

Sandringham Community Financial Services Limited

2 April 2012



Newsletter - Hampton Community Bank® Project

Dear Supporter

Over recent months we have;

- continued to operate a successful Community Bank® Branch in Sandringham,
- build awareness and interest in starting a Community Bank® Branch in Hampton,
- collect pledges and allocate new business written in Hampton towards the proposed Branch.

To date more than 70 people have pledged over \$320,000 towards a Branch of our Community Bank® in Hampton, however with the current economic environment the community is very cautious about making new commitments at this time. We have therefore decided to defer further activity towards the establishment of a Community Bank Branch® in Hampton until there are clear signs that the economic conditions have improved. In the meantime we will maintain a watching brief on the situation and still record interest in the establishment of a Branch in Hampton.

We will continue to support community groups in Hampton and remain confident that the community will show their support for the establishment of a Community Bank® Branch in Hampton by opening accounts and transferring business to the Sandringham Branch where the business will be allocated to the Hampton project. Business written for Hampton is an important consideration in the establishment of a new Branch.

Matthew Gallop and his friendly staff at Sandringham will be pleased to attend to all your banking needs and we are sure that you will find that we are flexible and able to respond to your requirements.

Give Matthew a call on 9521 6488 and let him review your banking requirements and show you how your business with our Bank can benefit both you and the community.

If you have any questions about the Hampton project please contact Matthew and he will be pleased to assist you or arrange for a Director to speak with you.

Yours sincerely

A handwritten signature in dark ink, appearing to read 'Graham Ludecke'.

Graham Ludecke
Chairman

Quality Banking Services and Support for the Sandringham and Hampton Communities

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