluation of financial assets            |      | (90,558)   | 77,043         |
| Income tax relating to components of other comprehensive income | _    | 27,168     | (23,113)       |
| Other comprehensive (loss) / income for the year net of tax     | _    | (63,390)   | 53,930         |
| Total comprehensive (loss) / income for the year                | _    | (144,649)  | 369,985        |
| •   |      |            |                |
| Earnings per share  | _    | (\$0.0C)   | <b>#0.00</b>   |
| Basic (loss) / earnings per share                               | 5    | (\$0.02)   | \$0.09         |

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# **Statement of Financial Position**

As at 30 June 2012

|  | Note   | 2012<br>\$ | 2011<br>\$ |
|--|--------|------------|------------|
|  | ,,,,,, | *          | •          |
| ASSETS Current assets                        |        |            |            |
| Cash and cash equivalents                    | 6      | 154,009    | 39,230     |
| Trade and other receivables                  | 7      | 67,871     | 64,724     |
| Current tax receivable                       | 8      | 91,441     | 28,451     |
| Financial assets (fair value through income) | 9      | 2,307,733  | 2,662,593  |
| Total current assets                         |        | 2,621,054  | 2,794,998  |
| Non-current assets                           |        |            |            |
| Financial assets                             | 9      | 1,132,269  | 1,280,479  |
| Deferred tax assets                          | 8 _    | 166,809    | 34,149     |
| Total non-current assets                     | _      | 1,299,078  | 1,314,628  |
| Total assets                                 | _      | 3,920,132  | 4,109,626  |
| LIABILITIES Current liabilities              |        |            |            |
| Trade and other payables                     | 10     | 122,546    | 31,188     |
| Borrowings                                   | 11     | 12,906     | 8,193      |
| Total current liabilities                    |        | 135,452    | 39,381     |
| Non-current liabilities                      |        |            |            |
| Total liabilities                            | _      | 135,452    | 39,381     |
| Net assets                                   | _      | 3,784,680  | 4,070,245  |
|  |        |            |            |
| EQUITY                                       |        |            |            |
| Issued capital                               | 12     | 3,521,511  | 3,521,511  |
| Reserves                                     | 14     | (341,572)  | (278,181)  |
| Retained earnings                            | _      | 604,741    | 826,915    |
|  |        | 3,784,680  | 4,070,245  |
| Total equity                                 | _      | 3,784,680  | 4,070,245  |

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# Statement of Changes in Equity For the Year Ended 30 June 2012

2012

|   |      | Ordinary<br>Shares | Retained<br>Earnings | Financial<br>Assets<br>Reserve | Total     |
|---|------|--------------------|----------------------|--------------------------------|-----------|
|   | Note | \$                 | \$                   | \$                             | \$        |
| Balance at 1 July 2011  | -    | 3,521,511          | 826,915              | (278,182)                      | 4,070,245 |
| Profit / (loss) for the year                                    |      | -                  | (81,259)             | -                              | (81,258)  |
| Transactions with owners in their capacity as owners            |      |                    |                      |                                |           |
| Dividends provided for or paid                                  | 13   | -                  | (140,915)            | -                              | (140,915) |
| Revaluation of available-for-sale financial assets (net of tax) | _    | <u>-</u>           |                      | (63,390)                       | (63,390)  |
| Sub-total   |      | <u></u>            | (222,174)            | (63,390)                       | (285,564) |
| Balance at 30 June 2012   |      | 3,521,511          | 604,741              | (341,572)                      | 3,784,680 |

2011

| 2011  | Note | Ordinary<br>Shares<br>\$ | Retained<br>Earnings<br>\$ | Financial<br>Assets<br>Reserve<br>\$ | Total<br>\$ |
|---|------|--------------------------|----------------------------|--------------------------------------|-------------|
| Balance at 1 July 2010  | _    | 3,465,589                | 650,602                    | (332,111)                            | 3,784,080   |
| Profit / (loss) for the year  |      | -                        | 316,055                    | -                                    | 316,055     |
| Transactions with owners in their capacity as owners Dividends provided for or paid | 13   | _                        | (139,742)                  | _                                    | (139,742)   |
| Shares issued during the year   | 12   | 55,922                   | (100,142)                  | -                                    | 55,922      |
| Revaluation of available-for-sale financial assets (net of tax)                     | _    |                          | -                          | 53,930                               | 53,930      |
| Sub-total   | _    | 55,922                   | 176,313                    | 53,930                               | 286,163     |
| Balance at 30 June 2011   | _    | 3,521,511                | 826,915                    | (278,181)                            | 4,070,245   |

# Winpar Holdings Limited ABN 81 003 035 523

# **Statement of Cash Flows** For the Year Ended 30 June 2012

| For the Year Ended 30 June 2012                           |      | 2012      | 2011      |
|---|------|-----------|-----------|
|   | Note | \$        | \$        |
| CASH FLOWS FROM OPERATING ACTIVITIES                      |      |           |           |
| Proceeds from sale of financial assets held at fair value |      | 468,534   | 937,890   |
| Payments to suppliers and employees                       |      | (395,270) | (905,245) |
| Other investment income                                   |      | 206,862   | 79,871    |
| Income tax paid   |      | (62,183)  | (80,394)  |
| Net cash provided by operating activities                 | _    | 217,943   | 32,122    |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |      |           |           |
| Proceeds from sale of available-for-sale financial assets |      | 33,038    | 57,886    |
| Purchase of available-for-sale financial assets           |      | -         | 250       |
| Net cash provided by investing activities                 | _    | 33,038    | 58,136    |
| CASH FLOWS FROM FINANCING ACTIVITIES                      |      |           |           |
| Dividends paid  |      | (140,915) | (83,820)  |
| Proceeds from borrowings                                  |      | 3,394     | -         |
| Repayment of borrowings                                   |      | -         | (6,283)   |
| Net cash used in financing activities                     | _    | (137,521) | (90,103)  |
| Net increase in cash and cash equivalents held            |      | 113,460   | 155       |
| Cash and cash equivalents at beginning of year            |      | 39,230    | 39,075    |
| Cash and cash equivalents at end of financial year        | 15   | 152,690   | 39,230    |

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# Notes to the Financial Statements For the Year Ended 30 June 2012

## 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

Accounting standards include Australian equivalents to International Financial Reporting Standards ('A-IFRS'). Compliance with A-IFRS ensures that the financial statements and notes of the Company comply with International Financial Reporting Standards ('IFRS').

# **New and revised Accounting Standards**

The company has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Any significant impact on the accounting policies of the company from the adoption of these Accounting Standards and Interpretations is disclosed in the relevant accounting policy.

# Basis of preparation

The financial report has been prepared on an accruals basis and is based on historical costs, modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied. All amounts are presented in Australian dollars, unless otherwise noted.

# **Accounting Policies**

The following is a summary of the material accounting policies adopted by the Company in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

## (a) Investment and Trading Portfolios

(i) Statement of Financial Position classification

The Company has two portfolios of securities, the investment portfolio and the trading portfolio. The investment portfolio relates to holdings of securities which the directors intend to retain on a long-term basis.

The trading portfolio comprises securities held for short term trading purposes.

The investment portfolio is classified as a 'non-current asset', whereas the trading portfolio is classified as a 'current asset'.

Ordinary securities within the investment portfolio are classified as 'financial assets measured at fair value through 'other comprehensive income', whilst securities within the trading portfolio are classified as assets measured at fair value through the profit or loss in accordance with AASB 9.

