

Welcome to the Sydney Seminar



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Agenda

- 1. Introduction and Offer Overview
- 2. US Property Market and Opportunity Overview
- 3. Initial Target Investment Area
- 4. Current Portfolio and Investment Process
- 5. Property profiles
- 6. Conclusion and Q&A





Introduction and Offer Overview



Overview of URF

- First ever Australian listed property trust focussed on US residential property market
- Successful initial public offering 29 June 2011, raising c.\$70 million
- High Australian dollar combined with low US property valuations and high yields
- Initial target investment area New York metropolitan region; Hudson County, New Jersey
- Local experts + highest quality advisory board
- Easily tradable structure, SMSF suitable





Local US Team & Advisory Board

Local US Team



Gerald Lucas
BA (Howard University),
MBA (MIT)
Chief Investment Consultant



Desi Barrios
BA (Penn State University)
Director of Leasing &
Development



Michael Daw
BEC (Macquarie)
Chief Operating Officer

Advisory Board



Nirav Desai BA (University of Michigan) MBA (Wharton)



Dean Miller
BA (Franklin and Marshall)
MBA (Wharton)



David Whelan LLB (Hons), BCOM (UQ), CA





Responsible Entity Board



DARYL DIXON
EXECUTIVE CHAIRMAN

MA (Hons) (Cambridge), BA (Hons) (UQ)



CHRIS BROWN – MANAGING DIRECTOR, STRATEGY

BChem Eng (Hons) (Syd Uni), BCom (Syd Uni)



ALEX MACLACHLAN
MANAGING DIRECTOR,
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BA (Cornell), MBA (Wharton)



ALAN DIXON
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MAXIMILIAN WALSH DEPUTY CHAIRMAN

BEC (Sydney)



TRISTAN O'CONNELL FINANCE DIRECTOR

BCom (ANU) CPA

US Property Market and Opportunity Overview



Why we are attracted to US Property

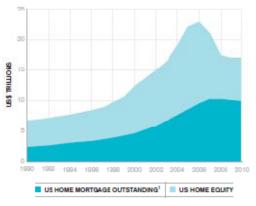
- Valuations are very depressed
- Rents have been mostly stable
- Housing affordability at record highs
- Favorable long-term dynamics
- Forced sellers
- Attractive capital structure





What happened to US property

US HOME MORTGAGES AND HOME EQUITY

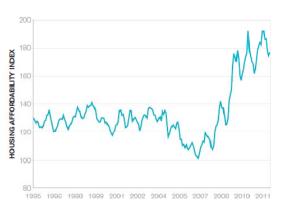


Source: US Federal Reserve.

Notes: 1.Based on mortgages for 1.4 family properties including mortgages on farm houses.

- Financial "innovation"
- Explosion of debt
- Rise in house prices

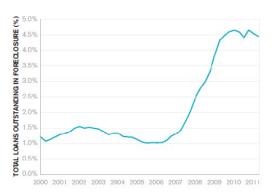
HOUSING AFFORDABILITY INDEX



Source: Bloomberg, National Association of Realtors.

- Affordability falls
- Mortgage rates rise
- Prices decline

FORECLOSURE AS A % OF LOANS OUTSTANDING



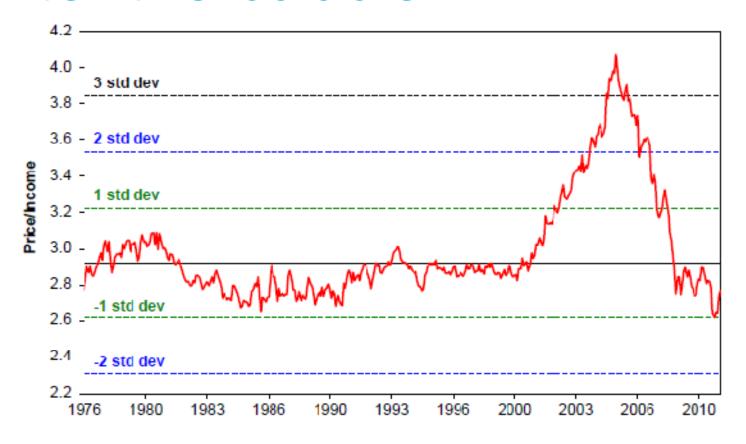
Source: Bloomberg.

