



Address by Managing Director Richard Symon

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NSX Melbourne
www.nsx.net.au
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3 Weeks in...

- **BSX Taxi Launch**
- **Wollongong Exchange**
- **Melbourne Lease**
- **AGM**

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Financials

- Revenue up 112%
- Cash burn approx \$100,000 per quarter
- Only \$52,000 expended on marketing



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KPI's

- Listed entities ↑31
- Brokers ↑1
- Nomads & Facilitators No Change



Regulatory

- ASIC
- Listing / Compliance / Complaints

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Operations

- OMX platform integrated August 2006
- BSX Taxi Licence Platform
- Com – AgEx JV

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Staffing

- Adequate to operate & supervise markets
- Experienced & professional team

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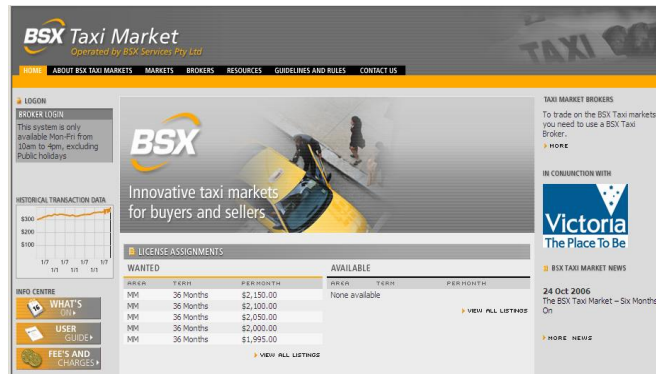
Summary

Unique Business Opportunity:

- Huge Target Market
- Multiple revenue streams possible
- Efficient Platforms & functionality
- Existing structure required to operate the markets

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BSX Taxi Market



www.bsxtaximarket.com.au

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BSX Taxi Market

- **Melbourne Metro Taxi Cab Licences valued at >\$1.5 billion**
- **Licences traded by BSX Accredited Taxi Brokers**
- **Brokers list Licences on Exchange style website using Rules, Code of Conduct & Contractual Documents**

www.bsxtaximarket.com.au

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Who are the Brokers

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Alex Taxis & Broker Pty Ltd  Alex Taxis & Broker P/L 119 Errol St North Melbourne 3051, is one of the largest taxi & hire car brokers in Melbourne's with over 5,000 members. Our opening hours are from 9:30am to 5pm Monday to Friday and 9:30am to 1pm Saturdays, Closed Sundays and Public Holidays. More	North Melbourne
AMB Australia Pty Ltd  AMB Australia Pty Ltd was established in 2004 and has professional staff with over 15 years experience in all aspects of the Taxi Industry. AMB Australia has leading skills in Taxi Management and Taxi Operations. We also provide free advice and consulting in all aspects of taxi industry. AMB Australia does not charge any fee for enquiries on for the first consultation. More	Glenroy
Australian Taxi Brokers  Australian Taxi Brokers (ATB) boasts a combined 100 years experience in the trading and assigning of taxi plates. As a subsidiary of Taxi Staffing Service, Australia's largest independently owned taxi service, Australian Taxi Brokers benefits from unparalleled experience in the Taxi Industry and trading and assigning of plates. More	Richmond
Black Cabs Combined Pty Ltd  Melbourne's Leading Cab Company serving the public of Melbourne 24/7 with safe clean cabs. More	Oakleigh
Cabcover Pty Ltd  CABCOVER • Taxi Cab Underwriter • Taxi Cab and Taxi Licence Advisor • Taxi Licence Broker serving you since 1977 More	Brunswick East
Eastmoor Management Services  More	Moorabbin
ECM Taxi Brokers  ECM Taxi Brokers provide a dedicated brokerage service to trade taxi licenses through the BSX. ECM Taxi Brokers is a subsidiary of MICKSAH SHEHATA PTY LTD. The company directly manages a taxi fleet and has over 30 years of experience within the taxi industry. More	Reservoir
National Taxi Brokers  National Taxi Brokers is headed by Mr. John Vlassopoulos who has over 23 years experience in the Taxi Industry. John Vlassopoulos is the Sole Director of Ambassador Taxis that Operates over 100 Taxi vehicles, comprising of conventional sedans, Silver-service Fairlanses and wheelchair accessible vehicles. More	Brunswick



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North Suburban Taxis Pty Ltd  North Suburban Taxis is your approved BSX Taxi Broker. We will help you with: New licence assignments, Renewal of existing assignments, Sales/Transfers More	Preston
Silver Top Taxi Service Ltd  Silver Top Taxi Service Ltd provides telephone booking and GPS dispatch services to taxis and ancillary services to our affiliated owners and operators. We are among the leading taxi brokers in Victoria dealing in all facets of MT transfers, assignments and management. More	Collingwood
South Eastern Taxi Brokers Pty Ltd  South Eastern Taxi Brokers offers MT & MH licence brokerage, country CT and Sale & Assignment of licences. More	Clayton
Taxi Brokers Melbourne  Here at Taxi Brokers Melbourne we have over 14 years of experience in the taxi industry. Our staffs are highly trained and experienced in the fields of buying and selling licences and managing assignments. We are one of the biggest Broker / Management firms not only in Victoria but also in Australia. Taxis in Japan veya yapmaki isteyenler... More	Tullamarine (H.O), Preston
Taxi-Link Pty Ltd  Comprehensive Taxi Brokering services including Sale of Taxi Licences, Assignments of Taxi Licences, Management of Taxi Licences, Sale of Taxi Vehicles and Taxi Equipment. More	West Melbourne
Taxi Owners Association  The Owners Association has been providing continuous, professional service to the Victorian Taxi Industry for more than 30 years. More	Oakleigh South
West Suburban Taxis  West Suburban Taxis has been providing Taxi services to the people of the Western Suburbs for over 50 years and pride ourselves for being the first taxi company in Australia to have a fully computerised dispatch system. We endeavour to provide the best service possible to our passengers, owners, operators and drivers. More	Footscray
Yellow Cabs Victoria Pty Ltd  Melbourne's Leading Cab Company serving the public of Melbourne 24/7 with safe clean cabs. More	Oakleigh



Where is the Market today?

- 16 Accredited BSX Taxi Brokers
- Over 800 Transactions have been listed
- Transactions to the value of >\$65 million

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Vision for the National Stock Exchange of Australia

- Capital Raising, Listing & Exchanging Ownership of SMEs
- Facilitating investment in community & co-operative enterprises
- Solving succession planning issues
- Encouraging ownership distribution for employees and franchisees

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The Paradox

- The SME sector represents 95% of businesses (880,000 business) worth in excess of \$3.5 trillion*
- 44% will be sold over the next 10 years representing some \$1.6 trillion*
- The average sale price of these businesses will be less than 5 times earnings

*RMIT Report



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The Paradox

- \$450m in new super money is invested in the sharemarket every week
- ASX100 Industrials average p/e is greater than 17*

*ASX Data October 2006



Solution

- Community companies eg Banks, Telco's and local business should be able to access capital for investment from within their Community
- Wollongong Exchange

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Solution

- Providing incentives for employees, management and franchisee's
- Listed / transparent

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Solution

- 91,000 SMEs turnover \$1-10m, equates to 12% of the Australian economy (GDP)*
- Succession Planning
- Distribute shares to children / relatives
- Provide transparency & liquidity of ownership
- Increase the value of the business

*IBIS World Research



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Solution

- Grow the value of your shareholding
- Increase the liquidity / transferability of shares
- Gain creditability for being a listed enterprise
- Incentivise staff & key stakeholders



List your company on the National Stock Exchange of Australia

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