# (ii) Valuation of investment portfolio

Securities, including listed and unlisted shares and notes and options, are initially brought to account at cost, which is the cost of acquisition including transaction costs and are re-valued to market values continuously.

# Notes to the Financial Statements

# For the Year Ended 30 June 2012

# 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED

# (a) Investment and Trading Portfolios continued

Increments and decrements on Ordinary Securities are recognised as Comprehensive Income and taken to the Investment Revaluation Reserve.

Where disposal of an investment occurs, any revaluation increment or decrement relating to it is transferred from the Investment Revaluation Reserve to retained earnings.

# (iii) Valuation of trading portfolio

Securities, including listed and unlisted shares are initially brought to account at cost which is the cost of acquisition including transaction costs and are re-valued to market values continuously, in the case of listed securities at market and in the case of unlisted securities using appropriate valuation techniques as determined by the directors.

Increments and decrements on the value of securities in the trading portfolio are taken into account in determining gross profit or loss.

## (iv) Determination of market value

Market value for the purposes of valuing holdings of securities is determined by reference to market prices prevailing a balance date, predominately the last sale price, where the securities are traded on an organised market. In the case of unlisted securities fair value is determined using appropriate valuation techniques as determined by the directors.

# (v) Income from holding of securities

Distributions relating to listed securities are recognised as income when those securities are quoted on an ex-distribution basis and distributions relating to unlisted securities are recognised as income when received. If the distributions are capital returns on ordinary securities the amount of the distribution is treated as an adjustment to the carrying value of the securities.

# (b) Fair Value of Financial Assets and Liabilities

The fair value of cash and cash equivalents, and non-interest bearing monetary financial assets and liabilities of the Company approximates their carrying value.

#### (c) Income tax

The income tax expense (benefit) for the year comprises current income tax expense (benefit) and deferred tax expense (benefit).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

# 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED

# (c) Income tax continued

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

# (d) Foreign Transactions and Balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Exchange differences arising on the translation of monetary items are recognised in the profit or loss.

#### (e) Provisions

Provisions are recognised when the entity has a present (legal or constructive) obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

# (f) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities three months or less, and bank overdrafts.

# (g) Revenue and Other Income

Dividends and interest have been brought into account in the profit and loss when received or receivable.

# (h) Borrowing Costs

Borrowing costs are recognised in the profit or loss in the period in which they are incurred.

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# Notes to the Financial Statements

# For the Year Ended 30 June 2012

# 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED

## (i) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

# (j) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to change in presentation for the current financial year.

## (k) Segment Reporting

Operating segments are reported using the 'management approach', where the information presented in a manner consistent with the internal reporting used by the Chief Operating Decision Maker ('CODM'). The Board has been identified as the CODM, as it is responsible for allocating resources and assessing performance of the operating segments.

# (I) Critical Accounting Estimates and Judgements

The preparation of financial reports in conformity with AIFRS requires the uses of certain critical accounting estimates. This requires the Board and management to exercise their judgment in the process of applying the Company's accounting policies.

The carrying amounts of certain assets and liabilities are determined based on estimates and assumptions of future events. In accordance with AASB 112 Income Taxes, deferred tax benefits have been recognised for Capital Gains Tax (CGT) on the unrealised loss in the Investment Portfolio at current tax rates.

As the directors do not intend to dispose of the portfolio, this tax asset may not be crystallised at the amount disclosed at Note 8. In addition, the tax benefit that arises on disposal of these securities may be impacted by changes in tax legislation relating to treatment of capital gains and the rate of taxation applicable to such gains at the time of disposal.

# (m) Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit of the company by the weighted average number of ordinary shares outstanding during the year.

# Diluted earnings per share

As there are no options, convertible notes or other dilutive instruments on issue, 'diluted earnings per share' is the same as 'basic earnings per share'. This similarly applies to diluted net operating profit per share.

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

| 2 | Revenue   |           |              |
|---|---|-----------|--------------|
|   |   | 2012      | 2011         |
|   |   | \$        | \$           |
|   | Revenue - Sale of financial assets held for trading                             | 468,534   | 937,890      |
|   | Other revenue   |           |              |
|   | - Interest income   | 1,159     | 543          |
|   | - Dividends received  | 153,920   | 92,477       |
|   | - Trust distributions received  | 40,510    | 18,678       |
|   | - Foreign income received   | 14,801    | 18,739       |
|   | - Other income  | 10,031    | 6,680        |
|   | <ul> <li>Other financial assets at fair value through profit or loss</li> </ul> | 13,101    | <del>-</del> |
|   | - Gain on exchange differences  | 2,417     | <u> </u>     |
|   |   | 235,939   | 137,117      |
|   | Total Revenue   | 704,473   | 1,075,007    |
| 3 | Result for the Year   |           |              |
|   | The result for the year includes the following specific expenses                | 698,023   | 465,533      |
|   | Cost of sales   |           | 405,533      |
|   | Finance costs:  | 3,734     | 1,799        |
|   | - external  |           | 210          |
|   | Financial assets held for trading fair value adjustments                        | 81,642    | 113,657      |
|   | Other expenses from ordinary activities   | ·         |              |
|   |   | 783,399   | 581,199      |
| 4 | Income Tax Expense  |           |              |
|   | (a) The components of tax expense comprise:                                     |           |              |
|   |   | 2012      | 2011         |
|   |   | \$        | \$           |
|   | Current tax expense Current tax   | -         | 77,609       |
|   | Deferred tax expense  |           |              |
|   | Deferred tax  | (105,492) | 28,428       |
|   | Under /over provision for income tax in prior years                             | (806)     | (9,672)      |
|   | Total income tax (benefit) / expense  | (106,298) | 96,365       |
|   |   |           |              |

<sup>(</sup>b) The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:

4

5

(d) Basic earnings per share

Basic earnings per share- cents

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

| 2012                          | 2011  |
|-------------------------------|---|
| \$                            | \$  |
| (56,267)                      | 123,725   |
|                               |   |
| <u>.</u>                      | 4,998   |
| (56,267)                      | 128,723   |
|                               |   |
| (38,569)<br>(10,656)<br>(806) | (22,340)<br>(346)<br>(9,672)  |
| (106,298)                     | 96,365  |
|                               |   |
|                               |   |
| (81,259)                      | 316,054   |
| (81,259)                      | 316,054   |
| ulating basic EPS             |   |
| 3,521,511                     | 3,502,870   |
|                               | \$ (56,267)  (56,267)  (38,569) (10,656) (806)  (106,298)  (81,259)  (81,259) |

9

(2)