- Owners default
- Forced sales
- Banks collapse

Mortgage markets remain closed to all but the highest credit borrowers



After the bubble



Source: National Association of Realtors, U.S. Census Bureau, GMO As of 8/31/11





Assessing the market

- Attractive rental yields
- Solid economic base
- Deep and well established housing stock
- Positive demographics
- Favourable local regulations
- Access to mass transit



Accessing the opportunity

- Significant hurdles for individual investors
 - Local knowledge and due diligence
 - Ongoing active management and oversight
 - Large, concentrated exposure levels
 - US tax filing requirements
- Fund provides simple, transparent and convenient investment approach
- Buy and hold strategy
- Commitment to active capital management



Initial Target Investment Area



Hudson County & Manhattan

TARGET AREA Hudson County



Manhattan Island (NYC)



Hudson County Overview

- Favourable geographic location
- Exposure to New York City economy
- Access to mass transit
- Attractive risk-adjusted rental yields
- Attractive valuations
- Deep rental market
- Favourable tenancy laws

KEY STATISTICS (2010)

Total housing units	240,618
Estimated total value of housing stock [†]	US \$85.7 billion
Renter occupied units	69.3%
Rental vacancy rate	2.7%
Average household size	2.60 people
Average family size	3.27 people
Average household income (2009)	US \$54,800
Median age	33.6
Total population	634,266
Population density	13,495/square mile

Source: Hudson County Economic Development Corporation.

1. Based on the total number of housing units and the 2010 average residential sales price for houses in Hudson County of US\$356,051.

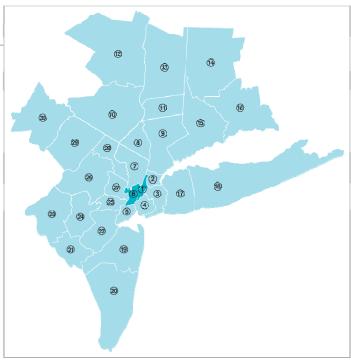


What makes a great rental market – location

- New York metropolitan area
- Most populous metropolitan area in the US
- Population of 19m
- High walk score

1	Manhattan, NYC	11	Publiam
2	The Bronx, NYC	12	Ulster
3	Queens, NYC	13	Dutchess
4	Brooklyn, NYC	14	Litchfield
5	Staten Island, NYC	15	Fairfield
6	Hudson	16	New Haven
7	Bergen	17	Nassau
8	Rockland	18	Suffolk
9	Westchester	19	Monmouth
10	Orange	20	Ocean

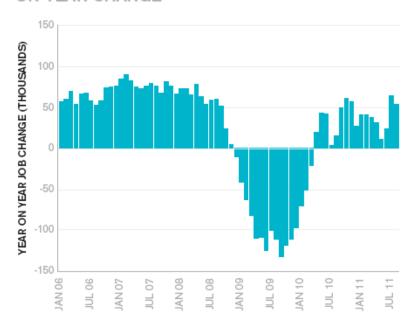




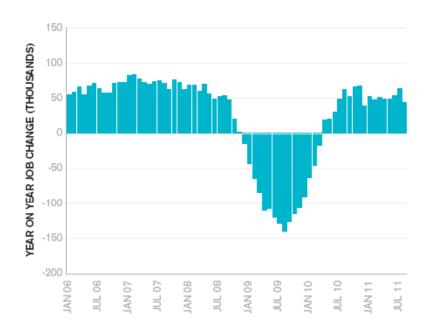


What makes a great rental market – jobs

NEW YORK CITY NON-FARM JOBS YEAR ON YEAR CHANGE



NEW YORK CITY PRIVATE SECTOR JOBS YEAR ON YEAR CHANGE



What makes a great rental market – access to mass transit

























What makes a great rental market – valuation and yield

Address	109 Claremont Avenue, Jersey City, Hudson County	112 Alice Street, Newtown, New South Wales
Location	5.0 km from Manhattan	3.8 km from Sydney CBD
Property type	3-family detached triplex	Two storey terrace
Number of bedrooms	1 x 2 bedroom plus 2 x 3 bedroom	2 bedroom
Net annual income	US\$29,5741	A\$28,6311
Capital Value	US\$245,456 ²	A\$767,354 ³
Net rental yield	12.0% p.a.	3.7% p.a.
Photograph		

Notes: 1. Based on the Responsible Entity's estimate of current rental income and current property expenses. 2. Based on traded price on 5 August 2011 plus closing costs.

3. Based on traded price on 28 July 2011 plus stamp duty, transfer fees and estimated legal costs



What makes a great rental market – valuation and yield

Address	211 Myrtle Avenue, Jersey City, Hudson County	7 Lincoln Mews, Kensington, Victoria
Location	5.5 km from Manhattan	3.2 km from Melbourne CBD
Property type	2-family detached duplex	Two storey attached townhouse
Number of bedrooms	2 X 3 bedroom	2 bedroom
Net annual income	US\$18,2591	A\$16,3981
Capital Value	US\$169,116 ²	A\$559,725 ³
Net rental yleld	10.8% p.a.	2.9% p.a.
Photograph		

Notes: 1. Based on the Responsible Entity's estimate of current rental income and current property expenses. 2. Based on traded price on 22 September 2011 plus closing costs.

