THE CALL

NEWSLETTER OF THE STOCK EXCHANGE OF NEWCASTLE

April 2002

NSX Investing In Innovation

Unique event attracts national interest

Friday 24 May 2002
Newcastle City Hall

International and national investment and businesses are registering for the inaugural NSX: Investing In Innovation event in Newcastle next month.

NSX

INVESTING IN INNOVATION

STOCK EXCHANGE OF NEWCASTLE LIMITED

The NSX: Investing in Innovation 2002 will bring together investors, companies wishing to raise capital and organisations that provide services to both the investing community and to business on Friday 24 May 2002.

General Manager of NSX, Scott Evans, said that a great number of registrations and enquires had already been received for the conference and exhibition.

Companies and organisations participating in the event include: capital raising specialists, financial advisers and planners, major stockbroking firms, representative business organisations, universities, human resource management consultants, financial institutions, manufacturers and business service providers.

The event has attracted special guest speakers to focus on corporate and retail topics.

General entry on the day will be free. Exhibition stands are priced at just 0. isit www.newsx.com.au or telephone the event manager 02 4 2 for further details.

Visit the web site of NSX to find out the latest news, prices, details of trading settlement, listing requirements and information about member brokers and nominated advisers.

www.newsx.com.au

Working together

NSX's Investing In Innovation event has incorporated the advice and support of people and organisations within the Hunter and beyond that can provide a comprehensive support base for growing businesses.

NSX : Investing In Innovation will serve to bring these various levels of expertise together on order to give businesses – particularly those of small to medium size – advice on the various business growth opportunities.

NSX : Investing In Innovation is supported by TUNRA University of Newcastle, Industry Development Centre, the Department of State and Regional Development and the Newcastle & Hunter Business Chamber. The event is also part of the Australian Innovation Festival.

Newcastle & Hunter Business Chamber

As part of its highly successful speaker calendar the Newcastle & Hunter Business Chamber is presenting its second Talking Business luncheon featuring futurist and social commentator Richard Neville.

Newcastle & Hunter Business Chamber
Representing Australian Business in The Hunter

Richard Neville has been involved with challenging and changing the ways Australians think, ever since his student days in the sixties when he published and edited the magazine, Oz. It landed him in jail and gave Australia its nickname. His present focus is on how to harness the future - is a learning journey through the 21st century.

Richard Neville will speak at 12 midday on Friday 10 May 2002 at Club Nova Newcastle. For further information please call Selina Watson on 02 4925 0487 or visit www.nhbc.com.au

IDC - Hunter

IDC-hunter

The Industry Development Centre will be hosting "The Business and Innovators' Expo" from 1pm to 6pm on Thursday, 9 May 2002.

The expo will provide Hunter businesses with valuable information about how they can more effectively undertake innovation while remaining competitive and improving their business opportunities. The expo will showcase several successful Hunter innovations and organisations such as IP Australia, patent attorneys, the National Invention Centre as well as NSX. For further information please contact Troy White at the IDC on 4962 0999 or email: troyw@newcastlebusiness.com

Market Licence Granted

NSX was granted an Australian Market Licence by the Parliamentary Secretary to the Treasurer Manager of Government Business in the Senate, Senator the Hon Ian Campbell, effective 11 March 2002 under subsection 1413(2) of the Corporations Act 2001.
This licence is required under the new Financial Services Reform Act (FSR Act), which commenced operation on 11 March 2002.

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Growing Australian Business

Australia's small to medium sized companies are being given a helping hand.

NSX is currently working with businesses around the nation to encourage growth by attracting capital.

NSX Executives, Scott Evans, Steven Pritchard, Warwick Evans and Paul Seymour, have been meeting with many of Australia's leading investment and financial institutions to deliver opportunities for small to medium sized businesses.

Their work has included travelling and meeting with more than 200 organisations in Canberra, Brisbane, Sydney, Melbourne, Perth, Darwin and Adelaide.

'NSX has identified that there are many opportunities for Australian businesses. Less stringent listing requirements have made it much easier for smaller companies to attract cash,' Mr Evans said.

'However, these opportunities are sometimes out of the reach of this size organisation. Time and resource shortages in small business can hinder an organisation's ability to identify capital raising opportunities.

'Our work over the past few months has focussed on ensuring that Australian businesses have access to the right information about these opportunities from their accountants, brokers, business advisers and financial institutions,' he said.

AWX up-date

The Australian Wine Exchange (AWX) has closed the second prospectus for Wine Class Shares to be traded on NSX. The securities started to trade on 15 April 2002.

Name of Security Stock Code

Clarendon Hills Liandra Shiraz 1999 AWXCHL
Katnook Estate Cabernet 2000 AWXKEM
Mountadam Merlot 1998 AWXMAM
Sally's Paddock 2000 AWXSPC
Howard Park Cab/Sav/Merlot 1998 AWXHPC
Knappstein Lanswood Palatine 1999 AWXKPL
Orlando Jacob's Creek Limited Release 1999 AWXOJC
Xanadu Cab Res 1998 AWXXLC

Not a traditional stock exchange

Chief Executive Officer, Warwick Evans, says that NSX is widening the boundaries of the traditional stock exchange.

Warwick Evans

NSX is creating an innovative new platform for business.

Warwick Evans said that NSX was opening up new opportunities that would enable companies to trade listings that had not been traded on stock markets previously.

'Much like the wine class shares NSX developed for the Australian Wine Exchange, we are identifying and creating opportunities for the trading of horses, films, wine and much more,' Mr Evans said.

NSX provides a specialised capital market for securities of small to medium and regionally based enterprises.

Mr Evans said that there is a big gap in the market that is currently not being serviced by traditional stock exchanges.

NSX Member Brokers

Cameron Stockbroking Limited
02 9232 7700

Macquarie Equities
02 8232 3333 1800 501 562

Pritchard & Partners Pty. Limited
1800 134 234

Reynolds & Company Pty Limited 02 9247 4452

Salomon Smith Barney Australia Securities Pty. Limited 13 13 70

Tonkin Scorer Menzies
02 4929 1541

Westpac Broking
13 13 31

William Knox Corporate
02 9956 7788

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The Call

NSX produces a monthly printed newsletter and a monthly e-newsletter. To subscribe to either newsletter, please go to our website http://www.newsx.com.au/thecall, contact Jane Thorley at the Stock Exchange of Newcastle on telephone: 4929 6377 or complete below and return by facsimile to 4929 1556.

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