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

| 6 | Cash and Cash Equivalents                               |                    |                   | 2012<br>\$                       | 2011<br>\$         |
|---|---|--------------------|-------------------|----------------------------------|--------------------|
|   | Cash and cash equivalents                               |                    |                   | 154,009                          | 39,230             |
| 7 | Trade and Other Receivables Trade and other receivables |                    |                   | 67,871                           | 64,724             |
| 8 | Тах   |                    |                   |                                  |                    |
|   | (a) Current Tax Asset Current tax                       |                    |                   | 91,441                           | 28,451             |
|   | (b)Deferred Tax Assets                                  |                    |                   |                                  |                    |
|   |   | Opening<br>Balance | Charged to Income | Charged<br>directly to<br>Equity | Closing<br>Balance |
|   |   | \$                 | \$                | \$                               | \$                 |
|   | Deferred tax assets Financial assets held for trading   |                    |                   |                                  |                    |
|   | -Accounting   | (726,227)          | (72,551)          | -                                | (798,778)          |
|   | -Tax  | 618,200            | 74,058            | -                                | 692,258            |
|   | Accruals  | 4,950              | -                 | -                                | 4,950              |
|   | Deferred tax assets attributable to tax losses          | 36,762             | (36,762)          | -                                | -                  |
|   | Capital losses  | -                  | -                 | 16,499                           | 16,499             |
|   | Revaluation reserve                                     | 142,333            | -                 | (23,113)                         | 119,220            |
|   | Balance at 30 June 2011                                 | 76,018             | (35,255)          | (6,614)                          | 34,149             |
|   | Financial assets held for trading                       |                    |                   |                                  |                    |
|   | -Accounting   | (798,778)          | 106,458           | -                                | (692,320)          |
|   | -Tax  | 692,258            | (99,782)          |                                  | 592,476            |
|   | Accruals  | 4,950              | (99)              | -                                | 4,851              |
|   | Deferred tax assets attributable to tax losses          | -                  | 91,466            | -                                | 91,466             |
|   | Capital losses  | 16,499             | -                 | 7,448                            | 23,947             |
|   | Revaluation reserve                                     | 119,220            | -                 | 27,169                           | 146,389            |
|   | Balance at 30 June 2012                                 | 34,149             | 98,043            | 34,617                           | 166,809            |
|   | Deletion at an antic Fair                               |                    |                   |                                  |                    |

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

# 9 Financial assets

| CURRENT Listed equities portfolio held -for-trading, at fair value  (b) Available-for-sale financial assets comprise:  NON-CURRENT Listed investments, at fair value -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  Trade and Other Payables Trade and Other Payables Trade and other payables Trade and other payables  Unsecured liabilities: Bank overdraft Secured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  11,587 8,193   |    | (a) Financial assets at fair value through profit or loss comprise: | _         |           |
|--|----|---|-----------|-----------|
| CURRENT Listed equities portfolio held -for-trading, at fair value  (b) Available-for-sale financial assets comprise:  NON-CURRENT Listed investments, at fair value -shares in listed corporations 595,857 789,219 Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets 1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables 11 Borrowings CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan 11,587 8,193   |    |   | 2012      | 2011      |
| Listed equities portfolio held -for-trading, at fair value  (b) Available-for-sale financial assets comprise:  NON-CURRENT Listed investments, at fair value -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables  CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  1,1587 8,193  |    |   | \$        | \$        |
| (b) Available-for-sale financial assets comprise:  NON-CURRENT Listed investments, at fair value -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables  Trade and other payables  122,546 31,188  11 Borrowings CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: Bank payables  1,319 - Secured liabilities: BT Margin Loan  11,587 8,193  |    | CURRENT   |           |           |
| NON-CURRENT Listed investments, at fair value -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  11,587 8,193  |    | Listed equities portfolio held -for-trading, at fair value          | 2,307,733 | 2,662,593 |
| Listed investments, at fair value -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  695,857 789,219 491,260 491,260 1,132,269 1,280,479 1,132,269 1,280,479 1,132,269 1,280,479 1,132,269 1,280,479 1,1319 - 1,319  |    | (b) Available-for-sale financial assets comprise:                   |           |           |
| -shares in listed corporations Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  695,857 789,219 491,260 491,260 1,132,269 1,280,479 1,280,479 1,131,280 |    | NON-CURRENT   |           |           |
| Unlisted investments, at fair value - shares in other corporations Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables Trade and other payables  CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  11,587 8,193  |    | Listed investments, at fair value                                   |           |           |
| - shares in other corporations   |    | -shares in listed corporations                                      | 695,857   | 789,219   |
| Total available-for-sale financial assets  1,132,269 1,280,479  10 Trade and Other Payables Trade and other payables  11 Borrowings CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  1,132,269 1,280,479 1,280,479 1,280,479 1,188 1,198 1,1 |    | Unlisted investments, at fair value                                 |           |           |
| 10 Trade and Other Payables Trade and other payables  11 Borrowings CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  1,319 1,587 1,505,475 1,2 |    | - shares in other corporations                                      | 436,412   | 491,260   |
| Trade and other payables  11 Borrowings  CURRENT  Unsecured liabilities: Bank overdraft  Secured liabilities: BT Margin Loan  122,546  31,188  1,319  - 1,319  - 1,319  - 1,319  - 1,319  - 1,319  |    | Total available-for-sale financial assets                           | 1,132,269 | 1,280,479 |
| 11 Borrowings  CURRENT  Unsecured liabilities: Bank overdraft  Secured liabilities: BT Margin Loan  11,587  8,193  | 10 | Trade and Other Payables  |           |           |
| CURRENT Unsecured liabilities: Bank overdraft Secured liabilities: BT Margin Loan  1,319 - 1,319 - 1,319 -   |    | Trade and other payables  | 122,546   | 31,188    |
| Unsecured liabilities: Bank overdraft  Secured liabilities: BT Margin Loan  1,319 - 1,319 - 1,319 - 8,193  | 11 | Borrowings  |           |           |
| Bank overdraft 1,319 - Secured liabilities: BT Margin Loan 11,587 8,193  |    | CURRENT   |           |           |
| Secured liabilities: BT Margin Loan  11,587 8,193  |    | Unsecured liabilities:  |           |           |
| BT Margin Loan 11,587 8,193  |    | Bank overdraft  | 1,319     | -         |
|  |    | Secured liabilities:  |           |           |
| Total current borrowings 12,906 8,193  |    | BT Margin Loan  | 11,587    | 8,193     |
| 1 4 101 4 101 10 101 101 101 101 101 101   |    | Total current borrowings  | 12,906    | 8,193     |

# **Secured Liabilities**

The company has a margin loan which is secured against certain specified securities.

# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

# 12 Issued Capital

| Ordinary | shares |
|----------|--------|
|----------|--------|

| •  | 2012      | 2011      |
|--|-----------|-----------|
|  | \$        | \$        |
| At the beginning of the reporting period                           | 3,521,511 | 3,465,589 |
| Shares issued during the year 55,922 at \$1.00 on 01/11/2010 (DRP) |           | 55,922    |
| At the end of the reporting period                                 | 3,521,511 | 3,521,511 |

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled on a poll to one vote per share at shareholders meetings. On a show of hands each member present at a meeting in person or by proxy or representative has one vote. In the event of the winding up of the Company ordinary shareholders rank after creditors and share in any proceeds on winding up in proportion to the number of shares held.

# 13 Dividends

|  | 2012    | 2011    |
|--|---------|---------|
|  | \$      | \$      |
| The following dividends were declared and paid:                                      |         |         |
| Fully franked ordinary dividend of 2 (2011: 2) cents per share paid on 30 April 2012 | 70,485  | 70,430  |
| Fully franked ordinary dividend of 2 (2010: 2) cents per share paid on 30 November   |         |         |
| 2011   | 70,430  | 69,312  |
| Total _  | 140,915 | 139,742 |
|  |         |         |

Franked dividends declared or paid during the year were franked at the tax rate of 30%.

| Fran | king | acco | unt |
|------|------|------|-----|
|------|------|------|-----|

| Franking credits accumulated at beginning of the year | 380,243  | 327,826  |
|---|----------|----------|
| Imputation credits from franked dividends             | 55,099   | 31,914   |
| Tax paid / (refunded)                                 | (64,678) | (25,665) |
| PAYG instalment                                       |          | 106,057  |
| Dividends paid  | (60,368) | (59,889) |
| TFN WHT   | 1,095    | -        |
|   | 311,391  | 380,243  |

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

## 14 Reserves

# Revaluation reserve

The revaluation reserve records unrealised revaluations of financial assets available for sale to fair value after allowing for income tax.