3. Based on traded price on 26 February 2011 plus stamp duty, transfer fees and estimated legal costs



What makes a great rental market – valuation and yield

Address	181 New York Avenue, Jersey City, Hudson County	169 Majura Road, Dickson, ACT
Location	3.2 km from Manhattan	3.2 km from Canberra CBD
Property type	2-family attached duplex	Single level freestanding
Number of bedrooms	1 x 2 bedroom plus 1 x 4 bedroom	3 bedroom
Net annual income	US\$20,5221	A\$19,1521
Capital Value	US\$254,277 ²	A\$532,776 ³
Net rental yield	8.1% p.a.	3.6% p.a.
Photograph		

Notes: 1. Based on the Responsible Entity's estmate of current rental income and current property expenses, 2. Based on traded price on 30 August 2011 plus closing costs.

3. Based on traded price on 27 May 2011 plus stamp duty, transfer fees and estimated legal costs.



What makes a great rental market – tenants and regulations

- Population density
- Young adult population
- High proportion of renters
- Above average incomes and education
- Favorable landlord-tenant laws



Current Portfolio and Investment Process



Investment update

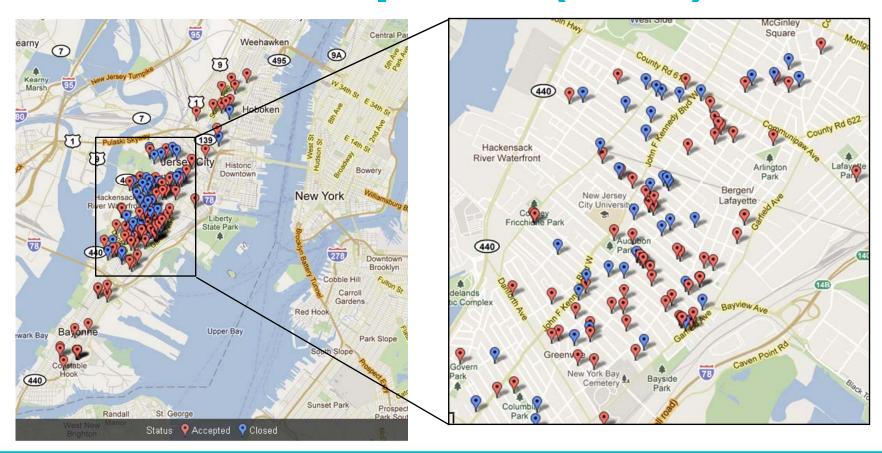
From launch to 18 October 2011

	Number	Yield Range (% p.a.)	Total Acquisition Cost (US\$m)
Conditional acceptances received ¹	97	8-12%	US\$18.7m
Properties purchased	47	8-12%	US\$9.5m
Total	144	8-12%	US\$28.2m

^{1.} Conditional acceptances do not include those properties which have been accepted and subsequently closed



Investment update (cont)





Investment process

6 Step Property Purchase Plan

- 1. Identify Property
- 2. Property Evaluation
- 3. Property Purchase
- 4. Property Rehab/Renovation
- 5. Tenant Selection and Placement
- 6. Property Management





Purchase process

Negotiation

- Identify property, estimate rents and repairs
- Initial purchase offer, sign contract,
- Negotiate, get executed contract, pay deposit
- Attorney review period

Execution

- Structural inspection
- Environmental
- Title search
- Title insurance
- Survey
- Homeowner's insurance
- Settlement

Repairs and maintenance strategy

- Streamlined work order system coordinated through office manager
- Do not over renovate (appropriate for the neighbourhood)
- Multiple bids for repairs to encourage competition
- Bulk buying and warehousing materials





Leasing strategy

- Objective
 - maximising leasing revenues while
 - minimising vacancy and
 - keeping tenants happy
- Pricing strategy
 - best balance by slightly underpricing rents





Maximising leasing returns

- Effective tenant screening
 - Phone, appointment, and application screening
 - 3-4x monthly rent
 - Credit and evictions screening
- Good property management
 - Prompt repairs
 - Good customer service
- Set expectations and consistently enforce rules
 - Strict lease terms and requirements
 - Established procedures for enforcing rules and regulations
 - Staff organisation plan for enforcing rules





Property Profiles



53 CONDICT ST, JERSEY CITY

Region	Journal Square
Property type	2-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	5 bedroom / 1 bath
Total acquisition cost ¹	US\$254,172
Total est. monthly rent	US\$3,500
Total est. annual expenses	US\$11,998
Estimated net yield	9.3%
Approximate land size	2,500 sq ft
Walk Score®	80
Other features	 Period features including stained glass windows and exposed mahogany wood beams Close to Montgomery Westside Bus and all major roadways









120 ORIENT AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$178,830
Total est. monthly rent	US\$2,300
Total est. annual expenses	US\$8,496
Estimated net yield	10.6%
Approximate land size	2,725 sq feet
Walk Score®	88
Other features	 Newly renovated, plenty of storage Easy access to the Martin Luther King light rail station and close to Audubon Park



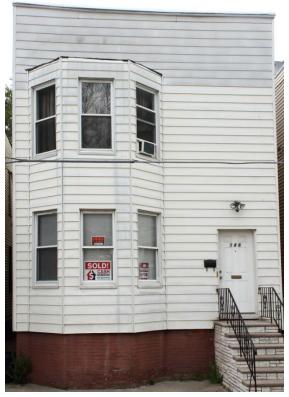






146 STEVENS AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$187,971
Total est. monthly rent	US\$2,540
Total est. annual expenses	US\$9,388
Estimated net yield	11.3%
Approximate land size	2,500 sq ft
Walk Score®	89
Other features	 Fully tiled bathrooms Located by Kennedy Blvd with easy access to the New York City Express Bus and Downtown Jersey City









203 VIRGINIA AVE, JERSEY CITY

Region	West Bergen
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	4 bedroom / 2 bath
Total acquisition cost ¹	US\$254,207
Total est. monthly rent	US\$3,250
Total est. annual expenses	US\$11,748
Estimated net yield	10.3%
Approximate land size	2,500 sq ft
Walk Score®	91
Other features	 Small patio in the backyard Located steps away from New Jersey City University and St. Peters College Close to Hudson Mall









207 FULTON AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$132,723
Total est. monthly rent	US\$1,600
Total est. annual expenses	US\$7,473
Estimated net yield	10.2%
Approximate land size	3,125 sq ft
Walk Score®	85
Other features	 2 car garages in back of home Close to Fulton Avenue Park Less than 1 mile from Richard St. light rail station





363 CLAREMONT AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	4 bedroom / 1 bath
Total acquisition cost ¹	US\$169,086
Total est. monthly rent	US\$2,100
Total est. annual expenses	US\$7,830
Estimated net yield	9.6%
Approximate land size	1,260 sq ft
Walk Score®	91
Other features	 Small patio in the backyard Located one block away from shopping and express buses to New York City and downtown Jersey City.









133 BOYD AVE, JERSEY CITY

Region	West Bergen
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$234,318
Total est. monthly rent	US\$2,400
Total est. annual expenses	US\$13,199
Estimated net yield	10.0%
Approximate land size	2,254 sq ft
Walk Score®	91
Other features	 Hardwood flooring Fully tiled bathrooms Close to schools and parks Less than ¼ mile from Westside Avenue light rail station











109 CLAREMONT AVE, JERSEY CITY

Region	Greenville
Property type	3-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Apartment 3	2 bedroom / 1 bath
Total acquisition cost ¹	US\$245,456
Total est. monthly rent	US\$3,625
Total est. annual expenses	US\$9,284
Estimated net yield	12.0%
Approximate land size	2,750 sq ft
Walk Score®	82
Other features	 Ceramic tiled kitchen and bath Less than ½ mile from Martin Luther King Dr. light rail station





66 GARDNER AVE, JERSEY CITY

Region	Journal Square
Property type	3-family attached
Apartment 1	2 bedroom / 1 bath
Apartment 2	2 bedroom / 1 bath
Apartment 3	3 bedroom / 1 bath
Total acquisition cost ¹	US\$239,112
Total est. monthly rent	US\$3,088
Total est. annual expenses	US\$10,920
Estimated net yield	10.2%
Approximate land size	2,750 sq ft
Walk Score®	85
Other features	 Less than ½ mile from Montgomery, Arlington and Lafayette Parks











2A DWIGHT ST, JERSEY CITY

Region	Greenville
Property type	1-family attached
Apartment 1	3 bedroom / 2 bath
Total acquisition cost	US\$118,743
Total est. monthly rent	US\$1,600
Total est. ann. expenses	US\$6,219
Estimated net yield	10.2%
Approximate land size	805 sq ft
Walk Score®	63
Other features	 Fully tiled kitchen and bathrooms Patio with yard Less than ¼ mile from Richard Street light rail station