# 15 Cash Flow Information

| (a) Reconciliation of ca | sh |
|--------------------------|----|
|--------------------------|----|

| Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows: | Note | 2012<br>\$         | 2011<br>\$ |
|---|------|--------------------|------------|
| Cash and cash equivalents  Bank overdrafts  | 6    | 154,009<br>(1,319) | 39,230     |
| Balance as per statement of cash flows  | _    | 152,690            | 39,230     |

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# Notes to the Financial Statements

# For the Year Ended 30 June 2012

#### 15 Cash Flow Information continued

(b) Reconciliation of Cash Flow from Operations with (loss) / profit after income tax:

| (b) Reconciliation of Gash from Experience man (ecce), premiable means and | 2012<br>\$ | 2011<br>\$ |
|--|------------|------------|
| (Loss) / profit for the year   | (81,259)   | 316,053    |
| Cash flows excluded from profit attributable to operating activities       |            |            |
| Non-cash flows in profit:  |            |            |
| - Dividend income DRP  | (12,242)   | (10,930)   |
| - net loss / (gain) on financial assets held for trading                   | 229,489    | (472,356)  |
| - net loss on disposal of available for sale financial assets              | 24,826     | 27,857     |
| - unrealised losses on available for sale financial assets                 | -          | 16,660     |
| Changes in assets and liabilities:   |            |            |
| - (increase) in trade and other receivables                                | (3,146)    | (54,093)   |
| - decrease in prepayments  | -          | 718        |
| - decrease in fair value financial assets held for trading                 | 137,399    | 241,372    |
| - (increase)/decrease in deferred tax asset                                | (105,492)  | 18,757     |
| - increase/(decrease) in trade and other payables                          | 91,358     | (49,129)   |
| - (decrease) in income taxes receivable                                    | (62,990)   | (2,787)    |
| Cash flow from operations  | 217,943    | 32,122     |

## 16 Auditors' Remuneration

Remuneration of the auditor of the company, Forsythes Assurance & Risk (2011: Graham Baker & Associates), for auditing or reviewing the financial report:

| - Graham Baker & Associates   | 9,239  | 8,640 |
|---|--------|-------|
| - Forsythes Assurance & Risk  | 14,200 | -     |
| - Total auditors' remuneration auditing or reviewing the financial report | 23,439 | 8,640 |

# 17 Segment Reporting

The company operates in Australia as an investment company.

# 18 Contingent Liabilities

Some costs orders have been made against the company in connection with proceedings to which it has been a party. No action has been taken against the company to quantify or recover these costs. The company has received an indemnity for any action taken against the company to recover the costs.

The company has given a guarantee in relation to the sale of its holding of shares in Rutherland Pty Ltd. The guarantee relates to any future claims against Rutherland in respect of unpaid tax and is capped at \$52,073.

# Winpar Holdings Limited ABN 81 003 035 523

# Notes to the Financial Statements

For the Year Ended 30 June 2012

19 Financial Risk Management

Financial instrument composition and maturity analysis

The company's exposure to interest rate risk, which is the risk that a financial instruments value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

|  | Weighted Average<br>Effective Interest<br>Rate | Average<br>Interest<br>æ | Floating Interest Rate | rest Rate  | Non-interest Bearing | . Bearing | Total             |                  |
|--|--|--------------------------|------------------------|------------|----------------------|-----------|-------------------|------------------|
|  | 2012   | 2011                     | 2012<br>\$             | 2011<br>\$ | 2012<br>\$           | 2011      | 2012<br>\$        | 2011<br>\$       |
| Financial Assets   | ,  |                          |                        | 9          |                      |           | 0                 | 000              |
| Cash and cash equivalents<br>Receivables                                     | 4.34   | 4.00<br>-                | 154,009                | 39,230     | - 67,871             | - 64,720  | 154,009<br>67,871 | 39,230<br>64,720 |
| Financial assets at fair value through profit or loss – held-for-<br>tradino | •  | •                        | 1                      | t          | 2,307,733            | 2,662,593 | 2,307,733         | 2,662,593        |
| Designated at fair value through other comprehensive income                  | •  | 1 :                      | •                      | •          | 1,132,269            | 1,280,479 | 1,132,269         | 1,280,479        |
| Total Financial Assets   |  |                          | 154,009                | 39,230     | 3,507,873            | 4,007,792 | 3,661,882         | 4,047,022        |
| Financial Liabilities<br>Borrowings  | 9.45   | 10.00                    | 12,906                 | 8,193      | •                    | ı         | 12,906            | 8,193            |
| Payables   | ,  | •                        | •                      | 1          | 122,546              | 31,188    | 122,546           | 31,188           |
| Total Financial Liabilities  | 9.45   | 10.00                    | 12,906                 | 8,193      | 122,546              | 31,188    | 135,452           | 39,381           |

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# Notes to the Financial Statements

# For the Year Ended 30 June 2012

# 19 Financial Risk Management continued

# (a) Interest rate risk

The company's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates, and the effective weighted average interest rate for classes of financial assets and financial liabilities are set out above.

# (b) Credit risk

Credit risk represents the loss that would be recognised if counterparties failed to perform as contracted. The credit risk on financial assets, excluding investments, of the Company which have been recognised on the Statement of Financial Position, is the carrying amount. The Company is not materially exposed to any individual credit risk.

# (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Company monitors its cash flow requirements and ensures that it has either cash or access to short term borrowing facilities to meet any payments. The assets of the Company are largely in the form of readily tradable securities which can be sold on the market if necessary.

## (d) Market risk

Market risk is the risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in market conditions. Because the Company invests a substantial part of its assets in tradable securities which are not risk free, it is always subject to market risk. The investments are however widely spread so that the risk is minimised.

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# **Notes to the Financial Statements**

# For the Year Ended 30 June 2012

# 20 Directors' Compensation

# (a) Directors

The names of directors who have held office during the financial year are: John Weston Seaforth Mackenzie (Chairman)
Gordon Bradley Elkington
John David Honan
Steven Shane Pritchard
Alfred Edward Fulton Rofe

# (b) Share transactions of directors

Directors and director related entities held in aggregate directly, indirectly or beneficially, 734,051 shares in the company. Details of specific holdings set out detailed in the Directors Report.

# (c) Directors remuneration

Directors' remuneration has been included in the Remuneration Report section of the Directors Report.

# (d) Transactions with directors

Since the end of the previous financial year no director of the company has received or become entitled to receive a benefit arising out of any contract that the director, a firm of which the director is a member or an entity in which the director has a substantial financial interest except as follows:

Commissions were paid on ordinary commercial terms to Cameron Stockbrokers Limited, a company in which Mr Steven Pritchard has a substantial financial interest, for buying and selling shares for the company. Commissions of \$5,339 (2011: \$14,306) in total were paid.