76 BOYD AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$243,537
Total est. monthly rent	US\$2,550
Total est. annual expenses	US\$11,067
Estimated net yield	8.0%
Approximate land size	3,625 sq ft
Walk Score®	89
Other features	 Brand new appliances Large backyard Less than ¼ mile from Westside Avenue light rail station Less than 1 mile from Lincoln Park











198 BERGEN AVE, JERSEY CITY

Region	Greenville
Property type	3-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Apartment 3	3 bedroom / 1 bath
Total acquisition cost ¹	US\$245,650
Total est. monthly rent	US\$3,400
Total est. annual expenses	US\$9,448
Estimated net yield	14.1%
Approximate land size	2,025 sq ft
Walk Score®	83
Other features	 Brand new ceramic tiling in kitchen Less than ½ mile from Westside Avenue light rail station







42 BARTHOLDI AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$116,345
Total est. monthly rent	US\$2,450
Total est. annual expenses	US\$10,740
Estimated net yield	14.8%
Approximate land size	2,175 sq ft
Walk Score®	83
Other features	 Less than ½ mile from Columbia, Ferns McGovern and Mercer County Parks Less than ½ mile from 7 schools







69 BELMONT AVE, JERSEY CITY

Region	Journal Square
Property type	2-family attached
Apartment 1	2 bedroom / 1 bath
Apartment 2	5 bedroom / 2 bath
Total acquisition cost ¹	US\$208,399
Total est. monthly rent	US\$2,350
Total est. annual expenses	US\$9,607
Estimated net yield	8.3%
Approximate land size	2,200 sq ft
Walk Score®	88
Other features	 Tiled bathrooms and kitchens Walking distance to McGinley Square Less than ¾ mile from Garfield Avenue light rail station





181 NEW YORK AVE, JERSEY CITY

Region	The Heights
Property type	2-family attached
Apartment 1	2 bedroom / 1 bath
Apartment 2	4 bedroom / 1 bath
Total acquisition cost ¹	US\$254,277
Total est. monthly rent	US\$3,000
Total est. annual expenses	US\$10,336
Estimated net yield	8.1%
Approximate land size	2,500 sq ft
Walk Score®	86
Other features	 Hardwood floors Stainless steel appliances Less than ½ mile from 2nd Street light rail station





349 EGE AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	2 bedroom / 1 bath
Total acquisition cost ¹	US\$191,932
Total est. monthly rent	US\$1,800
Total est. annual expenses	US\$13,143
Estimated net yield	8.3%
Approximate land size	2,375 sq ft
Walk Score®	82
Other features	 Timber flooring Close to Westside Ave light rail station New Jersey Transit bus number 80 to Journal Square PATH





314 ARMSTRONG AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$178,875
Total est. monthly rent	US\$1,950
Total est. annual expenses	US\$11,410
Estimated net yield	9.8%
Approximate land size	2,425 sq ft
Walk Score®	82
Other features	 Renovated kitchens and bathrooms Close to Bus 99S which goes directly to New York City Less than ½ mile from 5 schools



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses









278 WINFIELD AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	3 bedroom / 2.5 bath
Apartment 2	2 bedroom / 1 bath
Total acquisition cost ¹	US\$239,362
Total est. monthly rent	US\$2,800
Total est. annual expenses	US\$13,240
Estimated net yield	8.2%
Approximate land size	2,250 sq ft
Walk Score®	80
Other features	 Hardwood floors Close to New York City and Journal Square bus routes Walking distance to supermarkets and other retail outlets









114 CLENDENNY AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$232,165
Total est. monthly rent	US\$2,550
Total est. annual expenses	US\$10,299
Estimated net yield	8.1%
Approximate land size	2,500 sq ft
Walk Score®	86
Other features	 Brand new ceramic tiled kitchen and bathrooms Less than ½ mile from Westside Avenue light rail station Bus 99S directly to New York City Port Authority











42.5 JEWETT AVE, JERSEY CITY

Region	Journal Square
Property type	2-family attached
Apartment 1	1 bedroom / 2 bath
Apartment 2	1 bedroom / 1 bath
Total acquisition cost ¹	US\$170,494
Total est. monthly rent	US\$1,900
Total est. annual expenses	US\$8,742
Estimated net yield	8.1%
Approximate land size	2,562 sq ft
Walk Score®	88
Other features	 Brand new ceramic tiled bathroom Under 1 mile to Journal Square PATH with bus links close by Less than ½ mile from 9 schools











66 BIDWELL AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$221,096
Total est. monthly rent	US\$2,600
Total est. annual expenses	US\$8,333
Estimated net yield	10.1%
Approximate land size	2,500 sq ft
Walk Score®	82
Other features	 Brand new carpet in bedrooms Renovated bathrooms Within walking distance of Richard St. light rail stop Less than ½ mile from 8 schools











98 CLENDENNY AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	2 bedroom / 1 bath
Total acquisition cost ¹	US\$195,942
Total est. monthly rent	US\$2,300
Total est. annual expenses	US\$10,524
Estimated net yield	8.0%
Approximate land size	2,500 sq ft
Walk Score®	86
Other features	 Ceramic tiled bathroom and kitchen Easy access to New York City Close to Westside Ave light rail station











202 DELAWARE AVE, JERSEY CITY

Region	Journal Square
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	5 bedroom / 2 bath
Total acquisition cost ¹	US\$128,873
Total est. monthly rent	US\$2,600
Total est. annual expenses	US\$11,287
Estimated net yield	14.3%
Approximate land size	2,000 sq ft
Walk Score®	83
Other features	 Ceramic tiled bathroom and kitchen Less than 1 mile from Journal Square PATH station Less than ½ mile from 4 schools



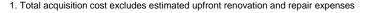






112.5 ORIENT AVE, JERSEY CITY

Region	Greenville
Property type	2-family attached
Apartment 1	1 bedroom / 1 bath
Apartment 2	3 bedroom / 1.5 bath
Total acquisition cost ¹	US\$115,956
Total est. monthly rent	US\$1,800
Total est. annual expenses	US\$6,625
Estimated net yield	11.3%
Approximate land size	1,363 sq ft
Walk Score®	78
Other features	 Ceramic tiled bathroom and kitchen floors Less than ¼ mile from Martin Luther King Dr. light rail station Less than ½ mile from Audubon park







111 WINFIELD AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	5 bedroom / 2 bath
Total acquisition cost ¹	US\$165,974
Total est. monthly rent	US\$2,400
Total est. annual expenses	US\$9,732
Estimated net yield	10.7%
Approximate land size	2,500 sq ft
Walk Score®	80
Other features	 Refurbished cabinets Close to Danforth Ave light rail Walking distance to supermarket and other grocery stores









89 BOSTWICK AVE, JERSEY CITY

Region	Greenville
Property type	4-family attached
Apartment 1	2 bedroom / 1 bath
Apartment 2	2 bedroom / 1 bath
Apartment 3	2 bedroom / 1 bath
Apartment 4	3 bedroom / 1 bath
Total acquisition cost ¹	US\$238,892
Total est. monthly rent	US\$4,100
Total est. annual expenses	US\$13,119
Estimated net yield	14.1%
Approximate land size	2,500 sq ft
Walk Score®	82
Other features	Walking distance to Martin Luther King Dr. light rail station













136A CLENDENNY AVE, JERSEY CITY

Region	West Bergen
Property type	2-family attached
Apartment 1	2 bedroom / 1 bath
Apartment 2	2 bedroom / 1 bath
Total acquisition cost ¹	US\$228,363
Total est. monthly rent	US\$2,700
Total est. annual expenses	US\$11,578
Estimated net yield	8.4%
Approximate land size	1,600 sq ft
Walk Score®	89
Other features	 Timber floors Less than ½ mile from West Side Ave light rail stop Easy access to New York City

^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



211 MYRTLE AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$169,116
Total est. monthly rent	US\$2,350
Total est. annual expenses	US\$8,599
Estimated net yield	10.8%
Approximate land size	2,175 sq ft
Walk Score®	82
Other features	 Hardwood flooring Less than ½ mile from Martin Luther King Dr. light rail station Less than ½ mile from 14 schools



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



73 WARNER AVE, JERSEY CITY

Region	Greenville
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$188,345
Total est. monthly rent	US\$2,400
Total est. annual expenses	US\$9,072
Estimated net yield	10.2%
Approximate land size	2,241 sq ft
Walk Score®	83
Other features	 Brand new kitchen Close to Richard St. light rail station Less than ½ mile from 5 schools Close to New York City buses











268 BERGEN AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	4 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$189,190
Total est. monthly rent	US\$2,500
Total est. annual expenses	US\$7,834
Estimated net yield	11.0%
Approximate land size	2,400 ft sq
Walk Score®	86
Other features	 Hardwood flooring Bus connection to Journal Square PATH on door step Less than ½ mile from Martin Luther King Dr. light rail station



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



185 WEGMAN PKWY, JERSEY CITY

Region	Greenville
Property type	3-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Apartment 3	2 bedroom / 1 bath
Total acquisition cost ¹	US\$222,995
Total est. monthly rent	US\$2,950
Total est. annual expenses	US\$11,046
Estimated net yield	10.2%
Approximate land size	2,600 sq ft
Walk Score®	88
Other features	 Carpeting throughout bedrooms and living areas Close to Richard St. light rail station