Fees were paid to Newcastle Capital Markets Registries Pty Ltd, a company in which Mr Steve Pritchard has an indirect interest, for providing share registry services to the company. The total amount paid was \$13,680 (2011: \$14,659) (inclusive of GST).

The company occupies a room adjoining the offices of Cameron Stockbrokers Limited, and uses Cameron Stockbrokers Limited's office facilities. The Company pays a charge of \$100 per week for accommodation or services.

# 21 Company Details

The registered office of the company is: Winpar Holdings Limited Level 6 10 Spring Street Sydney NSW 2000

The principal place of business is: Level 6 10 Spring Street Sydney NSW 2000

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# **Directors' Declaration**

In the directors' opinion:

- the attached financial statements and notes thereto comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes thereto comply with the International Financial Reporting Standards
  as issued by the International Accounting Standards Board as described in note 1 to the financial statements;
- the attached financial statements and notes thereto give a true and fair view of the company's financial position as at 30 June 2012 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become
  due and payable.

Signed in accordance with a resolution of the directors made pursuant to section 295(5) of the Corporations Act 2001.

On behalf of the directors

Steven Shane Pritchard Director Gordon Bradley Elkington Director

Dated 21 September 2012



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF WINPAR HOLDINGS LIMITED

We have audited the accompanying financial report of Winpar Holdings Limited, which comprises the statement of financial position as at 30 June 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

# Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from the material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state that the financial report complies with International Financial Reporting Standards.

# Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

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# Auditor's opinion

In our opinion:

- (a) the financial report of Winpar Holdings Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2012 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

# Report on the remuneration report

We have audited the remuneration report included in the directors' report for the year ended 30 June 2012. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

# Auditor's opinion

In our opinion the remuneration report of Winpar Holdings Limited for the year ended 30 June 2012, complies with section 300A of the Corporations Act 2001.

FORSYTHES ASSURANCE & RISK

thos Asswance of Rish

M J Matthews

Partner

Chartered Accountants

Newcastle, 21 September 2012



Liability limited by a scheme approved under Professional Standards Legislation

# **Trading Portfolio**

| Company   | Number of<br>shares/units | Market<br>value<br>\$ |
|---|---------------------------|-----------------------|
| Acacia Ridge Financial Services Limited                     | 10,000                    | 9,000                 |
| Advanced Braking Technology Limited                         | 1,000,000                 | 17,000                |
| Agricultural Land Trust                                     | 20,000                    | 3,400                 |
| Atlantic and Pacific Packaging Company Limited              | 2,800                     | 1,064                 |
| Atlantic Gold No Liability [Contributing]                   | 295,625                   | 887                   |
| Australian Vintage Limited                                  | 5,000                     | 1,700                 |
| B.P.H. Energy Limited                                       | 50,000                    | 850                   |
| Balmain/Rozelle Financial Services Limited                  | 18,000                    | 9,900                 |
| B.C.D. Resources No Liability                               | 110,227                   | 772                   |
| Bellarine Peninsula Community Financial Branch Limited      | 5,000                     | 2,250                 |
| Bendigo and Adelaide Bank Limited                           | 2,000                     | 14,820                |
| Bendigo Community Telco Limited                             | 5,000                     | 5,000                 |
| Berowra and District Financial Services Limited             | 34,000                    | 18,700                |
| Bisalloy Steel Group Limited                                | 5,000                     | 7,000                 |
| Bluescope Steel Limited                                     | 121,000                   | 36,300                |
| Bougainville Copper Limited                                 | 1,052                     | 684                   |
| Bounty Oil and Gas No Liability                             | 1,008,334                 | 20,167                |
| Bremer Park Limited   | 786,095                   | 3,144                 |
| Bright Star Resources Limited                               | 177,778                   | 17,778                |
| Brisbane Markets Limited                                    | 14,350                    | 37,310                |
| Brookfield Australian Opportunities Fund                    | 160,984                   | 7,566                 |
| Buderim Ginger Limited                                      | 140,000                   | 67,200                |
| Canada Land Limited   | 111,000                   | 2,220                 |
| Canterbury Surry Hills Community Financial Services Limited | 15,400                    | 7,700                 |
| Capral Aluminium Limited                                    | 130,724                   | 16,994                |
| Centro Retail Group   | 9,460                     | 18,731                |
| Charter Hall Office R.E.I.T.                                | 17,400                    | 1,566                 |
| City West Community Financial Services Limited              | 5,000                     | 5,000                 |
| Clifroy Limited   | 9,000                     | 5,940                 |
| C.N.P.R. Group  | 45,000                    | 1,800                 |
| Commstrat Limited   | 10,121                    | 607                   |
| Communications Fiji Limited                                 | 5,000                     | 5,850                 |
| Compass Resources Limited                                   | 20,000                    | 3,000                 |
| Coolinga and Districts Community Financial Services Limited | 6,000                     | 4,800                 |
| Daniel Thwaites p.l.c.                                      | 11,500                    | 16,330                |
| Dromana Estate Limited                                      | 21,420                    | 214                   |
| East Gosford and Districts Financial Services Limited       | 16,750                    | 8,208                 |
| Elders Limited  | 15,334                    | 3,373                 |
| Elders Limited [Note]                                       | 973                       | 33,179                |
| Embelton Limited  | 8,000                     | 62,400                |
| Emeco Holdings Limited                                      | 25,000                    | 21,875                |
| Energy Resources of Australia Limited                       | 6,785                     | 10,788                |
| Ettalong Beach Financial Services Limited                   | 5,000                     | 3,750                 |
| Eumundi Group Limited                                       | 750,000                   | 41,250                |
| Fiji Television Limited                                     | 1,480                     | 2,042                 |
| Fijicare Insurance Limited                                  | 6,393                     | 1,726                 |
| Fleet Professional Investors Fund                           | 50,938                    | 50,938                |
| Fleurieu Community Enterprises Limited                      | 19,500                    | 12,675                |
| Florin Mining Investment Company Limited                    | 683,838                   | 116,252               |
| Flour Mills of Fiji Limited                                 | 25,000                    | 5,500                 |
| Folkestone Limited  | 200,000                   | 17, <del>4</del> 00   |
| Fosters Group Pacific Limited                               | 525                       | 3,680                 |
| •   |                           |                       |

# Winpar Holdings Limited ABN 81 003 035 523

| ABN 81 003 035 523                                     | Number of shares/units | Market<br>value    |  |
|--|------------------------|--------------------|--|
| Francista Community Financial Convince Limited         | 5,000                  | <b>\$</b><br>2,000 |  |
| Fremantle Community Financial Services Limited         | 45,334                 | 2,000              |  |
| F.R.R. Corporation Limited                             | 45,534<br>500          | 5,305              |  |
| Fuller Smith and Turner [A ordinary]                   | 41,665                 | 5,833              |  |
| Geopacific Resources No Liability                      |                        | 208                |  |
| Geopacific Resources No Liability [Option: 04.02.13]   | 20,833                 | 1,950              |  |
| Goodwood/Highgate Community Financial Services Limited | 3,000                  | 36,100             |  |
| Graincorp Limited                                      | 3,800                  | 700                |  |
| Hamilton Securities [A Ordinary]                       | 2,000                  | 700<br>264         |  |
| Hamilton Securities [B Ordinary]                       | 13,185                 | 2,800              |  |
| Hamilton Securities [B Option]                         | 8,000                  |                    |  |
| Hampton Hill Mining No Liability                       | 550,000                | 22,000             |  |
| Harbord Financial Services Limited                     | 7,500                  | 6,000              |  |
| Heathcote and District Financial Services Limited      | 5,000                  | 4,100              |  |
| Hervey Bay and District Financial Services             | 24,500                 | 12,250             |  |
| Hire Intelligence International Limited                | 37,621                 | 3,762              |  |
| Hornby p.l.c.  | 5,000                  | 6,200              |  |
| Hydes Anvel Brewery Limited [B Ordinary]               | 100                    | 6,934              |  |
| Iluka Resources Limited                                | 2,000                  | 22,640             |  |
| I.M.B. Limited   | 5,010                  | 15,030             |  |
| Incited Pivot Limited                                  | 8,000                  | 22,800             |  |
| Inverloch and District Financial Enterprises Limited   | 1,000                  | 900                |  |
| Investment Austasia Limited                            | 23,325                 | 100                |  |
| Kemp and Denning Limited                               | 3,415                  | 47,810             |  |
| King Solomon Mines Limited                             | 200,000                | 3,200              |  |
| Kontiki Growth Fund                                    | 11,547                 | 1,732              |  |
| Leighton Holdings Limited                              | 1,000                  | 16,270             |  |
| Lend Lease Group                                       | 1,200                  | 8,640              |  |
| Logan Community Financial Services Limited             | 9,000                  | 9,000              |  |
| Magellan Flagship Fund                                 | 10,000                 | 8,400              |  |
| Malachite Resources Limited                            | 150,000                | 1,650              |  |
| Mandurah Community Financial Services Limited          | 500                    | 405                |  |
| Manningham Community Enterprises Services Limited      | 23,250                 | 20,925             |  |
| Marmota Energy Limited                                 | 170,000                | 5,440              |  |
| Max Trust  | 200,000                | 45,000             |  |
| McKay Securities p.l.c.                                | 10,000                 | 19,900             |  |
| McMullen p.l.c.  | 3,000                  | 21,540             |  |
| Meander Valley Financial Services Limited              | 10,000                 | 8,000              |  |
| Media Corp Aus Limited                                 | 75,400                 | 15,080             |  |
| Merchant House International Limited                   | 160,000                | 24,800             |  |
| Miclyn Express Offshore Limited                        | 4,210                  | 8,546              |  |
| Minotaur Exploration Limited                           | 40,000                 | 6,200              |  |
| Mirvac Group   | 15,350                 | 14,487             |  |
| Mobile Embrace Limited                                 | 405,000                | 8,505              |  |
| Mooroolbark and District Finance Services Limited      | 13,800                 | 8,280              |  |
| Mt Evelyn and District Financial Services Limited      | 21,000                 | 7,350              |  |
| Mystate Limited  | 1,550                  | 4,728              |  |
| N.S.X. Limited   | 11,000                 | 1,100              |  |
| National Leisure and Gaming Limited                    | 1,040,000              | 100                |  |
| Navigator Resources                                    | 805,000                | 16,100             |  |
| Neptune Marine Services Limited                        | 100,000                | 1,900              |  |
| New Bounty Limited                                     | 2,048,596              | 143,402            |  |
| Nexus Bonds Limited                                    | 300                    | 25,464             |  |
| North Ryde Community Finance Limited                   | 5,000                  | 4,800              |  |

| ABN | 91 | በበ3 | 035 | 523 |  |
|-----|----|-----|-----|-----|--|
| MDN | Qι | UUS | UJJ | 323 |  |

| ABN 81 003 035 523                                    | Number of shares/units | Market<br>value |
|---|------------------------|-----------------|
|   |                        | \$              |
| O.R.H. Limited  | 1,375                  | 25              |
| Oldfields Holdings Limited                            | 71,318                 | 5,705           |
| Pacific Mining Limited                                | 129,500                | 29,138          |
| Paynesville and District Financial Services Limited   | 7,000                  | 4,200           |
| Penrice Soda Holdings Limited                         | 600,000                | 37,800          |
| Penrose Club  | 250                    | 10,985          |
| Perpetual Limited                                     | 400                    | 9,160           |
| Platinum Asset Management Limited                     | 4,500                  | 17,505          |
| Prince Hill Wines Limited                             | 1,050,000              | 4,235           |
| Pritchard Equity Limited [A Ordinary]                 | 5,000                  | 5,625           |
| Pritchard Equity Limited [B Ordinary]                 | 5,000                  | 5,500           |
| Public Holdings (Australia) Limited                   | 6,580                  | 336             |
| R.E.Y. Resources Limited                              | 50,000                 | 3,750           |
| R.N.Y. Property Trust                                 | 200,000                | 27,000          |
| R.B. Patel Group Limited                              | 1,000                  | 1,120           |
| Real Estate Capital Partners USA Property Trust       | 29,106                 | 13,825          |
| Red 5 Limited   | 5,000                  | 7,275           |
| Redcliffe Peninsula Financial Services Limited        | 14,000                 | 7,000           |
| Redflex Holdings Limited                              | 10,000                 | 21,000          |
| Redlands Community Financial Services Limited         | 8,500                  | 6,375           |
| Resource Star Limited                                 | 4,070                  | 33              |
| Rockingham Community Financial Services Limited       | 3,500                  | 2,450           |
| Rosewood and District Financial Services Limited      | 6,000                  | 3,600           |
| Ruralaus Investments Limited                          | 234,000                | 14,274          |
| Rye and District Community Financial Services Limited | 7,000                  | 7,700           |
| S.D.I. Limited  | 48,025                 | 5,043           |
| San Remo District Financial Services Ltd              | 12,300                 | 8,610           |
| Sarina and District Financial Services Limited        | 4,400                  | 3,124           |
| Select Harvests Limited                               | 5,000                  | 6,500           |
| Shandong Tianye Australia Limited                     | 34,735                 | 22,578          |
| Shepherd Neame Limited                                | 2,000                  | 20,920          |
| Sietel Limited  | 6,000                  | 18,000          |
| Sigma Pharmaceuticals Limited                         | 4,391                  | 2,679           |
| Site Group International Limited                      | 25,000                 | 3,750           |
| SmartPay Limited                                      | 221,217                | 19,910          |
| South Burnett Community Enterprises Limited           | 5,000                  | 3,500           |
| S.P. Ausnet Group                                     | 6,500                  | 6,630           |
| Stokes (Australasia) Limited                          | 149,552                | 20,937          |
| Sunshine Coast Community Financial Services Limited   | 6,000                  | 5,100           |
| Swick Mining Services Limited                         | 30,000                 | 7,950           |
| T.N.G. Limited  | 200,000                | 13,600          |
| T.P.G. Telecom Limited                                | 5,000                  | 8,725           |
| Tasmania Mines Limited                                | 82,425                 | 127,759         |
| Telstra Corporation Limited                           | 20,384                 | 75,217          |
| Tempo Australia Limited                               | 1,050                  | 189             |
| Ten Network Holdings Limited                          | 8,000                  | 4,040           |
| Thakral Holdings Group                                | 10,000                 | 7,600           |
| The Investment Company p.l.c.                         | 2,000                  | 6,880           |
| The Investment Company p.l.c. [Preference]            | 4,500                  | 7,245           |
| Thorn Group Limited                                   | 4,000                  | 5,840           |
| Tongala and District Financial Services Limited       | 11,000                 | 8,800           |
| Tooth and Company Limited                             | 585,101                | 9,362           |
| Total Sport and Entertainment Group Limited           | 5,000                  | 12,000          |
| Trafford Resources Limited                            | 50,000                 | 12,000          |
| Triton Gold Limited                                   | 50,000                 | 3,800           |
| T.W. Holdings Limited                                 | 37,508                 | 300             |
| Tyrex Solutions Unit Trust                            | 25,000                 | 25,000          |

| ABN 81 003 035 523   | Number of shares/units   | Market<br>value  |
|--|--|--|
| Upper Yarra Community Enterprises Limited V.B. Holdings Limited Vaaldiam Resources Limited View Resources Limited Villa World Limited. Vortex Pipes Limited Wantirna Community Financial Services Limited Warrnambool Cheese and Butter Factory Limited Webster Limited [Preference] Westfield Group Westfield Retail Trust W.P.G. Resources Limited | 2,500 3,114 16,473 1,250 48,000 110,000 8,000 14,158 21,008 700 865 13,750 | \$ 1,150 4,920 1,647 30 37,920 110 4,000 48,137 27,520 6,650 2,465 798 |
|  |  | \$2,307,73 <u>3</u>  |