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



17 BERGEN AVE, JERSEY CITY

Region	Greenville
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$159,289
Total est. monthly rent	US\$2,200
Total est. annual expenses	US\$9,294
Estimated net yield	9.9%
Approximate land size	2,500 sq ft
Walk Score®	86
Other features	 Ceramic tiled bathroom and kitchen Less than 1 mile from Richard St. light rail station Less than ½ mile from 7 schools











16 WELDON AVE, JERSEY CITY

Region	Journal Square
Property type	4-family attached
Apartment 1	1 bedroom / 1 bath
Apartment 2	1 bedroom / 1 bath
Apartment 3	3 bedroom / 1 bath
Apartment 4	1 bedroom / 1 bath
Total acquisition cost ¹	US\$204,450
Total est. monthly rent	US\$3,375
Total est. annual expenses	US\$11,557
Estimated net yield	13.2%
Approximate land size	1,276 sq ft
Walk Score®	92
Other features	Walking distance to Journal Square



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



65 LEXINGTON AVE, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	4 bedroom / 1 bath
Apartment 2	4 bedroom / 1 bath
Total acquisition cost ¹	US\$256,041
Total est. monthly rent	US\$2,800
Total est. annual expenses	US\$11,379
Estimated net yield	8.1%
Approximate land size	2,500 sq ft
Walk Score®	86
Other features	 Less than ½ mile to Martin Luther King Dr. light rail station Walking distance to Arlington Park





167 CLINTON AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	1 bedroom / 1 bath
Apartment 2	5 bedroom / 1 bath
Total acquisition cost ¹	US\$240,590
Total est. monthly rent	US\$2,825
Total est. annual expenses	US\$8,706
Estimated net yield	9.8%
Approximate land size	2,500 sq ft
Walk Score®	80
Other features	 Less than ½ mile to Martin Luther King Dr. light rail stop Less than ½ mile to Boy- McGuiness and Arlington Park's





9 BIDWELL AVE, JERSEY CITY

Region	Greenville
Property type	3-family detached
Apartment 1	2 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Apartment 3	3 bedroom / 1 bath
Total acquisition cost ¹	US\$200,334
Total est. monthly rent	US\$2,720
Total est. annual expenses	US\$9,836
Estimated net yield	10.6%
Approximate land size	2,491 sq ft
Walk Score®	71
Other features	 Less than ¼ mile from Richard Street light rail station Walking distance to 4 parks





1532 KENNEDY BLVD, JERSEY CITY

Region	West Bergen
Property type	2-family detached
Apartment 1	4 bedroom / 1 bath
Apartment 2	4 bedroom / 1 bath
Total acquisition cost ¹	US\$231,093
Total est. monthly rent	US\$2,900
Total est. annual expenses	US\$12,719
Estimated net yield	8.8%
Approximate land size	2,860 sq ft
Walk Score®	72
Other features	 Less than ¼ mile to McGovern Park Less than ½ mile from 8 schools Less than ½ mile to 7 restaurants and 5 supermarkets and delicatessens









121 PALISADE AVE, JERSEY CITY

Region	The Heights
Property type	3-family attached
Apartment 1	2 bedroom / 1.5 bath
Apartment 2	1 bedroom / 1 bath
Apartment 3	1 bedroom / 1 bath
Total acquisition cost ¹	US\$354,917
Total est. monthly rent	US\$3,600
Total est. annual expenses	US\$13,945
Estimated net yield	7.7%
Approximate land size	1,875 sq ft
Walk Score®	78
Other features	 Less than 1 mile from 4 light rail stations Walking distance to Enos Jones, Jones and Hamilton Parks





26 EMORY ST, JERSEY CITY

Region	Journal Square
Property type	2-family attached
Apartment 1	3 bedroom / 1 bath
Apartment 2	4.5 bedroom / 2 bath
Total acquisition cost ¹	US\$226,116
Total est. monthly rent	US\$2,700
Total est. annual expenses	US\$11,371
Estimated net yield	8.6%
Approximate land size	3,975 sq ft
Walk Score®	85
Other features	 Less than 1 mile from Martin Luther King Drive light rail station Less than ½ mile from 10 schools





150 MYRTLE AVE, JERSEY CITY

Region	Greenville
Property type	2-family detached
Apartment 1	3 bedroom / 1 bath
Apartment 2	3 bedroom / 1 bath
Total acquisition cost ¹	US\$180,773
Total est. monthly rent	US\$2,384
Total est. annual expenses	US\$9,826
Estimated net yield	10.1%
Approximate land size	1,900 sq ft
Walk Score®	80
Other features	 Less than ½ mile from Martin Luther King Drive light rail station Walking distance to Audubon and Skinner Parks





193 DWIGHT ST, JERSEY CITY

Region	Greenville	
Property type	2-family detached	
Apartment 1	2 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$170,398	
Total est. monthly rent	US\$2,300	
Total est. annual expenses	US\$8,091	
Estimated net yield	10.5%	
Approximate land size	2,550 sq ft	
Walk Score®	83	
Other features	 Less than ½ mile to Richard Street light rail station Walking distance Fulton Avenue, Muhammad Ali and Audubon Parks 	









130 ORIENT AVE, JERSEY CITY

Region	Greenville	
Property type	2-family attached	
Apartment 1	2 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$154,904	
Total est. monthly rent	US\$2,350	
Total est. annual expenses	US\$7,529	
Estimated net yield	12.5%	
Approximate land size	1,620 sq ft	
Walk Score®	83	
Other features	 ¼ mile from Martin Luther King Drive light rail station Less than ½ mile from 13 schools 	





31 VAN NOSTRAND AVE, JERSEY CITY

Region	Greenville	
Property type	2-family attached	
Apartment 1	3 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$175,271	
Total est. monthly rent	US\$2,500	
Total est. annual expenses	US\$8,747	
Estimated net yield	11.3%	
Approximate land size	1,949 sq ft	
Walk Score®	68	
Other features	 Less than ½ mile from Richard Street light rail stop Less than ¼ mile from 7 supermarkets and delicatessens Less than 1 mile from City of Jersey City Library 	



^{1.} Total acquisition cost excludes estimated upfront renovation and repair expenses



226 GRANT AVE, JERSEY CITY

Region	West Bergen	
Property type	2-family detached	
Apartment 1	3 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$177,250	
Total est. monthly rent	US\$2,100	
Total est. annual expenses	US\$9,072	
Estimated net yield	8.4%	
Approximate land size	2,425 sq ft	
Walk Score®	85	
Other features	 Less than ¼ mile from Westside Avenue light rail station Less than ½ mile from Audubon and Cortney Fricchione Parks 	





203 FREEMAN AVE, JERSEY CITY

Region	Journal Square	
Property type	2-family detached	
Apartment 1	3 bedroom / 1 bath	
Apartment 2	2 bedroom / 1 bath	
Total acquisition cost ¹	US\$200,685	
Total est. monthly rent	US\$2,275	
Total est. annual expenses	US\$9,763	
Estimated net yield	8.1%	
Approximate land size	3,000 sq ft	
Walk Score®	63	
Other features	 Less than 1 mile from 14 schools Less than ½ mile to Lincoln Park Less than ½ mile to 5 supermarkets and delicatessens 	





35 ROSE AVE, JERSEY CITY

Region	Greenville	
Property type	2-family attached	
Apartment 1	3 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$175,085	
Total est. monthly rent	US\$2,300	
Total est. annual expenses	US\$8,666	
Estimated net yield	10.0%	
Approximate land size	3,105 sq ft	
Walk Score®	85	
Other features	 Less than 1 mile from Richard Street light rail station Less than ½ mile fro Ferns, Muhammad Ali and Columbia Parks 	





136 DEKALB AVE, JERSEY CITY

Region	Journal Square	
Property type	2-family detached	
Apartment 1	3 bedroom / 1 bath	
Apartment 2	3 bedroom / 1 bath	
Total acquisition cost ¹	US\$268,831	
Total est. monthly rent	US\$3,000	
Total est. annual expenses	US\$11,278	
Estimated net yield	8.6%	
Approximate land size	1,956 sq ft	
Walk Score®	86	
Other features	 Less than 1 mile from Richard Street light rail station Less than ½ mile from 5 schools 	





Conclusion and Q&A



Offer details and key dates

Date of PDS	24th October 2011
Opening Date	24th October 2011
First Offer Closing Date	21st November 2011
First Offer Allotment Date	25th November 2011
Despatch of holding statement for First Offer	30th November 2011
Trading of first allotment Units to commence	5th December 2011
Second Offer Closing Date	12th December 2011
Second Offer Allotment Date	16th December 2011
Despatch of holding statement for Second Offer	21st December 2011
Trading of second allotment Units to commence	28th December 2011
Final Offer Closing Date	9th January 2012
Final Offer Allotment Date	13th January 2012
Despatch of holding statement for Final Offer	18th January 2012
Trading of final allotment Units expected to commence	23rd January 2012



Highlights

Positives

- Strong and rising rents
- Capital gains from property
- Inflation protected
- Falling Australian dollar

Negatives/risks

Rising Australian dollar





Questions?