# **Investment Portfolio**

| Company  | Number of shares/units | Market<br>∨alue     |
|--|------------------------|---------------------|
|  | 5,000                  | <b>\$</b><br>27,550 |
| A. and J Mucklow p.l.c.                                      | 746                    | 798                 |
| AGA Foodservices Group p.l.c.                                | 2,500                  | 2,000               |
| Albany W.A. Community Financial Services Limited             | 2,500<br>550           | 534                 |
| Allied Irish Banks p.l.c.                                    | 10,000                 | 11,700              |
| Angostura Holdings p.l.c.                                    | •                      | 2,640               |
| A.P.I. Group Limited   | 3,000                  | 6,440               |
| Augusta and Districts Community Financial Services Limited   | 7,000                  | 11,550              |
| Balmain/Rozelle Financial Services Limited                   | 21,000                 | 5,022               |
| Bayswater Community Financial Services Limited               | 5,022                  |                     |
| B.C.D. Resources Limited                                     | 100,000                | 700<br>11,400       |
| Bendigo Community Telco Limited                              | 11,400                 |                     |
| Berkshire Hathaway Inc [B Shares]                            | 50                     | 4,025               |
| Berowra & District Financial Services Limited                | 1,000                  | 550                 |
| Blue Planet International Financials Investment Trust p.l.c. | 5,740                  | 2,353               |
| Broadwater Financial Services Limited                        | 11,667                 | 5,017               |
| Byford & District Community Development Services Limited     | 5,000                  | 5,000               |
| Caffyns p.l.c. [Preference]                                  | 5,852                  | 8,895               |
| Caplay p.l.c.  | 1                      | 1                   |
| Carlton Investments Limited [Preference]                     | 5,746                  | 11,779              |
| Clifroy Limited  | 5,000                  | 3,300               |
| Community Financial Services Victoria Limited                | 4,000                  | 7,200               |
| Conygar Investment Company p.l.c.                            | 10,000                 | 13,100              |
| Daniel Thwaites p.l.c.                                       | 3,000                  | 4,260               |
| Dee Valley Group p.l.c.                                      | 500                    | 9,650               |
| Douglas Bay Capital p.l.c.                                   | 100,000                | 21,000              |
| Dr. Pepper Snapple Group Inc.                                | 125                    | 5,283               |
| Driver Group p.l.c   | 5,000                  | 4,000               |
| East Gosford & Districts Financial Services Limited          | 13,250                 | 6,493               |
| Ettalong Beach Financial Services Limited                    | 6,500                  | 4,875               |
| Fenwick p.l.c. [Preference]                                  | 3,000                  | 11,070              |
| Fiji Industries Limited                                      | 4,555                  | 25,866              |
| Fiji Television Limited                                      | 5,404                  | 7,458               |
| Fosters Group Pacific Limited                                | 950                    | 6,660               |
| Fremantle Community Financial Services Limited               | 16,000                 | 6,400               |
| Fuller Smith and Turner p.l.c. [A Ordinary]                  | 750                    | 7,958               |
| Goodwin p.l.c.   | 1,000                  | 18,860              |
| Goodwood/Highgate Community Financial Services Limited       | 15,000                 | 9,750               |
| Gympie District Financial Services Limited                   | 18,300                 | 14,640              |
| Heritage Brands Limited                                      | 66,000                 | 1,452               |
| Heyfield and District Community Financial Services Limited   | 9,500                  | 9,785               |
| Hobsons Bay Community Financial Services                     | 5,000                  | 5,600               |
| Hydro Hotel  | 100                    | 3,024               |
| Jackson William & Son p.l.c.                                 | 2,000                  | 5,200               |
| Johnston Press p.l.c. [Preference]                           | 4,000                  | 29,120              |
| Kemp and Denning Limited                                     | 5,065                  | 70,910              |
| Latham James p.l.c. [Preference]                             | 2,000                  | 8,240               |
| Lewis John Partnership p.l.c. [Preference]                   | 5,000                  | 5,600               |
| Linden and Conway Limited [5 precent preference]             | 200                    | 900                 |
| Logan Community Financial Services Limited                   | 45,900                 | 45,900              |
|  | 2,000                  | 2,380               |
| Mallett p.l.c.   | ·                      |                     |

| ABN 81 003 035 523                                     | Number of shares/units | Market<br>Value     |  |
|--|------------------------|---------------------|--|
|  | 44.400                 | <b>\$</b><br>11,664 |  |
| Mandurah Community Financial Services Limited          | 14,400                 | 11,250              |  |
| Manningham Community Enterprises Services Limited      | 12,500<br>30,000       | 2,526               |  |
| Mariana Resources Limited                              | 9,785                  | 16,732              |  |
| Marwyn Value Investors Limited                         | ·                      | 35,900              |  |
| McMullen p.l.c.  | 5,000<br>e 000         | 4,800               |  |
| Meander Valley Financial Services Limited              | 6,000                  | 2,255               |  |
| Molonglo Financial Services Limited                    | 5,500                  | 2,255<br>8,460      |  |
| Mooroolbark and District Finance Services Limited      | 14,100                 |                     |  |
| North Ryde Community Finance Limited                   | 2,000                  | 1,920               |  |
| N.Y.S.E. Group Inc.                                    | 100                    | 10,510              |  |
| Paynesville and District Financial Services Limited    | 7,500                  | 4,500               |  |
| Penrose Club Holdings Limited                          | 2,500                  | 109,850             |  |
| Pine Rivers Community Finance Limited                  | 6,000                  | 5,040               |  |
| Public Holdings Australia Limited                      | 299,576                | 15,278              |  |
| P.Z. Cussons p.I.c. [A Shares]                         | 5,500                  | 25,960              |  |
| Queensland Profession Credit Union Limited             | 1                      | 10                  |  |
| Redcliffe Peninsula Financial Services Limited         | 6,500                  | 3,250               |  |
| Redlands Community Financial Services Limited          | 3,000                  | 2,250               |  |
| Rights and Issues Investment Trust p.l.c. [Preference] | 5,000                  | 11,100              |  |
| Rockingham Community Financial Services Limited        | 15,000                 | 10,500              |  |
| Rye & District Community Financial. Services Limited   | 2,000                  | 2,200               |  |
| San Remo District Financial Services Limited           | 7,700                  | 5,390               |  |
| Sandringham Community Financial                        | 26,000                 | 26,000              |  |
| Sarina and District Financial Services Limited         | 8,500                  | 6,035               |  |
| Sealink Travel Group Limited                           | 20,000                 | 25,000              |  |
| Shepherd Neame Limited                                 | 2,212                  | 23,138              |  |
| Sietel Limited [5% Preference]                         | 26,800                 | 27,336              |  |
| South Burdekin Community Financial Services            | 8,900                  | 7,120               |  |
| Sunshine Coast Community Financial Services Limited    | 27,725                 | 23,566              |  |
| Tate & Lyle p.l.c. [Preference]                        | 3,000                  | 4,020               |  |
| Teriga Limited   | 10,000                 | 1,200               |  |
| Textron Incorporated                                   | 61.55                  | 1,478               |  |
| The Investment Company p.l.c.                          | 7,600                  | 26,144              |  |
| The Romney Hythe & Dymchurch Railway p.l.c.            | 200                    | 200                 |  |
| The Van Diemens Land Company                           | 30                     | 40                  |  |
| Tongala & District Financial Services Limited          | 6,500                  | 5,200               |  |
| Upper Yarra Community Enterprises Limited              | 9,000                  | 4,140               |  |
| Vealls Limited [Preference]                            | 2,150                  | 6,450               |  |
| Wadworth and Company Limited [A Ordinary]              | 4,800                  | 77,472              |  |
| Webster Limited [Preference]                           | 34,270                 | 44,894              |  |
| Wesco Financial Corporation                            | 5                      | 2,512               |  |
| Whitefield Limited [Preference]                        | 6,248                  | 8,404               |  |
| Witan Investment Trust p.l.c. [Preference]             | 20,000                 | 15,600              |  |
| Young and Company's Brewery p.l.c.                     | 2,000                  | 379                 |  |
| Yule Catto and Company p.l.c.                          | 328                    | 712                 |  |
|  |                        | \$1,132,269         |  |

# **Shareholder Information**

# SHAREHOLDER INFORMATION AS AT 30 AUGUST 2012

As at 30 August 2012 the Company had 231 shareholders. The 20 largest shareholders and their shareholdings were as follows:

| Shareholder  | Holding   | Percentage |
|--|-----------|------------|
| National Exchange Pty. Limited                         | 1,506,783 | 42         |
| Gordon Bradley Elkington                               | 475,865   | 13         |
| Cameron Investments Holdings Limited                   | 249,092   | 7          |
| Milly Elkington  | 243,776   | 6          |
| Peter Windeyer Donovan                                 | 70,000    | 1          |
| Seven Bob Investments Pty. Limited                     | 69,050    | 1          |
| Peter Andrew Martin                                    | 45,000    | 1          |
| Alaria Pty. Limited                                    | 40,000    | 1          |
| M. H. C. L. Nominees Pty. Limited                      | 31,317    | -          |
| Lynette Gay McLennan                                   | 30,716    | -          |
| Mulla Nominees Pty. Limited                            | 25,000    | -          |
| Peter Anthony Cameron                                  | 23,533    | -          |
| Biviano Holdings Australia Pty. Limited                | 23,263    | -          |
| Eily Dawn Campbell                                     | 22,968    | -          |
| Mary Graham Neild                                      | 21,053    | -          |
| Warwick Wilson Stewart                                 | 20,739    | -          |
| Batoka Pty. Limited                                    | 20,155    | -          |
| S. B. A. Management Services Limited                   | 19,688    | -          |
| Rosemary Isabel Elkington                              | 17,898    | -          |
| Community and Regional Investment Company Pty. Limited | 16,736    | -          |
|  | 2,662,102 | 85         |

The distribution of shareholdings was as follows:

| Range               | Number of<br>holders | Percentage of holders | Number of<br>shares | Percentage<br>of shares |
|---------------------|----------------------|-----------------------|---------------------|-------------------------|
| 1-1,000             | 105                  | 45                    | 37,675              | 1                       |
| 1,001-5,000         | 60                   | 27                    | 139,867             | 4                       |
| 5,001-10,000        | 23                   | 11                    | 161,919             | 5                       |
| 10,001-50,000       | 36                   | 14                    | 568,484             | 16                      |
| 50,001-100,000      | 2                    | 0                     | 138,050             | 4                       |
| 100,001-500,000     | 3                    | 2                     | 968,733             | 28                      |
| 500,001-1,000,000   | 0                    | 0                     | 0                   | 0                       |
| 1,000,001-2,000,000 | 1                    | 0                     | 1,506,783           | 43                      |
|                     | 231                  | 100                   | 3,521,511           | 100                     |

The number of shareholders holding less than a marketable parcel was 67.

The substantial shareholders and their shareholdings were as follows:

| Shareholder                         | Holding   |
|-------------------------------------|-----------|
| National Exchange Pty. Limited      | 1,506,783 |
| Gordon Bradley Elkington            | 475,865   |
| Cameron Investment Holdings Limited | 249,092   |
| Milly Elkington                     | 243,766   |

# Winpar Holdings Limited ABN 81 003 036 523

# **Five Year Summary**

|                         | 2008      | 2009      | 2010      | 2011      | 2012      |
|-------------------------|-----------|-----------|-----------|-----------|-----------|
|                         | \$        | \$        | \$        | \$        | \$        |
| Earnings before tax     | 73,505    | (927,388) | 491,679   | 412,418   | (187,557) |
| Tax                     | 264       | (299,591) | (112,298) | 96,365    | (106,298) |
| Earnings after tax      | 73,241    | (627,797) | 379,381   | 316,053   | (81,259)  |
| Dividends paid          | 316,342   | 67,097    | 136,420   | 139,742   | 140,915   |
| Current assets          | 2,934,012 | 2,242,007 | 2,471,178 | 2,621,054 | 2,621,054 |
| Current liabilities     | 359,677   | 336,804   | 69,131    | 39,381    | 135,452   |
| Non-current assets      | 1,702,696 | 1,628,129 | 1,382,032 | 1,314,628 | 1,299,078 |
| Non-current liabilities | 115,711   | -         |           | -         |           |
| Shareholders equity     | 4,161,320 | 3,533,332 | 3,792,253 | 4,070,245 | 3,784,680 |
| Subscribed capital      | 3,354,854 | 3,410,496 | 3,465,589 | 3,521,511 | 3,521,511 |

ABN 81 003 035 523

# **Corporate Directory**

**Directors** Gordon Bradley Elkington

John David Honan Steven Pritchard

Alfred Edward Fulton Rofe

Secretary Gordon Bradley Elkington

Registered office Level 6

10 Spring Street

Sydney

New South Wales 2000

Auditor Forsythes Assurance & Risk

Level 4 Hunter Mall

Chambers 175 Scott Street Newcastle

New South Wales 2300

Accountant Storey Blackwood Services Pty. Limited

Level 4

222 Clarence Street

Sydney

New South Wales 2000

Solicitor Stephen Blanks and Associates

119 Evans Street

Rozelle

New South Wales 2039

Share Registrar Newcastle Capital Markets Registries Pty. Limited

10 Murray Street

Hamilton

New South Wales 2303

Bankers Macquarie Bank Limited

1 Shelley Street

Sydney

New South Wales 2000

Bendigo Bank Limited Fountain Court

Bendigo Victoria 3552

Manchester Building Society

125 Portland Street Manchester M1 4QD United Kingdom